Company Code: 600104 Abbreviation of Company: SAIC

SAIC MOTOR CORPORATION LIMITED

Annual Report 2019

Important Note

- 1. Board of directors (the "Board"), board of supervisors, directors, supervisors and senior management of the Company certify that this report does not contain any false or misleading statements or material omissions and are jointly and severally liable for the authenticity, accuracy and integrity of the content.
- 2. All directors attended Board meetings.
- 3. Deloitte Touche Tohmatsu Certified Public Accountants LLP issued a standard and unqualified auditors' report to the Company.
- 4. Mr. Chen Hong, Chairman of the Board, Mr. Wei Yong, the chief financial officer, and Ms. Gu Xiao Qiong, head of Accounting Department, certify the authenticity, accuracy and integrity of the financial reports contained in the annual report of the current year.
- 5. Plan of profit distribution or capital reserve capitalization approved by the Board

The Company plans to distribute cash dividends of RMB 8.80 (inclusive of tax) per 10 shares, amounting to RMB 10,281,446,001.20 in total based on total shares of 11,683,461,365. The Company has no plan of capitalization of capital reserve this year. The cash dividend distribution for the recent three years accumulates to RMB 46,383,341,619.05 in total (including the year of 2019).

6. Risk statement of forward-looking description

√ Applicable □N/A

The forward-looking description on future plan and development strategy in this report does not constitute substantive commitment to investors. Please note the investment risk.

7. Does the situation exist where the controlling shareholder and its related parties occupy the funds of the Company for non-operational use?

No.

8. Does the situation exist where the Company provides external guarantee which is not in compliance with the required decision-making procedures?

No.

9. Significant risk alert

There are no significant risks which have substantive effects on the Company's production and operation during the reporting period. The Company has described the possible risks that the Company may be exposed to in the process of production and operation in this report. Please refer to "Possible Risks" in Section IV Discussion and Analysis of Operations.

10. Others

 \square Applicable $\sqrt{N/A}$

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Section I Definitions

I. Definition

In this report, unless the context otherwise indicated, the following terms are defined as below:

| Definitions of frequently-used words | | | | |
|---|-----------|--|--|--|
| CSRC | Refers to | China Securities Regulatory Commission | | |
| SSE | Refers to | Shanghai Stock Exchange | | |
| Shanghai SASAC | Refers to | Shanghai State-owned Assets Supervision and Administration Commission | | |
| Company, the Company, the Group, SAIC Group, SAIC Motor | Refer to | SAIC Motor Corporation Limited | | |
| SAIC | Refers to | Shanghai Automotive Industry Corporation (Group) | | |
| SAIC VOLKSWAGEN | Refers to | SAIC Volkswagen Automobile Co., Ltd. | | |
| SAIC GM | Refers to | SAIC General Motors Co., Ltd. | | |
| SAIC Passenger Vehicle | Refers to | SAIC Motor Corporation Limited Passenger Vehicle Branch | | |
| SGMW | Refers to | SAIC GM Wuling Co., Ltd. | | |
| SAIC Maxus | Refers to | SAIC Maxus Vehicle Co., Ltd. | | |
| Shanghai Sunwin | Refers to | Shanghai Sunwin Bus Co., Ltd. | | |
| IVECO Hongyan, SAIC-IVECO Hongyan | Refer to | SAIC-IVECO Hongyan Commercial Vehicle Co., Ltd. | | |
| Nanjing Iveco | Refers to | Nanjing Iveco Automobile Co., Ltd. | | |
| SAIC Motor-CP | Refers to | SAIC Motor-CP Co., Ltd. | | |
| SAIC Indonesia | Refers to | SAIC-GM-Wuling Motor Indonesia | | |
| HASCO Motor, HASCO | Refer to | HUAYU Automotive Systems Co., Ltd. | | |

| SFC | Refers to | SAIC Finance Co., Ltd. | |
|---------------------|-----------|--|--|
| SAIC-GMAC | Refers to | SAIC-GMAC Automotive Finance Co., Ltd. | |
| Chexiang Technology | Refers to | Shanghai Chexiang Technology Industry Co., Ltd. | |
| Global Car Sharing | Refers to | Global Car Sharing and Rental Co., Ltd. | |
| Anji Logistics | Refers to | Anji Automotive Logistics Co., Ltd. | |
| Zhonghaiting | Refers to | Wuhan Zhonghaiting Data Technology Co., Ltd. | |
| SAIC Infineon | Refers to | SAIC Infineon Automotive Power Modules (Shanghai) Co., Ltd. | |

Section II General Information and Major Financial Indicators of the Company

I. Information of the Company

| Name of Company in Chinese | 上海汽车集团股份有限公司 | | |
|---|--------------------------------|--|--|
| Abbreviation of company name in Chinese | 上汽集团 | | |
| Name of Company in English | SAIC Motor Corporation Limited | | |
| Abbreviation of company name in English | SAIC Motor | | |
| Legal representative of the Company | Mr. Chen Hong | | |

II. Contacts

| | Secretary of the Board | Securities affairs representative | |
|------------------|------------------------------|-----------------------------------|--|
| Name | Mr. Chen Xiao Dong | Mr. Chen Xiao Dong | |
| Address | No.489, Weihai Road, Jing'an | No.489, Weihai Road, Jing'an | |
| | District, Shanghai, China | District, Shanghai, China | |
| Telephone number | (021) 22011138 | (021) 22011138 | |
| Facsimile number | (021) 22011777 | (021) 22011777 | |
| E-mail | saicmotor@saic.com.cn | saicmotor@saic.com.cn | |

III. Basic information of the Company

| Registered address | Room 509, No.1 Tower, No. 563 Songtao Road, Pilot | | |
|---------------------------------|---|--|--|
| | Trade Zone, Shanghai, China | | |
| Post code of registered address | 201203 | | |
| Office address | No. 489, Weihai Road, Jing'an District, Shanghai, China | | |
| Post code of office address | 200041 | | |
| Website | http://www.saicmotor.com | | |
| E-mail | saicmotor@saic.com.cn | | |

IV. Information disclosure and the location

| Designated newspapers for information disclosure | "Shanghai Securities News", "China Securities Journal" and "Securities Times" |
|---|--|
| Website designated by CSRC for the publication of the Company's annual report | http://www.sse.com.cn |
| The Company's annual report is available at | Office of the Board |

V. Profile of the Company's shares

| Profile of the Company's shares | | | | | |
|--|----------------------------|------------|--------|------------------------|--|
| Class of shares Stock exchange Short name Stock code Former short name | | | | | |
| A shares | Shanghai Stock Exchange | SAIC MOTOR | 600104 | Shanghai Automotive | |

VI. Other relevant information

| Information of the | Name | Deloitte Touche Tohmatsu Certified Public Accountants LLP | |
|---|--|---|--|
| accounting firm appointed by the | Office address | F/30,Bund Center, No. 222 Yan An Road East, Shanghai | |
| Company (domestic) | Signing Certified Public Accountant | Hu Yuan Yuan, Luo, Yi Ming | |
| | Office address Guotai Junan Securities Co., Ltd. | | |
| Sponsor performing continuous supervision Authorized sponsor representative | | 35th Floor, Bohua Plaza, No.669 Xinzha Road, Jing'an District, Shanghai | |
| duties in the reporting | Continuous supervision period | Chi Hui Tao, Ding Ying Hua | |
| period | Office address | From 19 January 2017 to the funds raised are used up | |

VII. Major accounting data and financial indicators in recent three years

(I) Major accounting data

Unit: RMB

| Major accounting data | 2019 | 2018 | Year-on-year (%) | 2017 |
|---|--------------------|-------------------------|------------------|--------------------|
| Total operating income | 843,324,372,577.26 | 902,194,064,732.24 | -6.53 | 870,639,427,000.07 |
| Operating income | 826,530,002,967.87 | 887,626,207,288.41 | -6.88 | 857,977,717,906.64 |
| Net profit attributable to shareholders of listed companies | 25,603,384,202.16 | 36,009,210,583.83 | -28.90 | 34,410,339,492.71 |
| Net profit attributable to shareholders of listed companies after deducting non-recurring profit or loss | 21,581,115,159.90 | 32,409,013,305.15 | -33.41 | 32,915,755,236.71 |
| Net cash flow from operating activities | 46,271,852,926.75 | 8,975,654,791.66 | 415.53 | 24,301,071,935.41 |
| | December 31, 2019 | December 31,2018 | Year-on-year (%) | December 31, 2017 |
| Net assets attributable to shareholders of listed companies | 249,702,009,694.74 | 234,368,561,956.28 | 6.54 | 225,335,302,711.77 |
| Total assets | 849,333,279,599.19 | 782,769,849,841.01 | 8.50 | 723,533,131,261.59 |

(II) Major financial indicators

| Major financial indicators | 2019 | 2018 | Year-on-year (%) | 2017 |
|--|-------|-------|---------------------|-------|
| Basic earnings per share (RMB/Share) | 2.191 | 3.082 | -28.91 | 2.959 |
| Diluted earnings per share (RMB/Share) | N/A | N/A | N/A | N/A |

| Basic earnings per share after deducting non-recurring profit or loss (RMB/Share) | 1.847 | 2.774 | -33.42 | 2.831 |
|--|-------|-------|---------------------|-------|
| Weighted average return on net assets (%) | 10.53 | 15.67 | Decreased by 5.14 % | 16.87 |
| Weighted average return on net assets after deducting non-recurring profit or loss (%) | 8.87 | 14.10 | Decreased by 5.23 % | 16.14 |

Explanations on major accounting data and financial indicators in recent three years

 \checkmark Applicable \square N/A

The net profit attributable to shareholders of listed companies after deducting non-recurring profit and loss decreased by 33.41% compared with the same period last year. The year-on-year decrease in the net profit attributable to shareholders of listed companies is due to multiple factors, mainly including a year-on-year decrease in the Company's total vehicle sales for the current year and the intensification of contradictions between supply and demand from the shift between National V and National VI models and the decrease of domestic new energy vehicle subsidies.

Net cash flows from operating activities increased by 415.53% compared to the same period last year, mainly due to a decrease in loans to customers issued by Shanghai Automotive Group Finance Co., Ltd., subsidiary of the Company.

VIII. Differences in accounting figures under China and foreign accounting standards

i. Differences in net profit and net assets attributable to shareholders of the listed companies where financial statements are disclosed in accordance with International Accounting Standards and China Accounting Standards

 \Box Applicable $\sqrt{N/A}$

ii. Differences in net profit and net assets attributable to shareholders of the listed companies where financial statements are disclosed in accordance with Foreign Accounting Standards and China Accounting Standards

□Applicable √ N/A

iii. Explanations on differences between China and foreign accounting standards $\hfill\Box Applicable \sqrt{N/A}$

IX. Major quarterly financial data for the year 2019

Unit: RMB

| | First Quarter (Jan. to Mar.) | Second Quarter (Apr. to Jun.) | Third Quarter (Jul. to Sept.) | Fourth Quarter (Oct. to Dec.) |
|---|------------------------------|----------------------------------|-------------------------------|-------------------------------|
| Total operating income | 200,191,827,747.40 | 176,101,463,597.36 | 209,051,442,474.96 | 257,979,638,757.54 |
| Operating income | 196,015,557,324.56 | 171,900,291,533.61 | 204,903,466,608.02 | 253,710,687,501.68 |
| Net profit attributable to shareholders of listed companies | 8,250,836,638.83 | 5,513,498,365.60 | 7,028,247,482.25 | 4,810,801,715.48 |
| Net profit attributable to shareholders of listed companies after deducting non-recurring profit or loss | 7,603,496,750.06 | 4,891,385,650.06 | 6,320,608,158.50 | 2,765,624,601.28 |
| Net cash flow from operating activities | -17,932,522,069.49 | 18,061,614,456.80 | 25,360,376,816.20 | 20,782,383,723.24 |

Note:

Net cash flows from operating activities fluctuate among quarters, as there are remarkable changes in terms of scale of customer deposits and loans to customers of Shanghai Automotive Group Finance Co., Ltd., subsidiary of the Company.

Explanations on differences between above quarterly data and disclosed data in periodic reports $\Box Applicable \sqrt{N/A}$

X. Items and amounts of non-recurring profit or loss

 \checkmark Applicable $\square N/A$

Unit: RMB

| | | | | Unit: RMB |
|---|------------------|----------------------|------------------|------------------|
| Items of non-recurring profit or loss | 2019 | Note (if applicable) | 2018 | 2017 |
| Profit or loss on disposal of non-current assets | 442,170,091.22 | | 559,505,098.66 | -176,186,005.11 |
| Government grants recognized in profit or loss for the current period, except those that are closely related to the normal business of the Company, and granted on quota basis continuously based on the state policy | 4,718,105,151.72 | | 3,583,637,108.24 | 2,658,540,681.19 |
| The excess of acquirer's proportionate share of fair value of identifiable net assets of acquiree over the consideration paid for the acquisition of subsidiaries, associates and joint ventures | 214,426,978.94 | | 1,449,378,901.59 | 90,827,100.61 |
| Profit or loss on debt restructuring | -1,275,683.38 | | -304,726.30 | 506,460.00 |
| Net profit or loss of subsidiary for the period from the beginning to the date of combination arising from business combination involving enterprises under common control | | | | -1,120,333.39 |
| Profit or loss on changes in the fair value of held-for- trading financial assets and held-for-trading financial liabilities and investment income on disposal of held-for- trading financial assets, held-for-trading financial liabilities and available-for-sale financial assets, other than those effective hedging activities relating to normal operating business of the Company | / | | 7,043,819.47 | 4,944,490.56 |
| In addition to effective hedging operations related to the normal operations of the Company, gains and losses on fair value changes arising from held-for-trading financial assets, derivative financial assets, held-for-trading financial liabilities, derivative financial liabilities and investment income from the disposal of investments in held-for trading financial assets, derivative financial assets, held-for trading financial liabilities, derivative financial liabilities and other debt investments | 8,120,839.43 | | / | / |
| Reversal of impairment provision for accounts | | | | 220,849,689.64 |
| receivable that are individually tested for impairment Profit or loss on entrusted loans | 61,038,194.43 | | 53.313.687.71 | 29,686,211.04 |
| The effect of one-off adjustment to profit or loss in accordance with laws and regulations in respect of taxes and accounting on profit or loss for the period | 01,038,194.43 | | 33,313,087./1 | -186,509,549.00 |
| Income from a business combination not involving enterprises under common control is achieved in stages that involve multiple transactions | 146,659,331.55 | | | |
| Other non-operating income and expenses other than the above | 59,991,429.10 | | -310,571,110.00 | -353,613,492.77 |

| Total | 4,022,269,042.26 | 3,600,197,278.68 | 1,494,584,256.00 |
|-------------------------------|------------------|-------------------|------------------|
| Effects on income tax | -870,917,630.91 | -586,730,794.42 | -357,322,264.10 |
| Effects on minority interests | -756,049,659.84 | -1,155,074,706.27 | -436,018,732.67 |

XI. Items measured at fair value

√ Applicable □N/A

Unit: RMB

| Item | December 31, 2018 | December 31, 2019 | Changes | Effects on profit of the period |
|--|-------------------|--------------------|-------------------|---------------------------------|
| Held-for-trading financial assets | 38,962,323,652.23 | 49,796,599,024.47 | 10,834,275,372.24 | 1,514,882,730.29 |
| Receivables financing | 9,019,071,632.12 | 11,401,837,512.65 | 2,382,765,880.53 | |
| Other current assets - negotiable certificate of deposit | 3,193,623,500.00 | 35,220,926,210.05 | 32,027,302,710.05 | |
| Other debt investments | 1,059,460,112.10 | 610,824,643.23 | -448,635,468.87 | |
| Investments in other equity instruments | 12,793,440,069.72 | 18,281,876,133.32 | 5,488,436,063.60 | |
| Other non-current financial assets | 1,535,997,716.87 | 2,094,472,035.47 | 558,474,318.60 | -40,693,859.11 |
| Held-for-trading financial liabilities | 977,399,765.77 | 1,211,285,653.79 | 233,885,888.02 | 22,321,220.42 |
| Total | 67,541,316,448.81 | 118,617,821,212.98 | 51,076,504,764.17 | 1,496,510,091.60 |

XII. Other explanations

□ Applicable √ N/A

Section III Business Overview of the Company

I. Explanations on principal business, operation model and industry profile during the reporting period

Categorized as automotive manufacturing industry, the Company is currently striving to grasp the industrial development trend, speeding up innovation and transformation, and developing from a traditional manufacturing enterprise towards a comprehensive supplier which provides consumers with mobility services and products. The Company's principal activities include research and development (R&D), production and sales of vehicles (including passenger vehicles and commercial vehicles); active promotion of the commercialization of new-energy vehicles and internet vehicles, and implementation of technical research and industrialization exploration such as intelligent driving; R&D, production and sales of spare parts (including power drive system, chassis system, interior and exterior decoration system, and core components of new-energy vehicles including battery, electronic drive and power electronics, and intelligent products system); auto service and trading business including logistics, auto E-commerce, mobility services, energy-saving and recharging services; automobile-related finance, insurance and investment businesses; overseas operations and international commerce and trade business; and active deployment in the fields of the industry big data and artificial intelligence.

On the basis of operation model combining investment control and entity operation, the Company implements investment control on its associates and joint ventures including SAIC Volkswagen, SAIC GM, SGMW, etc., and put self-owned brands into entity operations. The Company is the largest domestic automobile group in terms of sales and manufacturing scale so far, and the largest automobile company listed in A share market in terms of market capitalization.

II. Explanations on significant changes in major assets of the Company during the reporting period

□ Applicable √ N/A

III. Analysis of core competitiveness during the reporting period

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Firstly, the Company has leading advantages in domestic market. The Company plays a leading role for years in vehicle production and sales, with products covering various major segment markets, nationwide manufacturing bases and extensive sales network, which is beneficial for the Company to enhance the market presence and capability of quick response to customers' needs.

Secondly, the Company has advantages in its industrial system with integration synergy. The Company is an automobile enterprise with the most complete domestic auto industry chain layout and the most remarkable comprehensive strength, aims at the new trend of development of the automotive industry, to promote the implementation of the "new four modernizations" development strategy, namely, "electrification, intelligent networking, sharing and internationalization", and carries out a comprehensive layout in key technology fields of new energy vehicles, intelligent connected vehicles, mobility services, to introduce its advantages in innovation technology to overseas to achieve differentiated competitiveness, and accelerate the construction of ecological system with future orientation and global competitiveness, through comprehensive synergy and integration of four modernization.

Thirdly, the Company has advantages in its continuously advancing innovation capability. The Company has established a globally connected independent R&D framework, with its self-owned innovation capability and local R&D capability of joint ventures, which is at a leading position domestically; the Company owns the core technologies of new energy vehicles and obtains leading advantages in R&D and application for internet vehicles; it arranges comprehensive layout in the key technology field of intelligent driving; and the Company highlights itself for its leading business scale and service capacity in mobility services, automotive finance services and automotive industrial chain services with outstanding innovation capabilities.

Section IV Discussion and Analysis of Operations

I. Discussion and Analysis of Operations

In 2019, the global automotive industry suffered a cold spell, with the domestic auto market being affected by both the economic depression and the industry policy, and continued to keep depressed since the second half of 2018, further widening the overall decline. Throughout the year, the sales volume of the vehicles in the domestic market is 25.905 million, decreased by 8.0% year-on-year; of which, 21.549 million goes to the passenger car with a year-on-year decrease of 9.1%, and 4.356 million goes to the commercial vehicle with a year-on-year decrease of 2.2%. The new energy vehicle market also experienced a phase of adjustment after the retreat of the purchase subsidies with annual sales volume of 1.204 million, a year-on-year decrease of 1.3%. Despite of the recession in the auto market in 2019, opportunities are abound in the consumption upgrading of passenger cars. The car consumption in the eastern coastal and mid-western regional markets remains generally solid, and the commercial heavy truck market continues to grow, driven by infrastructure and governance overload. The "cold winter" suffered by the car market highlights the preciousness of opportunities, and tests the resilience of car enterprises which accumulate power of change in the bitter cold.

Facing the unexpected decline in the domestic auto market, the Company is under increasing pressure and is confronted with increasing challenges. Throughout the year, the Company achieved total vehicle sales volume of 6.238 million, a year-on-year decrease of 11.5%; of which, 5.378 million goes to the passenger car, a year-on-year decrease of 12.7%, and 0.859 million goes to the commercial car, a year-on-year decrease of 3.4%. To cope with the cold winter of the car market, the Company actively seized the structural opportunities of the new energy vehicle market and overseas markets, introduced new ideas and expanded the developing markets to achieve the annual sales volume of new energy vehicles up to 0.185 million, a year-on-year increase of 30.4%, which continues to maintain the momentum of rapid growth. The Company also hit the vehicle exports and overseas sales volume of 0.35 million, a year-on-year increase of 26.5%. In the context of the worsening global trade situation and a general decline in the national vehicle exports, the Company's vehicle exports made an increase

against the trend. The export sales continue to rank first in the country, further expanding the leading advantage. During the reporting period, the Company achieved the total operating income of RMB 843.324 billion, a year-on-year decrease of 6.53%, and realized net profit attributable to shareholders of listed companies amounted to RMB 25.603 billion, a year-on-year decrease of 28.90%.

II. Operation conditions in the reporting period

In the face of major changes in the industry and adjustments in the auto market, the Company strives to grasp the market trend and seize structural incremental opportunities, actively respond to technological changes and promote the implementation of the new "Four Modernizations" and accelerate the pace of international business to enhance the differentiated competitiveness. By persevering in the market, promoting innovation, and strengthening reform and party building, various businesses including SAIC's self-owned brand, new energy vehicles and international business have blossomed in the cold winter, further enhancing the spirit and courage of the Company to face the frost and snow and overcome difficulties.

1. Make efforts to grasp the market trend and seize structural incremental opportunities

In terms of grasping the trend of consumption upgrading, SAIC Passenger Vehicle launched the "first mass-produced intelligent cockpit" product, RX5 MAX with a comprehensive upgrade of performance and configuration. This product was sold like hot cakes after the launch, strongly consolidating the market position of the RX5 family. SAIC Volkswagen T-Cross, Teramont X and other new SUVs were launched, driving the SUV sales growth against the trend, with Passat ranking first in the intermediate car market. Both of the SAIC GM Cadillac and the Buick GL8 have performed well in the luxury car market and the midsize MPV market. While buffing up the market present of the Wuling brand, SAIC-GM Wuling has accelerated the transformation pace towards the passenger car, and launched four new Baojun models in succession, taking the opportunity of rebuilding the Baojun brand, which has significantly improved the product appeal and optimized the sales structure.

In terms of new energy vehicle sales, the market competitiveness was further enhanced after the launch of the Roewe Ei5 long-range version, with sales up by more than 40% year-on-year. SAIC-Volkswagen Passat PHEV and Tiguan L PHEV quickly ranked among the top of the plug-in hybrid market sales; SAIC-GM Wuling Baojun micro electric vehicle accelerated its nationwide promotion with annual sales volume of 60,000, and had steadily occupied the first place in the domestic micro electric vehicle sales since July of this year.

In the commercial vehicle market, SAIC Maxus launched the Intelligent wide-body light bus V90 and the New Flagship MPV G20 for high-end business users, further enhancing the product competitiveness in the business market. Maxus pickup products continue to maintain the rapid growth momentum, and T60 products are exported to Australia, New Zealand, Chile and other overseas markets. SAIC Hongyan accelerated the upgrading of the interior and exterior styling of heavy truck products and the development of the sixth generation of products to meet the National VI emissions. In this way, SAIC Hongyan consolidated its leading position in the dump truck market, accelerated the enhancement of the market competitiveness of tractor-trailer products to achieve the dual upgrading of production and marketing scale and system capacity.

2. Actively respond to technological changes and promote the implementation of the New Four Modernizations

In terms of new energy, the Company has accelerated the development of the independent core capability of the EIC system, successfully launched the mass production of the second generation EDU electric drive transmission and steadily advanced the EDU G2 Plus, electric axle, HairPin motor, exclusive electric vehicle architecture, the new generation of electronic and electrical architecture and other technologies and products of independent development work. In the area of forward-looking fuel cell technology, the Company also started the development of the 400 type fuel cell electric stack and system, promoting the core competitiveness for the future. SAIC-Volkswagen MEB New Energy Plant was officially completed, and key electric vehicle platform development projects such as SAIC-Volkswagen MEB and SAIC-GM BEV3 were steadily advanced. While continuously improving product technology, safety reliability and cost competitiveness, the Company focuses on user concerns

such as battery endurance and charging, accelerates capacity layout and technical breakthroughs, and strives to turn technical advantages in the industry chain into competitive advantages in the market.

For intelligent network connection, new strides were made by the Company to commercialize intelligent driving technology. Following the release of the "last mile" autonomous parking project and the achievement of mass production, the 5G self-driving heavy truck project of Shanghai Yangshan Port, jointly built by the Company in collaboration with SIPG and China Mobile, was successfully presented and started the demonstration operation during the second session of the Expo. At the same time, the Company has accelerated the independent development of future-oriented electronic and electrical architecture, new generation intelligent cockpit and other independent development work, and pushed forward the product development and capacity layout in areas such as domain controller, intelligent gateway, intelligent driving chassis and ADAS system around the intelligent driving industry chain. Great improvements have also been made by three joint venture vehicle enterprises, SAIC-Volkswagen, SAIC-GM and SAIC-GM Wuling, in mobile interconnection, intelligent driving localization development, and intelligent networked vehicle public road testing.

In terms of shared exploration, the Company further strengthened the integration of resources and refined operations. As for the mobile travel, SAIC Mobility adheres to the service concept of "quality experience", strengthens compliance and refined operation management, and launches the "Xiangdao Rental" brand served for enterprise. Through resource synergy and integrated operations, Xiangdao Rental has successfully turned losses into gains. Xiangdao Mobility has extended its business in Zhengzhou, Suzhou, Kunshan, Hangzhou and Ningbo, and has strengthened its cooperation with EVCARD, with over 7 million registered users and an average daily order number of over 100,000. In terms of convenient car service, the Company achieved new car sales volume of 0.13 million, a year-on-year increase of 81%. Che Xiang Jia optimized store services and continued to improve revenue. In terms of efficient mobility, SAIC Anji Logistics Co., Ltd., while deep arranging the whole vehicle and parts production service logistics network, takes the opportunity of integrating HOAU Intercity Express and urban distribution business to strengthen lean management, resource synergy and operational integration, accelerate the construction of intelligent and social integrated logistics platform, and enhance customer service capabilities for non-automotive fields.

In order to speed up the innovation transformation, the Company continues to act as the platform including "Seed fund", "Home for Engineers", "Future Automobile Innovation Competition" and so on, providing employees with a broader space for innovation and entrepreneurship. As for new enterprises, equity incentives, core team shareholding and other incentive mechanism innovation measures are adopted by the Company to deepen reform and enhance innovation vitality. In addition, the Company further broadened the external financing channels, approved RMB 20 billion of corporate bonds of shelf offering. Out of the credit line, 2 trenches of corporate bonds amounting to RMB 5 billion were successfully issued during the year which effectively reduced the cost of capital, and there were also financial insurance and other means provided to help new energy vehicle sales and mobile travel service innovation, actively play the role of capital link, financial support and service synergy, providing "vitality" and "boosters" for innovation and transformation.

3. Accelerate the pace of international business and enhance differentiated competitiveness

In terms of overseas sales structure, the Company continued to buff up the presence of overseas markets. In 2019, overseas sales of MG, MAXUS and other self-owned brands reached the sales volume of 0.186 million, a year-on-year increase of 82.3%, accounting for more than 50% of the Company's overall overseas sales volume. Among them, MG overseas sales volume reached 0.138 million, a year-on-year increase of 89.3%, single-brand overseas sales ranked first in China; and MG EZS pure electric SUV, as SAIC's first global overseas new energy model, took the lead in the European market under the strict standards, and created an electric trend after its launch in the UK, the Netherlands and Norway in the second half of the year, hitting one of the best electric car sales in the local market.

In terms of overseas base construction, the Company's own brand has taken the lead in building a global right-hand drive base overseas, establishing an important first-mover advantage. With the completion of the plant and

the launch of the first product MG Hector, SAIC India base has produced and sold 16,500 cars in just six months, with orders growing rapidly and products in short supply. The real estate level of SAIC Motor CP Company Limited Thailand base continues to improve with the capability of supply chain cost reduction and base manufacturing further strengthened. The new product, Almaz of SAIC Indonesia base has been successfully launched and exported to the ASEAN market, and the regional radiation strength as an exporter is more in evidence.

In terms of overseas system capacity building, Anji Automotive Logistics Co., Ltd. has built four logistics branches overseas and carved out three ro-ro shipment routes. Multi-finance Joint Venture in Indonesia officially started its operation and SAIC's overseas financial business also set sail as the icebreaker. SAIC 1.0, the first standard software and hardware platform for overseas car networking which is developed by SAIC Overseas Mobility Company, has been applied in Thai projects with better agility and flexibility of car networking system, realizing the platformized development and advantages of Internet cars overseas. With the deepening overseas brand building, the Company has further strengthened overseas communication and enhanced its brand image in the world through "the overseas media, China Tour", sponsorship of China Pavilion at World Expo 2020 Dubai, global cooperation with Liverpool Football Club and other initiatives.

(I) Analysis of principal business

1. Analysis on changes in relevant accounts in income statement and cash flow statement

Unit: RMB

| Accounts | 2019 | 2018 | Changes (%) |
|---|--------------------|--------------------|-------------|
| Operating income | 826,530,002,967.87 | 887,626,207,288.41 | -6.88 |
| Operating costs | 726,100,213,388.33 | 769,985,822,499.66 | -5.70 |
| Selling expenses | 57,450,586,216.84 | 63,423,027,141.41 | -9.42 |
| Administrative expenses | 22,308,086,660.76 | 21,336,015,125.43 | 4.56 |
| R&D expenses | 13,394,150,277.23 | 15,385,012,641.18 | -12.94 |
| Financial expenses | 24,366,630.19 | 195,437,294.67 | -87.53 |
| Net cash flow from operating activities | 46,271,852,926.75 | 8,975,654,791.66 | 415.53 |
| Net cash flow from investing activities | -39,264,387,323.87 | 9,844,850,629.33 | -498.83 |
| Net cash flow from financing activities | -3,093,679,371.44 | -19,113,689,270.88 | 83.81 |

Note:

- 1) Finance expenses decreased by 87.53% compared to the same period last year, mainly due to an increase in the Company's interest income and foreign exchange gains compared to the same period last year.
- 2) Net cash flows from operating activities increased by 415.53% compared to the same period last year, mainly due to a decrease in loans and advances from SAIC Finance Co., Ltd., subsidiary of the Company.
- 3) Net cash flows from investing activities decreased by 498.83% compared to the same period last year, mainly due to the adjustment of the allocation of financial assets according to the liquidity needs of SAIC Finance Co., Ltd., subsidiary of the Company.
- 4) Net cash flows from financing activities increased by 83.81% compared to the same period last year, mainly due to the increase in cash received from the Company's bonds issued during the current period compared to the same period last year.

2. Income and cost analysis

√ Applicable □ N/A

Details are as follows:

(1). Analysis on principal businesses by industry, product and geographical region

Unit: RMB

| | By industry | | | | | | |
|------------------------------|------------------------|--------------------|------------------------------|---------------------------------|--------------------------------|--------------------------------------|--|
| By industry | Operating income | Operating costs | Gross margin ratio (%) | Changes in operating income (%) | Changes in operating costs (%) | Changes in gross margin ratio (%) | |
| Automotive manufacturing | 826,530,002,967.87 | 726,100,213,388.33 | 12.15 | -6.88 | -5.70 | Decreased by 1.10% | |
| Financing | 16,794,369,609.39 | 4,487,533,702.37 | 73.28 | 15.28 | 15.28 | Increased by 0.00 % | |
| Total | 843,324,372,577.26 | 730,587,747,090.70 | 13.37 | -6.53 | -5.59 | Decreased by 0.85% | |
| | | By pr | oduct | | | | |
| By product | Operating income | Operating costs | Gross margin ratio (%) | Changes in operating income (%) | Changes in operating costs (%) | Changes in gross margin ratio (%) | |
| Vehicles | 613,341,075,419.72 | 556,458,246,294.66 | 9.27 | -8.09 | -5.83 | Decreased by 2.18% | |
| Parts | 164,853,324,589.96 | 128,184,047,685.11 | 22.24 | -6.04 | -8.47 | Increased by 2.06% | |
| Trading | 10,575,491,931.44 | 9,826,704,207.43 | 7.08 | 11.07 | 10.90 | Increased by 0.15 % | |
| Service and others | 37,760,111,026.75 | 31,631,215,201.13 | 16.23 | 6.86 | 4.87 | Increased by 1.59 % | |
| Financial services | 16,794,369,609.39 | 4,487,533,702.37 | 73.28 | 15.28 | 15.28 | Increased by 0.00% | |
| Total | 843,324,372,577.26 | 730,587,747,090.70 | 13.37 | -6.53 | -5.59 | Decreased by 0.85% | |
| | By geographical region | | | | | | |
| By geographical region | Operating income | Operating costs | Gross margin ratio (%) | Changes in operating income (%) | Changes in operating costs (%) | Changes in gross margin ratio (%) | |
| China | 803,527,140,782.32 | 695,086,432,953.17 | 13.50 | -7.17 | -6.19 | Decreased by 0.90% | |
| Others | 39,797,231,794.94 | 35,501,314,137.53 | 10.79 | 8.61 | 7.73 | Increased by 0.72% | |
| Total | 843,324,372,577.26 | 730,587,747,090.70 | 13.37 | -6.53 | -5.59 | Decreased by 0.85% | |

(2). Analysis on production and sales volume

√ Applicable □ N/A

| Enterprises | Unit | Production | Sales | Inventories | Changes in production volume (%) | Changes in sales volume (%) | Changes in inventories (%) |
|---------------------------------------|--------|------------|-----------|-------------|----------------------------------|-----------------------------|----------------------------|
| SAIC VOLKSWAGEN | Volume | 1,926,224 | 2,001,777 | 15,384 | -8.14 | -3.07 | -85.21 |
| SAIC GM | Volume | 1,616,755 | 1,600,102 | 60,528 | -17.51 | -18.78 | 37.57 |
| SAIC Passenger Vehicle | Volume | 654,281 | 673,255 | 18,937 | -8.00 | -4.08 | -50.24 |
| SGMW | Volume | 1,654,655 | 1,660,007 | 63,337 | -15.38 | -19.42 | -7.79 |
| SAIC Maxus | Volume | 152,429 | 153,024 | 5,174 | 20.71 | 21.36 | -10.31 |
| Shanghai Sunwin | Volume | 1,159 | 1,159 | 0 | 41.34 | 41.69 | -100.00 |
| SAIC-IVECO Hongyan | Volume | 53,885 | 58,077 | 4,162 | -3.25 | 0.07 | -50.33 |
| Nanjing Iveco | Volume | 25,919 | 25,500 | 1,189 | -15.76 | -17.74 | 54.42 |
| SAIC Motor-CP | Volume | 25,157 | 23,528 | 3,998 | -11.78 | -13.36 | 65.27 |
| SAIC GM Wuling Indonesia Co., Ltd. | Volume | 24,447 | 25,001 | 256 | 97.86 | 116.57 | -68.43 |
| MG Motor India Private Limited | Volume | 17,001 | 16,520 | 481 | - | 1 | - |
| Total | Volume | 6,151,912 | 6,237,950 | 173,446 | -11.84 | -11.54 | -36.44 |

(3). Cost analysis

Unit: RMB

| | | Ву І | ndustry | | | |
|--------------------------|--|--------------------|-------------------------------------|--------------------|-------------------------------------|-------------|
| By industry | Items | 2019 | Proportion to total costs (%) | 2018 | Proportion to total costs (%) | Changes (%) |
| Automotive manufacturing | Raw materials, labor salaries and wages, depreciation, energy, etc. | 726,100,213,388.33 | 99.39 | 769,985,822,499.66 | 99.50 | -5.70 |
| Financial services | Labor salaries and wages, depreciation, energy, etc. | 4,487,533,702.37 | 0.61 | 3,892,602,852.95 | 0.50 | 15.28 |
| Total | | 730,587,747,090.70 | 100.00 | 773,878,425,352.61 | 100.00 | -5.59 |
| | | By I | Product | | | |
| By product | Items | 2019 | Proportion to total costs (%) | 2018 | Proportion to total costs (%) | Changes (%) |
| Vehicles | Raw materials, labor salaries and wages, depreciation, energy, etc. | 556,458,246,294.66 | 76.16 | 590,918,548,655.90 | 76.36 | -5.83 |
| Parts | Raw materials, labor salaries and wages, depreciation, energy, etc. | 128,184,047,685.11 | 17.55 | 140,043,700,616.08 | 18.10 | -8.47 |
| Trading | Raw materials, labor salaries and wages, depreciation, energy, etc. | 9,826,704,207.43 | 1.35 | 8,861,249,145.62 | 1.14 | 10.90 |
| Service and others | Raw materials, labor salaries and wages, depreciation, energy, etc., | 31,631,215,201.13 | 4.33 | 30,162,324,082.06 | 3.90 | 4.87 |
| Financing | Labor salaries and wages, depreciation, energy, etc. | 4,487,533,702.37 | 0.61 | 3,892,602,852.95 | 0.50 | 15.28 |
| Total | | 730,587,747,090.70 | 100.00 | 773,878,425,352.61 | 100.00 | -5.59 |

(4). Major customers and suppliers

√ Applicable □N/A

Turnover from top five customers amounts to RMB 77,603.19 million, accounting for 9.39% of the total annual turnover, of which the amount from related parties (based on the definition of the *Stock Listing Rules of the Shanghai Stock Exchange*) is RMB 0, accounting for 0% of the total annual turnover.

Purchase from top five suppliers amounts to RMB 404,922.71 million, accounting for 55.77% of the total annual purchase amount, of which the amount from related parties (based on the definition of the *Stock Listing Rules of the Shanghai Stock Exchange*) is RMB 0, accounting for 0 % of the total annual purchase amount.

3. Expenses

√ Applicable □N/A

Unit: RMB

| Items | 2019 | 2018 | Changes (%) |
|-------------------------|-------------------|-------------------|-------------|
| Selling expenses | 57,450,586,216.84 | 63,423,027,141.41 | -9.42 |
| Administrative expenses | 22,308,086,660.76 | 21,336,015,125.43 | 4.56 |
| R&D expenses | 13,394,150,277.23 | 15,385,012,641.18 | -12.94 |

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| Financial expenses | 24,366,630.19 | 195,437,294.67 | -87.53 |
|---------------------|------------------|------------------|--------|
| Income tax expenses | 5,668,885,296.06 | 5,939,186,429.07 | -4.55 |

Note: Analysis of changes in expenses is set out in the analysis table of changes in relevant accounts in income statement and cash flow statement.

4. Research and development expenditures

Research and development ("R&D") expenditures

√ Applicable □ N/A

Unit: RMB

| R&D investments expensed in the current period | 13,394,150,277.23 |
|---|-------------------|
| R&D investments capitalized in the current period | 1,373,849,378.11 |
| Total R&D expenditures | 14,767,999,655.34 |
| Proportion of R&D expenditures to operating income (%) | 1.79 |
| Headcount of R&D personnel | 27,061 |
| Proportion of R&D headcount to total employee headcount (%) | 11.8 |
| Proportion of capitalization of R&D expenditures (%) | 9.30 |

Explanations

□ Applicable √ N/A

5. Cash flows

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Items | 2019 | 2018 | Changes (%) |
|---|--------------------|--------------------|-------------|
| Net cash flow from operating activities | 46,271,852,926.75 | 8,975,654,791.66 | 415.53 |
| Net cash flow from investing activities | -39,264,387,323.87 | 9,844,850,629.33 | -498.83 |
| Net cash flow from financing activities | -3,093,679,371.44 | -19,113,689,270.88 | 83.81 |

Note: Analysis of changes in cash flows is set out in the analysis table of changes in relevant accounts in income statement and cash flow statement.

(II) Explanations on significant changes in profit arising from non-principal business

□ Applicable √ N/A

(III) Analysis of assets and liabilities

√ Applicable □ N/A

1. Assets and liabilities

Unit: RMB

| Items | Amount December 31, 2019 | Proportion to total assets (%) December 31, 2019 | Amount December 31, | Proportion to total assets (%) December 31, 2018 | Changes (%) |
|------------------|-----------------------------|--|------------------------|--|-------------|
| Notes receivable | 6,245,092,532.74 | 0.74 | 20,960,437,399.34 | 2.68 | -70.21 |

| Prepayments | 28,939,123,052.21 | 3.41 | 18,693,772,988.65 | 2.39 | 54.81 |
|---|--------------------|-------|-------------------|-------|----------|
| Financial assets | | | | | |
| purchased under resale | 13,542,369,331.38 | 1.59 | 664,270,025.14 | 0.08 | 1,938.68 |
| agreement | | | | | |
| Other current assets | 109,788,322,384.77 | 12.93 | 78,989,593,361.29 | 10.09 | 38.99 |
| Long-term receivables | 11,144,424,111.43 | 1.31 | 6,837,413,269.79 | 0.87 | 62.99 |
| Development expenditure | 1,646,702,512.60 | 0.19 | 538,649,981.13 | 0.07 | 205.71 |
| Short-term borrowings | 25,587,986,199.99 | 3.01 | 16,726,440,287.46 | 2.14 | 52.98 |
| Non-current liabilities due within 1 year | 26,838,165,703.07 | 3.16 | 14,613,907,051.50 | 1.87 | 83.65 |
| Other comprehensive income | 12,504,734,839.32 | 1.47 | 8,014,045,544.15 | 1.02 | 56.04 |

Other explanations

- 1) The balance of notes receivable decreased by 70.21% compared to the closing balance of the previous period, mainly due to the reclassification of notes receivable by the Company under the new financial instrument standard.
- 2) The balance of prepayments increased by 54.81% compared to the closing balance of the previous period, mainly due to the slowdown in the completion and delivery of the Company's joint venture vehicle manufacturing enterprises.
- 3) The balance of financial assets purchased under resale agreement increased by 1938.68% compared to the closing balance of the previous period, mainly due to the increase in asset allocation for repurchase business by SAIC Finance Co., Ltd., subsidiary of the Company, based on liquidity needs.
- 4) The balance of other current assets increased by 38.99% compared to the closing balance of the previous period, mainly due to the reclassification of financial instruments by the Company under the new financial instrument standard.
- 5) Long-term receivables increased by 62.99% compared to the closing balance of the previous period, mainly due to Anji Logistics' business scale expansion, increasing receivables under finance lease.
- 6) The balance of development expenditure increased by 205.71% compared to the closing balance of the previous period, mainly due to the increase in R&D investment capitalized by the Company.
- 7) The balance of short-term borrowings increased by 52.98% compared to the closing balance of the previous period, mainly due to the Company's increase in borrowings for its business development demand.
- 8) The balance of non-current liabilities due within one year increased by 83.65% compared to the closing balance of the previous period, mainly due to an increase in bonds payable due within one year from SAIC Finance Co., Ltd., subsidiary of the Company.
- 9) Other comprehensive income increased by 56.04% compared to the closing balance of the previous period, mainly due to the increase in the fair value of financial instruments held by the Company that are measured at fair value through other comprehensive income.

2. Restriction of significant assets as at December 31, 2019

| □ Applicable ✓ N/A |
|--|
| 3. Other explanations □ Applicable √ N/A |
| (IV) Analysis on operational data in automotive industry √ Applicable □ N/A |
| Details are as follows: |
| Analysis of operation data for automotive manufacturing |
| 1. Production capacity |
| √ Applicable □ N/A |
| Existing production capacity |
| √ Applicable □ N/A |

Unit: 0'000 (vehicles)

| Major manufactures | Designed production capacity | Production capacity in the reporting period | Utilization rate (%) |
|-----------------------------------|------------------------------|---|----------------------|
| SAIC VOLKSWAGEN | 184.8 | 192.6 | 104 |
| SAIC GM | 190.8 | 161.7 | 85 |
| SAIC Passenger Vehicle | 86.0 | 65.4 | 76 |
| SGMW | 176.0 | 165.5 | 94 |
| SAIC Maxus | 37.5 | 15.2 | 41 |
| Shanghai Sunwin | 0.2 | 0.1 | 58 |
| SAIC – IVECO Hongyan | 7.5 | 5.4 | 72 |
| Nanjing Iveco | 6.0 | 2.6 | 43 |
| SAIC Motor-CP | 4.0 | 2.5 | 63 |
| SAIC-GM-WULING MOTOR INDONESIA | 6.0 | 2.4 | 41 |
| MG Motor India Private Limited | 5.6 | 1.7 | 30 |

Capacity under construction

 \checkmark Applicable \square N/A

Unit: RMB 0'000

| Workshop under construction | Planed investment | Amount invested in the period | Accumulated investment | Estimated completion date | Estimated capacity (Vehicles) |
|--|-------------------|-------------------------------|------------------------|---------------------------|-------------------------------|
| MEB Plant of SAIC VOLKSWAGEN | 818,700 | 318,829 | 383,829 | Year 2020 | 240,000 |
| SAIC Passenger Vehicle Zhengzhou Base, Phase II | 535,980 | 36,530 | 399,980 | Year 2020 | 240,000 |

Capacity calculation criteria

 \checkmark Applicable \square N/A

The calculation of designed production capacity is on the basis of 250 working days per year, and 16 working hours per day, namely 4000 working hours for one year; "production capacity in the period" refers to actual output

for the reporting period; utilization rate is actual output for the reporting period divided by designed production capacity.

2. Sales and production of vehicles

√ Applicable □ N/A

By vehicle type

√ Applicable □N/A

| | Sales (Volume) | | | Production (Volume) | | |
|------------------------------|----------------|-----------|------------|---------------------|-----------|------------|
| Categories | 2019 | 2018 | Changes(%) | 2019 | 2018 | Changes(%) |
| Basic passenger car | 2,831,041 | 3,356,466 | -15.65 | 2,758,014 | 3,351,363 | -17.70 |
| Sports utility vehicle (SUV) | 1,698,184 | 1,842,871 | -7.85 | 1,687,453 | 1,862,903 | -9.42 |
| Multi-purpose vehicle (MPV) | 849,249 | 963,028 | -11.81 | 856,900 | 930,623 | -7.92 |
| Cross passenger car | 263,062 | 306,920 | -14.29 | 263,387 | 277,521 | -5.09 |
| Passenger car | 59,143 | 62,314 | -5.09 | 58,872 | 62,648 | -6.03 |
| Truck | 537,271 | 520,135 | 3.29 | 527,286 | 492,860 | 6.98 |
| Total | 6,237,950 | 7,051,734 | -11.54 | 6,151,912 | 6,977,918 | -11.84 |

By region

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| | Sales in domestic market (Volume) | | | Sales in o | verseas market | (Volume) |
|------------------------------|-----------------------------------|-----------|-------------|------------|----------------|-------------|
| Categories | 2019 | 2018 | Changes (%) | 2019 | 2018 | Changes (%) |
| Basic passenger car | 2,682,664 | 3,201,699 | -16.21 | 148,377 | 154,767 | -4.13 |
| Sports utility vehicle (SUV) | 1,542,061 | 1,758,497 | -12.31 | 156,123 | 84,374 | 85.04 |
| Multi-purpose vehicle (MPV) | 833,027 | 947,725 | -12.10 | 16,222 | 15,303 | 6.01 |
| Cross passenger car | 254,058 | 298,874 | -14.99 | 9,004 | 8,046 | 11.91 |
| Passenger car | 54,468 | 58,334 | -6.63 | 4,675 | 3,980 | 17.46 |
| Truck | 521,569 | 509,735 | 2.32 | 15,702 | 10,400 | 50.98 |
| Total | 5,887,847 | 6,774,864 | -13.09 | 350,103 | 276,870 | 26.45 |

3. Sales and production of auto parts

 $\sqrt{\text{Applicable}} \quad \Box N/A$

The Company's businesses of auto parts are mainly operated by HASCO (security code: 600741), a subsidiary controlled by the Company. For details of its business in 2019, refer to the annual report 2019 published on www.sse.com.cn by HASCO (600741).

| Categorized b | y spare parts |
|----------------------|---------------|
| \square Applicable | √ N/A |
| Categorized b | y market |
| \Box Applicable | √ N/A |
| | |

4. New energy vehicles

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Production capacity of new energy vehicles

√ Applicable □N/A

| Major workshops | Designed production capacity (Volume) | Production capacity in the period (Volume) | Utilization rate (%) |
|------------------------|---------------------------------------|--|----------------------|
| SAIC VOLKSWAGEN | - | 32,471 | ı |
| SAIC GM | - | 11,898 | 1 |
| SAIC Passenger Vehicle | - | 75,649 | - |
| SGMW | - | 56,238 | - |
| SAIC Maxus | - | 2,971 | - |
| Shanghai Sunwin | - | 1,107 | - |
| Nanjing Iveco | - | 386 | - |

Sales of new energy vehicles

√ Applicable □ N/A

| | Sales (Volume) | | | Production (Volume) | | |
|---------------------|----------------|---------|-------------|---------------------|---------|-------------|
| Categories | 2019 | 2018 | Changes (%) | 2019 | 2018 | Changes (%) |
| Passenger vehicles | 180,633 | 136,008 | 32.81 | 176,695 | 151,344 | 16.75 |
| Commercial vehicles | 3,973 | 5,512 | -27.92 | 4,025 | 5,649 | -28.75 |
| Total | 184,606 | 141,520 | 30.45 | 180,720 | 156,993 | 15.11 |

Income and subsidies of new energy vehicles

√ Applicable □N/A

Unit: RMB 0'000

| Categories | Income | Subsidy for new energy vehicles | Proportion of subsidy to revenue (%) |
|---------------------|-----------|---------------------------------|--------------------------------------|
| Passenger vehicles | 2,573,607 | 325,477 | 13 |
| Commercial vehicles | 171,261 | 42,603 | 25 |

5. Other explanations

□ Applicable √ N/A

(V) Investment analysis

1. General analysis on equity investment

√ Applicable □N/A

The Company is an automotive manufacturing enterprise with an extensive business layout and various types of investments. At the end of the reporting period, balance of the Company's long-term equity investment was RMB 64.617 billion, a decrease of RMB 6.313 billion compared with opening balance, decreasing 8.90%. Details of various investments are set out in the notes to the annual report.

(1) Significant equity investment

□ Applicable √ N/A

(2) Significant non-equity investment

□ Applicable √ N/A

(3) Financial assets at fair value

√ Applicable □ N/A

Unit: RMB

| Items | December 31, 2018 | December 31, 2019 | Changes | Effects on profits of the period |
|--|-------------------|--------------------|-------------------|----------------------------------|
| Held-for-trading financial assets | 38,962,323,652.23 | 49,796,599,024.47 | 10,834,275,372.24 | 1,514,882,730.29 |
| Receivables financing | 9,019,071,632.12 | 11,401,837,512.65 | 2,382,765,880.53 | |
| Other current assets – negotiable certificate of deposit | 3,193,623,500.00 | 35,220,926,210.05 | 32,027,302,710.05 | |
| Other debt investments | 1,059,460,112.10 | 610,824,643.23 | -448,635,468.87 | |
| Investments in other equity instruments | 12,793,440,069.72 | 18,281,876,133.32 | 5,488,436,063.60 | |
| Other non-current financial assets | 1,535,997,716.87 | 2,094,472,035.47 | 558,474,318.60 | -40,693,859.11 |
| Total | 66,563,916,683.04 | 117,406,535,559.19 | 50,842,618,876.15 | 1,474,188,871.18 |

(VI) Disposal of significant assets and equity

□ Applicable √ N/A

(VII) Analysis of major holding companies and joint stock companies

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB 0'000

| Company name | Business nature | Main products or services | Registered capital | Total assets | Net assets attributable to owners of the company | Total revenue | Net profit attributable to owners of the company |
|--------------------|--------------------|---|-----------------------|---------------|---|------------------|---|
| SAIC VOLKSWAGEN | Manufacturing | Manufacturing and sales of vehicles | 1,150,000 | 13,894,470.58 | 3,726,118.00 | 23,595,005.36 | 2,002,455.19 |
| SAIC GM | Manufacturing | Manufacturing and sales of vehicles | USD 108,300 | 10,273,959.55 | 2,630,583.54 | 18,782,141.68 | 1,095,832.41 |
| SGMW | Manufacturing | Manufacturing and sales of vehicles | 166,808 | 4,976,271.35 | 752,042.94 | 8,572,654.96 | 169,855.56 |
| HASCO | Manufacturing | Manufacturing and sales of auto-parts | 315,272 | 13,912,743.21 | 4,942,299.82 | 14,402,362.61 | 646,316.33 |
| SFC | Finance | Financial service | 1,538,000 | 32,365,027.99 | 3,636,173.67 | 1,827,364.88 | 491,142.22 |

(VIII) Structured entities controlled by the Company

□ Applicable √ N/A

III. Discussion and analysis on future development of the Company

(I) Industry structure and development trend

 $\sqrt{\text{Applicable } \square \text{N/A}}$

With the economic downturn and the gradual slowdown of market growth, the Chinese auto market is entering a new stage of stock competition. As affected by the novel coronavirus pandemic ("COVID - 19"), China's macroeconomic and auto market will be confronted with periodic severe challenges this year. However, as the pandemic gradually winded down, suppressed auto consumption demand will certainly butt up. At the same time, in order to hedge the impact of the epidemic, greater efforts are devoted in infrastructure investment, employment stabilization and consumption promotion. Therefore, more policies are expected to be introduced to stabilize growth, and there are opportunities in crisis with the domestic auto market. It is estimated that the domestic sales of vehicles in 2020 will reach 22.9-23.8 million, increased by -11.6% to -8.1% year-on-year, including approximately 19.0-19.8 million of passenger vehicles with a year-on-year increase of -11.8% to -8.1%, 3.9-4.0 million of commercial vehicles with a year-on-year increase of -10.5% to -8.2%, and 1.25 million of new energy vehicle with a year-on-year increase of 4%.

Looking forward to the coming period, China's economy will still remain favorable for long-term growth, though facing the COVID - 19 and other difficult challenges. The volume advantage of China's mega auto market, the development trend of auto consumption upgrade and the central position of the global auto industry transformation remain unchanged. However, in the same general trend, it also contains new changes, bringing new challenges and opportunities .

According to the market structure, although the proportion of first purchase consumption demand for cars has decreased, the car consumption upgrading has driven the rapid increase in demand for additional purchases and exchange purchases, driving the continuous upgrading of the "price/quality ratio". Consumers pay more attention to the quality and brand and attach more importance to the safety and health of the transportation. Meanwhile, with the diversification of urban transportation, the demand of consumer is gradually shifted from "have a car" to "use a car", the used car market is also growing rapidly with the continued increase in car ownership.

In terms of product attributes, the change in software-defined cars is accelerating. In the future, the car will not only be a means of transportation, but also a private space for mobility. It will also become an important mobile hub linking everything, and the car transportation experience will be largely defined by software.

From the industry landscape, the concentration of the market is constantly increasing. Vulnerable brands face the danger of elimination. Car enterprises significantly increased the input in the field of "new four modernizations, bringing greater challenges to the profit growth. New rivals access to the industry from other borders, promoting the application of new technology and business model changes together with the traditional car enterprises and redefining the industry competition.

(II) The Company's development strategy

√ Applicable □ N/A

The Company will firmly grasp the major orientation of progress in science and technology, the bigger picture of market evolution, the general trend of changes in the industry, make a deeper advancement of "new four modernizations—electrification, intelligent networking, sharing and internationalization" strategy, insist in the philosophy of "innovation-leading, breakthrough at key points, promotion with successful experiences in selected units, and advancement in a proper order", deeply lay out and carry forward innovation chain construction while grasping market structured opportunity and promoting operational performance so as to spare no effort to seize vantage ground and commanding height, and accelerate to push the business transformation and upgrading in the process of reconstitution of global automobile industry value chain, striding forward globally competitive and influential comprehensive provider for traffic service and products.

On the research and development end, the Company makes breakthroughs focused on key technologies including new energy and intelligent networking, and keeps creating technical advantages. On the manufacturing end, the Company accelerates digitalized and customized manufacturing method and unceasingly steps towards high-class manufacturing and intelligent manufacturing. On the user end, the Company emphatically breaks through new business models including mobility platform, intelligent logistics and financial services and keeps opening up new space for transformation and development. On the market end, the Company provides capacity to expand domestic and international markets with advantages in innovative technology and services, and keeps improving brand competitiveness and international influence, presenting a brand image of SAIC with innovative vitality, technology charisma and sincere service.

The Company is to become a comprehensive supplier of mobility services and products that is globally competitive and influential by 2025, striving to be a world-class automotive enterprise.

(III) Business plan

√ Applicable □N/A

In 2020, the Company will continue to adhere to work keynote to seek for improvement on a steady basis guided by President Xi Jinping's thought on socialism with Chinese's characteristics for a new era, practicing the concept of new development and the general requirements of "increasing efficiency and quality through market development, witnessing results through innovation and transformation, improving efficiency and quality through deepened reform". The Company also persist in strengthening risk awareness, holding the bottom line of risk, promoting the innovation of the "new four modernizations" and deepening market-oriented reform in a firm way. In this way, the stable and orderly production and operation is ensured on the basis of effective epidemic prevention and control, and the resilience of economic operation is enhanced to provide strong supports for the launch of a new round of innovative development in a persistent way. The Company strives to achieve an annual sales of about 6 million vehicles, maintaining a leading market share in China, and has expected a total operating income of RMB 780 billion and a total operating cost of RMB 678.6 billion for the year 2020.

Major tasks of the Company's operations in 2020:

For economic operation, the Company actively grasps the changes in consumption and market opportunities in post-COVID-19 period. Focused on exploiting the market potential on both the "stock" and "incremental", the Company grasps the upgrading of current customers and promotes marketing system changes to maintain the leading superiority in the "stock" market. In addition, the Company strives to develop incremental opportunities in new energy vehicles, international operations and after-market to seize market opportunities.

In terms of innovation and transformation, the Company focuses on enhancing "capacity" and "brand", strengthening the independent control of key technologies, deepening multi-level collaborative innovation to continuously improve core competencies. In addition, the advanced technology, energetic and active model, precise marketing and communication promote the upgrading of the brand.

In terms of deepening the reform, the Company focuses on activating "talent" and revitalizing "assets" resources. By optimizing assessment, focusing on incentives and constraints, the cadre talent team is further activated; and by implementing policies according to the classification, accelerating transformation and improving efficiency, the stock assets and business are further revitalized.

(IV) Potential risks

√ Applicable □N/A

The development trend of the COVID-19 is the most important risk factor affecting the direction of the car market this year. The impact of the pandemic on the domestic economy and car market is yet to be further observed. However, the rapid spread of the overseas pandemic around the world will exacerbate the downward pressure on the world economy and increase the supply risk of the global auto industry chain. Therefore, both consumer demand and production supply will be confronted with considerable challenges.

| (V) | Other | explanations |
|------------|-------|--------------|
|------------|-------|--------------|

| □ Ann | licable | / NI/A |
|--------------|---------|--------|
| \sqcup ADD | ncable | √ IN/A |

IV. Explanations on conditions and reasons for undisclosed matters due to regulations or other special reasons

| \square Applicable | √N/A |
|----------------------|------|
|----------------------|------|

Section V Important Events

- I. Preliminary proposal for distribution of ordinary shares or capitalization of capital reserve
- (I) Determination, implementation and adjustment of policies on cash dividends

√ Applicable □N/A

Pursuant to item 164 of the Articles of Association, profit distribution policy of the Company is: (1) Profit distribution of the Company shall reflect a reasonable investment return for the investors and take into account of sustainable development of the Company. Profit distribution policy shall be consistent and stable. (2) The Company can distribute dividends in cash or by stocks, and cash dividend should be considered first. The Company can make mid-year cash dividend distribution. (3) The Company shall make cash dividends distribution when its net profits and accumulated retained profits in the audited financial statements of the Company during the current year are presented in positive figures, and the cash flow of the Company can satisfy the Company's ordinary operation and sustainable development. Total amount for cash dividends distribution by the Company in the current year shall be equal to or exceed 30% of net profits attributable to shareholders of the listed companies in the audited consolidated financial statements in the current year. Cash paid for the repurchase of shares shall be deemed as cash dividends. (4) If the Company does not propose cash dividends distribution plan though it makes profits and accumulated retained profits are presented in positive figures during the current year, independent directors shall issue a clear opinion, meanwhile the Company shall explain in details the reasons for not making profit distribution in the annual report, and the usage of the funds which would otherwise have been used for cash dividend distribution. (5) If circumstance exists that shareholders occupy the funds of the Company which is in violation of the regulations, the occupied amount should be deducted from the shareholder's cash dividend in order to repay the cash the shareholders occupy. (6) When significant changes incur in the Company's operating environment or the Board think it is necessary, the Company will changes the profit distribution policies. During the adjustment of profit distribution policies proposed by the Company, opinions of minority shareholders should be considered, while reasons for the adjustment should be specified by the Board on the basis of an issue of independent opinions from independent directors. Resolution in respect of the adjustment of profit distribution shall be passed by over 2/3 of voting rights held by shareholders who attend the general meeting.

During the reporting period, the Company completed the profit distribution of year 2018. The profit distribution policies comply with the requirements of Article of Association of the Company and the approval process, which has fully protected the interests of investors.

(II) Plan or preliminary proposal for distribution of ordinary shares and capitalization of capital reserve of the Company in recent three years

Unit: RMB

| | | Cash | Capital | | Net profit | Proportion of net |
|------|---------------------------|------------|-------------|---------------------|---------------------|---------------------|
| | Stock | dividend | reserve | | attributable to | profit attributable |
| | | per 10 | transferred | Amount of cash | shareholders of the | to the listed |
| Year | dividend per 10 shares | shares | into share | dividend (inclusive | listed companies in | company in |
| | (shares) | (RMB) | capital per | of tax) | consolidated | consolidated |
| | (snares) | (inclusive | 10 shares | | financial | financial |
| | | of tax) | (share) | | statements for the | statements (%) |

| | | | | | year of dividend distribution | |
|------|---|-------|---|-------------------|----------------------------------|-------|
| 2019 | 0 | 8.80 | 0 | 10,281,446,001.20 | 25,603,384,202.16 | 40.16 |
| 2018 | 0 | 12.60 | 0 | 14,721,161,319.90 | 36,009,210,583.83 | 40.88 |
| 2017 | 0 | 18.30 | 0 | 21,380,734,297.95 | 34,410,339,492.71 | 62.13 |

(III) Particulars of repurchase of shares in cash offer recognized in cash dividends \Box Applicable $\sqrt{N/A}$

(IV) Where the preliminary proposal for cash distribution of ordinary shares is not proposed although the Company earns profits and the profit available for distribution to ordinary shareholders is set out in positive figures, the Company shall disclose relevant reasons in details, and the usage and plan for retained profits.

 \square Applicable $\sqrt{N/A}$

II. Performance of commitment matters

(I) Commitments of controlling shareholder, shareholders, related parties, acquirer, companies etc. during the reporting period or sustained to the reporting period

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Background | Туре | Party | Content | Commitment time and deadline | Is there a deadline for performance? | Is it performed timely and strictly | If not performed in time, specify the reason | If not performed in time, specify the next plan |
|------------------------------------|----------------------|---|---|------------------------------------|--------------------------------------|--|--|---|
| Commitment relating to refinancing | Restricted shares | SAIC Group | The non-public offering of the Company was completed on January 19, 2017, and SAIC, the controlling shareholder, committed that the shares subscribed for this time would not be transferred within 36 months from the issuance date. | 2017/1/19 -2020/1/18 | Yes | Yes | N/A | N/A |
| | Restricted shares | Core Staff Shareholding Plan of SAIC Motor (Changjiang Pension Insurance Co., Ltd., which is entrusted to manage this | The non-public offering of the Company was completed on January 19, 2017, and the Core Staff Shareholding Plan committed that the shares subscribed for this time will not be transferred | 2017/1/19 -2020/1/18 | Yes | Yes | N/A | N/A |

| | | plan, sets up special products for subscription) | within 36 months from the issuance date. | | | | | |
|---|--|---|---|--|---|---|---|---|
| | | | | | | | | |
| forecast pe achieved a | eriod in the nd explain | | ch the Company eriod, the Compa | | - | | | he |
| (III) Co □Applicab | - | of performan | ce commitment a | and its effects | on goodwill in | npairment [*] | testing | |
| III. Fu | - | ation and sett | tlement during th | ne reporting p | eriod | | | |
| IV. Ex | - | s on ''Non-sta | ndard Auditors' | Report" issue | ed by certified | public acc | ountants | |
| | - | _ | of the Company rection of signific | | | anges in ac | counting p | olicies |
| (I) An and account | - | _ | of the Company | on reasons an | nd effects of ch | anges in ac | counting p | olicies |
| √ Applicab | ole □N/A | | | | | | | |
| Recognitio - Transfer Accounting the above a correspond above char 5 th session The change and the im financial st | n and Meas of Financi g Standard f mendments ing change ages have to of the seven es in account plementation | surement of Fi al Assets", "A for Business En to the accounts to the originates been considered th board of supering policy do not the above for details, please | evised and issued nancial Instrumer Accounting Standards and respectively. Accounting standards and accounting poed and approved pervisors, and the protocounty of the countine of the countine of the County as a countine of the County account | ets", "Accounting and for Busine Presentation of implementation licies with apply the 5 th sessindependent distincts to the extra to t | ing Standard for ness Enterprise of Financial Inson deadline req plication starti ssion of the se irectors have ex Company's cort s had no mater ouncement date | or Business es No. 24 struments". uirements, to me from 1 deventh boards pressed the imparative final impact d 30 April 2 | Enterprises - Hedging" In accordance the Company January 201 d of director ir opinions I mancial state on the Com | No. 23 and " ce with y made 9. The ors, the nereon. |
| accounting | - | l explanation | of the Compa | ny on reasor | ns and effect | of correcti | ion in sign | ificant |

Communication with the previous certified public accountants

(III)

| □Applicable √N/A | |
|------------------------|----------|
| (IV) Other explan | nations |
| □ Applicable √ N/A | |
| VI. Appointmen | t and d |
| | |
| Domestic certified pub | lic acco |
| Remuneration paid to o | lomestic |

VI. Appointment and dismissal of certified public accountants

Unit: RMB 0'000

| | Current auditor |
|--|---|
| Domestic certified public accountants | Deloitte Touche Tohmatsu Certified Public Accountants LLP |
| Remuneration paid to domestic certified public accountants | 910 |
| Audit period of domestic certified public accountants | 14 years |

Unit: RMB 0'000

| | Name | Remuneration |
|----------------------------------|---|--------------|
| Certified public accountants for | Deloitte Touche Tohmatsu Certified Public | 200 |
| internal control audit | Accountants LLP | 200 |

| Certified public accountants for | Deloitte Touche Tohmatsu Certified Public | 200 |
|--|--|--------------------------------|
| internal control audit | Accountants LLP | 200 |
| □Applicable √N/A | nd dismissal of certified public accountants | |
| Explanations on changing the certi- \square Applicable $\sqrt{N/A}$ | fied public accountants during the audit period | l. |
| VII. Risk exposure to the susp | pension of listing | |
| (I) Reasons for the suspensi | on of listing | |
| □ Applicable √ N/A | | |
| | | |
| (II) Measures adopted by the | e Company to resume listing | |
| \square Applicable $\sqrt{N/A}$ | | |
| VIII. Circumstances and reason Applicable √N/A | ons for termination of listing | |
| IX. Bankruptcy and reorgan | nization | |
| 1 1 | | |
| \square Applicable $\sqrt{N/A}$ | | |
| X. Significant lawsuit and a | rbitration | |
| ☐ Significant lawsuits and arbitrat | ions for the year \sqrt{N} 0 significant lawsuits an | d arbitrations for the year |
| | on of the listed companies and their o | lirectors, supervisors, senior |

| XII. | Explanations on credit issue | of the listed of | companies and thei | r controlling | shareholder | and | actua |
|---------|-------------------------------------|------------------|--------------------|---------------|-------------|-----|-------|
| control | ler during the reporting perio | d | | | | | |

√ Applicable □N/A

During the reporting period, the Company and its controlling shareholder, and actual controller have good credit records.

XIII. The Company's share option incentive scheme, employee stock ownership plan or other employee incentive schemes and relevant impacts

(I) Related incentive schemes that have been disclosed in the temporary announcement but have no progress or change subsequently

√ Applicable □ N/A

| Description of event | Search index |
|-------------------------------|---|
| Share option incentive scheme | No. 2017-022 Announcement on the Resolutions at the 6 th Session of 16 th Board Meeting of SAIC |

(II) Incentive schemes not disclosed in the temporary announcement or having subsequent progresses

| Share option incentive scheme ☐ Applicable √ N/A |
|---|
| Other explanations ☐ Applicable √ N/A |
| Employee stock ownership pla |

√ Applicable □ N/A

In order to accelerate the innovation-driven development strategy, SAIC Motor Corporation Limited made a non-public offering of shares on the domestic A-share market in 2017 and simultaneously implemented a core employee stock ownership plan. The core employees mainly include the group leaders of SAIC Group (including the chairman, directors, supervisors and senior management, except for external directors and external supervisors), factory cadres, key backbone employees (including scientific researchers, management personnel and business backbone who have a direct or greater influence on the business performance and sustainable development of the enterprise). On 19 January 2017, the Company, after fair bidding and legal procedures, issued 657,894,736 A-shares at a non-public price of RMB22.80 per share. After the issuance, the total share capital of the Company reaches up to 11,683,461,365 shares. The number of shares subscribed under the core employee stock ownership plan was 48,449,561 shares, representing 0.41% of the total share capital of the Company with the subscribed amount of RMB1104.65 million. Based on actual employee contributions, the actual participants in the core employee stock ownership plan was 2,207, of which 14 were directors, supervisors and senior management. The core employee stock ownership plan forms an investment portfolio through special pension management products which participates in the subscription of SAIC shares in the name of the core employee stock ownership plan. The products are entrusted to Cheung Kong Pension Insurance Company Limited for professional management. The duration of the plan is 48 months from the time when the Company announces the registration of the shares of this non-public offering under the plan, with the first 36 months being the lock-up period and the second 12 months being the unlocking period. On 14 January 2020, the Company published the "Announcement on the Listing and Circulation of Non-public Issuance of Restricted Shares" on the website of the SSE (for details, see www.sse.com.cn).

As of the date of disclosure in this annual report, there are still 24.2249 million shares under the employee stock ownership plan.

| | ncentive schemes icable √N/A |
|-------------------------|---|
| XIV. | Significant related party transactions of the Company during the reporting period |
| (I) | Significant related party transactions related to daily operations |
| 1. subsequ | Events that have been disclosed in the temporary announcement but have no progress or change uently |
| □Appli | icable $\sqrt{N/A}$ |
| 2. subsequ | • |
| □Appli | icable √ N/A |
| 3. □ Appli | Events that not been disclosed in the temporary announcement icable $\sqrt{N/A}$ |
| (II) 1. subsequ | Significant related party transactions related to acquisition and disposal of assets or equity Events that have been disclosed in the temporary announcement but have no progress or change uently |
| □Appli | icable √N/A |
| 2. subsequ | Events that have been disclosed in the temporary announcement and have progresses or changes uently applicable $\sqrt{N/A}$ |
| 3. | Events that not been disclosed in the temporary announcement |
| □Appli | icable √ N/A |
| 4. disclose | Performance achievements involving performance convention in reporting period should be |
| □Appli | icable √ N/A |
| (III) 1. subsequ □Appli | Significant related party transactions related to external joint investment Events that have been disclosed in the temporary announcement but have no progress or change nently icable $\sqrt{N/A}$ |
| 2. subsequ | Events that have been disclosed in the temporary announcement and have progresses or changes uently icable $\sqrt{N/A}$ |

| 3. | Events that not been disclosed in the temporary announcement | |
|----------------|---|--------------------|
| \Box App | olicable √N/A | |
| (IV) 1. subseq | Balances due from/to related parties Events that have been disclosed in the temporary announcement but have no parties | progress or change |
| \Box App | olicable √N/A | |
| 2. subseq | Events that have been disclosed in the temporary announcement and have proquently | gresses or changes |
| \Box App | blicable √N/A | |
| 3. □App | Events that not been disclosed in the temporary announcement blicable $\sqrt{N/A}$ | |
| (V) | Others | |
| \Box App | olicable √N/A | |
| XV. | Significant contracts and performance of contracts | |
| (I) | Trusteeship, contracting and leasing | |
| 1. | Trusteeship | |
| □App | plicable √ N/A | |
| 2. | Contracting | |
| □App | olicable √ N/A | |
| 3. | Leasing | |
| □App | olicable √ N/A | |
| (II) | Guarantee | |
| √ App | olicable \square N/A | |
| | | Unit: RMB 0'000 |

| | | | | | | | | | | | Unit: R | MB 0.000 |
|---|---|---------------------------------|---------------------------|--------------------------------|----------------------------------|--------------------------------|--|-------------------------------|----|--------------------------------------|----------------------|----------------------------|
| | General information of guarantee (except guarantee provided for subsidiaries) | | | | | | | | | | | |
| Guarantor | Relationship | Guarantee | Amount of guarantee | Signed date of guarantee | Starting date of guarantee | Ending date of guarantee | Type of | Completion of guarantee | of | Overdue amount of guarantee | Counter guarantee | Related party guarantee |
| HUAYU Automotive Systems Co., Ltd. | Holding subsidiary | HUAYU KS Alu Tech GmbH | 15,631.00 | 2019/6/19 | 2019/6/19 | 2020/6/30 | Joint and several liability guarantee | No | No | | No | No |
| | Total amount of guarantee incurred during the reporting period (except quarantee provided for subsidiaries) | | | | | | | | | | | 15,631.00 |

| 8,554.89 | Total balance of guarantee at the end of the reporting period(A) (except |
|------------|---|
| | guarantee provided for subsidiaries) |
| | Guarantee provided to subsidiaries by the Company and its subsidiaries. |
| 0.00 | Total amount of guarantees provided for subsidiaries during the |
| 0.00 | reporting period |
| 192,559.32 | Total balance of guarantees provided for subsidiaries at the end of the |
| 192,339.32 | reporting period(B) |
| | Total amount of guarantees provided (including guarantee provided for subsidiaries) |
| 201,114.21 | Total amount of guarantees provided (A and B) |
| 0.81 | Proportion of total amount of guarantee to net assets of the Company |
| 0.81 | - %) |
| | Including: |
| | Amount of guarantee provided for shareholders, actual controller and its related |
| | parties (C) |
| 195,114.21 | Direct or indirect debt guarantees provided for guaranteed parties whose asset |
| 193,114.21 | liability ratio exceeds 70% (D) |
| | Amount of total guarantee exceeding 50% of net assets (E) |
| 195,114.21 | Total amount of guarantee above (C, D and E) |
| No | Explanations on joint liability of undue guarantee |
| | |

(III) Cash asset management by others under entrustment

1. Entrusted financing

| (1 | l) | General situation of entruste | ed | financ | cing |
|----|----|-------------------------------|----|--------|------|
| | | | | | |

| □ Λ m. | nliaahla | √N/A |
|------------|----------|--------|
| $\Box A v$ | Difcable | √ 1N/A |

Others

□ Applicable √ N/A

(2) Single entrusted financing

| \square Applicable \neg | / N | /Α |
|-----------------------------|-----|----|
|-----------------------------|-----|----|

Others

□ Applicable √ N/A

(3) Provision for impairment of entrusted financing

 \square Applicable $\sqrt{N/A}$

2. Entrusted loans

(1) General situation of entrusted loans

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB 0'000

| Туре | Source of fund | Amount ncurred | Undue balance | Amount due but not collected | |
|-----------------|------------------|----------------|---------------|------------------------------|--|
| Entrusted loans | Self-owned funds | 991,302 | 1,510,766 | | |

Others

□ Applicable √ N/A

(2) Single entrusted loan

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB 0'000

| | | | | | | | | | Unit: RMB 0'000 | | |
|--|--------------------|---------------|----------------|---------------|-------------------------|--------------------|--------------------------------|-----------------|------------------------|-------------------------------------|--|
| Borrower | Туре | Amount | Inception date | Maturity date | Source of fund | Usage of fund | Method of compensation payment | Annual yield | Actual gains or losses | If under statutory procedures | |
| Shanghai Automotive Industry Sales Co., Ltd. | Entrusted loans | 45,964 | 2019.01.31 | 2022.01.30 | Self- owned funds | Working capital | As per agreement | 3.00% | 1,283.16 | Yes | |
| Shanghai Automotive Industry Sales Co., Ltd. | Entrusted loans | 70,000 | 2019.11.28 | 2020.03.31 | Self- owned funds | Working capital | As per agreement | 2.10% | 138.83 | Yes | |
| SAIC Motor Equity Investment Co., Ltd | Entrusted loans | 15,000 | 2018.09.19 | 2020.09.18 | Self- owned funds | Working capital | As per agreement | 2.10% | 319.38 | Yes | |
| Shanghai Sunwin Bus Co., Ltd. | Entrusted loans | 12,500 | 2018.03.22 | 2020.03.21 | Self- owned funds | Working capital | As per agreement | 2.10% | 266.15 | Yes | |
| SAIC Motor Activity Center Co., Ltd. | Entrusted loans | 670 | 2019.02.12 | 2020.04.30 | Self- owned funds | Working capital | As per agreement | 0.00% | | Yes | |
| SAIC Europe Co., S.a.r.l. | Entrusted loans | USD 3,670 | 2016.09.07 | 2021.09.07 | Self- owned funds | Working capital | As per agreement | 1.00% | USD37.21 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 12,000 | 2014.09.19 | 2024.09.11 | Self- owned funds | Working capital | As per agreement | 0.30% | USD36.50 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 3,000 | 2014.09.19 | 2024.09.11 | Self- owned funds | Working capital | As per agreement | 3.00% | USD91.25 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 7,000 | 2015.01.28 | 2025.01.28 | Self- owned funds | Working capital | As per agreement | 0.30% | USD21.29 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 8,000 | 2015.01.29 | 2025.01.29 | Self- owned funds | Working capital | As per agreement | 0.30% | USD24.33 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 10,000 | 2015.01.30 | 2025.01.30 | Self- owned funds | Working capital | As per agreement | 0.30% | USD30.42 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 35,980 | 2015.05.19 | 2025.04.30 | Self- owned funds | Working capital | As per agreement | 0.30% | USD109.44 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 20,000 | 2016.06.29 | 2026.06.29 | Self- owned funds | Working capital | As per agreement | 0.30% | USD60.83 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 10,000 | 2016.07.08 | 2026.07.08 | Self- owned funds | Working capital | As per agreement | 0.30% | USD30.42 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 10,000 | 2016.08.03 | 2026.08.03 | Self- owned funds | Working capital | As per agreement | 0.30% | USD30.42 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | USD 10,000 | 2016.10.11 | 2026.10.11 | Self- owned funds | Working capital | As per agreement | 0.30% | USD30.42 | Yes | |
| SAIC HK Investment Co., Ltd. | Entrusted loans | 40,000 | 2017.02.08 | 2022.02.28 | Self- owned funds | Working capital | As per agreement | 1.50% | 608.33 | Yes | |
| Shanghai Shanghong Real Estate Co., Ltd. | Entrusted loans | 54,000 | 2015.12.24 | 2020.12.23 | Self- owned funds | Working capital | As per agreement | 3.00% | 1,642.50 | Yes | |
| Global Carsharing & Rental Co. Ltd | Entrusted loans | 33,000 | 2019.09.27 | 2020.09.26 | Self- owned funds | Working capital | As per agreement | 4.67% | 410.96 | Yes | |
| Global Carsharing & Rental Co. Ltd | Entrusted loans | 29,368 | 2019.11.18 | 2020.11.17 | Self- owned funds | Working capital | As per agreement | 4.35% | 156.14 | Yes | |
| Shanghai Automotive Co., Ltd. | Entrusted loans | 35,000 | 2019.11.28 | 2020.03.31 | Self- owned funds | Working capital | As per agreement | 2.10% | 69.42 | Yes | |

| Shanghai SAIC Anj Automobile Sale Service Co. LTD | Entrusted | 168,000 | 2019.12.25 | 2020.06.30 | Self- owned funds | Working capital | As per agreement | 2.10% | 68.60 | Yes |
|--|-----------|---------|------------|------------|-------------------------|--------------------|------------------|-------|-------|-----|
| Shanghai SAIC Anj Automobile Sale: Service Co. LTD | | 102,800 | 2019.12.26 | 2020.06.30 | Self- owned funds | Working capital | As per agreement | 2.10% | 35.98 | Yes |

| Others □ Applicable √ N/A |
|--|
| (3) Provision for impairment of entrusted loans $\Box Applicable \ \ \sqrt{N/A}$ |
| 3. Others □ Applicable √ N/A |
| (IV) Other significant contracts |
| \square Applicable $\sqrt{N/A}$ |
| XVI. Explanations on other significant matters |
| \square Applicable $\sqrt{N/A}$ |
| XVII. Active fulfilment of social responsibility (I) Poverty alleviation by listed companies |
| √ Applicable □ N/A |
| The Company and its affiliated companies actively responded to the government's demand for a "Targeted Poverty Alleviation" battle and carried out poverty alleviation centering on industry, employment, education and health. During the reporting period, the Company and its affiliated companies actively participated in all kinds of social welfare undertakings and donated money and things equivalent to RMB 37 million in various ways including school-enterprise cooperation, charitable donation, assistance in construction, supporting education and country doctor training plan. Refer to the Company's 2019 Social Responsibility Report (announced in www.sse.com.cn) for details. |
| 1. Plan of targeted poverty alleviation |
| □ Applicable √ N/A |
| 2. Summary of targeted poverty alleviation for the year $\Box Applicable \ \ \sqrt{N/A}$ |
| 3. Achievements of targeted poverty alleviation |
| \square Applicable $\sqrt{N/A}$ |
| 4. Follow-up plans for targeted poverty alleviation |
| \square Applicable $\sqrt{N/A}$ |
| (II) Achievement of fulfilling social responsibility |

| √ App | licable | \square N/A |
|-----------------|---------|---------------|
| * 2 1 PP | iicaoic | |

For details, refer to the Company's 2019 Social Responsibility Report (announced in www.sse.com.cn).

(III) Environmental information

1. Explanations on environment protection of companies and their subsidiaries listed as key pollutant discharging units by the State Environmental Protection Department

√ Applicable □N/A

(1) Pollution discharge

√ Applicable □ N/A

SAIC Motor attached great importance to environment protection work, and has set up environmental protection leading group and work group especially to advance environmental protection institution and system construction and implement environmental protection policies strictly. During the reporting period, the relevant environmental protection information of the important subsidiaries of the Company (mainly refer to the holding companies, excluding HASCO Motor) such as SAIC VOLKSWAGEN, SAIC GM and SGMW is as follows: the pollutants involve the categories including wastewater, exhaust gas and solid waste, and major pollutants include chemical oxygen demand (COD), ammonia nitrogen (NH₃-N), nitric oxide (NOx), sulfur dioxide (SO₂) and etc. Wastewater, including industrial wastewater and sanitary wastewater, when meeting the standards after treatment, should be discharged to local sewage treatment plant through connecting facility for processing in a centralized manner, exhaust gas should be discharged at high altitude after collection and treatment, and solid wastes should be disposed properly through separation and collection. Hazardous waste shall be entrusted to eligible unit for treatment. The Company strictly implements duplicate form system and standing book management system.

The implemented discharge standards of pollutants include state standards, local standards where the enterprise is located and industrial standard. The major standards implemented include: wastewater discharge is applicable to *Comprehensive Sewage Discharge Standards (GB8978-1996)*: maximum acceptable emission concentration standard of class-2 pollutants, COD≤500mg/L; *Wastewater Quality Standards for Discharge to Municipal Sewers (GB/T 31962-2015)*: COD≤500mg/L, NH₃-N≤45mg/L; exhaust emission is applicable to *Integrated Emission Standard of Air Pollutants (GB16297-1996)* Grade II Standard: SO₂≤550mg/m³, NOx ≤240mg/m³; *Integrate Emission Standards of Air Pollutants (DB31/933-2015)*: SO₂≤100mg/m³, NOx ≤150mg/m³; *Emission Standard of Air Pollutants for Industrial Furnaces and Kilns (DB31/860-2014)*: NOx ≤200mg/m³, SO₂≤100mg/m³; *So*₂≤100mg/m³; *Emission Standard of Air Pollutants for Boiler (GB13271-2014)* gas-fired boiler standard: SO₂≤50mg/m³, NOx ≤200mg/m³; *Emission Standard of Air Pollutants for Boilers (DB31/387-2018)*: NOx ≤150mg/m³, SO₂≤20mg/m³, etc.

During the reporting period, the Company's significant subsidiaries (share-holding or share-participating companies, excluding Huayu Automobile) have 24 wastewater discharge outlets which are located in Minfeng Road, Hejing Road, Changji Road, Miquan Road, Tashan Road, Yutian Road, Zepu Road, Cao'an Road, Jinjing Road, Jinsui Road, Dongjing Road, Xihuan Road, Shuangren Road, etc. There were 539 exhaust discharge outlets, which are distributed in painting workshop, vehicle body workshop, GA workshop, energy center, technology center, canteens, etc.

The certified emissions and actual emissions for key pollutant chemical oxygen demand ("COD") are 1427 tonnes and 542 tonnes respectively. The certified emissions and actual emissions for ammonia nitrogen (NH3-N) are 99 tonnes and 23 tonnes, respectively. The certified emissions and actual emissions for nitrogen oxides (NOx) are 433 tonnes and 161 tonnes, respectively. The certified emissions and actual emissions for sulphur dioxide (SO2) are 63 tonnes and 25 tonnes, respectively.

Shanghai Volkswagen mainly had the pollutants including COD with average emission concentration of 20.46 mg/L, NH3-N with average emission concentration of 0.17 mg/L, NOx with average emission concentration of 41 mg/m3 and SO2 with average emission concentration of 3 mg/m3. SAIC GM mainly had the pollutants including COD with average emission concentration of 178.43 mg/L for North Plant and South Plant and 238.61 mg/L for Cadillac Plant, NH3-N with average emission concentration of 8.98 mg/L for North Plant and South Plant and 13.57 mg/L for Cadillac Plant, NOx with average emission concentration of 11.69 mg/m³ for North Plant and South Plant and 8.63 mg/m³ for Cadillac Plant; SO2 with average emission concentration of 3.6 mg/m³ for North Plant and South Plant and 2.99 mg/m³ for Cadillac Plant. SGMW mainly had the pollutants including COD with average emission concentration of 72.02 mg/L for Hexi Base and 38.33 mg/L for Baojun Base; NH3-N with average emission concentration of 56.69 mg/m³ for Hexi Base and 51.58 mg/m³ for Baojun Base; SO2 with average emission concentration of 3.05 mg/m³ for Hexi Base and 3 mg/m³ for Baojun Base. The major pollutants were discharged in accordance with the emission standard specified by environmental protection laws and regulations.

(2) Construction and operation of pollution prevention facilities

√ Applicable □ N/A

The Company and its affiliated companies carried out pollution prevention work in terms of wastewater, exhaust gas, noise and solid waste, and encouraged to advance third-party governance; maintained governance equipment and facilities regularly to ensure effective pollutant governance and meet the emission standards; entrusted eligible monitoring company annually to monitor wastewater, exhaust gas and noise, etc.; implemented rain and sewage separation and online monitor on water pollutants in heavy-metal-related enterprises; fugitive emissions have been strictly controlled, online monitoring devices for atmospheric pollutants emission have been installed at key atmospheric discharge outlets such as vehicle painting workshops; carried out industrial noise pollution governance; strictly separated and collected solid wastes and treated them properly; entrusted eligible units to disposed hazardous wastes legally, executed duplicate system and standing book management system strictly, and popularized sludge reduction treatment to hazardous waste. Therefore, facilities and devices for pollution control of SAIC Motor were complete and ran well.

(3) Construction project environmental impact assessment and other environmental protection administrative licensing

√ Applicable □ N/A

The Company and its affiliated companies carried out construction project environmental impact assessment following relevant laws and regulations of the *Law of the People's Republic of China on Environmental Impact Assessment* and implemented the "Three Simultaneities (the environmental protection facilities should be designed, constructed and put into operation simultaneously with major facilities)" strictly. During the reporting period, the newly-built, reconstructed and expansion projects have been approved by the environmental protection department and implemented in accordance with laws.

(4) Emergency plans for environmental emergencies

√ Applicable □ N/A

The Company and its affiliated companies have prepared emergency plans for environmental emergencies and established emergency organization to ensure to carry out emergency response in a fast, orderly and efficient manner, reduce casualties and economic losses, so as to prevent the occurrence of such emergencies.

Meanwhile, the Company also well prepared for the emergency training and practices of emergent environmental incidents.

| (5) Environmental self-monitoring plan |
|---|
| $\sqrt{\text{Applicable } \square \text{N/A}}$ |
| The Company and affiliated companies implemented the Self-monitoring Technology Guidelines for Pollution Sources—General Rule issued by the Ministry of Ecology and Environment of the People's Republic of China prepared self-monitoring plan, and entrusted an eligible monitoring unit to monitor the relevant pollutant discharge outlets as required to ensure that the discharge of all the pollutants have met the standards and requirements. The key monitor enterprise disclosed the environmental monitoring data on the environmental information platform of local environmental protection bureau. |
| (6) Other environmental information that should be disclosed |
| □ Applicable √ N/A |
| 2. Explanations on the environmental protection of the companies other than key pollutant discharging units |
| $\sqrt{\text{Applicable } \square \text{N/A}}$ |
| For the detailed environmental protection of HASCO Motor (stock code: 600741), an important subsidiary of the Company, see the annual report for 2019 of HASCO Motor released on Shanghai Stock Exchange (www.sse.com.cn). |
| As an important subsidiary of the Company, SFC is a non-banking financial institution not involving production and manufacturing, and has no industrial wastewater and industrial exhaust gas discharged. |
| As a leader in the domestic automotive industry, the Company has advanced the implementation of ISO14001 environmental management system continuously, and directed the affiliated companies to observe environmental protection laws and regulations and execute the environmental emission standards strictly in the day-to-day operation and project construction. Meanwhile, the Company required the affiliated companies to give ful expression to the environmental protection and sustainable development, etc. in the preparation of long-term development plan so as to include the environmental requirements and planning into the medium- and long-term business development plan and corporate operating decisions comprehensively as important elements of enterprise development, and thereby promote further upgrade and transformation of enterprises, help to achieve industrial high-end level in the aspect of manufacturing level in the environmental protection, creating value for the society |
| 3. Explanations on the reason why the companies other than key pollutant discharging units did not disclose environmental information |
| □ Applicable √ N/A |
| 4. Explanations on the subsequent progress or changes of the environmental information disclosed during the reporting period |
| □ Applicable √ N/A |
| (IV) Other explanations |
| □ Applicable √ N/A |
| XVIII. Convertible bonds of the Company |
| □ Applicable √ N/A |

Section VI Changes in Ordinary Shares and Shareholders

- I. Changes in share capital of ordinary shares
- (I) Statement of changes in ordinary shares
- 1. Statement of changes in ordinary shares

During the reporting period, the Company's total ordinary shares and share capital structure remain unchanged.

2. Explanations on changes in ordinary shares

 $\sqrt{\text{Applicable } \square \text{N/A}}$

The Company published the Announcement on Listing and Circular of Non-public Offering of Restricted Shares (refer to www.sse.com.cn for details) on January 14, 2020, the number of restricted shares to be listed was 180,028,508 shares and the listing date was January 20, 2020. From January 20, 2020, the Company has 0 restricted tradable shares and 11,683,461,365 unrestricted tradable shares, and there are 11,683,461,365 ordinary shares in total.

| 3. | ffect of changes in ordinary shares on financial indicators including earnings per share and ne |
|----------|---|
| assets p | share in latest year/period (if any) |

□ Applicable √ N/A

4. Other content the Company considers necessary or required to be disclosed by regulators

 \square Applicable $\sqrt{N/A}$

(II) Changes in restricted shares

 \square Applicable $\sqrt{N/A}$

II. Shares issuing and listing

(I) Securities issuing as at the reporting period

√ Applicable □ N/A

Unit: share Currency: RMB

| Type of shares and derivative securities | Issuing date | Issuing price (or interest rate) | Number of shares | Listing date | Number of shares approved to be listed for trading | Closing date | |
|---|-----------------|---|------------------|-----------------|--|--------------|--|
| Convertible corporate bonds, separate bargaining convertible bonds, corporate bonds | | | | | | | |
| Corporate bonds 155709-19 SAIC 01 | 2019/9/19 | 3.42% | 3,000,000,000.00 | 2019/9/26 | 3,000,000,000.00 | 2022/9/19 | |
| Corporate bonds 155847-19 SAIC 02 | 2019/11/14 | 3.60% | 2,000,000,000.00 | 2019/11/21 | 2,000,000,000.00 | 2022/11/14 | |

Explanations on securities issuing as at the reporting period (Please specify separately for bonds with different interest rate in the duration):

√ Applicable □N/A

On September 10, 2019, the Company published *Announcement on Approval of CSRC Regarding Public Offering Corporate Bonds to Qualified Investors* (refer to www.sse.com.cn for details). The CSRC approves the Company to publicly offer corporate bonds with aggregate par value up to RMB 20 billion to qualified investors; the corporate bonds are issued in tranches, with the issuance of first tranche

completed within 12 months since the issuing date as approved by CSRC and the issuance of the rest tranches completed within 24 months since the issuing date as approved by CSRC. During the reporting period, the Company has respectively issued two tranches of corporate bonds on September 19, 2019 and November 14, 2019 with respective issuing amount of RMB 3 billion and RMB 2 billion. For details, refer to "Section X Corporate Bonds"

(II) Changes in the Company's total ordinary shares and shareholders' structure, as well as assets and liabilities

□ Applicable √ N/A

(III) Existing shares held by internal employees

□ Applicable √ N/A

III. Shareholders and actual controller

(I) Total number of shareholders

China Securities Finance Corporation Limited

| Total number of ordinary shareholders at the end of the reporting period | 132,207 |
|---|---------|
| Total number of ordinary shareholders at the end of last month prior to the | 131.436 |
| announcement of the annual report | 131,430 |

(II) Shareholding of top ten shareholders, and top ten circulating shareholders (or shareholders of non-restricted shares) as at the end of reporting period

Unit: share

349,768,497

| Top ten shareholders | | | | | | | | | |
|---|--------------------------------------|--|---------------------------------------|-----------------------------|---------------------------------------|-------------|---------------------------|--|--|
| Name of shareholder | Increase/decrease during | Number of shares held at the end of | Proportion | Number of restricted shares | Number of shares pledged or frozen | | Nature of | | |
| Name of shareholder | reporting period | the period | (%) | held | Status | Number | shareholders | | |
| Shanghai Automotive Industry Corporation (Group) | | 8,323,028,878 | 71.2 | 4 131,578,947 | None | | State-own legal person | | |
| Hong Kong Securities Clearing Company Ltd | 91,841,098 | 414,480,905 | 3.5 | 5 | None | | Unknown | | |
| Yuejin Motor (Group) Corporation | | 413,919,141 | 3.5 | 4 | None | | State-own legal person | | |
| China Securities Finance Corporation Limited | | 349,768,497 | 2.9 | 9 | None | | Unknown | | |
| Zhonghai Trust Co., Ltd.—Central China Equity Value No. 1 Single-asset Trust | | 111,200,000 | 1,200,000 0.95 | | None | | Unknown | | |
| Central Huijin Investment Ltd. | | 100,754,000 | 0.8 | 6 | None | | Unknown | | |
| Hebei Port Group Co., Ltd. | | 87,719,298 | 0.7 | 5 | None | | Unknown | | |
| Guangdong Hengjian Investment Holding Co., Ltd. | | 79,711,098 | 0.6 | 8 | None | | Unknown | | |
| Huarong Huitong Asset Management Co., Ltd. | -2,848,536 | 76,219,362 | 0.6 | 5 | None | | Unknown | | |
| Changjiang Pension Insurance Co., Ltd.— employee stock ownership plan (ESOP) special pension security management products | | 48,449,561 | 0.4 | 1 48,449,561 | None | | Unknown | | |
| | Top ten sha | reholders of non-rest | ricted shares | , | | | | | |
| Name of shareholders | Number of r restricted sh held | - | Type of shares and number | | | | | | |
| | | | Туре | | SI | nares | | | |
| Shanghai Automotive Industry Corporation (Grou | 8,191,44 | 19,931 | Ordinary shares in RMB | | 8,191,449,931 | | | | |
| Hong Kong Securities Clearing Company Ltd | | 414,4 | 414,480,905 Ordinary shares in RMB | | | 414,480,905 | | | |
| Yuejin Motor (Group) Corporation | | 413,9 | 413,919,141 Ordinary shares in RMB 41 | | | 413,919,141 | | | |

349,768,497

Ordinary shares in RMB

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| Zhonghai Trust Co., LtdZhongyuan Equity Value No.1 Single Fund Trust | 111,200,000 | Ordinary shares in RMB | 111,200,000 | | | |
|--|--|------------------------|-------------|--|--|--|
| Central Huijin Investment Ltd. | 100,754,000 | Ordinary shares in RMB | 100,754,000 | | | |
| Hebei Port Group Co., Ltd. | 87,719,298 | Ordinary shares in RMB | 87,719,298 | | | |
| Guangdong Hengjian Investment Holding Co., Ltd. | 79,711,098 | Ordinary shares in RMB | 79,711,098 | | | |
| Huarong Huitong Asset Management Co., Ltd. | 76,219,362 | Ordinary shares in RMB | 76,219,362 | | | |
| China Life Insurance Company Limited—Traditional—Ordinary Insurance Products—005L—CT001 Hu | 48,248,403 | Ordinary shares in RMB | 48,248,403 | | | |
| Explanations on the related relationship or concerted actions among the above shareholders | Among the top 10 shareholders, Shanghai Automotive Industry Corporation (Group) and other 9 shareholders have no related relationships or persons acting in concert as regulated in Administrative Rules on Acquisition of Listed Company. It is unknown whether other 9 shareholders have related relationships or persons acting in concert. | | | | | |

Number of restricted shares held by the top ten shareholders and the restricted conditions $\sqrt{\text{Applicable} \square N/A}$

Unit: share

| | | Number of | Condition of available for l | | | |
|------|--|---|------------------------------|---|-------------------------|--|
| Item | Name of shareholder with restricted condition | Number of restricted shares held | Date | Number of new shares available for listing and trading | Restricted condition | |
| 1 | Shanghai Automotive Industry Corporation (Group) | 131,578,947 | January 20, 2020 | 131,578,947 | Non-public offering | |
| 2 | Core Staff Shareholding Plan of SAIC Motor (Changjiang Pension Insurance Co., Ltd., which is entrusted to manage this plan, sets up special products for subscription) | 48,449,561 | January 20, 2020 | 48,449,561 | Non-public offering | |
| _ | ations on the related relationship or ed actions among the above shareholders | The above shareholders have no related relationships or persons acting in concert as regulated in <i>Administrative Rules on Acquisition of Listed Company</i> with each other. | | | | |

Note: The Company issued "Announcement on Listing and Circulating of Restricted Non-public Shares" on January 14, 2020. According to the announcement, 180,028,508 shares of restricted shares were listed for circulation on January 20, 2020. (For details, refer to Shanghai Stock Exchange www.sse.com.cn)

(III) Strategic investors or general legal representative who have been included in top 10 shareholders due to placement of new shares

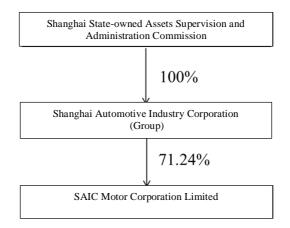
□ Applicable √ N/A

- IV. Controlling shareholder and actual controller
- (I) Controlling shareholder
- 1 Legal person

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Name | Shanghai Automotive Industry Corporation (Group) |
|-----------------------|--|
| Legal representative | Mr. Chen Hong |
| Date of establishment | March 1, 1996 |
| Business scope | Manufacturing, development, sales and investment of automobiles, motorcycles and tractors, operation and management of state-owned assets under authorization, domestic trading (except for special provisions) and advisory services. |

| Investment in domestic or foreign listed companies during the reporting period | None |
|--|--|
| Other explanations | None |
| 2 Natural person □ Applicable ✓ N/A | |
| 3 Special explanation for the Co | ompany that has no controlling shareholder |
| \square Applicable $\sqrt{N/A}$ | |
| 4 Index and date of changes in a □ Applicable √ N/A | controlling shareholder during the reporting period |
| 5 Block diagram of ownership a shareholder | and controlling relationships between the Company and controlling |
| √ Applicable □N/A | |
| SI | nanghai Automotive Industry Corporation (Group) |
| | |
| | 71.24% |
| | SAIC Motor Corporation Limited |
| | STATE INSIGN CORPORATION ZIMMOR |
| (II) Actual controller | |
| 1 Legal person | |
| $\sqrt{\text{Applicable } \square \text{N/A}}$ | |
| Municipal Government which is dir | State-owned Assets Supervision and Administration Commission of Shanghai ectly under Municipal Government of Shanghai and authorized to represent that to perform responsibilities as contributor and supervise municipal state- |
| 2 Natural Person | |
| \square Applicable $\sqrt{N/A}$ | |
| 3 Special explanation for the \Box Applicable $\sqrt{N/A}$ | e Company that has no actual controller |
| 4 Index and date of changes □ Applicable $\sqrt{N/A}$ | in actual controller during the reporting period |
| 5 Block diagram of ownersh controller √ Applicable □N/A | ip and controlling relationship between the Company and actual |



| 6 | The actual controller controls the Company through trust and other asset management |
|-------------|---|
| □Appl | icable √N/A |
| (III) | Other explanations about the controlling shareholder and the actual controller |
| □Appl | icable √N/A |
| V. | Other corporate shareholders holding more than 10% shares of the Company |
| \Box Appl | icable √ N/A |
| VI. | Explanations on reduction of ownership of restricted shares |
| \Box Appl | icable √ N/A |
| | |
| | Section VII Preferred Shares |
| □Appl | icable √N/A |

Section VIII Directors, Supervisors, Senior Management and Employees

- I. Changes in shareholding and remuneration
- (I) Changes in shareholding of current and resigned directors, supervisors and senior management during the reporting period and their remuneration

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: share

| | | | | | | Shares held at | Shares held | Increase/ | | Total remuneration b from the Company du period (RM | ring the reporting | Whether received |
|---------------|--|--------|--------|------------------------|------------------------|---------------------------------|------------------------------|---|--------------------------|---|---|---|
| Name | Position (note) | Gender | er Age | Beginning date of term | Ending date of term | the beginning of the year | at the end of the year | decrease of number of shares held | Reason for the change | Total amount (Including 2018 incentive fund) (before tax) | Including: 2018 incentive fund (before tax) | remuneration from related parties of the Company |
| Chen Hong | Chairman of the Board | Male | 58 | 2018-6-26 | 2021-6-25 | 8,380 | 8,380 | 0 | | 154.67 | 0 | No |
| Wang Viao Oiu | Director | Male | 55 | 2019-8-9 | 2021-6-25 | | | | | 277.06 | 92.56 | No |
| Wang Xiao Qiu | President | Maie | 33 | 2019-7-19 | 2021-6-25 | | | | | 277.06 | 92.36 | NO |
| Wang Jian | Director | Male | 65 | 2018-6-26 | 2021-6-25 | | | | | 0 | 0 | No |
| Tao Xin Liang | Independent director | Male | 69 | 2018-6-26 | 2021-6-25 | | | | | 10.00 | 0 | No |
| Li Ruo Shan | Independent director | Male | 70 | 2018-6-26 | 2021-6-25 | | | | | 10.00 | 0 | No |
| Zeng Sai Xing | Independent director | Male | 53 | 2018-6-26 | 2021-6-25 | | | | | 10.00 | 0 | No |
| Zhong Li Xin | Employee representative director | Male | 56 | 2018-6-26 | 2021-6-25 | | | | | 137.09 | 0 | No |
| Shen Xiao Su | Chairman of board of supervisors | Male | 59 | 2019-8-9 | 2021-6-25 | | | | | 0 | 0 | No |
| Yi Lian | Supervisor | Male | 53 | 2018-6-26 | 2021-6-25 | | | | | 0 | 0 | No |
| Jiang Bao Xin | Employee representative supervisor | Male | 50 | 2018-6-26 | 2021-6-25 | | | | | 158.47 | 10.95 | No |
| Zhu Pei Li | Employee representative supervisor | Female | 47 | 2018-6-26 | 2021-6-25 | | | | | 165.37 | 11.79 | No |
| Zhou Lang Hui | Vice president | Male | 48 | 2018-6-26 | 2021-6-25 | | | | | 275.32 | 93.60 | No |
| Chen De Mei | Vice president | Male | 57 | 2018-6-26 | 2021-6-25 | | | | | 253.64 | 85.28 | No |

| Shen Yang | Vice president | Male | 58 | 2018-6-26 | 2021-6-25 | | | | | 12.00 | 12.00 | No |
|----------------|--|------|----|-----------|-----------|-------|-------|---|---|----------|--------|----|
| Lan Qing Song | Vice president | Male | 54 | 2018-6-26 | 2021-6-25 | | | | | 261.57 | 88.40 | No |
| | Vice president | | | 2019-7-19 | 2021-6-25 | | | | | | | |
| Wei Yong | Acting CFO | Male | 47 | 2018-6-26 | 2021-6-25 | | | | | 199.22 | 36.83 | No |
| | Former secretary of the Board | | | 2018-6-26 | 2019-8-4 | | | | | | | |
| Zu Si Jie | Vice president, chief engineer | Male | 51 | 2019-7-19 | 2021-6-25 | | | | | 197.54 | 36.83 | No |
| Yang Xiao Dong | Vice president | Male | 49 | 2019-7-19 | 2021-6-25 | | | | | 199.30 | 36.83 | No |
| Chen Xiao Dong | Secretary of the Board | Male | 42 | 2019-8-5 | 2021-6-25 | | | | | 30.66 | 0 | No |
| Chen Zhi Xin | Former director, former president | Male | 60 | 2018-6-26 | 2019-7-18 | | | | | 260.89 | 104.00 | No |
| Bian Bai Ping | Former chairman of board of supervisors | Male | 63 | 2018-6-26 | 2019-7-18 | | | | | 0 | 0 | No |
| Chen Wei Feng | Former vice-chairman of board of supervisors | Male | 57 | 2018-6-26 | 2019-10-9 | | | | | 120.22 | 0 | No |
| Yu Jian Wei | Former vice president | Male | 59 | 2018-6-26 | 2019-7-19 | | | | | 133.28 | 62.40 | No |
| Total | / | / | / | / | / | 8,380 | 8,380 | 0 | 1 | 2,866.30 | 671.47 | 1 |

Note: 1. During the reporting period, in accordance with relevant regulations and the tenure assessment results for 2015-2017 and performance assessment result for 2018, the remuneration of the Company's senior management as disclosed included a part of tenure incentives for 2015-2017, the annual performance salary for 2018 and medium- and long-term incentives for 2018 that had been honored.

2. During the reporting period, the professional managers from senior management of the Company obtained the incentive fund for 2018 and medium- and long-term incentives for 2018.

| Name | Major working experience |
|---------------|---|
| Chen Hong | He is the chairman of the Board and secretary of the Party Committee of SAIC Motor Corporation Limited. |
| Wang Xiao Qiu | He served as executive vice president of SAIC Motor Corporation Limited and general manager of passenger vehicle branch, Head of Technical Center. He is currently director, president and deputy secretary of the Party Committee of SAIC Motor Corporation Limited. |
| Zhong Li Xin | He served as chairman of the labor union and director of president office. He is currently staff representative director and chairman of the labor union of SAIC Motor Corporation Limited. |
| Wang Jian | He served as chairman of the Board and deputy secretary of the Party Committee of Shenergy Group Company Limited; secretary of the Party Committee and chairman of the Board; the vice chairman of the Board of China Pacific Insurance (Group) Co., Ltd. He is currently director of SAIC Motor Corporation Limited. |

| Tao Xin Liang | He currently serves as honorary dean of Intellectual Property Academy of Dalian University of Technology, honorary dean of Intellectual Property Academy of Shanghai University, partner of DeHeng Shanghai Law Office and an independent director at SAIC Motor Corporation Limited. |
|----------------|--|
| Li Ruo Shan | He served as deputy dean of School of Management, director of accounting department and director of finance department of Fudan University; deputy president of Shanghai Institute of Accounting and Shanghai Institute of Audit; and independent directors of CPIC, Sinochem International and other listing companies. He is currently academic director of Professional Master of Accounting of School of Management of Fudan University, member of the listed company expert committee of Shanghai Stock Exchange, member of budget committee of Shanghai SASAC and an independent director of SAIC Motor Corporation Limited. |
| Zeng Sai Xing | Former head of discipline of Management Science and Department of Innovation and Strategy of Antai College of Economics & Management, Shanghai Jiao Tong University. Current distinguished professor and doctoral advisor of Antai College of Economics & Management, Shanghai Jiao Tong University. Independent director of SAIC Motor Corporation Limited. |
| Shen Xiao Su | Former director and secretary of the Leading Party Members' Group of Shanghai Municipal Civil Defence Office. Current chairman of board of supervisors SAIC Motor Corporation Limited, chairman of board of supervisors of Shanghai Land (Group) Co., Ltd. |
| Yi Lian | He served as deputy director general of Economic Responsibility Audit Division (Internal Audit Guidance Office) of Shanghai Municipal Audit Bureau. He is currently supervisor of SAIC Motor Corporation Limited. |
| Jiang Bao Xin | He currently serves as staff representative supervisor and director of audit office in Shanghai Motor Corporation Limited. General manager of risk management department. |
| Zhu Pei Li | She used to serve as the secretary of the Party Committee, secretary of the Disciplinary Committee and chairman of the labor union of KPSNC. She currently serves as staff representative supervisor, vice director of the Party Committee Office, vice chairman of the labor union, and secretary of the Party Committee of the headquarters of SAIC Motor Corporation Limited. |
| Zhou Lang Hui | He is currently vice president and vice secretary of the Party Committee of SAIC Motor Corporation Limited. |
| Chen De Mei | He is currently vice president of SAIC Motor Corporation Limited. |
| Shen Yang | He is currently the vice president of SAIC Motor Corporation Limited and general manager of SGMW. |
| Lan Qing Song | He served as general manager of SAIC Motor Commercial Vehicle Co., Ltd. and general manager of SAIC Maxus. He is currently vice president of SAIC Motor Corporation Limited and general manager of department of commercial vehicle. |
| Wei Yong | Former director of Board Office, Board Secretary, general manager of Securities Department, securities affairs representative and general manager of Finance Business Department of SAIC Motor Corporation Limited. Current vice president, acting CFO of SAIC Motor Corporation Limited, general manager of SAIC HK Investment Co., Ltd., general manager of SAIC investment management Co., Ltd. |
| Zu Si Jie | Former executive director, general manager of Planning Department of SAIC Motor Corporation Limited, former deputy general engineer. Current vice president, general engineer of SAIC Motor Corporation Limited. |
| Yang Xiao Dong | Former director (administration), executive director, general manager of International Business Department SAIC Motor Corporation Limited, general manager of SAIC International Trade Co., Ltd., general manager of Shanghai Automobile Import & Export Company. Current vice president of SAIC Motor Corporation Limited and general manager of Passenger Vehicle Branch, Head of Technical Center. |
| Chen Xiao Dong | Former director of finance department of SAIC Motor Corporation Limited, CFO of HUAYU Automotive Systems Co., Ltd., general manager of Huayu Automotive Systems (Shanghai) Co., Ltd., general manager of Huayu Automotive Systems (HK) Co., Ltd. Current secretary of the board, general manager of securities affairs &investor relations department, securities affairs representative of SAIC Motor Corporation Limited. |

Other explanations

 $\square \, Applicable \, \, \checkmark \, N/A$

(II) Information of incentive shares awarded to directors, supervisors and senior management during the reporting period

□ Applicable √ N/A

II. Information of current and resigned directors, supervisors and senior management during the reporting period

(I) Positions held in shareholders' entity

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Name | Name of shareholder entity | Position held | Starting date of term | Ending date of term | |
|---------------|------------------------------|-----------------------|-----------------------|---------------------|--|
| Chen Hong | Shanghai Automotive Industry | Chairman of the Board | 2018-3-30 | 2021-3-29 | |
| Chen Hong | Corporation (Group) | Chairman of the Board | 2018-3-30 | | |
| Zhou Lang Hui | Shanghai Automotive Industry | Supervisor | 2018-3-30 | 2021-3-29 | |
| Zhou Lang Hui | Corporation (Group) | Super visor | 2018-3-30 | | |
| Chen De Mei | Shanghai Automotive Industry | Director | 2018-3-30 | 2021-3-29 | |
| Chen be Wei | Corporation (Group) | Director | 2016-3-30 | 2021-3-29 | |

(II) Positions held in other entities

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Name | Name of shareholder entity | Position held | Starting date of term | Ending date of term |
|---------------|------------------------------------|----------------------------------|-----------------------|---------------------|
| Chen Hong | HUAYU Automotive Systems Co., Ltd. | Chairman of the Board | 2018-6-27 | 2021-6-26 |
| Wang Xiao Qiu | HUAYU Automotive Systems Co., Ltd. | Vice chairman of the Board | 2019-9-25 | 2021-6-26 |
| Zhong Li Xin | HUAYU Automotive Systems Co., Ltd. | Director | 2018-6-27 | 2021-6-26 |
| Zhou Lang Hui | HUAYU Automotive Systems Co., Ltd. | Chairman of board of supervisors | 2018-6-27 | 2021-6-26 |
| Zhou Lang Hui | Shanghai Diesel Engine Co., Ltd. | Chairman of board of supervisors | 2018-5-17 | 2021-5-16 |
| Lan Qing Song | Shanghai Diesel Engine Co., Ltd. | Director | 2018-5-17 | 2021-5-16 |
| Jiang Bao Xin | Shanghai Diesel Engine Co., Ltd. | Supervisor | 2018-5-17 | 2021-5-16 |

| Chen Zhi Xin HUA | | Former vice chairman of the Board | 2018-6-27 | 2019-9-24 |
|------------------|--|-----------------------------------|-----------|-----------|
|------------------|--|-----------------------------------|-----------|-----------|

III Remuneration of directors, supervisors and senior management personnel

√ Applicable □N/A

| v ripplicable = 14/11 | |
|---|--|
| Decision-making process for remuneration of directors supervisors and senior management | The allowance of independent directors shall be decided by the Board and subject to the approval of general meeting of shareholders. Each independent director may receive allowance of RMB 100,000 and the necessary and reasonable costs arising from performing the duties shall be borne by the Company. The Company's non-independent directors shall not receive remuneration for the position of directors. The Company's supervisors shall not receive remuneration for the position of supervisors. |
| Determination basis of remuneration of directors, supervisors and senior management | According to the Company's medium and long-term strategic planning, annual key work arrangements, and the division of responsibilities of senior management personnel, etc., the performance assessment targets are clarified and assessments are conducted. Senior management personnel' performance pay is related to the results of performance assessment. |
| Actual payment of remuneration of directors, supervisors and senior management | According to the new "Corporate Incentive Fund Scheme" (2017 - 2020) approved by the 16 th session of the sixth board of directors and the "Corporate Incentive Fund Scheme 2018 Implementation Plan" and "Proposal on 2018 Annual Performance Assessment for the Company's Professional Manager" approved by the 5 th session of the seventh board of directors, the Company's senior management cashed part of 2015-2017 incentives, 2018 performance annual pay and 2018 mi-long term incentive within their tenure. The specific amount have been included in the total annual remuneration payable. |
| Total remuneration of all directors supervisors and senior management received by the end of the reporting period | RMB 28.663million |

IV. Alteration of directors, supervisors and key management personnel

$\checkmark \, Applicable \,\, \Box \, N/A$

| Position | Changes | Reason for the change | Position | |
|---------------|--------------------------------------|-----------------------|--|--|
| Wang Xiao Qiu | Director and president | Election | Elected as director through general meeting of shareholders, and appointed as president by the Board | |
| Shen Xiao Su | Chairman of the board of supervisors | Election | Elected as supervisor through general meeting of shareholders, and elected as chairman of the board of supervisors by the board of supervisors | |

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| Wei Yong | Vice president and acting CFO | Appointment | Appointed by the Board |
|-------------------|--|-------------|---|
| Zu Si Jie | Vice president and chief engineer | Appointment | Appointed by the Board |
| Yang Xiao Dong | Vice president | Appointment | Appointed by the Board |
| Chen Xiao Dong | Secretary of the Board | Appointment | Appointed by the Board |
| Chen Zhi Xin | Former director and president | Resignation | Resign as director and CEO at the age of retirement |
| Bian Bai Ping | Former chairman of the board of supervisors | Resignation | Resign as chairman of board of supervisors and supervisor at the age of retirement |
| Chen Wei Feng | Former vice chairman of the board of supervisors | Resignation | Resigned from the post of vice chairman of the board of supervisors and supervisor due to change of job |
| Yu Jian Wei | Former vice president | Resignation | Resigned from the post of vice president due to change of job |
| Wei Yong | Former secretary of the Board | Resignation | Resigned from the post of secretary of the Board due to change of job |

V. Penalty by regulators in recent three years

 \square Applicable $\sqrt{N/A}$

VI. Employees of the parent company and subsidiaries

(I) Information of employees

| Number of employees of parent company | 13,958 |
|--|----------------------|
| Number of employees of major subsidiaries | 202,402 |
| Total number of employees on active duty | 216,360 |
| Number of resigned and retired employees whose expenses be undertaken by the parent company and major subsidiaries | 40,118 |
| Composition of emplo | oyees |
| Categories | Headcounts (persons) |
| Production personnel | 3,527 |
| Marketing and sales personnel | 898 |
| Engineering technical personnel | 8,111 |
| Finance and auditing personnel | 149 |
| Administrative personnel | 1,273 |
| Total | 13,958 |
| Education level | |
| Categories | Headcounts (persons) |
| Postgraduate and above | 5,352 |
| University graduate | 5,852 |
| Secondary school diploma and below | 2,754 |
| Total | 13,958 |

(II) Remuneration policy

√ Applicable □N/A

On the aspect of compensation and welfare, the Company complied with relevant laws and regulations strictly by paying employees remuneration in full and on time, contributing to employee social insurance schemes, and providing welfare like paid annual leave and holidays. In the meantime, the Company further improves the same-direction linkage and mechanism of increase and decrease between the total salary and economic benefits, continuously advances collective negotiation focusing on wage negotiations, and gives different guidance to different enterprises to perfect remuneration allocation, establishes salary growth level and salary adjustment range of employees at different posts in a reasonable manner, and makes more efforts to remuneration security combined with the factors of the affiliated companies including economic benefits and employee income level so as to achieve favor to workers at the production line and with low income. In the aspect of employee incentive, the Company took the following moves: 1) to implement SAIC

In the aspect of employee incentive, the Company took the following moves: 1) to implement SAIC innovation incentive fund on technology and management for key talents; 2) to implement stimulating fund award for 2018 to the middle and senior management; 3) to implement incentives to personnel with significant contribution to the employees awarded with national and industrial, provincial/municipal award

for scientific and technological advancement, national skill master, Chief Mechanic, Shanghai May 1st Labor Medal and other honors, the employees awarded with national patent invention grant, and the employees awarded with SAIC Excellent Technical Talent Award, Technological Innovation Award, Patent Award and Software Award.

(III) Training plan

 $\sqrt{\text{Applicable } \square \text{N/A}}$

The Group, focused on vision, mission, value and "new four modernizations" strategy deployment, vigorously advances the vocational education for employees and makes more efforts to employee education and training to accelerate the capacity construction and employee quality improvement in 2019.

In 2019, the Company intensifies training on innovation and transformation, in combination with the key projects deployment, promoting the building of SAIC talents team:

Firstly, the Company has strengthened the building of senior management talent team. The Company has enriched the knowledge structure of senior management talents through holding "Biweekly Lecture" and overseas training for plant department leader cadres, training classes for young cadres and Tsinghua University Innovation Workshop, which broadened the visions, enriched the thinking, enhanced the capabilities, and promoted the work of related personnel.

Secondly, the Company has held induction training for new employees. The Company organizes 17 induction trainings for all university graduators newly employed by SAIC in 2019 to help them understand SAIC cultures and set up group awareness.

Thirdly, the Company has developed professional technicians in a deep-going way. In 2019, through continuing education, the Company trained 30,000 automotive engineers and 2000 technicians of professional fields such accounting, internal audit and so on approximately.

Fourthly, the Company has strengthened the development of skilled personnel, carried out the continuing education for technicians and organized high-skilled talents to participate in industrial evaluation staff training; it has also deepened the professional skills competitions and carried out 10 competitions at all levels. In 2019, nearly 10,000 skilled personnel have achieved professional-skill-level promotion through professional skills training and appraisal, among which, about 800 were at the grade of senior staff or above. Since the high-skilled personnel training base was approved in 2011, SAIC Motor has continuously increased the investment in the construction of training bases. The total construction area of the training base has been built to approximately 35,500 square meters.

(IV) Labor outsourcing

□ Applicable √ N/A

VII. Others

□ Applicable √ N/A

Section IX Corporate Governance

I. Explanations on corporate governance

√ Applicable □ N/A

In accordance with laws and regulations including *Corporate Law, Securities Law, Code of Corporate Governance for Listed Companies, Stock Listing Rules of Shanghai Stock Exchange, Articles of Association* and relevant normative documents issued by CSRC and SSE, the Company established of a governance system that is suitable for the Company's production and operation, innovation and development so as to promote sustainable development and effectively control risks. The Company sticks to regulated operation and effective implementation, strictly fulfills the obligation of information disclosure, actively carries out investors' relationship management, seriously fulfills social responsibility and continuously improves the Company's governance.

1. Shareholders and general meeting of shareholders

During the reporting period, the Company strictly followed the relevant provisions of *Code of Corporate Governance for Listed Companies, Stock Listing Rules of Shanghai Stock Exchange, Articles of Association and Rules of Procedure for General Meeting of Shareholders* to convene general meetings of shareholders, combine online voting with on-site voting. At the same time, the Company commissioned an attorney to attend general meetings of shareholders to witness and verify meeting procedures, and the identification of the attendants, proposal to be deliberated, and voting related matters to ensure the validity of the general meetings of shareholders and the equal status and rights of all shareholders to exercise their rights. The Company held one annual general meeting of shareholders in year 2019, and please refer to "general meeting of shareholders review" for more details.

2. Directors and Board

There are seven directors of the Company including 1 external director (no other duty role in the Company except for director and is not an independent director) and 3 independent directors. Strategic committee, audit committee as well as nomination, remuneration and assessment committee are established under the Board of the Company, of which external directors and independent directors account for three fifths, and comprise audit committee and nomination, remuneration and assessment committee with the independent director acting as chairman of the committee. During the reporting period, the board of directors held 5 board meetings, 2 meeting of the strategic committee, 5 meetings of audit committee and 3 meetings of nomination, remuneration and appraisal committee, and the special committee has played an important role in by-election of directors, selection of senior management, reviewing and deliberating "1+5" rolling plan and regular reports, formulating annual implementation scheme for incentive fund plan and assessing professional manager, improving internal control system, supervising and assessing external audit institutions, etc.

During the reporting period, all the directors performed their obligations and duties in a faithful, diligent and prudent manner. They devoted continuous attention to the operation and management of the Company and actively participated in on-site interviews and investigations. On board meetings, they carefully deliberated on the proposals, carried out thorough discussion and exchange and made scientific decisions. No circumstances of violating against laws and regulations or the damaging the interests of the Company or shareholders were found.

3. Supervisors and board of supervisors

The Company's board of supervisors and supervisors have earnestly performed the supervisory and examination responsibilities endowed by the general meeting of shareholders in a spirit of being highly responsible for all the shareholders according to the provisions of the *Articles of Association* and *Rules of Procedure for the Board of Supervisors* and implemented effective supervision on the Company's operation,

financial condition, internal control construction and duty-performing of directors and senior management. During the reporting period, the board of supervisors held 6 meetings in total, during which they have deliberated and supervised on important matters such as by-election of supervisor, regular reports, recommendations for internal control, management of the raised funds, and changes in accounting policies etc., and no situations such as violation of laws or regulations or damage to the interests of shareholders was identified.

4. Corporate governance system

During the reporting period, considering the actual demands, the Company need to continuously optimize the systems, supplement and improve innovation and key business process, continuously enhances internal control. In the aspects of proposal decision, information disclosure, investor relationship management, dividends distribution, fund raising, the Company strictly implements relevant systems and regulate various work procedures. Meanwhile, the Company carries out registration management system for insiders to continue its good work in management including training, registering, reporting, and etc., to effectively maintain fair disclosure of company information.

5. Performance evaluation, incentive and restraining mechanism

The Company has selected managerial personnel according to the principle of ability and integrity, equality and fairness and implemented tenure system. In the meantime, the Company has established a performance evaluation and remuneration system which links remuneration of management with the Company's operating performance and individual's performance. Meanwhile, in order to improve the Company's operating performance continuously and to achieve sustainable development, the Company approved "The Incentive Fund Plan of the Company" at the 4th session of 36th board meeting in 2012. The 14th session of the sixth board meeting in 2017 deliberated and approved the Proposal on Continuous Implementation of the Company's Incentive Fund Plan in 2016. Given that the incentive fund plan is able to better stimulate the enthusiasm and creativity of the Company's core talent team, meanwhile, in order to further stimulate innovation vitality of the senior management, the 6th session of the 16th board meeting has approved the new round of Incentive Fund Plan of the Company and Proposal on the Implementation of the Company's Professional Managers Scheme. The Company's operating results for 2018 satisfy the implementation criteria of incentive funds plan, therefore, the 5th session of the seventh board of directors of 2019 approved Proposal on 2018 Performance Assessment for the Company's Professional Managers and Proposal on 2018 Implementation Sheme of the Company's Incentive Funds Plan

6. Stakeholders

The Company has fully demonstrated due respect to maintain legal rights of stakeholders and actively perform social responsibilities to balance interest in shareholders, employee and society, etc. to promote sustainable and healthy development of the Company eventually. (Please refer to the Company's social responsibility report of 2019).

7. Information disclosure and transparency

During the reporting period, the Company took initiative to work on investors' relationship in accordance with the requirements as set forth in *Investors Relationship Management System* and *Information Disclosure Management System*. During year 2019, the Company received 236 investment agents' visits, 1820individual investors' visits and more than 900 enquiry calls. In addition, 2 meetings for communication of financial performance and 39 attendance in investors communication meetings organized by security traders were organized to facilitate investors' understanding of the Company's operating results timely and accurately.

During the reporting period, the Company disclosed 4 periodic reports, made 41 temporary announcements, and made no announcement of correction, so that the investors could be informed of the true status of the Company on a timely, fair, accurate, effective and comprehensive basis.

Whether corporate governance is different from related requirements of China Securities Regulatory Commission; if there is any difference, specify the reason

□ Applicable √ N/A

II. Brief introduction of general meeting of shareholders

| Sequence of the Meeting | Date | Designated website of resolutions publicized | Disclosure date of resolutions |
|--|----------------|--|--------------------------------|
| General meeting of shareholders in 2018 | May 23, 2019 | Shanghai Stock Exchange Website http://www.sse.com.cn | May 24, 2019 |
| 2019 first extraordinary shareholder meeting | August 9, 2019 | Shanghai Stock Exchange Website http://www.sse.com.cn | August 10, 2019 |

Explanations on general meeting of shareholders

□ Applicable √ N/A

III. Duty performance of directors

(I) Directors' attendance of board meetings and general meeting of shareholders

| Name of | Independent director | | Attendance of board meetings | | | | | | |
|------------------|-------------------------|---|------------------------------|--------------|---|--------------------|---|---|--|
| direct or | (yes or no) | Number of board meetings attended (Times) | | comminuotion | Attended by delegation (Times) | Absence (Times) | Absence twice consecutively (yes or no) | Number of attendance in general meeting of shareholders | |
| Chen Hong | No | 5 | 5 | 3 | 0 | 0 | No | 2 | |
| Wang Xiao Qiu | No | 2 | 2 | 1 | 0 | 0 | No | 0 | |
| Wang Jian | No | 5 | 5 | 3 | 0 | 0 | No | 0 | |
| Zhong Li Xin | No | 5 | 5 | 3 | 0 | 0 | No | 2 | |
| Tao Xin Liang | Yes | 5 | 5 | 3 | 0 | 0 | No | 1 | |
| Li Ruo Shan | Yes | 5 | 5 | 3 | 0 | 0 | No | 0 | |
| Zeng Sai Xing | Yes | 5 | 5 | 3 | 0 | 0 | No | 1 | |
| Chen Zhi Xin | No | 2 | 2 | 1 | 0 | 0 | No | 1 | |

Note: (1) On July 18, 2019, the Company's director and CEO Chen Zhixin resigned as the director of the seventh board of directors and member of strategy committee and CEO at the age of retirement. (2) On August 9, 2019, the Company's CEO Wang Xiaoqiu was by-elected as the director at the 2019 first extraordinary shareholder meeting.

Reasons for not attending board meeting in person twice consecutively

□ Applicable ✓ N/A

| Number of board meetings | 5 |
|--|---|
| Including: Number of on-site meetings | 2 |
| Number of meetings via communication tools | 3 |

| Number of meetings on-site and via | 0 |
|---|---|
| communication tools simultaneously | |
| (II) Circumstance where independent directo | rs raised different opinions |
| □Applicable √N/A | |
| (III) OII | |
| (III) Others | |
| □Applicable √N/A | |
| IV. Important comments and suggestions made performing their duties during the reporting details | by specialized committees under the Board when period, any disagreement should be disclosed with |
| $\sqrt{\text{Applicable }} \square \text{N/A}$ | |
| deliberating the Company's "1+5" rolling development. When deliberating the "1+5" Rolling Development I the rolling development plan, which takes into consumalysis and scientifically adjusts targets, has a strong development. It is suggested that the Company pay | gy committee of the board held 2 meetings, mainly ent plan and proposal of shelf offering corporate bonds. <i>Plan</i> (2019 - 2023), the strategy committee believes that ideration of operation status and external environment guiding significance for the Company's mid-long term more attention to the effect of scientific progress and automotive industry and operation conditions, and pay alent incentive mechanism. |
| The audit committee of the board of directors of the financial reports, assessing external audit institutions funds, guiding internal audit work, inspect the effect to the report of Deloitte regarding the effect of new a statements, the Company proposed that where the inchanges in relevant items and figures in the Compan explanation need to be provided to ensure the investor financial position. | iveness of internal control system etc. When listening accounting standards on the Company's financial aplementation of new accounting standards results in y's financial statements, clear distinction and |
| meetings, mainly supervised and reviewed the imple election of director, appointment of senior manage annual implementation scheme for the Company's in the <i>Proposal for the Implementation of the Proposal</i> Nomination, Remuneration and Appraisal Committee | appraisal Committees of Board of Directors held 3 mentation of the Company's remuneration system, by- ment, assessment of professional managers and the ncentive fund plan, etc. In discussing and deliberating posals on Company's Incentive Fund Plan 2018, the nees believed that through the implementation of the innovation vitality of the core talent team, which was negy successfully. |
| V. Explanations on the risks of the Company \Box Applicable $\sqrt{N/A}$ | y identified by board of supervisors |
| = - | s independent from the controlling shareholder on nce and whether it can keep independent operating |
| □Applicable √N/A | |
| Resolutions, work schedules and subsequent working \Box Applicable $\sqrt{N/A}$ | g plan for peer rivalry |

| VII. during | The establishment and execution of evaluation and incentive system for senior management the reporting period | | | | | | |
|--|---|--|--|--|--|--|--|
| √ Appl | icable $\square N/A$ | | | | | | |
| (I) | As the operation results of the Company in 2018 conformed to the implementation condition of incentive fund plan, the <i>Implementation Scheme of the Company's Incentive Fund Plan</i> for 2018 was approved at the 5 th session of the seventh board of directors, and implemented after the annual report was approved at the shareholders meeting. | | | | | | |
| (II) | During the reporting period, to further stimulate the innovation vitality of senior management, according to the <i>Proposal on Implementation of the Company's Professional Manager Scheme</i> , the 5 th session of the seventh board of directors in 2019 approved <i>Proposal on 2018 Annual Performance Assessment for the Company's Professional Managers</i> . | | | | | | |
| VIII. √ Appl | Whether the self-assessment report on internal control is disclosed icable $\square N/A$ | | | | | | |
| internal special was no assessm materia and into Motor (| rdance with internal control system and evaluation method, the Company assessed effectiveness of control on December 31, 2019 (date of internal control assessment report) based on regular and supervision on internal control and then prepared an internal control self-assessment report. There significant deficiency regarding internal control over financial reporting at the date of internal control nent report based on relevant assessment. Directors believe that the Company has maintained, in all aspects, effective internal control over financial reporting in accordance with relevant requirements ernal control system of the Company. Please refer to <i>Internal Control Assessment Report of SAIC Corporation Limited of 2019</i> published on Shanghai Stock Exchange website on the same issuing day report for more details. | | | | | | |
| | ations on significant deficiencies in internal control during the reporting period icable $\sqrt{N/A}$ | | | | | | |
| IX. √ Appl | Auditors' report on internal control icable □N/A | | | | | | |
| of SAIC | e Touche Tohmatsu Certified Public Accountants LLP issued "Auditors' Report on Internal Control C Motor Corporation Limited" (De Shi Bao (Shen) Zi (20) No. S00114). For details, please refer to t announcement of the Company. | | | | | | |
| Whethe | er the auditors' report on internal control is disclosed: Yes | | | | | | |
| X. □ Appl | Others icable √N/A | | | | | | |

Section X Corporate Bonds

 $\sqrt{\text{Applicable }} \square N/A$

I. **Basic information of corporate bonds**

Unit: RMB hundred million

| Bonds name | Abbreviation | Code | Issuing date | Maturity date | Balance | Interest rate (%) | Method of repayment of principal and payment of interest | Trading place |
|--|--------------|--------|-----------------|------------------|---------|-------------------------|--|-------------------------------|
| SAIC Motor Corporation Limited 2019 Public Corporate Bonds (1st tranche) | 19 SAIC 01 | 155709 | 2019/9/19 | 2022/9/19 | 30 | 3.42 | Interest paid on yearly basis, principal fully repaid in one time upon maturity. | Shanghai Stock Exchange |
| SAIC Motor Corporation Limited 2019 Public Corporate Bonds (2 nd tranche) | 19 SAIC 02 | 155847 | 2019/11/14 | 2022/11/14 | 20 | 3.60 | Interest paid on yearly basis, principal fully repaid in one time upon maturity. | Shanghai Stock Exchange |

| Interest paymer | nt, encashment of corporate bonds |
|-------------------|-----------------------------------|
| □Applicable | √ N/A |
| rr ···· | |
| | |
| Other description | ons of the corporate bonds |
| □Applicable | √ N/A |
| rr ···· | |

II. Corporate bonds trusteeship contacts, phone number and contact of credit rating institution

| | Name | Guotai Junan Securities Co., Ltd. |
|----------------------------|--------------------|--|
| Office address | | Bohua Plaza 36F, No.669 Xinzha Rd.,Jingan |
| Trustee of the bonds | District, Shanghai | |
| | Contact | Wang Pai, Guan Wenjing |
| | Phone number | 021-38676666 |
| Credit rating | Name | China Chengxin Securities Rating Co., Ltd. |
| institution Office address | | Anji Building 21F, No.760 Xizang South Road, |
| mstitution | | Huangpu District, Shanghai |

| Trustee of the bonds | | District, Shanghai |
|----------------------|----------------|--|
| | Contact | Wang Pai, Guan Wenjing |
| | Phone number | 021-38676666 |
| Credit rating | Name | China Chengxin Securities Rating Co., Ltd. |
| institution | Office address | Anji Building 21F, No.760 Xizang South Road, |
| mstitution | | Huangpu District, Shanghai |
| Other descriptions: | | |

| III. | Use of | the funds raised b | y the | Company |
|---------|--------|--------------------|-------|---------|
| √ Appli | cable | \square N/A | | |

□ Applicable √ N/A

As of December 31, 2019, the funds raised by the Company through issuance of "19 SAIC 01" AND "19 SAIC 02" have been fully used for the purpose disclosed in the prospectus.

IV. Rating of corporate bonds

√ Applicable □N/A

On September 6, 2019, China Chengxin Securities Rating Co., Ltd. issued "SAIC Motor Corporation Limited 2019 Public Corporate Bonds (1st Tranche) Credit Rating Report", and published the above reports at the website of Shanghai Stock Exchange (www.sse.com.cn). As assessed, the Company's credit rating is AAA, and the rating outlook is stable; the credit rating of this tranche of bonds is AAA.

On November 6, 2019, China Chengxin Securities Rating Co., Ltd. issued "SAIC Motor Corporation Limited 2019 Public Corporate Bonds (2nd Tranche) Credit Rating Report" and published the above reports at the website of Shanghai Stock Exchange (www.sse.com.cn). As assessed, the Company's credit rating is AAA, and the rating outlook is stable; the credit rating of this tranche of bonds is AAA.

V. Credit enhancement mechanism, debt settlement plan and other information within the reporting period

 $\sqrt{\text{Applicable}} \quad \Box \text{N/A}$

The Company issued the corporate bonds without providing guarantee or taking other credit enhancement measures.

The value date of "19 SAIC 01" is September 19, 2019. The interest of the bonds is paid once a year within lifetime since the value date. From 2020 to 2022, the September 19 is the payment date of interest of the current tranche of bonds for prior interest-bearing period (in case of non-trading date, defer to the subsequent first trading date). The maturity date of this tranche of bonds is September 19, 2022, on which the principal and the interest of last period are paid.

The value date of "19 SAIC 02" is November 14, 2019. The interest of the bonds is paid once a year within lifetime since the value date. From 2020 to 2022, the November 14 is the payment date of interest of the current tranche of bonds for prior interest-bearing period (in case of non-trading date, defer to the subsequent first trading date). The maturity date of this tranche of bonds is November 14, 2022, on which the principal and the interest of last period are paid.

During the reporting period, the Company's credit enhancement mechanism for corporate bonds, debt settlement plan and other debt settlement guarantee measures remain unchanged. This is in line with commitments in prospectus.

VI. Meetings held by holders of corporate bonds

 \Box Applicable $\sqrt{N/A}$

VII. Performance of trustee of corporate bonds

 $\sqrt{\text{Applicable }} \square N/A$

During the reporting period, the trustee of corporate bonds performs its duty strictly in accordance with relevant laws and regulations and "Bonds Trusteeship Management Agreement".

VIII. Recent 2 years accounting figures and financial indicators of the Company as at the end of the reporting period

 $\sqrt{\text{Applicable }} \square N/A$

Unit: RMB

| Major indicator | 2019 | 2018 | Year-on-year Changes (%) |
|-----------------------------------|-------------------|-------------------|--------------------------|
| EBITDA | 56,458,190,319.75 | 67,690,668,446.69 | -16.59 |
| Liquidity ratio | 1.1045 | 1.0943 | 0.93 |
| Quick ratio | 0.9869 | 0.9520 | 3.67 |
| Asset-liability ratio (%) | 64.58 | 63.63 | 1.50 |
| EBITDA total debt ratio | 0.1029 | 0.1359 | -24.26 |
| Interest coverage ratio | 20.4611 | 28.7550 | -28.84 |
| Cash flow interest coverage ratio | 29.3799 | 12.9285 | 127.25 |
| EBITDA Interest coverage ratio | 26.8753 | 34.6300 | -22.39 |
| Loan repayment rate (%) | 100.00 | 100.00 | |
| Interest coverage ratio (%) | 100.00 | 100.00 | |

Note: Cash flow interest coverage ratio increased by 127.25% from prior year. This is mainly resulted from that the loans and advances to customers of the Company's subsidiary SAIC Finance Co., Ltd. decreased from prior period while the net cash flows from operating activities increased from prior year.

IX. Payment of interest of the Company's other bonds and debt financing instruments $\Box Applicable \ \sqrt{N/A}$

X. Bank credit of the Company within the reporting period

 $\sqrt{\text{Applicable }} \square N/A$

The Company has good credit and maintains long-term cooperation with several banks, enabling the Company with strong financing capabilities. As at December 31, 2019, the Company has total bank credit of RMB 51.11 billion, including used credit of RMB 9.67 billion.

XI. The Company's performance of relevant agreements or commitments in the prospectus within reporting period

 $\sqrt{\text{Applicable }} \square N/A$

During the reporting period, the Company has strictly performs the commitments made in the prospectus and used the raised funds according to regulations, without any detriment to the interests of bonds investors.

XII. Significant events of the Company and the impact on the Company's operation and solvency \Box Applicable $\sqrt{N/A}$

Section XI Financial Report

Auditors' report

√ Applicable □ N/A

De Shi Bao (Shen) Zi (20) No.P01554

To the shareholders of SAIC Motor Corporation Limited:

I. Opinion

We have audited the financial statements of SAIC Motor Corporation Limited ("SAIC Motor"), which comprise the consolidated and company's balance sheets as at December 31, 2019, the consolidated and company's income statements, the consolidated and company's cash flow statements and the consolidated and company's statements of changes in shareholders' equity for the year then ended, and the notes to the financial statements (the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the consolidated and company's financial position as at December 31, 2019, and the consolidated and company's results of operations and cash flows for the year then ended in accordance with Accounting Standards for Business Enterprises.

II. Basis for Opinion

We conducted our audit in accordance with China Standards on Auditing ("CSAs"). Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of SAIC Motor in accordance with China Code of Ethics for Certified Public Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

III. Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be key audit matters to be communicated in our report.

(I) Recognition of Revenue from Vehicle

1. Description

As disclosed in Note (VII) 62 to the financial statements, revenue from sale of vehicle of SAIC Motor in 2019 was about RMB 613,341.08 million which was significant in terms of amount. The revenue from sale of vehicle is one of the key business indictors of SAIC Motor, and whether revenue from sale of vehicle is recognized in a correct period has a significant impact on the financial statements. Therefore, we identified the cut-off of the recognition of revenue from sale of vehicle as a key audit matter.

2. How our audit addressed the key audit matter

Our audit procedures in relation to the cut-off of the recognition of revenue from sale of vehicle mainly included:

- (1) Understand and evaluate the reasonableness of the design of the internal control relating to the recognition of revenue from sale of vehicle, and test their operating effectiveness;
- (2) Perform cut-off test for revenue and inspect the documents and vouchers regarding revenue recognition, such as contracts, invoices, dealer electronic transaction platform records, delivery note, receipt records etc., focusing on whether the revenue is recognized in appropriate period and whether there is significant cross-period transaction or subsequent significant adjustment;
- (3) Conduct year-end stocktaking, and pay attention to whether there are vehicles of which the revenue from sale has been recognized but the vehicles are not delivered to the dealers;
- (4) Select samples or use data analysis technique, analyze the time interval from the dealer's placing order at electronic platform and the actual delivery of goods. Analyze and test the records with abnormal time interval, and determine whether the revenue is recognized in correct period;
- (5) Perform analytic review procedures including analyzing sale profit margin of branch product types, and analyzing whether the sale performance of the Company conforms to the industry environment where it operates, and judge whether the revenue amount is fluctuated abnormally;
- (6) Test the subsequent sales return of vehicle, pay attention to the significant sales return, and evaluate its impact on financial statements.

(II) Product Quality Warranty

1. Description

As disclosed in Note (VII) 51 to the financial statements, the balance of accrued warranty as at December 31, 2019 was RMB 13,872,430,000, of which the balance of warranty for vehicles was RMB 11,746,160,000, which was significant. The management makes estimation of warranty and makes provision accordingly based on contract terms and historical experience, where judgments and estimates are needed. We therefore identified product quality warranty of vehicles business as a key audit matter.

2. How our audit addressed the key audit matter

Our audit procedures in relation to the product quality guarantee mainly included:

- (1) Understand and evaluate effectiveness of the design and implementation of internal controls relevant to the recognition of warranty, and test their operating effectiveness;
- (2) Assess the method of the management for provision of warranty and review the calculation process of warranty;
- (3) Check the supporting documents of source data used in the calculation, such as sales data, historical claim data, etc.;
- (4) Test the actual payment of warranty in 2019;
- (5) Discuss with the management and search public information to check whether there is a major

product defect in the current or subsequent period that may have a significant impact on the provision of warranty.

IV. Other Information

The management of SAIC Motor is responsible for the other information. The other information comprises the information included in the 2019 annual report of SAIC Motor, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

V. Responsibilities of the Management and Those Charged with Governance for the Financial Statements

The Management of SAIC Motor is responsible for the preparation and fair presentation of the financial statements in accordance with Accounting Standards for Business Enterprises, and for designing, implementing and maintaining internal control management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Management is responsible for assessing the SAIC Motor's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern assumption unless the Management either intends to liquidate the SAIC Motor or to cease operations, or has no realistic alternative but to do so.

Those charged with Governance are responsible for overseeing the SAIC Motor's financial reporting process.

VI. Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with CSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with CSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- 1. Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- 2. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that

are appropriate in the circumstances.

- 3. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management.
- 4. Conclude on the appropriateness of the Management' use of the going concern assumption and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the SAIC Motor's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required by CSAs to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the SAIC Motor to cease to continue as a going concern.
- 5. Evaluate the overall presentation, including the disclosures, structure and content of the financial statements, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- 6. Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the SAIC Motor to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with Those charged with Governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Those charged with Governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with Those charged with Governance, we determine those matters that were of most significance in the audit of the financial statements for the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Deloitte Touche Tohmatsu Certified Public Accountants LLP

Shanghai, China

Chinese Certified Public Accountant: Hu Yuan Yuan (Engagement Partner)

Chinese Certified Public Accountant: Luo Yi Ming

April 12, 2020

The auditors' report and the accompanying financial statements are English translations of the Chinese auditors' report and statutory financial statements prepared under accounting principles and practices generally accepted in the People's Republic of China. These financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally

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accepted in other countries and jurisdictions. In case the English version does not conform to the Chinese version, the Chinese version prevails.

II. Financial Statements

Consolidated Balance Sheet

December 31, 2019

Prepared by: SAIC MOTOR CORPORATION LIMITED

| Item | Notes | December 31, 2019 | December 31, 2018 |
|--|---------|--------------------|--------------------|
| Current assets: | | | |
| Cash and bank balances | (VII)1 | 127,826,836,682.25 | 123,771,376,378.50 |
| Balances with clearing agencies | | | |
| Placements with banks and other financial institutions | | | |
| Held-for-trading financial assets | (VII)2 | 49,796,599,024.47 | |
| Financial assets at fair value through profit or loss | | | 26,561,958,372.83 |
| Derivative financial assets | | | |
| Notes receivable | (VII)4 | 6,245,092,532.74 | 20,960,437,399.34 |
| Accounts receivable | (VII)5 | 41,340,635,443.91 | 40,129,806,051.07 |
| Financing with receivables | (VII)6 | 11,401,837,512.65 | |
| Prepayments | (VII)7 | 28,939,123,052.21 | 18,693,772,988.65 |
| Premiums receivable | | | |
| Amounts receivable under reinsurance contracts Reinsurer's share of insurance | | | |
| contract reserves | | | |
| Other receivables | (VII)8 | 14,602,620,859.24 | 16,098,675,531.76 |
| Including: Interest receivable | | 323,603,469.30 | 845,875,895.56 |
| Dividends receivable | | 1,066,824,275.97 | 1,684,077,535.91 |
| Financial assets purchased under resale agreements | (VII)9 | 13,542,369,331.38 | 664,270,025.14 |
| Inventories | (VII)10 | 54,398,633,356.34 | 58,942,623,891.76 |
| Held-for-sale assets | | 83,313,948.40 | 80,713,400.00 |
| Non-current assets due within one year | (VII)12 | 53,192,243,425.13 | 68,482,616,753.87 |
| Other current assets | (VII)13 | 109,788,322,384.77 | 78,989,593,361.29 |
| Total current assets | | 511,157,627,553.49 | 453,375,844,154.21 |
| Non-current assets: | | | |
| Loans and advances | (VII)14 | 81,827,057,625.85 | 83,622,585,035.57 |
| Debt investments | (VII)15 | 391,919,940.49 | |
| Available-for-sale financial assets | | | 23,930,347,255.24 |
| Other debt investments | (VII)16 | 610,824,643.23 | |
| Held-to-maturity investments | | | |
| Long-term receivables | (VII)17 | 11,144,424,111.43 | 6,837,413,269.79 |
| Long-term equity investments | (VII)18 | 64,617,007,133.41 | 70,930,412,035.35 |
| Investments in other equity instruments | (VII)19 | 18,281,876,133.32 | |
| Other non-current financial assets | (VII)20 | 2,094,472,035.47 | |
| Investment properties | (VII)21 | 3,252,061,451.33 | 3,189,719,135.21 |

| Bonds payable | (VII)47 | 16,161,761,950.51 | 13,374,792,430.97 |
|--|------------|--|--------------------|
| Long-term borrowings | (VII)46 | 19,136,965,849.72 | 19,157,930,619.58 |
| Insurance contract reserves | | | |
| Non-current liabilities: | | | |
| Total current liabilities | | 462,803,276,706.98 | 414,323,140,731.23 |
| Other current liabilities | (VII)45 | 188,420,686.01 | 148,482,040.29 |
| Non-current liabilities due within one year | (VII)44 | 26,838,165,703.07 | 14,613,907,051.50 |
| contracts Held-for-sale liabilities | | | |
| Amounts payable under reinsurance | | | |
| Fees and commissions payable | | | |
| Dividends payable | | 764,365,300.59 | 647,498,222.92 |
| Including: Interest payable | | 104,301,970.97 | 962,428,254.89 |
| Other payables | (VII)42 | 77,082,601,425.77 | 67,550,463,107.22 |
| Taxes payable | (VII)41 | 10,094,429,795.94 | 10,574,884,976.00 |
| agency Employee benefits payable | (VII)40 | 10,379,170,737.45 | 9,421,027,458.19 |
| Funds from underwriting securities | | | |
| Funds from securities trading agency | | | |
| Customer deposits and deposits from banks and other financial institutions | (VII)39 | 79,251,489,643.61 | 71,888,866,760.03 |
| Financial assets sold under repurchase agreements | | 506,133,790.80 | 470,099,390.00 |
| Receipts in advance | (VII)38 | 11,873,058,903.09 | 15,354,857,292.90 |
| Accounts payable | (VII)37 | 137,086,140,309.74 | 125,265,496,964.04 |
| Notes payable | (VII)36 | 32,961,523,274.74 | 29,561,215,637.83 |
| Derivative financial liabilities | | | |
| Financial liabilities at fair value through profit or loss | | | 977,399,765.77 |
| Held-for-trading financial liabilities | (VII)34 | 1,211,285,653.79 | |
| Taking from banks and other financial institutions | | 49,742,870,582.98 | 51,770,000,000.00 |
| Loans from the central bank | (v 11) 33 | 25,501,700,177.77 | 10,720,440,267.40 |
| Short-term borrowings | (VII)33 | 25,587,986,199.99 | 16,726,440,287.46 |
| TOTAL ASSETS Current liabilities: | | 047,333,477,379.17 | /02,/09,849,841.01 |
| | | 849,333,279,599.19 | 782,769,849,841.01 |
| Other non-current assets Total non-current assets | (VII)32 | 6,017,543,917.09 338,175,652,045.70 | 4,841,997,958.74 |
| Deferred tax assets | (VII)31 | 29,815,148,154.50 | 27,929,663,770.25 |
| Long-term defered expenses | (VII)30 | 2,471,107,186.38 | 2,046,972,887.33 |
| Goodwill | (VII)29 | 1,480,799,484.53 | 1,481,372,227.53 |
| Development expenditure | (VII)28 | 1,646,702,512.60 | 538,649,981.13 |
| Intangible assets | (VII)27 | 15,281,159,697.99 | 14,008,333,485.71 |
| Right-of-use assets | (MID27 | 15 201 150 607 00 | 14,000,222,405,71 |
| Oil and gas assets | | | |
| Bearer biological assets | | | |
| Construction in progress | (VII)23 | 16,187,540,866.58 | 20,849,258,157.42 |
| a | (VII)22 | 83,056,007,151.50 | 69,187,280,487.53 |

| Including: Preference shares | | | |
|--|---------|--------------------|--------------------|
| Perpetual bonds | | | |
| Lease liability | | | |
| Long-term payables | (VII)49 | 1,566,933,667.08 | 1,197,541,788.28 |
| Long-term employee benefits payable | (VII)50 | 5,604,308,153.21 | 5,853,234,035.63 |
| Provisions | (VII)51 | 13,997,027,058.90 | 15,265,687,656.41 |
| Deferred income | (VII)52 | 26,111,589,446.55 | 26,610,620,988.75 |
| Deferred tax liabilities | (VII)31 | 3,111,792,424.53 | 2,266,676,112.19 |
| Other non-current liabilities | | | |
| Total non-current liabilities | | 85,690,378,550.50 | 83,726,483,631.81 |
| TOTAL LIABILITIES | | 548,493,655,257.48 | 498,049,624,363.04 |
| SHAREHOLDERS' EQUITY: | | | |
| Share capital | (VII)54 | 11,683,461,365.00 | 11,683,461,365.00 |
| Other equity instruments | | | |
| Including: Preference shares | | | |
| Perpetual bonds | | | |
| Capital reserve | (VII)56 | 55,566,657,996.87 | 55,322,945,530.44 |
| Less: Treasury shares | | | |
| Other comprehensive income | (VII)58 | 12,504,734,839.32 | 8,014,045,544.15 |
| Special reserve | (VII)59 | 620,295,956.53 | 509,046,814.71 |
| Surplus reserve | (VII)60 | 40,843,171,648.51 | 40,843,171,648.51 |
| General risk reserve | | 3,202,907,349.43 | 2,898,526,086.15 |
| Retained earnings | (VII)61 | 125,280,780,539.08 | 115,097,364,967.32 |
| Total shareholders' equity attributable to shareholders of the Company | | 249,702,009,694.74 | 234,368,561,956.28 |
| Minority interests | | 51,137,614,646.97 | 50,351,663,521.69 |
| TOTAL SHAREHOLDERS' EQUITY | | 300,839,624,341.71 | 284,720,225,477.97 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | 849,333,279,599.19 | 782,769,849,841.01 |

Head of Accounting Department: Gu Xiao Qiong

Balance Sheet of the Company

December 31, 2019

Prepared by: SAIC MOTOR CORPORATION LIMITED

| Item | Notes | December 31, 2019 | December 31, 2018 |
|---|-------|-------------------|-------------------|
| Current assets: | | | |
| Cash and bank balances | | 72,011,119,065.60 | 65,270,094,412.35 |
| Held-for-trading financial assets | | | |
| Financial assets at fair value through profit or loss | | | |

| Derivative financial assets | | | |
|--|---------|--------------------|--------------------|
| Notes receivable | | 6,071,016,788.76 | 3,685,023,144.94 |
| Accounts receivable | (XVII)1 | 2,874,223,501.88 | 2,420,857,752.11 |
| Financing with receivables | , , | 160,542,072.65 | |
| Prepayments | | 529,361,646.55 | 422,726,331.27 |
| Other receivables | (XVII)2 | 7,444,277,448.97 | 8,452,326,721.12 |
| Including: Interest receivable | | 1,145,422,370.63 | 1,068,804,496.43 |
| Dividends receivable | | 1,110,646,255.34 | 1,401,149,536.35 |
| Inventories | | 2,798,712,159.80 | 5,066,183,360.72 |
| Held-for-sale assets | | _,,,,,,,,,, | |
| Non-current assets due within one year | | 821,700,000.00 | 220,000,000.00 |
| Other current assets | | 5,250,897,362.65 | 1,795,559,060.29 |
| Total current assets | | 97,961,850,046.86 | 87,332,770,782.80 |
| Non-current assets: | | , , | |
| Debt investments | | 9,904,283,300.00 | |
| Available-for-sale financial assets | | , , , | 7,815,170,714.40 |
| Other debt investments | | | , , , |
| Held-to-maturity investments | | | |
| Long-term receivables | | | |
| Long-term equity investments | (XVII)3 | 123,983,204,581.05 | 126,617,133,347.57 |
| Investments in other equity instruments | | 11,654,528,390.76 | |
| Other non-current financial assets | | | |
| Investment properties | | 268,817,494.81 | 279,357,608.03 |
| Fixed assets | | 14,687,071,548.71 | 9,397,105,933.55 |
| Construction in progress | | 3,720,856,168.81 | 4,091,602,479.41 |
| Bearer biological assets | | | |
| Oil and gas assets | | | |
| Right-of-use assets | | | |
| Intangible assets | | 3,067,833,723.25 | 2,687,633,257.29 |
| Development expenditure | | 1,548,417,822.58 | 491,796,612.09 |
| Goodwill | | | |
| Long-term defered expenses | | | |
| Deferred tax assets | | | |
| Other non-current assets | | 25,633,554.50 | 10,152,668,068.64 |
| Total non-current assets | | 168,860,646,584.47 | 161,532,468,020.98 |
| TOTAL ASSETS | | 266,822,496,631.33 | 248,865,238,803.78 |
| Current liabilities: | | | |
| Short-term borrowings | | 1,000,000,000.00 | |
| Held-for-trading financial liabilities | | | |
| Financial liabilities at fair value through profit or loss | | | |
| Derivative financial liabilities | | | |
| Notes payable | | 4,768,554,262.85 | 455,182,068.00 |
| Accounts payable | | 28,222,090,695.05 | 25,520,968,862.24 |
| Receipts in advance | | 1,493,046,298.26 | 2,235,358,890.39 |
| Employee benefits payable | | 1,652,215,281.49 | 1,674,403,681.66 |

| Taxes payable | 410,401,145.84 | 268,417,005.42 |
|---|--------------------|--------------------|
| Other payables | 1,679,751,892.69 | 1,337,656,450.85 |
| Including: Interest payable | 44,181,076.85 | 11,090,062.50 |
| Dividends payable | | |
| Held-for-sale liabilities | | |
| Non-current liabilities due within one | 1,817,576,741.00 | 2,298,908,678.20 |
| year | 1,817,570,741.00 | 2,298,908,078.20 |
| Other current liabilities | | |
| Total current liabilities | 41,043,636,317.18 | 33,790,895,636.76 |
| Non-current liabilities: | | |
| Long-term borrowings | 4,400,000,000.00 | 7,720,000,000.00 |
| Bonds payable | 4,986,117,808.21 | |
| Including: Preference shares | | |
| Perpetual bonds | | |
| Lease liability | | |
| Long-term payables | 702,265,794.35 | 769,707,669.35 |
| Long-term employee benefits payable | 3,432,505,683.16 | 3,502,882,676.16 |
| Provisions | 2,056,596,984.62 | 1,950,623,933.94 |
| Deferred income | 3,257,536,722.60 | 2,515,135,076.12 |
| Deferred tax liabilities | 1,213,788,352.22 | 637,884,700.77 |
| Other non-current liabilities | | |
| Total non-current liabilities | 20,048,811,345.16 | 17,096,234,056.34 |
| TOTAL LIABILITIES | 61,092,447,662.34 | 50,887,129,693.10 |
| SHAREHOLDERS' EQUITY: | | |
| Share capital | 11,683,461,365.00 | 11,683,461,365.00 |
| Other equity instruments | | |
| Including: Preference shares | | |
| Perpetual bonds | | |
| Capital reserve | 65,129,333,550.92 | 65,129,333,550.92 |
| Less: Treasury shares | | |
| Other comprehensive income | 7,893,035,927.05 | 4,493,845,449.56 |
| Special reserve | | · · · |
| Surplus reserve | 40,843,171,648.51 | 40,843,171,648.51 |
| Retained earnings | 80,181,046,477.51 | 75,828,297,096.69 |
| TOTAL SHAREHOLDERS' EQUITY | 205,730,048,968.99 | 197,978,109,110.68 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUIT | 266,822,496,631.33 | 248,865,238,803.78 |

Head of Accounting Department: Gu Xiao Qiong

Consolidated Income Statement

January 2019 - December 2019

| Item | Notes | Year Ended December 31, 2019 | Year Ended December 31, 2018 |
|---------------------------|-------|---------------------------------|---------------------------------|
| I. Total operating income | | 843,324,372,577.26 | 902,194,064,732.24 |

| Including: Operating income | (VII)62 | 826,530,002,967.87 | 887,626,207,288.41 |
|---|---------|--------------------|--------------------|
| Interest income | | 14,882,956,800.25 | 12,586,716,281.29 |
| Premiums earned | | | |
| Fee and commission income | | 1,911,412,809.14 | 1,981,141,162.54 |
| II. Total operating costs | | 830,374,831,205.25 | 881,681,249,039.80 |
| Including: Operating costs | (VII)62 | 726,100,213,388.33 | 769,985,822,499.66 |
| Interest expenses | , , | 3,940,188,803.65 | 3,562,591,536.38 |
| Fee and commission expenses | | 547,344,898.72 | 330,011,316.57 |
| Surrenders | | , | |
| Claims and policyholder benefits (net of amounts recoverable from reinsurers) | | | |
| Changes in insurance contract reserves (net of | | | |
| reinsurers' share) | | | |
| Insurance policyholder dividends | | | |
| Expenses for reinsurance accepted | | | |
| Taxes and levies | (VII)63 | 6,609,894,329.53 | 7,463,331,484.50 |
| Selling expenses | (VII)64 | 57,450,586,216.84 | 63,423,027,141.41 |
| Administrative expenses | (VII)65 | 22,308,086,660.76 | 21,336,015,125.43 |
| Research and development expenses | (VII)66 | 13,394,150,277.23 | 15,385,012,641.18 |
| Financial expenses | (VII)67 | 24,366,630.19 | 195,437,294.67 |
| Including: Interest expenses | | 2,025,928,206.43 | 1,863,096,729.92 |
| Interest income | | 2,014,804,147.44 | 1,618,779,749.28 |
| Add: Other income | (VII)68 | 4,378,558,797.16 | 3,126,294,342.09 |
| Investment income (loss is indicated by "-") | (VII)69 | 24,900,817,939.77 | 33,125,862,628.59 |
| Including: Income from derecognition of financial assets at amortized cost | | 23,016,568,257.62 | 25,920,863,141.08 |
| Foreign exchange gains (loss is indicated by "-") | | 29,587,749.04 | 28,693,998.20 |
| Net exposure hedging income (Loss is indicated by " ") | - | | |
| Gains from changes in fair values (loss is indicated by "-") | (VII)71 | 1,496,510,091.60 | -112,814,667.64 |
| Credit impairment loss (Loss is indicated by "-") | (VII)72 | -1,865,439,213.72 | |
| Impairment losses of assets (loss is indicated by "-") | (VII)73 | -1,641,964,704.12 | -3,490,499,788.3 |
| Gains from disposal of assets (loss is indicated by " ") | (VII)74 | 97,491,092.73 | 483,465,595.97 |
| III. Operating Profit (loss is indicated by "-") | | 40,345,103,124.47 | 53,673,817,801.34 |
| Add: Non-operating income | (VII)75 | 766,952,147.81 | 1,125,111,297.69 |
| Less: Non-operating expenses | (VII)76 | 154,263,068.59 | 455,079,268.10 |
| IV. Total profit (total loss is indicated by "-") | | 40,957,792,203.69 | 54,343,849,830.93 |
| Less: Income tax expenses | (VII)77 | 5,668,885,296.06 | 5,939,186,429.07 |
| V. Net profit (net loss is indicated by "-") | | 35,288,906,907.63 | 48,404,663,401.86 |
| (I) Categorized by the continuity of operation | | _1 | 1 |
| Net profit from continuing operations (net loss i indicated by "-") | s | 35,288,906,907.63 | 48,404,663,401.86 |
| Net profit from discontinued operations (net loss i indicated by "-") | s | | |
| | | | |

| (II) Categorized by ownership of equity | | |
|--|-------------------|-------------------|
| Net profit attributable to shareholders of the Company (net loss is indicated by "-") | 25,603,384,202.16 | 36,009,210,583.83 |
| 2. Profit or loss attributable to minority interests (net loss is indicated by "-") | 9,685,522,705.47 | 12,395,452,818.03 |
| VI. Other comprehensive income, net of tax | 4,844,427,958.97 | -6,106,285,737.83 |
| Other comprehensive income attributable to owners of the Company, net of tax | 4,381,508,462.73 | -5,839,105,226.09 |
| (I) Other comprehensive income that will not be reclassified subsequently to profit or loss | 4,137,132,146.22 | -255,834,422.67 |
| Changes due to re-measurement of defined benefit plans | 119,175,784.78 | -256,347,050.06 |
| Other comprehensive income that will not be reclassified subsequently to profit or loss under equity method | -14,904,422.81 | 512,627.39 |
| 3. Changes in fair value of investments in other equity instruments | 4,032,860,784.25 | |
| 4. Changes in fair value of corporate credit risk | | |
| (II) Other comprehensive income that may be reclassified subsequently to profit or loss | 244,376,316.51 | -5,583,270,803.42 |
| Other comprehensive income that may be reclassified subsequently to profit or loss under equity method | 13,241,598.11 | 4,449,842.46 |
| 2. Changes in fair value of other debt investments | 1,766,325.28 | |
| 3. Profit or loss on changes in fair value of available-for- sale financial assets | | -6,121,587,716.61 |
| 4. Financial assets reclassified into other comprehensive income | | |
| 5. Profit or loss arising from reclassification of held-to- maturity investments to available-for-sale financial assets | | |
| 6. Credit impairment provision of other debt investments | 137,007.27 | |
| 7. Effective portion of profit or loss from cash flow hedges | 3,877,385.80 | |
| Translation difference of financial statements denominated in foreign currencies | 201,613,087.36 | 533,867,070.73 |
| 9. Others | 23,740,912.69 | |
| Other comprehensive income attributable to minority interests, net of tax | 462,919,496.24 | -267,180,511.74 |
| VII. Total comprehensive income | 40,133,334,866.60 | 42,298,377,664.03 |
| Total comprehensive income attributable to owners of the Company | 29,984,892,664.89 | 30,170,105,357.74 |
| Total comprehensive income attributable to minority interests | 10,148,442,201.71 | 12,128,272,306.29 |
| VIII. Earnings per share: | | |
| (I) Basic earnings per share (RMB/share) | 2.191 | 3.082 |
| (II) Diluted earnings per share (RMB/share) | N/A | N/A |

For business combination involving enterprises under common control incurred in the current period, the net profit of the acquired entity for the period from the beginning of the year to the date of combination was RMB 0; and the net profit of the acquired entity for the prior year was RMB 0.

Head of Accounting Department: Gu Xiao Qiong

Income Statement of the Company

January 2019 - December 2019

| Item | Notes | Year Ended December 31, 2019 | Year Ended December 31, 2018 |
|---|---------|---------------------------------|---------------------------------|
| I. Operating income | (XVII)4 | 63,840,991,415.99 | 76,495,518,517.85 |
| Less: Operating costs | (XVII)4 | 57,911,804,806.57 | 64,003,685,490.33 |
| Taxes and levies | | 1,299,870,485.86 | 1,246,928,922.66 |
| Selling expenses | | 7,704,254,806.29 | 8,574,596,577.61 |
| Administrative expenses | | 1,989,319,481.45 | 1,499,593,300.39 |
| Research and development expenses | | 4,138,495,827.68 | 7,328,439,354.91 |
| Financial expenses | | -1,185,882,309.53 | -1,446,454,329.83 |
| Including: Interest expenses | | 523,601,568.24 | 536,987,692.03 |
| Interest income | | 1,486,523,251.56 | 1,571,669,874.31 |
| Add: Other income | | 1,112,456,065.69 | 1,144,926,440.90 |
| Investment income (loss is indicated by "-") | (XVII)5 | 26,334,907,737.65 | 34,614,802,616.71 |
| Including: Income from investments in associates and joint ventures | | 16,820,236,026.59 | 23,655,101,701.59 |
| Income from derecognition of financial assets at amortized cost | | | |
| Net exposure hedging income (Loss is indicated by "-") | | | |
| Gains from changes in fair values (loss is indicated by "-") | | | |
| Credit impairment loss (Loss is indicated by "-") | | -26,375,413.30 | |
| Impairment losses of assets (loss is indicated by "-") | | -201,984,205.85 | -110,953,042.40 |
| Gains from disposal of assets (loss is indicated by "- ") | | 15,121,888.96 | 31,347,790.31 |
| II. Operating profit (loss is indicated by "-") | | 19,217,254,390.82 | 30,968,853,007.30 |
| Add: Non-operating income | | 14,019,763.75 | 8,094,413.56 |
| Less: Non-operating expenses | | 5,706,179.43 | 10,086,944.36 |
| III. Total profit (total loss is indicated by "-") | | 19,225,567,975.14 | 30,966,860,476.50 |
| Less: Income tax expenses | | | |
| IV. Net Profit (net loss is indicated by "-") | | 19,225,567,975.14 | 30,966,860,476.50 |
| (I) Net profit from continuing operations (net loss is indicated by "-") | | 19,225,567,975.14 | 30,966,860,476.50 |
| (II) Net profit from discontinued operations (net loss is indicated by "-") | | | |
| V. Other comprehensive income, net of tax | | 3,399,190,477.49 | -3,097,275,587.94 |
| (I) Other comprehensive income that will not be reclassified subsequently to profit or loss | | 3,387,994,921.88 | -275,769,425.42 |
| 1. Changes due to re-measurement of defined benefit plans | | 124,540,896.97 | -275,769,425.42 |

| Other comprehensive income that will not be reclassified subsequently to profit or loss under equity method | | |
|--|-------------------|-------------------|
| 3. Changes in fair value of investments in other equity instruments | 3,263,454,024.91 | |
| 4. Changes in fair value of corporate credit risk | | |
| (II) Other comprehensive income that may be reclassified subsequently to profit or loss | 11,195,555.61 | -2,821,506,162.52 |
| Other comprehensive income that may be reclassified subsequently to profit or loss under equity method | 11,195,555.61 | 3,581,794.60 |
| 2. Changes in fair value of other debt investments | | |
| 3. Profit or loss on changes in fair value of available- for-sale financial assets | | -2,825,087,957.12 |
| Financial assets reclassified into other comprehensive income | | |
| 5. Profit or loss arising from reclassification of held-to- maturity investments to available-for-sale financial assets | | |
| 6. Credit impairment provision of other debt investments | | |
| 7. Effective portion of profit or loss from cash flow hedges | | |
| 8. Translation difference of financial statements denominated in foreign currencies | | |
| 9. Others | | |
| VI. Total comprehensive income | 22,624,758,452.63 | 27,869,584,888.56 |
| VII. Earnings per share: | | |
| (I) Basic earnings per share (RMB/share) | | |
| (II) Diluted earnings per share (RMB/share) | | |

Head of Accounting Department: Gu Xiao Qiong

Consolidated Cash Flow Statement

January 2019 - December 2019

| Item | Notes | Year Ended December 31, 2019 | Year Ended December 31, 2018 |
|--|-------|---------------------------------|---------------------------------|
| I. Cash flows from operating activities: | | | |
| Cash receipts from the sale of goods and rendering of services | | 694,909,477,909.70 | 989,717,646,343.40 |
| Net increase in customer deposits and deposits from banks and other financial institutions | | 7,263,211,252.04 | 1,631,605,604.38 |
| Net increase in loans from the central bank | | | |
| Net decrease in balance with the central bank | | | 1,378,400,791.97 |
| Net increase in taking from banks and other financial institutions | | | |
| Cash receipts from premiums under direct insurance contracts | | | |

| Net cash receipts from policyholders' deposits and investment contract liabilities Cash receipts from interests, fees and commissions Net increase in loans from banks and other financial institutions Net decrease in foans and advances Net increase in financial assets sold under repurchase arrangements Net cash receipts from deputy securities trading Receipts of tax refunds Cash payments for goods purchased and services received Net increase in banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for claims and policyholders benefits under direct insurance contracts Net increase in loans from banks and other financial institutions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments for disposals and recovery of investments Payments for various types of taxes Net cash except from disposals and recovery of investments Net cash receipts from disposals of subsidiaries and business entitities Other cash receipts from disposals of subsidiaries and business entitities Other cash receipts relating to investing | Net cash receipts from reinsurance business | | |
|--|---|--------------------|----------------------|
| And investment contract liabilities Cash receipts from interests, fees and commissions 15,328,282,421.77 15,646,047,341.72 16,839,500,000.00 16,839,500,000.00 16,839,500,000.00 16,839,500,000.00 16,839,500,000.00 16,839,500,000.00 16,839,500,000.00 17,789,478.50 16,839,500,000.00 17,789,478.50 17,789,534 17,789,534 17,789,534 17,789,534 17,78 | | | |
| 13,328,282,421.77 13,640,047,341.72 | and investment contract liabilities | | |
| Net increase in loans from banks and other financial institutions Net decrease in forms and advances Net increase in financial assets sold under repurchase arrangements Net cash receipts from deputy securities trading Receipts of tax refunds Other cash receipts relating to operating activities Sub-total of cash inflows from operating activities Receipts of tax refunds 1,930,925,392.56 1,097,568,031.62 1,098,2680,772.78 12,080,260,746.15 12,080,260,746.15 12,080,260,746.15 12,080,260,746.15 12,080,280,875,6031.78 857,881,419,255.72 857,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 800,610,904.30 1887,881,419,255.72 1888,781,419,255.72 1888,781,419,255.72 1889,781,7105.29 1889,781,7105.29 1889,781,7105.29 1889,781,7105.29 1889,781,7105.29 1889,781,7105.29 1889,781,7105.29 1889,781,7105.29 1889,781,7105.29 188 | | 15,328,282,421.77 | 15,646,047,341.72 |
| International institutions 16,839,500,000.00 Net decrease in Ioans and advances 24,906,969,924.38 117,789,478.50 Net increase in financial assets sold under repurchase arrangements 117,789,478.50 Receipts of tax refunds 1,930,925,392.56 1,097,568,031.62 Other cash receipts relating to operating activities 8,959,680,772.78 12,080,260,746.15 Sub-total of cash inflows from operating activities 753,298,547,673.23 1,038,508,818,337.74 Cash payments for goods purchased and services received 583,098,756,031.78 857,881,419,255.72 Net increase in loans and advances 783,098,756,031.78 857,881,419,255.72 Net increase in balance with the central bank and due from banks and other financial institutions 800,610,904.30 institutions 2,367,787,705.29 Net decrease in loans from banks and other financial institutions 2,367,787,705.29 Net increase in loans from banks and other financial institutions 2,367,787,705.29 Net decrease in loans from banks and other financial institutions 2,367,787,705.29 Net decrease in loans from banks and other financial institutions 2,367,787,705.29 Net decrease in loans from banks and other financial institutions 2,367,787,705.29 Net decrease in loans from banks and other financial institutions 2,367,787,705.29 Net decrease in loans from banks and other financial institutions 2,367,787,705.29 Net decrease in financial assets sold under repurchase arrangements 12,666,507,248.51 Payments for insurance policyholder dividends 2,367,360,010.75 37,240,837,570.71 Net decrease in financial assets sold under receipts from disposals and recovery of investing activities 46,271,852,926.75 8,975,654,791.66 II.Cash flows from investing activities 46,271,852,926.75 8,975,654,791.66 II.Cash flows from disposals and recovery of investments 28,993,477,154,78 33,300,787,187.72 Net cash receipts from disposals of fixed assets, intangible assets and other long-term asse | | | |
| Net increase in financial assets sold under repurchase arrangements Net cash receipts from deputy securities trading Receipts of tax refunds Other cash receipts relating to operating activities Sub-total of cash inflows from operating activities Cash payments for goods purchased and services received Net increase in loans and advances Net increase in loans and advances Net increase in blance with the central bank and due from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net increase in loans from banks and other financial institutions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for interests old under repurchase arrangements Payments for various types of taxes Payments for various types of taxes Sub-total of cash inflows from operating activities Sub-total of cash inflows from operating activities Sub-total of cash payments for interests, fees and commissions Lash payments for interests, fees and commissions Cash payments for interests old under repurchase arrangements Payments for various types of taxes Payments for various types of taxes Sub-total of cash outflows relating to operating activities Sub-total of cash outflows relating to operating activities Cash receipts from disposals and recovery of investments Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | | 16,839,500,000.00 |
| repurchase arrangements | Net decrease in loans and advances | 24,906,969,924.38 | |
| Net cash receipts from deputy securities trading Receipts of tax refunds Other cash receipts relating to operating activities Sub-total of cash inflows from operating activities Cash payments for goods purchased and services received Net increase in loans and advances Net increase in balance with the central bank and due from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other payments relating to operating activities Sub-total of cash outflows relating to operating activities: Cash receipts from disposals and recovery of investment income Net cash receipts from disposals of fixed assets, intangible assets and other on the cash receipts from disposals of subsidiaries and business entities Other cash receipts from disposals of subsidiaries and business entities Other cash receipts from disposals of subsidiaries and business can receipts relating to investing Other cash receipts from disposals of subsidiaries and business can receipts relating to investing | | | 117 789 478 50 |
| trading Receipts of tax refunds 1,930,925,392.56 1,097,568,031.62 Other cash receipts relating to operating activities 8,959,680,772.78 12,080,260,746.15 Sub-total of cash inflows from operating activities 753,298,547,673.23 1,038,508,818,337.74 Cash payments for goods purchased and services received 583,098,756,031.78 857,881,419,255.72 Net increase in loans and advances 39,873,167,481.28 Net increase in balance with the central bank and due from banks and other financial institutions 800,610,904.30 Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions 2,367,787,705.29 Net increase in placements with other financial institutions 2,367,787,705.29 Net increase in placements with other financial institutions 2,367,787,705.29 Net increase in placements with other financial institutions 2,367,787,705.29 Net increase in loans from banks and other financial institutions 2,367,787,705.29 Net increase in loans from banks and other financial institutions 2,367,787,705.29 Net decrease in financial assets sold under repurchase arrangements 12,666,507,248.51 Payments for various types of taxes 29,840,839,002.02 39,249,452,589.79 Other payments relating to operating activities 35,003,843,457.35 51,747,553,031.95 Sub-total of cash outflows relating to operating activities 707,026,694,746.48 1,029,533,163,546.08 Net cash flow from investing activities 46,271,852,926.75 8,975,654,791.66 II.Cash flows from investment income 28,993,477,154.78 33,300,787,187.72 Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets 1,855,522,650.39 1,655,877,795.34 Net cash receipts from disposals of subsidiaries and business entities 0,000.58 | | | 117,700,170.50 |
| Receipts of tax refunds | 2 2 | | |
| Other cash receipts relating to operating activities Sub-total of cash inflows from operating activities Sub-total of cash inflows from operating activities Cash payments for goods purchased and services received Net increase in loans and advances Net increase in loans and advances Net increase in blance with the central bank and due from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees 38,757,306,010.75 Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes 29,840,839,002.02 39,249,452,589.79 Other payments relating to operating activities 35,003,843,457.35 51,747,553,031.95 Sub-total of cash outflows relating to operating activities Cash receipts from disposals and recovery of investments Net cash flow from investing activities: Cash receipts from disposals and recovery of investments on the receipts from disposals of subsidiaries and business entities Other cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | 1 020 025 202 56 | 1 007 569 021 62 |
| activities Sub-total of cash inflows from operating activities Cash payments for goods purchased and services received Net increase in loans and advances Net increase in balance with the central bank and due from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments for operating activities Payments for various types of taxes 29,840,839,002.02 39,249,452,589,79 Other payments relating to operating activities Net cash flow from operating activities Portocash flow from operating activities A6,271,852,926.75 Net cash flow from investing activities A6,271,852,926.75 R9,75,654,791.66 ILCash flows from investing activities Cash receipts from disposals and recovery of investments Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts from disposals of subsidiaries and business entities Other cash receipts from disposals of subsidiaries and business entities Other cash receipts from disposals of subsidiaries and business entities | | 1,930,923,392.36 | 1,097,308,031.02 |
| Sub-total of cash inflows from operating activities 753,298,547,673.23 1,038,508,818,337.74 | | 8,959,680,772.78 | 12,080,260,746.15 |
| Cash payments for goods purchased and services received Net increase in loans and advances Net increase in balance with the central bank and due from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Cash flow from operating activities Cash receipts from disposals and recovery of investments Net cash receipts from disposals and recovery of investments Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | II = | 753 298 547 673 23 | 1 038 508 818 337 74 |
| Net increase in loans and advances Net increase in balance with the central bank and due from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Cash flows from investing activities: Cash receipts from disposals and recovery of investments Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts relating to investing Other cash receipts relating to investing | | 733,270,347,073.23 | 1,030,300,010,337.74 |
| Net increase in loans and advances Net increase in balance with the central bank and due from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Net increase in loans from banks and other financial institutions Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees As payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Cash flows from investing activities Cash receipts from disposals and recovery of investments Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts relating to investing Other cash receipts relating to investing | | 583,098,756,031.78 | 857,881,419,255.72 |
| Net increase in balance with the central bank and due from banks and other financial institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Cash receipts from disposals and recovery of investments Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | | 39,873,167,481.28 |
| institutions Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Payments for various types of taxes 29,840,839,002.02 39,249,452,589.79 Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Net cash flow from operating activities Cash receipts from disposals and recovery of investments Cash receipts from disposals of fixed assets intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | Net increase in balance with the central bank | | |
| Cash payments for claims and policyholders benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees As payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes 29,840,839,002.02 39,249,452,589,79 Other payments relating to operating activities 35,003,843,457.35 Sub-total of cash outflows relating to operating activities Activates Activates Activates 44,491,044,386.48 3,540,733,616.63 37,240,837,570.71 12,666,507,248.51 12,66 | | 800,610,904.30 | |
| benefits under direct insurance contracts Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other cash flow from operating activities Cash payments relating to operating activities Accordance of the first from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | | |
| Net decrease in loans from banks and other financial institutions Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees As,757,306,010.75 Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Payments for various types of taxes Other payments relating to operating activities Cash now from investing activities Cash receipts from disposals and recovery of investments Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing Other cash receipts relating to investing Other cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | | |
| Net increase in placements with other financial institutions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Asypaments to and on behalf of employees Other cash receipts from disposals of subsidiaries and business entities Net cash receipts from disposals of subsidiaries and business entities Asypaments with other financial assets and commissions 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 40,201,755 40,201,7 | | 2 247 787 705 20 | |
| institutions Cash payments for interests, fees and commissions Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Payments relating to operating activities Sub-total of cash outflows relating to operating activities Net cash flow from operating activities Cash receipts from disposals and recovery of investments Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing 144,789,000.58 A,4491,044,386.48 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 3,540,733,616.63 3,540,733,616.63 4,491,044,386.48 3,540,733,616.63 3,540,733,616.63 3,540,837,570.71 12,666,507,248.51 12,666,507, | | 2,367,787,705.29 | |
| Cash payments for interests, fees and commissions Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Payments relating to operating activities Sub-total of cash outflows relating to operating activities Net cash flow from operating activities: Cash receipts from disposals and recovery of investments Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Other cash receipts relating to investing | | | |
| Cash payments for insurance policyholder dividends Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Net cash flow from investing activities Cash receipts from disposals and recovery of investments Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Other cash receipts relating to investing | | | |
| dividends Cash payments to and on behalf of employees 38,757,306,010.75 37,240,837,570.71 Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes 29,840,839,002.02 39,249,452,589.79 Other payments relating to operating activities 35,003,843,457.35 Sub-total of cash outflows relating to operating activities 707,026,694,746.48 1,029,533,163,546.08 Net cash flow from operating activities Cash receipts from disposals and recovery of investments Cash receipts from disposals and recovery of investments Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing 12,666,507,248.51 | | 4,491,044,386.48 | 3,540,733,616.63 |
| Cash payments to and on behalf of employees Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Net cash flow from operating activities Cash receipts from disposals and recovery of investments Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing 12,666,507,248.51 12,666,507,248.5 | | | |
| Net decrease in financial assets sold under repurchase arrangements Payments for various types of taxes Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Net cash flow from operating activities Cash receipts from disposals and recovery of investments Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing 12,666,507,248.51 12,6 | | 29 757 206 010 75 | 27 240 927 570 71 |
| repurchase arrangements Payments for various types of taxes 29,840,839,002.02 39,249,452,589.79 Other payments relating to operating activities 35,003,843,457.35 Sub-total of cash outflows relating to operating activities Net cash flow from operating activities A6,271,852,926.75 Cash receipts from disposals and recovery of investments Cash receipts from investment income A64,382,536,647.28 Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing 12,666,507,248.51 29,840,839,002.02 39,249,452,589.79 30,002,694,746.48 1,029,533,163,546.08 462,71,852,926.75 8,975,654,791.66 464,382,536,647.28 261,188,782,080.49 1,855,522,650.39 1,655,877,795.34 | _ : | 38,737,300,010.73 | 37,240,637,370.71 |
| Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Net cash flow from operating activities: Cash receipts from disposals and recovery of investments Cash receipts from investment income Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Other cash receipts relating to investing Other cash receipts relating to investing 35,003,843,457.35 51,747,553,031.95 707,026,694,746.48 1,029,533,163,546.08 46,271,852,926.75 8,975,654,791.66 464,382,536,647.28 261,188,782,080.49 1,855,522,650.39 1,655,877,795.34 1,855,522,650.39 1,655,877,795.34 | | 12,666,507,248.51 | |
| Other payments relating to operating activities Sub-total of cash outflows relating to operating activities Net cash flow from operating activities: Cash receipts from disposals and recovery of investments Cash receipts from investment income Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Other cash receipts relating to investing Other cash receipts relating to investing 35,003,843,457.35 51,747,553,031.95 707,026,694,746.48 1,029,533,163,546.08 46,271,852,926.75 8,975,654,791.66 464,382,536,647.28 261,188,782,080.49 1,855,522,650.39 1,655,877,795.34 1,855,522,650.39 1,655,877,795.34 | Payments for various types of taxes | 29,840,839,002.02 | 39,249,452,589.79 |
| operating activities Net cash flow from operating activities II. Cash flows from investing activities: Cash receipts from disposals and recovery of investments Cash receipts from investment income Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | 35,003,843,457.35 | 51,747,553,031.95 |
| Net cash flow from operating activities II.Cash flows from investing activities: Cash receipts from disposals and recovery of investments Cash receipts from investment income Cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | 707.026.694.746.48 | 1.029.533.163.546.08 |
| II.Cash flows from investing activities: Cash receipts from disposals and recovery of investments Cash receipts from investment income Cash receipts from investment income 28,993,477,154.78 Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | | |
| Cash receipts from disposals and recovery of investments Cash receipts from investment income 28,993,477,154.78 Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | 46,2/1,852,926./5 | 8,9/5,654,/91.66 |
| investments Cash receipts from investment income 28,993,477,154.78 Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | | |
| Cash receipts from investment income 28,993,477,154.78 33,300,787,187.72 Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | 464,382,536,647.28 | 261,188,782,080.49 |
| intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | | 28,993,477,154.78 | 33,300,787,187.72 |
| intangible assets and other long-term assets Net cash receipts from disposals of subsidiaries and business entities Other cash receipts relating to investing | Net cash receipts from disposals of fixed assets, | 1.055.522.550.20 | 1 655 055 505 24 |
| and business entities Other cash receipts relating to investing | | 1,855,522,650.39 | 1,655,877,795.34 |
| Other cash receipts relating to investing | | 148,789,000.58 | |
| 1 activities | | | |
| Sub-total of cash inflows from investing activities 495,380,325,453.03 296,145,447,063.55 | Sub-total of cash inflows from investing | 495,380,325,453.03 | 296,145,447,063.55 |
| Cash payment to acquire or construct fixed | | 06.024.502.652.05 | 21.075.144.072.12 |
| assets, intangible assets and other long-term assets 26,934,783,653.85 31,975,144,862.13 | | 26,934,783,653.85 | 31,9/5,144,862.13 |

| Cash payments to acquire investments | 505,994,490,738.53 | 252,687,177,282.00 |
|--|--------------------|--------------------|
| Net increase in pledged loans receivables | | |
| Net cash payments for acquisitions of subsidiaries and other business entities | 1,715,438,384.52 | 1,632,625,274.34 |
| Net cash payments for disposal of subsidiaries | | 5,649,015.75 |
| Sub-total of cash outflows relating to investing activities | 534,644,712,776.90 | 286,300,596,434.22 |
| Net cash flow from investing activities | -39,264,387,323.87 | 9,844,850,629.33 |
| III. Cash flow from financing activities: | | |
| Cash receipts from capital contributions | 334,289,852.97 | 1,169,064,100.00 |
| Including: Cash receipts from capital contributions from minority shareholders of subsidiaries | 334,289,852.97 | 1,169,064,100.00 |
| Cash receipts from borrowings | 42,166,534,928.93 | 47,638,547,471.78 |
| Cash receipts from bonds issuance | 27,615,854,244.70 | 10,373,915,094.32 |
| Other cash receipts relating to financing activities | 350,475,738.36 | |
| Sub-total of cash inflows from financing activities | 70,467,154,764.96 | 59,181,526,666.10 |
| Cash repayments of borrowings | 47,551,117,751.08 | 41,233,670,900.41 |
| Cash payments for distribution of dividends or profits or settlement of interest expenses | 26,009,716,385.32 | 32,796,125,010.95 |
| Including: Payments for distribution of dividends or profit to minority shareholders of subsidiaries | 9,346,120,568.84 | 9,696,891,372.20 |
| Other cash payments relating to financing activities | | 4,265,420,025.62 |
| Sub-total of cash outflows relating to financing activities | 73,560,834,136.40 | 78,295,215,936.98 |
| Net cash flow from financing activities | -3,093,679,371.44 | -19,113,689,270.88 |
| IV. Effect of foreign exchange rate changes on cash and cash equivalents | -308,461,093.63 | -433,578,767.84 |
| V. Net increase in cash and cash equivalents | 3,605,325,137.81 | -726,762,617.73 |
| Add: Opening balance of cash and cash equivalents | 106,217,412,808.88 | 106,944,175,426.61 |
| VI. Closing balance of cash and cash equivalents | 109,822,737,946.69 | 106,217,412,808.88 |

Head of Accounting Department: Gu Xiao Qiong

Cash Flow Statement of the Company

January 2019 - December 2019

| Item | Notes | Year Ended December 31, 2019 | Year Ended December 31, 2018 |
|--|-------|---------------------------------|---------------------------------|
| I.Cash flows from operating activities: | | | |
| Cash receipts from the sale of goods and rendering of services | | 60,398,824,153.70 | 82,880,849,464.57 |
| Receipts of tax refunds | | | 175,067,927.64 |
| Other cash receipts relating to operating activities | | 3,510,404,347.75 | 3,078,669,222.58 |

| V.Net increase in cash and cash equivalents | 6,741,024,653.25 | -1,876,004,418.03 |
|---|--------------------|--------------------|
| IV.Effect of foreign exchange rate on cash and cash equivalents | 28,163,836.95 | -202,239.09 |
| Net cash flow from financing activities | -13,207,457,702.52 | -16,179,000,756.31 |
| activities Sub-total of cash outflows relating to financing activities | 25,192,457,702.52 | 35,129,000,756.31 |
| Other cash payments relating to financing | | |
| Cash payments for distribution of dividends or profits or settlement of interest expenses | 15,152,457,702.52 | 21,819,000,756.31 |
| Cash repayments of borrowings | 10,040,000,000.00 | 13,310,000,000.00 |
| Sub-total of cash inflows from financing activities | 11,985,000,000.00 | 18,950,000,000.00 |
| Other cash receipts relating to financing activities | 4,985,000,000.00 | |
| Cash receipts from borrowings | 7,000,000,000.00 | 18,950,000,000.00 |
| Cash receipts from capital contributions | | |
| III.Cash flows from financing activities: | | |
| Net cash flow from investing activities | 17,409,455,580.48 | 19,552,455,252.47 |
| activities Sub-total of cash outflows relating to investing activities | 21,890,823,372.98 | 24,774,225,440.94 |
| Net cash payments for acquisitions of subsidiaries and other business entities Other cash payments relating to investing | | |
| Cash payments to acquire investments | 13,414,563,744.88 | 16,789,454,679.25 |
| Cash payments to acquire or construct fixed assets, intangible assets and other long-term assets | 8,476,259,628.10 | 7,984,770,761.69 |
| Sub-total of cash inflows from investing activities | 39,300,278,953.46 | 44,326,680,693.41 |
| Other cash receipts relating to investing activities | | |
| Net cash receipts from disposals of subsidiaries and other business entities | | 2,224,839,152.72 |
| Net cash receipts from disposal of fixed assets, intangible assets and other long-term assets | 25,090,648.35 | 34,425,154.17 |
| Cash receipts from investment income | 32,734,188,305.11 | 31,961,047,925.85 |
| Cash receipts from disposals and recovery of investments | 6,541,000,000.00 | 10,106,368,460.67 |
| II. Cash flows from investing activities: | | |
| Net cash flow from operating activities | 2,510,862,938.34 | -5,249,256,675.10 |
| Sub-total of cash outflows relating to operating activities | 61,398,365,563.11 | 91,383,843,289.89 |
| Other cash payments relating to operating activities | 8,325,397,781.86 | 11,597,775,469.15 |
| Payments of various types of taxes | 1,831,912,442.53 | 2,758,960,870.37 |
| Cash payments to and on behalf of employees | 5,121,126,838.68 | 4,236,240,985.21 |
| Cash payments for goods purchased and services received | 46,119,928,500.04 | 72,790,865,965.16 |
| Sub-total of cash inflows from operating activities | 63,909,228,501.45 | 86,134,586,614.79 |

| Add: Opening balance of cash and cash equivalents | 65,270,094,412.3 | 67,146,098,830.38 |
|---|------------------|-------------------|
| VI.Closing balance of cash and cash equivalents | 72,011,119,065.0 | 65,270,094,412.35 |

Legal Representative: Chen Hong Chief Financial Officer: Wei Yong

Head of Accounting Department: Gu Xiao Qiong

Consolidated Statement of Changes in Owners' Equity

Unit: RMB

January 2019 - December 2019

Attributable to owners of the Company Other equity instruments Item Total owners' Minority interests Less: Other General risk equity Others Subtotal Capital reserve Retained earnings Share capital Treasury comprehensive Special reserve Surplus reserve reserve Preference Perpetual shares income Others shares bonds I. Balance as at 284,720,225,477 55,322,945,530.44 50,351,663,521.69 December 31, 11,683,461,365.00 8,014,045,544.15 509,046,814.71 40,843,171,648.51 2,898,526,086.15 115,097,364,967.32 234,368,561,956.28 2018 Add: Changes in 110,350,903.67 -181,598,428.51 -71,247,524.84 -54,300,086.58 -125,547,611.42 accounting policies of prior period errors Business combination involving enterprises under common control Others II. Balance as at 284,594,677,866 11,683,461,365.00 55,322,945,530.44 40,843,171,648.51 2,898,526,086.15 234,297,314,431.44 50,297,363,435.11 8,124,396,447.82 509,046,814.71 114,915,766,538.81 January 1, 2019 III. Changes for 16,244,946,475. the period 243,712,466.43 4,380,338,391.50 111,249,141.82 304,381,263.28 10,365,014,000.27 15,404,695,263.30 840,251,211.86 (Decrease is indicated by "-") (I) Total 40,133,334,866. 4,381,508,462.73 25,603,384,202.16 29,984,892,664.89 10,148,442,201.71 comprehensive income (II) Owners' contributions and 334,289,852.97 334,289,852.97 reduction in capital 1. Ordinary shares 334,289,852.97 334,289,852.97 from owners 2. Capital contribution from other equity instrument holders 3. Share-based payment recognized in owners' equity 4. Others

| | | 1 | | | | | | | | | |
|---|-------------------|---|-------------------|-------------------|----------------|-------------------|------------------|--------------------|------------------------|-------------------|------------------------|
| (III) Profit distribution | | | 4,298,659.31 | | | | 304,381,263.28 | 15,231,855,142.38 | 14,923,175,219.79 | -9,713,815,358.48 | 24,636,990,5 78.27 |
| Transfer to special reserve | | | | | | | | | | | |
| 2. Transfer to general risk | | | | | | | 304,381,263.28 | -304,381,263.28 | | | |
| 3. Distribution to owners (or shareholders) | | | | | | | | 14,721,161,319.90 | - 14,721,161,319.90 | -9,462,987,646.51 | 24,184,148,9 66.41 |
| 4. Others | | | 4,298,659.31 | | | | | -206,312,559.20 | -202,013,899.89 | -250,827,711.97 | 452,841,6 11.86 |
| (IV) Transfers within owners' equity | | | | | | | | | | | 11.00 |
| Capitalization of capital reserve (or share capital) | | | | | | | | | | | |
| Capitalization of surplus reserve (or share capital) | | | | | | | | | | | |
| Loss offset by surplus reserve | | | | | | | | | | | |
| 4. Transfers of retained earnings due to changes in defined benefit plans | | | | | | | | | | | |
| 5. Transfer of changes in other comprehensive income to retained | | | | | | | | | | | |
| earnings 6. Others | | | | | | | | | | | |
| (V) Special reserve | | | | | 111,249,141.82 | | | | 111,249,141.82 | 20,830,119.65 | 132,079,261.47 |
| Transfer to special reserve in the period | | | | | 141,815,943.76 | | | | 141,815,943.76 | 47,083,071.14 | 188,899,014.90 |
| 2. Amount utilized in the period | | | | | 30,566,801.94 | | | | 30,566,801.94 | 26,252,951.49 | 56,819,753.43 |
| (VI) Others | | | 239,413,807.12 | -1,170,071.23 | | | | -6,515,059.51 | 231,728,676.38 | 50,504,396.01 | 282,233,072.39 |
| IV. Balance as at December 31, 2019 | 11,683,461,365.00 | | 55,566,657,996.87 | 12,504,734,839.32 | 620,295,956.53 | 40,843,171,648.51 | 3,202,907,349.43 | 125,280,780,539.08 | 249,702,009,694.74 | 51,137,614,646.97 | 300,839,624,341 .71 |

| | 2018 | | | | | | | | | | | | | | |
|--|-------------------|----------|--------------------|----------------|-------------------|-----------------------------|----------------------------------|--------------------|-------------------|----------------------|--------------------|--------|--------------------|--------------------|----------------------|
| Item | | | | | | | Attributable to | owners of the Comp | any | | | | | | |
| item | Share capital | Other eq | Perpetual bonds | ents Others | Capital reserve | Less: Treasury shares | Other comprehensive income | Special reserve | Surplus reserve | General risk reserve | Retained earnings | Others | Subtotal | Minority interests | Total owners' equity |
| I. Balance as at December 31, 2017 | 11,683,461,365.00 | | | | 54,868,434,877.87 | | 13,853,150,770.24 | 409,006,286.66 | 37,746,485,600.86 | 2,080,126,313.35 | 104,694,637,497.79 | | 225,335,302,711.77 | 46,770,514,086.55 | 272,105,816,798.32 |
| Add: Changes in accounting policies | | | | | | | | | | | | | | | |
| Corrections of prior period errors | | | | | | | | | | | | | | | |
| Business combination involving enterprises under common control | | | | | | | | | | | | | | | |
| II. Balance as at January 1, 2018 | 11,683,461,365.00 | | | | 54,868,434,877.87 | | 13,853,150,770.24 | 409,006,286.66 | 37,746,485,600.86 | 2,080,126,313.35 | 104,694,637,497.79 | | 225,335,302,711.77 | 46,770,514,086.55 | 272,105,816,798.32 |
| III. Changes for the period (Decrease is indicated by "-") | | | | | 454,510,652.57 | | -5,839,105,226.09 | 100,040,528.05 | 3,096,686,047.65 | 818,399,772.80 | 10,402,727,469.53 | | 9,033,259,244.51 | 3,581,149,435.14 | 12,614,408,679.65 |
| (I) Total comprehensive income | | | | | | | -5,839,105,226.09 | | | | 36,009,210,583.83 | | 30,170,105,357.74 | 12,128,272,306.29 | 42,298,377,664.03 |
| (II) Owners' contributions and reduction in capital | | | | | | | | | | | | | | 1,169,064,100.00 | 1,169,064,100.00 |
| 1. Ordinary shares from owners | | | | | | | | | | | | | | 1,169,064,100.00 | 1,169,064,100.00 |
| 2. Capital contribution from other equity instrument holders | | | | | | | | | | | | | | | |
| 3. Share-based payment recognized in owners' equity | | | | | | | | | | | | | | | |
| 4. Others (III) Profit distribution | | | | | 4,023,972.65 | | | | 3,096,686,047.65 | 818,399,772.80 | 25,472,226,842.45 | | 21,553,117,049.35 | -9,934,584,118.30 | -31,487,701,167.65 |
| Transfer to special reserve | | | | | | | | | 3,096,686,047.65 | | -3,096,686,047.65 | | 21,333,117,049.33 | | |
| 2. Transfer to general risk reserve | | | | | | | | | | 818,399,772.80 | -818,399,772.80 | | | | |

| Distribution to owners (or shareholders) | | | | | | | | 21,380,734,297.95 | 21,380,734,297.95 | -9,665,059,539.83 | -31,045,793,837.78 |
|---|-------------------|--|-------------------|------------------|----------------|-------------------|------------------|--------------------|--------------------|-------------------|--------------------|
| 4. Others | | | 4,023,972.65 | | | | | -176,406,724.05 | -172,382,751.40 | -269,524,578.47 | -441,907,329.87 |
| (IV) Transfers within owners' equity | | | | | | | | | | | |
| Capitalization of capital reserve (or share capital) | | | | | | | | | | | |
| Capitalization of surplus reserve (or share capital) | | | | | | | | | | | |
| Loss offset by surplus reserve Transfers of | | | | | | | | | | | |
| retained earnings due to changes in defined benefit plans | | | | | | | | | | | |
| 5. Transfer of changes in other comprehensive income to retained earnings | | | | | | | | | | | |
| 6. Others | | | | | | | | | | | |
| (V) Special reserve | | | | | 100,040,528.05 | | | | 100,040,528.05 | 19,768,080.35 | 119,808,608.40 |
| Transfer to special reserve in the period | | | | | 132,827,269.48 | | | | 132,827,269.48 | 39,595,166.35 | 172,422,435.83 |
| Amount utilized in the period | | | | | 32,786,741.43 | | | | 32,786,741.43 | 19,827,086.00 | 52,613,827.43 |
| (VI) Others | | | 450,486,679.92 | | | | | -134,256,271.85 | 316,230,408.07 | 198,629,066.80 | 514,859,474.87 |
| IV. Balance as at December 31, 2018 | 11,683,461,365.00 | | 55,322,945,530.44 | 8,014,045,544.15 | 509,046,814.71 | 40,843,171,648.51 | 2,898,526,086.15 | 115,097,364,967.32 | 234,368,561,956.28 | 50,351,663,521.69 | 284,720,225,477.97 |

Legal Representative: Chen Hong Chief Financial Officer: Wei Yong

Head of Accounting Department: Gu Xiao Qiong

Statement of Changes in Owners' Equity of the Company

January 2019 - December 2019

Unit: RMB

| | | | | | | 2019 | | | | | |
|---|-------------------|----------------------|--------------------------|--------|-------------------|--------------------|-------------------------|---------|-------------------|--------------------|----------------------|
| Item | g, ,, | | Other equity instruments | | 0.71 | Less: | Other | Special | 0.1 | D. C. J. C. | m . 1 |
| | Share capital | Preference shares | Perpetual bonds | Others | Capital reserve | Treasury shares | comprehensive income | reserve | Surplus reserve | Retained earnings | Total owners' equity |
| I. Balance as at December 31, 2018 | 11,683,461,365.00 | | | | 65,129,333,550.92 | | 4,493,845,449.56 | | 40,843,171,648.51 | 75,828,297,096.69 | 197,978,109,110.68 |
| Add: Changes in accounting policies | | | | | | | | | | -151,657,274.42 | -151,657,274.42 |
| Corrections of prior period errors | | | | | | | | | | | |
| Others | | | | | | | | | | | |
| II. Balance as at January 1, 2019 | 11,683,461,365.00 | | | | 65,129,333,550.92 | | 4,493,845,449.56 | | 40,843,171,648.51 | 75,676,639,822.27 | 197,826,451,836.26 |
| III. Changes for the period (Decrease is indicated by "-") | | | | | | | 3,399,190,477.49 | | | 4,504,406,655.24 | 7,903,597,132.73 |
| (I) Total comprehensive income | | | | | | | 3,399,190,477.49 | | | 19,225,567,975.14 | 22,624,758,452.63 |
| (II) Owners' contributions and reduction in capital | | | | | | | | | | | |
| 1. Ordinary shares from owners | | | | | | | | | | | |
| Capital contribution from other equity instrument holders | | | | | | | | | | | |
| Share-based payment recognized in owners' equity | | | | | | | | | | | |
| 4. Others | | | | | | | | | | | |
| (III) Profit distribution | | | | | | | | | | -14,721,161,319.90 | -14,721,161,319.90 |
| Transfer to special reserve | | | | | | | | | | - | |
| 2. Distribution to owners (or shareholders) | | | | | | | | | | -14,721,161,319.90 | -14,721,161,319.90 |
| 3. Others | | | | | | | | | | | |
| (IV) Transfers within owners' equity | | | | | | | | | | | |
| Capitalization of capital reserve (or share capital) | | | | | | | | | | | |
| Capitalization of surplus reserve (or share capital) | | | | | | | | | | | |
| 3. Loss offset by surplus reserve | | | | | | | | | | | |
| Transfers of retained earnings due to changes in defined benefit plans | | | | | | | | | | | |

| 5. Transfer of changes in other comprehensive income to retained earnings | | | | | | | |
|---|-------------------|--|-------------------|------------------|-------------------|-------------------|--------------------|
| 6. Others | | | | | | | |
| (V) Special reserve | | | | | | | |
| Transfer to special reserve in the period | | | | | | | |
| 2. Amount utilized in the period | | | | | | | |
| (VI) Others | | | | | | | |
| IV. Balance as at December 31, 2019 | 11,683,461,365.00 | | 65,129,333,550.92 | 7,893,035,927.05 | 40,843,171,648.51 | 80,181,046,477.51 | 205,730,048,968.99 |

| | | | | | | 2018 | ; | | | | |
|--|--|--|--------------------------|--|-------------------|-------------------|------------------------|---------|-------------------|--------------------|----------------------|
| Item | Share capital | | Other equity instruments | | Capital reserve | Less: Treasury | Other comprehensive | Special | Surplus reserve | Retained earnings | Total owners' equity |
| | Preference shares Perpetual bonds Others | | Others | | shares | income | reserve | | g | | |
| I. Balance as at December 31, 2017 | 11,683,461,365.00 | | | | 65,129,333,550.92 | | 7,591,121,037.50 | | 37,746,485,600.86 | 69,338,856,965.79 | 191,489,258,520.07 |
| Add: Changes in accounting policies | | | | | | | | | | | |
| Corrections of prior period errors | | | | | | | | | | | |
| Others | | | | | | | | | | | |
| II. Balance as at January 1, 2018 | 11,683,461,365.00 | | | | 65,129,333,550.92 | | 7,591,121,037.50 | | 37,746,485,600.86 | 69,338,856,965.79 | 191,489,258,520.07 |
| III. Changes for the period (Decrease is indicated by "-") | | | | | | | -3,097,275,587.94 | | 3,096,686,047.65 | 6,489,440,130.90 | 6,488,850,590.61 |
| (I) Total comprehensive income | | | | | | | -3,097,275,587.94 | | | 30,966,860,476.50 | 27,869,584,888.56 |
| (II) Owners' contributions and reduction in capital | | | | | | | | | | | |
| Ordinary shares from owners | | | | | | | | | | | |
| Capital contribution from other equity instrument holders | | | | | | | | | | | |
| Share-based payment recognized in owners' equity | | | | | | | | | | | |
| 4. Others | | | | | | | | | | | |
| (III) Profit distribution | | | | | | | | | 3,096,686,047.65 | -24,477,420,345.60 | -21,380,734,297.95 |
| Transfer to special reserve | | | | | | | | | 3,096,686,047.65 | -3,096,686,047.65 | - |
| Distribution to owners (or shareholders) | | | | | | | | | | -21,380,734,297.95 | -21,380,734,297.95 |
| 3. Others | | | | | | | | | | | |
| (IV) Transfers within owners' equity | | | | | | | | | | | |
| Capitalization of capital reserve (or share capital) | | | | | | | | | | _ | |

| Capitalization of surplus reserve (or share capital) | | | | | | | |
|---|-------------------|--|-------------------|------------------|-------------------|-------------------|--------------------|
| Loss offset by surplus reserve | | | | | | | |
| Transfers of retained earnings due to changes in defined benefit plans | | | | | | | |
| 5. Transfer of changes in other comprehensive income to retained earnings | | | | | | | |
| 6. Others | | | | | | | |
| (V) Special reserve | | | | | | | |
| Transfer to special reserve in the period | | | | | | | |
| Amount utilized in the period | | | | | | | |
| (VI) Others | | | | | | | |
| IV. Balance as at December 31, 2018 | 11,683,461,365.00 | | 65,129,333,550.92 | 4,493,845,449.56 | 40,843,171,648.51 | 75,828,297,096.69 | 197,978,109,110.68 |

Legal Representative: Chen Hong Chief Financial Officer: Wei Yong

Head of Accounting Department: Gu Xiao Qiong

III. THE COMPANY'S PROFILE

1. General

√ Applicable □N/A

SAIC Motor Corporation Limited (hereinafter referred to as the "Company") is a limited liability company exclusively initiated by Shanghai Automotive Industry Corporation (Group) (hereinafter referred to as "SAIC") as approved by [1997] No. 41 Document issued by Shanghai Municipal People's Government and Hu Zheng Si [1997] No.104 Document issued by Shanghai Securities Management Office in August 1997. The credibility code is 91310000132260250X, and the operating period is infinite. On November 7, 1997, as approved by China Securities Regulatory Commission (hereinafter referred to as "CSRC") with Zheng Jian Fa Zi [1997] No. 500, the Company issued the domestic shares that were listed in China (A Share) to the public for trading in the market, with the stock code of 600104.

After the establishment, the Company has undertaken quite a few equity transactions. As at December 31, 2015, the Company's total share capital was RMB 11,025,566,629.00 in 11,025,566,629 shares, of which SAIC held 8,191,449,931 shares, accounting for 74.30% of the total shares, and remaining shares held by the public were 2,834,116,698 shares, accounting for 25.70% of the total shares.

Proposal concerning the Company's non-public issuance of A shares was approved in the 4th meeting of the sixth session of Board held on November 5, 2015 and the 1st extraordinary general meeting in 2015 and authorized by Shanghai State-owned Assets Supervision and Administration Commission with "Reply to SAIC Motor Corporation Limited's Non-public Issuance of A Shares " (Hu Guo Zi Wei Chan Quan [2015] No.484) and China Securities Regulatory Commission with "Approval of the Non-public Issuance of SAIC Motor Corporation Limited." (Zheng Jian Xu Ke [2016] No. 2977), the Company was approved to issue no more than 1,056,338,028 shares (the "Issuance") of non-public issuance of A shares in RMB. The final price of the Issuance is RMB 22.80 per share at par value of RMB 1 per share which were subscribed by cash. As at January 19, 2017, the Company actually issued ordinary shares in RMB (A Share) of 657,894,736 shares at the price of RMB 22.80 per share with par value of RMB 1 per share to raise funds of RMB 14,999,999,980.80 in total. After the non-public issuance of A shares, the Company held a total of 11,683,461,365 shares.

As at December 31, 2018, the Company's total share capital was RMB 11,683,461,365.00 in 11,683,461,365 shares, of which SAIC held 8,323,028,878 shares, accounting for 71.24% of the total shares, and other public shareholders held 3,360,432,487 shares, accounting for 28.76% of the total shares.

Business scope of the Company includes manufacturing and sales of automobiles, motorcycles, tractors and other motor vehicles, and machinery equipment, assembly and automobile parts, domestic trading (except those under special provisions), advisory services, sale of vehicle, assembly and components and parts in an e-commerce manner, technical service in the field of science and technology, export of self-manufactured products and technology, import of machinery and equipment, spare parts, raw and supplementary materials, and technology needed in the business operating (except goods and technology forbidden to import and export by Chinese government), rental of cars and machinery and equipment, industrial investment, periodical publishing, advertisements in the Company's own media, import and export business of goods and technology (Any item that requires to be approved by law can only be carried out after approval by relevant authorities).

The Company's parent company is SAIC Group, which is a state-owned enterprise supervised by Shanghai SASAC.

2. Scope of the consolidated financial statements

√ Applicable □ N/A

Refer to Note (IX) "Interests in other entities" for details of the scope of consolidated financial statements for the year. Refer to note (VIII) "Changes in the scope of consolidation" for details of changes in the scope of consolidation during the year.

IV. BASIS OF PREPARATION OF FINANCIAL STATEMENTS

1. Basis of preparation

The financial statements of the Company have been prepared on a going concern basis.

Basis of preparation

The Company and its subsidiaries (hereinafter collectively referred to as the "Group") adopt Accounting Standards for Business Enterprises (hereinafter referred to as "ASBE") and other related regulations issued and enforced by the Ministry of Finance of the People's Republic of China. In addition, the Group discloses financial information in accordance with "Information Disclosure and Preparation and Reporting Rules for Companies Offering Securities to the Public No. 15 - General Provisions on Financial Reporting (Revised in 2014)".

Basis of accounting and principle of measurement

The Group has adopted the accrual basis of accounting. Except for certain financial instruments which are measured at fair value, the Company has adopted the historical cost as the principle of measurement of the financial statements. Where assets are impaired, provisions for asset impairment are made in accordance with relevant requirements.

Under the basis of historical cost, assets are measured by amount of cash or cash equivalents paid for purchase or fair value of paid consideration. Liabilities are measured by funds or amount of assets received by current obligation or amount of contract, or anticipated cash and cash equivalents paid for repayment of liabilities in daily routines.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. Fair value for measurement and disclosure purposes in the financial statements is determined on such a basis.

In measuring a non-financial asset at fair value, market participants' ability of generating economic benefits by making the best use of the assets or the ability of generating economic benefits by selling the assets to other market participants who can make the best use of the assets should be taken into consideration.

For a financial asset for which the transaction price is recognized as fair value upon initial recognition and using an valuation technique involving unobservable inputs when it is subsequently measured at fair value, the valuation technique should be rectified during the course of valuation so as to make the results of initial recognition determined by the valuation technique equal to the transaction price.

Fair value measurements are categorized into 3 levels based on the degree to which the inputs to the fair value measurements are observable and the significances of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

| 2. | Going | concern |
|----|-------|---------|
| | ooms | Concern |

√ Applicable □N/A

The Group assessed its ability to continue as a going concern for the 12 months from December 31, 2019 and did not notice any events or circumstances that may cast significant doubt upon its ability to continue as a going concern. Therefore, the financial statements have been prepared on a going concern basis.

V. SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES

Tips on specific accounting policies and accounting estimates: \Box Applicable $\sqrt{N/A}$

1. Statement of compliance with ASBE

The financial statements of the Company have been prepared in accordance with ASBE, and present truly and completely, the consolidated and the Company's financial position as at December 31, 2019, and the consolidated and the Company's results of operations and cash flows for the year then ended.

2. Accounting period

The Group has adopted the calendar year as its accounting year, i.e. from January 1 to December 31.

3. Operating cycle

√ Applicable □N/A

Operating cycle is the period from purchasing assets for processing to realizing cash and cash equivalents. The operating cycle of the Group is usually about 12 month.

4. Functional currency

The Company adopts Renminbi ("RMB") as its functional currency.

RMB is the currency of the primary economic environment in which the Company and its domestic subsidiaries operate. Therefore, the Company and its domestic subsidiaries choose RMB as their functional currency. The Company's foreign subsidiaries determine their functional currencies in accordance with the currencies in the primary economic environment where they operate. The Company adopts RMB to prepare its financial statements.

5. Accounting treatment of business combinations involving and not involving enterprises under common control $\sqrt{\text{Applicable } \square N/A}$

Business combinations are classified into business combinations involving enterprises under common control and business combinations not involving enterprises under common control.

5.1 Business combination involving enterprises under common control

A business combination involving enterprises under common control is a business combination in which all of the combining enterprises are ultimately controlled by the same party or parties both before and after the combination, and that control is not transitory.

Assets and liabilities obtained shall be measured at their respective carrying amounts as recorded by the combining entities at the date of the combination. The difference between the carrying amount of the net assets obtained and the carrying amount of the consideration paid for the combination is adjusted to the share premium in capital reserve. If the share premium is not sufficient to absorb the difference, any excess shall be adjusted against retained earnings.

Costs that are directly attributable to the combination are charged to profit or loss in the period in which they are incurred.

5.2 Business combination not involving enterprises under common control and goodwill

A business combination not involving enterprises under common control is a business combination in which all of the combining enterprises are not ultimately controlled by the same party or parties before and after the combination.

The cost of combination is the aggregate of the fair values, at the acquisition date, of the assets given, liabilities incurred or assumed, and equity securities issued by the acquirer in exchange for control of the acquiree. Where a business combination not involving enterprises under common control is achieved in stages that involve multiple transactions, the cost of combination is the sum of the consideration paid at the acquisition date and the fair value at the acquisition date of the acquirer's previously held interest in the acquiree. The intermediary expenses incurred by the acquirer in respect of auditing, legal services, valuation and consultancy services, etc. and other associated administrative expenses attributable to the business combination are recognized in profit or loss when they are incurred.

The acquiree's identifiable assets, liabilities and contingent liabilities, acquired by the acquirer in a business combination, that meet the recognition criteria shall be measured at fair value at the acquisition date.

Where the cost of combination exceeds the acquirer's interest in the fair value of the acquiree's identifiable net assets, the

difference is treated as an asset and recognized as goodwill, which is measured at cost on initial recognition. Where the cost of combination is less than the acquirer's interest in the fair value of the acquiree's identifiable net assets, the acquirer firstly reassesses the measurement of the fair values of the acquiree's identifiable assets, liabilities and contingent liabilities and measurement of the cost of combination. If after that reassessment, the cost of combination is still less than the acquirer's interest in the fair value of the acquiree's identifiable net assets, the acquirer recognizes the remaining difference immediately in profit or loss for the current period.

Goodwill arising on a business combination is measured at cost less accumulated impairment losses, and is presented separately in the consolidated financial statements.

6. Preparation of consolidated financial statements

√ Applicable □N/A

The scope of consolidation in the consolidated financial statements is determined on the basis of control. Control is the power over the investee, exposure or rights to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of the investor's returns. If changes of related facts and situations lead to changes of related elements of control, the Group will undertake reassessment.

The combination of subsidiaries begins with controlling the subsidiary by the Group, and ends with the Group's losing control of the subsidiary.

For a subsidiary disposed of by the Group, the operating results and cash flows before the date of disposal (the date when control is lost) are included in the consolidated income statement and consolidated cash flow statement, as appropriate.

For a subsidiary acquired through a business combination not involving enterprises under common control, the operating results and cash flows from the acquisition date (the date when control is obtained) are included in the consolidated income statement and consolidated cash flow statement, as appropriate.

No matter when the business combination occurs in the reporting period, subsidiaries acquired through a business combination involving enterprises under common control or the party being absorbed under merger by absorption are included in the Group's scope of consolidation as if they had been included in the scope of consolidation from the date when they first came under the common control of the ultimate controlling party. Their operating results and cash flows from the beginning of the earliest reporting period are included in the consolidated income statement and consolidated cash flow statement, as appropriate.

The significant accounting policies and accounting periods adopted by the subsidiaries are determined based on the uniform accounting policies and accounting periods set out by the Company.

Influence over the consolidated financial statements arising from significant intra-group transactions are eliminated on consolidation.

The portion of subsidiaries' equity that is not attributable to the Company is treated as minority interests and presented as "minority interests" in the consolidated balance sheet within shareholders' equity. The portion of net profits or losses of subsidiaries for the period attributable to minority shareholders is presented as "minority interests" in the consolidated income statement below the "net profit" line item.

When the amount of loss for the period attributable to the minority shareholders of a subsidiary exceeds the minority shareholders' portion of the opening balance of owners' equity of the subsidiary, the excess amount are still allocated against minority interests.

Acquisition of minority interests or disposal of interest in a subsidiary that does not result in the loss of control over the subsidiary is accounted for as equity transactions. The carrying amounts of the Company's interests and minority interests are adjusted to reflect the changes in their relative interests in the subsidiary. The difference between the amount by which the minority interests are adjusted and the fair value of the consideration paid or receipts is adjusted to capital reserve under shareholders' equity. If the capital reserve is not sufficient to absorb the difference, the excess are adjusted against retained earnings.

For the stepwise acquisition of equity interest till acquiring control after a few transactions and leading to business combination not under common control, this should be dealt with for whether this belongs to 'package deal': if it belongs to 'a bundled transaction', transactions will be dealt as transaction to acquire control. If it does not belong to 'a bundled transaction', transactions to acquire control on acquisition date will be under accounting treatment, the fair value of acquiree's shares held before acquisition date will be revalued, and the difference between fair value and book value will be recognized in profit or loss of current period; if acquiree's shares held before acquisition date involve in changes of other comprehensive income and other equity of owners under equity method, this will be transferred to income of acquisition date.

When the Group loses control over a subsidiary due to disposal of certain equity interest or other reasons, any retained interest is re-measured at its fair value at the date when control is lost. The difference between (i) the aggregate of the consideration received on disposal and the fair value of any retained interest and (ii) the share of the former subsidiary's net assets cumulatively calculated from the acquisition date according to the original proportion of ownership interest is recognized as investment income in the period in which control is lost, and goodwill is offset at the same time. Other comprehensive income associated with investment in the former subsidiary is reclassified to investment income in the period in which control is lost.

When the Group loses control of a subsidiary in two or more arrangements (transactions), terms and conditions of the arrangements (transactions) and their economic effects are considered. One or more of the following indicate that the Group shall account for the multiple arrangements as a single transaction:: (i) they are entered into at the same time or in contemplation of each other; (ii) they form a single transaction designed to achieve an overall commercial effect; (iii) the occurrence of one arrangement is dependent on the occurrence of at least one other arrangement; (iv) one arrangement considered on its own is not economically justified, but it is economically justified when considered together with other arrangements. If the transactions of disposal of equity interest of a subsidiary are assessed as a single transaction, these transactions are accounted for as one transaction of disposal of a subsidiary. Before losing control, the difference of consideration received on disposal and the share of net assets of the subsidiary continuously calculated from acquisition date is recognized as other comprehensive income. When losing control, the cumulated other comprehensive income is transferred to profit or loss of the period of losing control. If the transactions of disposal of equity investment of a subsidiary are not assessed as a single transaction, these transactions are accounted for as unrelated transactions.

Special purpose trust

The Group establishes a special purpose trust (structured entity) to satisfy the need of specific businesses. The Group will assess the nature of the relationship with the special purpose trust and relevant risks and rewards to determine whether the Group has control over the special purpose trust. During the above assessment, the Group make the judgement on whether it obtains control over special purpose trust based on all relevant facts and circumstances. Once the elements involved in the definition of control changes due to changes in relevant facts and circumstances, the Group will make a reassessment. Relevant facts and circumstances include: (1) Motivation for establishing special purpose trust; (2) Activities related to the special purpose trust and how to make decisions on such activities; (3) Capabilities of the Group to dominate activities related to the special purpose trust which depends on the rights enjoyed by the Group; (4) Possibility of enjoying variable returns by participating activities related to the special purpose trust; (5) Capabilities of the Group to affect the return amount by using its power on the invested entities; (6) Relationship between the Group and other parties. If the results of the assessment show that the Group obtains control over the special purpose trust, the special purpose trust will be merged by the Group.

7. Classification of joint arrangement and accounting treatment of joint operations

 $\sqrt{\text{Applicable }} \square N/A$

Joint arrangement is classified into joint operation and joint venture, depending on the rights and obligations of the parties to the arrangement, which is assessed by considering the structure and the legal form of the arrangement, the terms agreed by the parties in the contractual arrangement and, when relevant, other facts and circumstances. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement.

The Group accounts for investments in joint ventures using equity method. Refer to Note (V) 20.3.2 "Long-term equity investment accounted for using the equity method" for details.

When a group entity undertakes its activities under joint operations, the Group as a joint operator recognizes in relation to its interest in a joint operation:

- its assets, including its share of any assets held jointly;
- its liabilities, including its share of any liabilities incurred jointly;
- its revenue from the sale of its share of the output arising from the joint operation;
- its share of the revenue from the sale of the output by the joint operation; and
- its expenses, including its share of any expenses incurred jointly.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interest in a joint operation in accordance with the accounting standards applicable to the particular assets, liabilities, revenues and expenses.

When the Group invest or sell assets or others (except that such assets constitute a business), only profit or loss arising from the transaction attributable to parties involved in such joint operation is recognized prior to the resale of the assets to third parties by joint operations. When there is impairment of the asset investment or sale, the Group recognizes such loss in full.

When the Group purchase assets and other from joint operations (except that such assets constitute a business), only profit or loss arising from the transaction attributable to parties involved in such joint operation is recognized prior to the resale of the assets to third parties. When there is impairment of purchased assets, the Group recognizes losses based on its share.

8. Recognition criteria of cash and cash equivalents

Cash comprises cash on hand and deposits that can be readily withdrawn on demand. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

9. Translation of transactions and financial statement denominated in foreign currencies

√ Applicable □N/A

9.1 Transactions denominated in foreign currencies

A foreign currency transaction is recorded, on initial recognition, by applying the spot exchange rate on the date of the transaction.

At the balance sheet date, foreign currency monetary items are translated into RMB using the spot exchange rates at the balance sheet date. Exchange differences arising from the differences between the spot exchange rates prevailing at the balance sheet date and those on initial recognition or at the previous balance sheet date are recognized in profit or loss for the period, except that (i) exchange differences related to a specific-purpose borrowing denominated in foreign currency that qualify for capitalization are capitalized as part of the cost of the qualifying asset during the capitalization period, (ii) exchange differences related to hedging instruments for the purpose of hedging against foreign currency risks are accounted for using hedge accounting; (3) exchange differences arising from changes in the carrying amounts (other than the amortized cost) of monetary items classified as at FVTOCI are recognized in other comprehensive income.

When the consolidated financial statements include foreign operation(s), if there is foreign currency monetary item constituting a net investment in a foreign operation, exchange difference arising from changes in exchange rates are recognized as "exchange differences arising on translation of financial statements denominated in foreign currencies" in other comprehensive income, and in profit and loss for the period upon disposal of the foreign operation.

Foreign currency non-monetary items measured at historical cost are translated to the amounts in functional currency at the spot exchange rates on the dates of the transactions and the amounts in functional currency remain unchanged. Foreign currency non-monetary items measured at fair value are re-translated at the spot exchange rate on the date the fair value is determined. Difference between the re-translated functional currency amount and the original functional currency amount is treated as changes in fair value (including changes of exchange rate) and is recognized in profit and loss or as other comprehensive income.

9.2 Translation of financial statements denominated in foreign currencies

For the purpose of preparing the consolidated financial statements, financial statements of a foreign operation are translated from the foreign currency into RMB using the following method: assets and liabilities on the balance sheet are translated at the spot exchange rate prevailing at the balance sheet date, shareholders' equity items except for retained earnings are translated at the spot exchange rates at the dates on which such items arose, all items in the income statement as well as items reflecting the distribution of profits are translated at the spot exchange rates on the dates of the transactions, the opening balance of retained earnings is the translated closing balance of the previous year's retained earnings, the closing balance of retained earnings is calculated and presented on the basis of each translated income statement and profit distribution item. The difference between the translated assets and the aggregate of liabilities and shareholders' equity items is separately presented as the exchange differences arising on translation of financial statements denominated in other comprehensive income under the shareholders' equity in the balance sheet.

Cash flows arising from a transaction in foreign currency and the cash flows of a foreign subsidiary are translated at the spot exchange rate on the date of the cash. The effect of exchange rate changes on cash and cash equivalents is regarded as a reconciling item and presented separately in the cash flow statement as "effect of exchange rate changes on cash and cash equivalents".

The opening balances and the comparative figures of previous year are presented at the translated amounts in the previous year's financial statements.

On disposal of the Group's entire interest in a foreign operation, or upon a loss of control over a foreign operation due to disposal of certain interest in it or other reasons, the Group transfers the accumulated exchange differences arising on translation of financial statements of this foreign operation attributable to the owners' equity of the Company and presented under shareholders' equity, to profit or loss in the period in which the disposal occurs.

In case of a disposal of part equity investments or other reason leading to lower interest percentage in foreign operations but does not result in the Group losing control over a foreign operation, the proportionate share of accumulated exchange differences arising on translation of financial statements are re-attributed to minority interests and are not recognized in profit and loss. For partial disposals of equity interests in foreign operations which are associates or joint ventures, the proportionate share of the accumulated exchange differences arising on translation of financial statements of foreign operations is reclassified to profit or loss.

10. Financial instruments

√ Applicable □N/A

Financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument.

For financial assets purchased or sold in a regular way, the Group recognizes assets acquired and liabilities assumed on a trade date basis, or derecognizes the assets sold on a trade date basis.

Financial assets and financial liabilities are initially measured at fair value. For financial assets and financial liabilities at fair value through profit or loss, transaction costs are immediately recognized in profit or loss. For other financial assets and financial liabilities, transaction costs are included in their initially recognized amounts. Initially recognized accounts receivable that do not contain significant financing components and accounts receivable that the Group decides not to consider a financing component of less than a year in accordance with the Accounting Standards for Business Enterprises No.14 - Revenue ("Revenue Standards") are initially measured at the transaction price defined by the Revenue Standards.

When the fair value of a financial asset or financial liability is different from the transaction price, no profit or loss is recognized upon the initial recognition of such financial asset or financial liability provided that its fair value is determined based upon neither the quotation of same assets or liabilities in an active market nor the valuation techniques using observable market data.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant accounting period.

The effective interest rate is the rate that exactly discounts estimated future cash flows through the expected life of the financial asset or financial liability or, where appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial asset or financial liability without considering expected credit losses.

The amortized cost of a financial asset or a financial liability is an accumulatively amortized amount arising from the initially recognized amount of the financial asset or the financial liability deducting repaid principals plus or less amortization of balances between the initially recognized amount on initial recognition and the amount on maturity date using the effective interest method, and then deducting accumulated provisions for losses (only applicable to financial assets).

10.1 Classification, recognition and measurement of financial assets

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant accounting period.

If the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding and the financial asset is held within a business model whose objective is achieved by collecting contractual cash flows, the Group shall classify the financial asset into the financial asset measured at amortized cost. Such type of financial assets are presented as debt investments or long-term receivables by nature if the maturity is over one year since acquisition date; or presented under non-current assets due within one year if the maturity is within one year (inclusive) since the balance sheet date; or presented under cash and bank balances, notes receivable, accounts receivable, other receivables or other current assets by nature if the maturity is within one year (inclusive) since acquisition date.

If the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, and the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets, the Group shall classify the financial asset into the financial assets at FVTOCI. Such type of financial assets are presented as other debt investments if the maturity is over one year since acquisition date; or presented under non-current assets due within one year if the maturity is within one year (inclusive) since the balance sheet date; or presented under financing with receivables or other current assets by nature if the maturity is within one year (inclusive) since acquisition date.

Upon initial recognition, the Group irrevocably designates non-held-for-trading equity instrument investment except contingent considerations recognized in the business combination not under the same control as financial assets at fair value through other comprehensive income. Such type of financial assets are presented as other equity instrument investment.

Financial assets meeting one of the following requirements indicate that the financial assets held by the Group are for trading:

- The obtaining of relevant financial assets is mainly for the purpose of sale in the near future;
- Relevant financial assets are part of the identifiable financial instrument combination under centralized
 management upon initial recognition and there is objective evidence indicating that recently there exists a shortterm profit model.
- Relevant financial assets are derivatives, excluding derivatives following the definition of financial guarantee contracts as well as derivatives designated as effective hedging instruments.

Financial assets at FVTPL include financial assets at FVTPL and those designated as at FVTPL.

- Financial assets that do not meet the criteria for being measured at amortized cost or FVTOCI are categorized into financial assets measured at FVTPL.
- On initial recognition, the Group may irrevocably designate a financial asset as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch.

The financial assets at FVTPL is presented under held-for-trading financial assets. Where the financial assets are due after one year (or without fixed maturity) and expected to be held for more than one year, they are presented under other non-current financial assets.

10.1.1 Financial assets measured at amortized cost

Financial assets at amortized cost are measured subsequently at amortized cost using the effective interest method. Gains or losses arising from impairment or derecognition are recorded to profit or loss for the period.

The Group recognizes interest income for financial assets measured at amortized cost using the effective interest method. The Group determines the interest income by multiplying the carrying amount of financial assets by effective rate except the following situations:

- For purchased or original credit-impaired financial assets, the Group recognizes their interest income based on amortized cost and credit-adjusted effective interest rate of such financial assets since initial recognition.
- For purchased or original financial assets without credit-impairment but subsequently becoming credit-impaired, the
 Group subsequently recognizes their interest income based on amortized costs and effective interest rate of such
 financial assets. If there exists no credit impairment due to improvement in credit risk of the financial instruments
 subsequently and the improvement is relevant to an event incurred subsequent to the application of above provisions,
 the Group recognizes interest income based on applying effective interest rate to carrying amount of the financial
 assets.

10.1.2 Financial assets classified as at fair value through other comprehensive income (FVTOCI)

Except that gains or losses on impairment relating to financial assets at fair value through other comprehensive income, interest income calculated using effective interest rate and exchange gains or losses are recognized in profit or loss for the period, fair value changes in the above financial assets are included in other comprehensive income. The amount of the financial assets included into profit or loss of each period shall be regarded as equal as the amount measured at amortized cost through profit or loss over each period. Upon derecognition of the financial assets, cumulative gains or losses previously recognized in other comprehensive income are transferred and reclassified into profit or loss for the period.

The changes in fair value of non-held-for-trading equity investments designated as at fair value through other comprehensive income are included in retained earnings. Upon derecognition of the financial asset, cumulative gains or losses previously recognized in other comprehensive income are transferred and included in retained earnings. During the period for which the Group holds the investments in the non-held-for-trading equity instruments, dividend income is recognized and included in profit or loss for the period when 1) the Group's right to collect dividend has been established; 2) it is probable that economic benefits associated with dividend will flow to the Group; and 3) the amount of dividend can be reliably measured.

10.1.3 Financial assets classified as at fair value through profit or loss

Financial assets at fair value through profit or loss are measured subsequently at fair value with gains or losses arising from changes in the fair value and dividend and interest income relevant to the financial assets are recorded to profit or loss for the period.

10.2 Impairment of financial assets

For financial assets at amortized cost, financial assets at FVTOCI, lease receivable and financial guarantee contract etc., the Group makes accounting treatment for impairment and recognizes loss provision on the basis of expected credit loss.

The Group measures loss provision based on the amount equal to the lifetime ECL for all the contract assets and accounts receivable arising from the transactions under revenue standards.

For other financial instruments, except for purchased or original credit-impaired financial assets, at each balance sheet date, the Group assesses changes in credit risk of relevant financial instruments since initial recognition. If the credit risk of the above financial instruments has increased significantly since initial recognition, the Group measures loss allowance based on the amount of full lifetime; if credit risk of the financial instrument has not increased significantly since initial recognition, the Group recognizes loss allowance based on 12-month ECL of the financial instrument. Increase in or reversal of credit loss allowance is included in profit or loss as loss/gain on impairment, except for financial assets classified as at fair value

through other comprehensive income. The Group recognizes credit loss allowance for financial assets at FVOCI in other comprehensive income and recognizes loss/gain on impairment in profit or loss for the period, without reducing the carrying amount of the financial assets presented in the balance sheet.

The Group measured loss allowance at the full lifetime ECL of the financial instruments in the prior accounting period. However, as at the balance sheet date for the current period, for the above financial instruments, due to failure to qualify as significant increase in credit risk since initial recognition, the Group measures loss allowance for the financial instrument at 12-month ECL at the balance sheet date for the current period. Relevant reversal of loss allowance is included in profit or loss as gain on impairment.

10.2.1 Significant increase of credit risk

The Group will make use of reasonable and supportable forward-looking information that is available to determine whether credit risk has increased significantly since initial recognition through comparing the risk of a default occurring on the financial instruments as at the reporting date with the risk of a default occurring on the financial instruments as at the date of initial recognition.

The Group will take the following factors into consideration when assessing whether credit risk has increased significantly:

- (1) Significant changes in internal price indicators of credit risk as a result of a change in credit risk;
- (2) Significant change in the interest rate or other terms (e.g. stricter contract terms, increase of guarantees or collaterals or higher rate of return etc.) of the financial instrument, where the existing financial instrument is a new financial instrument originated or issued at the balance sheet date;
- (3) Significant changes in external market indicators of the same financial instrument or similar financial instruments with the same estimated lifetime. These indicators include: credit spread, credit-default-swap prices for borrowers, the length of time and extent to which the fair value of the financial assets is below its amortized cost, other market information relating to the borrower (such as the changes in prices of the debt instrument or equity instrument of the borrower);
- (4) Actual or expected significant changes in external ratings of the financial instrument;
- (5) Actual or expected downwards grading of internal credit ratings of the debtor;
- (6) Adverse changes in business, financial or economic conditions that are expected to cause a significant change in the debtor's ability to meet its debt obligations;
- (7) An actual or expected significant change in the operating results of the debtor;
- (8) Significant changes in credit risk of other financial instruments issued by the same debtor;
- (9) Significant adverse change in the regulatory, economic, or technological environment of the debtor;
- (10) Significant changes in the value of the collateral supporting the obligation or in the quality of third-party guarantees or credit enhancements, which are expected to reduce the debtor's economic incentive to make scheduled contractual payments or to otherwise have an effect on the probability of a default occurring;
- (11) Significant changes in circumstances expected to reduce the debtor's economic incentive to make scheduled contractual payments;
- (12) Expected changes in the loan documentation including an expected breach of contract that may lead to covenant waivers or amendments, interest payment holidays, interest rate step-ups, requiring additional collateral or guarantees, or other changes to the contractual framework of the financial instruments;
- (13) Significant changes in the expected performance and behavior of the debtor;
- (14) Changes in the Group's credit management approach in relation to the financial instrument;

No matter whether the credit risk is increased significantly after above assessment, it indicates that the credit risk of such financial instrument has been increased significantly if it lasts over 30 (inclusive) days after the overdue payment of the financial instrument contract.

At balance sheet date, if the Group judges that the financial instruments solely has lower credit risk, the Group will assume that the credit risk of the financial instruments has not been significantly increased since initial recognition. If the risk of default on financial instruments is low, the borrower's ability to meet its contractual cash flow obligations in the short term is strong, and even if the economic situation and operating environment are adversely changed over a long period of time, it may not necessarily reduce the borrower's ability to fulfill its contractual cash flow obligations, the financial instrument is considered to have a lower credit risk.

When the Group expected occurrence of one or more events which may cause adverse impact on future cash flows of a financial asset, the financial asset will become a credit-impaired financial assets. Objective evidence that a financial asset is impaired includes the following observable events:

- (1) Significant financial difficulty of the issuer or debtor;
- (2) A breach of contract by the debtor, such as a default or delinquency in interest or principal payments;
- (3) The creditor, for economic or legal reasons relating to the debtor's financial difficulty, granting a concession to the debtor;
- (4) It becoming probable that the debtor will enter bankruptcy or other financial reorganizations;
- (5) The disappearance of an active market for that financial asset because of financial difficulties of the issuer or the debtor;
- (6) Purchase or originate a financial asset with a large scale of discount, which reflects facts of credit loss incurred.

Based on the internal credit risk management of the Group, the Group considers that a default event happens if the financial instrument debtor cannot make a repayment fully to the debtors including the Group (irrespective of any guarantee obtained by the Group) according to internal suggestions or external information.

10.2.3 Determination of expected credit loss

For notes receivable, accounts receivable, financing with receivables, other receivables, loans and advances, debt investments, other debt investments and long-term receivables, the Group determines the credit loss of relevant financial instruments on collective basis. The Group divides the financial instruments into different groups based on the shared risk characteristics. The shared risk characteristics adopted by the Group include: type of financial instruments, credit risk rating, type of collaterals, initial recognition date, remaining contractual period, industry of the debtor, geographical location of the debtor and the relative value of collaterals to the financial assets etc.

The Group determines expected credit losses of relevant financial instruments using the following methods:

- For a financial asset, a credit loss is the present value of the difference between the contractual cash flows that are due to the Group under the contract and the cash flows that the Group expects to receive;
- For a financial guarantee contract, the credit loss is the present value of the differences between estimated amount paid by the Group for the credit losses incurred by the contract holder and the amount the Group expects to receive from the contract holder, the debtor or any other party;
- For a financial asset with credit-impaired at the balance sheet date, but not purchased or originated credit-impaired, a credit losses is the difference between the asset's gross carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate.

The factors reflected in methods of measurement of expected credit losses include an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes; time value of money; reasonable and supportable information about past events, current conditions and forecasts on future economic status at balance sheet date without unnecessary additional costs or efforts.

10.2.4 Write-down of financial assets

When the Group will no longer reasonably expect that the contractual cash flows of financial assets can be collected in aggregate or in part, the Group will directly write down the carrying amount of the financial asset, which constitutes derecognition of relevant financial assets.

10.3 Transfer of financial assets

The Group will derecognize a financial asset if one of the following conditions is satisfied: (i) the contractual rights to the cash flows from the financial asset expire; (ii) the financial asset has been transferred and substantially all the risks and rewards of ownership of the financial asset is transferred to the transferee; or (iii) although the financial asset has been transferred, the Group neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset but has not retained control of the financial asset.

If the Group neither transfers nor retains substantially all the risks and rewards of ownership of a financial asset, and it retains control of the financial asset, the Group will recognize the financial asset to the extent of its continuing involvement in the transferred financial asset and recognize an associated liability. The Group measures relevant liabilities as follows:

- For transferred financial assets carried at amortized cost, the carrying amount of relevant liabilities is the carrying amount of financial assets transferred with continuing involvement less amortized cost of the Group's retained rights (if the Group retains relevant rights upon transfer of financial assets) with addition of amortized cost of obligations assumed by the Group (if the Group assumes relevant obligations upon transfer of financial assets). Relevant liabilities are not designated as financial liabilities at fair value through profit or loss.
- For financial assets carried at fair value, the carrying amount of relevant financial liabilities is the carrying amount of financial assets transferred with continuing involvement less fair value of the Group's retained rights (if the Group retains relevant rights upon transfer of financial assets) with addition of fair value of obligations assumed by the Group (if the Group assumes relevant obligations upon transfer of financial assets). Accordingly, the fair value of relevant rights and obligations shall be measured on an individual basis.

For a transfer of a financial asset in its entirety that satisfies the derecognition criteria, the difference between (1) carrying amount of such financial asset transferred on the derecognition date; and (2) the sum of consideration received from the transfer of such financial asset and the amount of derecognized part in the accumulative changes in fair value that has been recognized in other comprehensive income, is recognized in profit or loss. Where the financial asset transferred by the Group is a non-trading equity instrument designated as at fair value through other comprehensive income, cumulative gains or losses previously recognized in other comprehensive income are transferred and included in retained earnings.

If a part of the transferred financial asset qualifies for derecognition, the overall carrying amount of the financial asset prior to transfer is allocated between the part that continues to be recognized and the part that is derecognized, based on the respective fair values of those parts at the date of transfer. The difference between (1) the carrying amount allocated to the part derecognized on the date of derecognition; and (2) the sum of the consideration received for the part derecognized and any cumulative gain or loss allocated to the part derecognized which has been previously recognized in other comprehensive income, is recognized in profit or loss. Where the financial asset transferred by the Group is a non-trading equity instrument designated as at fair value through other comprehensive income, cumulative gains or losses previously recognized in other comprehensive income are transferred and included in retained earnings.

For a transfer of a financial asset in its entirety that does not satisfy the derecognition criteria, the Group will continuously recognize the transferred financial asset in its entirety. Considerations received due to transfer of assets should be recognized as a liability upon receipts.

10.4 Classification of financial liabilities and equity instrument

Financial instruments issued by the Group are classified into financial liabilities or equity instruments on the basis of the substance of the contractual arrangements and the economic nature not only its legal form, together with the definition of financial liability and equity instruments.

10.4.1 Financial liabilities at fair value through profit or loss

On initial recognition, financial liabilities are classified into financial liabilities at fair value through profit or loss and other financial liabilities.

10.4.1.1 Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss consist of financial liabilities held for trading (including derivative instruments of financial liabilities) and those designated as at fair value through profit or loss on initial recognition. The financial liabilities at fair value through profit or loss are presented as held-for-trading financial liabilities except for the derivative financial liabilities that are presented individually.

Financial liabilities meet one of the following conditions, indicating that the Group's purpose of undertaking the financial liabilities is transactional:

- The purpose of undertaking relevant financial liabilities is mainly for the recent repurchase;
- The relevant financial liabilities are part of the centrally managed identifiable financial instrument portfolio at initial recognition, and there is objective evidence that there is a short-term profits will presence in the near future;

• Related financial liabilities are derivatives, except for derivatives that meet the definition of a financial guarantee contract and that are designated as effective hedging instruments.

The Group designates a financial liability as at FVTPL upon initial recognition if any of the following criteria is satisfied: (1) such designation may eliminate or significantly reduce accounting mismatch; (2) according to the risk management or investment strategy specified in the Group's formal written documents, the fair value is used as the basis for management and performance assessment for the portfolio of financial liabilities or portfolio of financial assets and liabilities to which the financial liability belongs, meanwhile the management and performance assessment within the Group as well as the reporting to key management personnel are on such basis; (3) qualified hybrid contracts that contain embedded derivative instruments.

Held-for-trading financial liabilities are subsequently measured at fair value, and any gains or losses arising from changes in fair value and any dividend or interest income earned on the financial liabilities are recognized in profit or loss.

The amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability shall be presented in other comprehensive income, and upon the derecognition of such liability, the accumulated amount of change in fair value that is attributable to changes in the credit risk of that liability, which is recognized in other comprehensive income, is transferred to retained earnings. Other gains or losses arising from changes in fair value and any dividend or interest income earned on the financial liabilities are recognized in profit or loss. If the impact of the change in credit risk of such financial liability dealt with in the above way would create or enlarge an accounting mismatch in profit or loss, the Group shall present all gains or losses on that liability (including the effects of changes in the credit risk of that liability) in profit or loss.

10.4.1.2 Other financial liabilities

Other financial liabilities, except for financial liabilities arising from transfer of financial assets does not satisfy derecognition criteria or continue involvement of transferred financial assets and financial guarantee contracts liability, are subsequently measured at amortized cost, with gain or loss arising from derecognition or amortization recognized in profit or loss.

That the Group and its counterparty modify or renegotiate the contract does not result in derecognition of a financial liability subsequently measured at amortized cost but result in changes in contractual cash flows, the Group will recalculate the carrying amount of the financial liability, with relevant gain or loss recognized in profit or loss. The Group will determine carrying amount of the financial liability based on the present value of renegotiated or modified contractual cash flows discounted at the financial liability's original effective interest rate. For all costs or expenses arising from modification or renegotiation of the contract, the Group will adjust the modified carrying amount of the financial liability and make amortization during the remaining term of the modified financial liability.

10.4.1.2.1 Financial guarantee contracts

A financial guarantee contract is a contract by which the issuer is required to compensate specific amount to the contract holder suffering losses in case the specific debtor fails to settle the debt in accordance with the initial or revised terms of debt instrument when the debt falls due. For a financial guarantee contract that is not a financial liability designated as at FVTPL or a financial liability arising from transfer of financial assets which does not satisfy the criteria of derecognition or continuing involvement in the transferred financial assets, it is subsequently measured at the higher of loss provision and the initially recognized amount net of accumulated amortization recognized under revenue standards.

10.4.2 Derecognition of Financial Liabilities

The Group derecognizes a financial liability (or part of it) only when the underlying present obligation (or part of it) is discharged. An agreement between the Group (an existing borrower) and an existing lender to replace the original financial liability with a new financial liability with substantially different terms is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

When the Group derecognizes a financial liability or a part of it, it recognizes the difference between the carrying amount of the financial liability (or part of the financial liability) derecognized and the consideration paid (including any non-cash assets transferred or new financial liabilities assumed) in profit or loss.

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued (including refinanced), repurchased, sold and written off by the Group are recognized as changes of equity. Change of fair value of equity instruments is not recognized by the Group. Transaction costs related to equity transaction are deducted from equity.

The Group recognizes the distribution to holders of the equity instruments as distribution of profits, and dividends paid do not affect total amount of shareholders equity.

10.5 Derivatives and embedded derivatives

Derivative financial instruments include forward exchange contracts, interest rate swap contracts and etc. Derivatives are initially measured at fair value at the date when the derivative contracts are entered into and are subsequently re-measured at fair value.

For the hybrid contract comprised of embedded derivatives and master contract, if the master contract belongs to financial assets, the Group shall apply the hybrid contract as a whole to the accounting standards on the classification of financial assets rather than split embedded derivatives from the hybrid contract.

The Group will split the embed derivatives from the hybrid contract to treat as a stand-alone derivative instrument if the master contract included in the hybrid contract does not belong to financial assets, and the following conditions are met:

- (1) The economic characteristics of the embedded derivatives are not closely related to the economic characteristics and risk of the master contract.
- (2) The stand-alone instrument which has the same terms of embedded derivatives conforms to the definition of derivative instruments.
- (3) The hybrid contract is not measured at fair value through profit or loss over the current period.

Where an embedded derivative is split from a hybrid contract, the Group performs accounting treatment for the master contract of the hybrid contract in accordance with applicable accounting standards. Where the Group is unable to measure the fair value of an embedded derivative reliably in accordance with the terms and conditions of the embedded derivative, the fair value of such embedded derivative is determined as the difference between the fair value of the hybrid contract and that of the master contract. Where the fair value of such embedded derivative on the acquisition date or the subsequent balance sheet dates is still unable to be measured separately, the Group designates the hybrid contract in a whole into the financial instrument at fair value through profit or loss over the current period.

10.6 Offsetting financial assets and financial liabilities

Where the Group has a legal right that is currently enforceable to set off the recognized financial assets and financial liabilities, and intends either to settle on a net basis, or to realize the financial asset and settle the financial liability simultaneously, a financial asset and a financial liability shall be offset and the net amount is presented in the balance sheet. Except for the above circumstances, financial assets and financial liabilities shall be presented separately in the balance sheet and shall not be offset.

11. Notes receivable Determination and accounting methods of expected credit loss of notes receivable □ Applicable √ N/A 12. Accounts receivable Determination and accounting methods of expected credit loss of accounts receivable □ Applicable √ N/A 13. Financing with receivables √ Applicable □ N/A

| The notes receivable classified as at FVTOCI are presented as financing with receivables. Related accounting policies are set out in Note V 10.1, 10.2, 10.3. |
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| 14. Other receivables Determination and accounting methods of expected credit loss of other receivables |
| □ Applicable √ N/A |
| 15. Inventories |
| √ Applicable □N/A |
| 15.1 <u>Categories of inventories</u> |
| The Group's inventories mainly include raw materials, work-in-progress, finished goods or goods on hand. Inventories are initially measured at cost. Cost of inventories comprises all costs of purchase, costs of conversion and other expenditures incurred in bringing the inventories to their present location and condition. |
| 15.2 Valuation method of inventories upon delivery |
| The actual cost of inventories upon delivery is calculated using the weighted average method. |
| Inventories are accounted for using the planned costing method upon delivery. Cost variances are computed at the end of month to adjust planned costs to actual costs. |
| 15.3 Basis for determining net realizable value of inventories and provision methods for decline in value of inventories |
| At the balance sheet date, inventories are measured at the lower of cost and net realizable value. If the net realizable value is below the cost of inventories, a provision for decline in value of inventories is made. |
| Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion, the estimated costs necessary to make the sale and relevant taxes. Net realizable value is determined on the basis of conclusive evidence obtained, and takes into consideration the purposes of holding inventories and effect of post balance sheet events. |
| For large quantity and low price of inventories, the inventory impairment loss provision is appropriated by category. Provisions of other inventories are appropriated at cost of individual inventory item over its net realizable value. |
| After the provision for decline in value of inventories is made, if the circumstances that previously caused inventories to be written down below cost no longer exist so that the net realizable value of inventories is higher than their cost, the original provision for decline in value is reversed and the reversal is included in profit or loss for the period. |
| 15.4 <u>Inventory count system</u> The perpetual inventory system is maintained for stock system. |
| 15.5 Amortization method for low cost and short-lived consumable items and packaging materials |
| Packaging materials and low cost and short-lived consumable items are amortized using the immediate write-off method. |
| Other reusable materials are amortized using the immediate write-off method. |
| 16. Assets classified as held-for-sale √ Applicable □ N/A |

Non-current assets and disposal groups are classified as held for sale category when the Group recovers the book value

Non-current assets or disposal groups classified as held for sale are required to satisfy the following conditions: (1) the asset or disposal group is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such asset or disposal group; (2) the sale is highly probable, i.e. the Group has made a resolution about selling plan and obtained a confirmed purchase commitment and the sale is expected to be completed within one year.

When there is loss of control over a subsidiary due to disposal of investments in the subsidiary, and the proposed disposal of investment in the subsidiary satisfies classification criteria of held-for-sale category, the investments in subsidiaries are classified as held-for-sale category as a whole in the company's separate financial statement, and all assets and liabilities of subsidiaries are classified as held-for-sale category in the consolidated financial statements regardless that part of the equity investments are remained after the sale.

The Group measures the no-current assets or disposal groups classified as held for sale at the lower of their carrying amount and fair value less costs to sell. Where the carrying amount is higher than the net amount of fair value less costs to sell, carrying amount should be reduced to the net amount of fair value less costs to sell, and such reduction is recognized in impairment loss of assets and included in profit or loss for the period. Meanwhile, provision for impairment of held-forsale assets are made. When there is increase in the net amount of fair value of non-current assets held for sale less costs to sell at the balance sheet date, the original deduction should be reversed in impairment loss of assets recognized after the classification of held-for-sale category, and the reverse amount is include in profit or loss for the period. No reversal would be made in the impairment loss of assets recognized before classification of held-for sale category.

Non-current assets classified as held-for-sale or disposal groups are not depreciated or amortized, interest and other costs of liabilities of disposal group classified as held for sale continue to be recognized.

All or part of equity investments in an associate or joint venture are classified as held-for-sale assets. For the part that is classified as held-for-sale, it is no longer accounted for using the equity method since the date of the classification.

| 1 | 7. | Debt | investments |
|---|----|------|-------------|
| 1 | | DCUL | mvesumems |

| (1). | Determination ar | d accounting method | of expected | credit loss o | f debt investments |
|-------------|------------------|---------------------|-------------|---------------|--------------------|
|-------------|------------------|---------------------|-------------|---------------|--------------------|

□ Applicable √ N/A

18. Other debt investments

(1). Determination and accounting method of expected credit loss of other debt investments

□ Applicable √ N/A

19. Long-term receivables

(1). Determination and accounting method of expected credit loss of long-term receivables

□ Applicable √ N/A

20. Long-term equity investments

√ Applicable □ N/A

20.1 Determination of control, joint control and significant influence

Control is achieved when the investor has power over the investee, is exposed, or has rights, to variable returns from its involvement with the investee, and the ability to use its power to affect its returns. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies. When assessing whether the investor can has control or significant influence over the investee, it has considered potential voting rights (e.g. exercisable convertible bonds and warrants) held by the investor and other parties.

20.2 Determination of initial investment cost

For a long-term equity investment acquired through business combination involving enterprises under common control, shares of book value of owners' equity of combined party in financial statements of ultimate controlling party are recognized as initial investment cost of long-term equity investment at combination date. The difference between initial investment cost of long-term equity investment and cash paid, non-cash assets transferred and book value of liabilities assumed, is adjusted in capital reserve. If the balance of capital reserve is not sufficient, any excess is adjusted to retained earnings. If the consideration of the combination is satisfied by the issue of equity securities, the initial investment cost of the longterm equity investment is the share of book value of owners' equity of the acquired entity in the ultimate controlling party's consolidated financial statements at the date of combination. The aggregate face value of the shares issued is accounted for as share capital. The difference between the initial investment cost and the aggregate face value of the shares issued is adjusted to capital reserve. If the balance of capital reserve is not sufficient, any excess is adjusted to retained earnings. Where equity interests in an acquiree are acquired in stages through stepwise transactions ultimately constituting a business combination involving entities under common control, the acquirer shall determine if these transactions are considered to be "a bundled transaction". If yes, these transactions are accounted for as a single transaction where control is obtained. If no, the initial investment cost of the long-term equity investment is the share of book value of owners' equity of the acquired entity in the ultimate controlling party's consolidated financial statements at the date of combination. The difference between the initial investment cost and the sum of carrying amount of equity investments previously held in the acquiree and the new investment cost is adjusted to capital reserve. If the balance of capital reserve is not sufficient, any excess is adjusted to retained earnings. Other comprehensive income recognized for the previously held equity investments by accounting treatment of equity method or available-for-sale financial assets is not subject to accounting treatment temporarily.

For a long-term equity investment acquired through business combination not involving enterprises under common control, the investment cost of the long-term equity investment is the cost of acquisition. Where equity interests in an acquiree are acquired in stages through multiple transactions ultimately constituting a business combination not involving entities under common control, the acquirer shall determine if these transactions are considered to be "a bundled transaction". If yes, these transactions are accounted for as a single transaction where control is obtained. If no, the sum of carrying amount of equity investments previously held in the acquiree and the new investment cost is deemed as the initial investment cost of long-term equity investments that was changed to be accounted for using cost method. If the equity previously held was accounted for using the equity method, the corresponding other comprehensive income is not subject to accounting treatment temporarily. Where the previous equity investment is a non-trading equity instrument investment designated as at FVTOCI, the difference between its fair value and carrying amount, and the accumulated fair value changes previously included in other comprehensive income are transferred to retained earnings.

The expenses incurred by the acquirer in respect of auditing, legal services, valuation and consultancy services and other associated administrative expenses attributable to the business combination are recognized in profit or loss when they are incurred.

Long-term equity investment acquired otherwise than through a business combination is initially measured at its cost. When the entity is able to exercise significant influence or joint control (but not control) over an investee due to additional investment, the cost of long-term equity investments is the sum of the fair value of previously-held equity investments determined in accordance with "Accounting Standard for Business Enterprises No.22 - Financial Instruments Recognition and Measurement" and the additional investment cost.

20.3 Subsequent measurement and recognition of profit or loss

20.3.1 Long-term equity investment accounted for using the cost method

Long-term equity investments in subsidiaries are accounted for using the cost method in the Company's separate financial statements. A subsidiary is an investee that is controlled by the Group.

Under the cost method, a long-term equity investment is measured at initial investment cost. When additional investment is made or the investment is recouped, the cost of the long-term equity investment is adjusted accordingly. Investment income is recognized in the period in accordance with the attributable share of cash dividends or profit distributions declared by the investee.

The Group accounts for investment in associates and joint ventures using the equity method. An associate is an entity over which the Group has significant influence and a joint venture is an entity over which the Group exercises joint control along with other investors.

Under the equity method, where the initial investment cost of a long-term equity investment exceeds the Group's share of the fair value of the investee's identifiable net assets at the time of acquisition, no adjustment is made to the initial investment cost. Where the initial investment cost is less than the Group's share of the fair value of the investee's identifiable net assets at the time of acquisition, the difference is recognized in profit or loss for the period, and the cost of the long-term equity investment is adjusted accordingly.

Under the equity method, the Group recognizes its share of the net profit or loss and other comprehensive income of the investee for the period as investment income and other comprehensive income for the period. Meanwhile, carrying amount of long-term equity investment is adjusted: the carrying amount of long-term equity investment is decreased in accordance with its share of the investee's declared profit or cash dividends; Other changes in owners' equity of the investee other than net profit or loss and other comprehensive income are correspondingly adjusted to the carrying amount of the long-term equity investment, and recognized in the capital reserve. The Group recognizes its share of the investee's net profit or loss based on the fair value of the investee's individual identifiable assets, etc. at the acquisition date after making appropriate adjustments. When the investors' accounting policies and accounting period are inconsistent with those of the Company, the Company recognizes investment income and other comprehensive income after making appropriate adjustments to conform to the Company's accounting policies and accounting period. However, unrealized gains or losses resulting from the Group's transactions with its associates and joint ventures, which do not constitute a business, are eliminated based on the proportion attributable to the Group and then investment gains or losses or is recognized. However, unrealized losses resulting from the Group's transactions with its associates and joint ventures which represent impairment losses on the transferred assets are not eliminated.

The Group discontinues recognizing its share of net losses of the investee after the carrying amount of the long-term equity investment together with any long-term interests that in substance form part of its net investment in the investee is reduced to zero. If the Group has incurred obligations to assume additional losses of the investee, a provision is recognized according to the expected obligation, and recorded as investment loss for the period. Where net profits are subsequently made by the investee, the Group resumes recognizing its share of those profits only after its share of the profits exceeds the share of losses previously not recognized.

20.4 Disposal of long-term equity investments

On disposal of a long term equity investment, the difference between the proceeds actually received and the carrying amount of receivables is recognized in profit or loss for the period. For a long-term equity investment accounted for using the equity method, the amount included in the owners' equity attributable to the percentage interest disposed is transferred to profit or loss for the period. For a long-term equity investment accounted for using the cost method, if it is still accounted for cost method after disposal, other comprehensive income recognized before controlling the investee according to equity method or recognition and measurement of financial instruments, account for them on the basis of related assets and liabilities, and recognized in profit or loss for proportion; change of owners' equity except for net profit or loss, other comprehensive income and profit distribution is recognized in profit or loss of current period.

The Group loses control on investee due to disposal of part of shares, during preparing separate financial statement, remaining shares after disposal can make joint control or significant influence on investee, are accounted under equity method, and adjust them as they are accounted under equity method from acquisition date; if remaining shares after disposal cannot make joint control or significant influence on investee, they are accounted according to recognition and measurement of financial instrument, and the difference between fair value on date of losing control and book value is recognized in profit or loss of current period. Before the Group controls the investee, other comprehensive income recognized due to equity method or recognition and measurement of financial instruments, account for them on the basis of related assets and liabilities, and recognized in profit or loss for proportion; change of owners' equity except for net profit or loss, other comprehensive income and profit distribution is recognized in profit or loss of current period. Remaining shares after disposal are accounted under equity method, other comprehensive income and other owners' equity are carried forward as proportion; remaining shares after disposal are accounted due to recognition and measurement of financial instruments other comprehensive income and other owners' equity are all carried forward.

For the Group loses joint control or significant influence on investee after part disposal of shares, remaining shares after disposal are accounted according to recognition and measurement of financial instruments, the difference between fair

value at the date of losing joint control or significant influence and book value is recognized in profit or loss of current period. Other comprehensive income recognized under equity method, is accounted on the basis of related assets or liabilities when stop using equity method, change of owners' equity except for net profit or loss, other comprehensive income and profit distribution is recognized in profit or loss of current period

The Group loses control on subsidiaries through stepwise transactions of disposal, if transactions are a bundled transaction, all transactions are seemed as one transaction of disposal investment on subsidiaries, difference between amount of disposal and book value of long-term equity investment, is recognized as other comprehensive income, and recognized in profit or loss when losing control.

21. Investment properties

Investment property is property held to earn rentals or for capital appreciation or both. It includes a land use right that is leased out, a land use right held for transfer upon capital appreciation, and a building that is leased out.

An investment property is measured initially at cost. Subsequent expenditures incurred for such investment property are included in the cost of the investment property if it is probable that economic benefits associated with an investment property will flow to the Group and the subsequent expenditures can be measured reliably. Other subsequent expenditures are recognized in profit or loss in the period in which they are incurred.

The Group uses the cost model for subsequent measurement of investment property, and adopts a depreciation or amortization policy for the investment property which is consistent with that for buildings or land use rights.

An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals.

When an investment property is sold, transferred, retired or damaged, the Group recognizes the amount of any proceeds on disposal net of the carrying amount and related taxes in profit or loss for the period.

22. Fixed assets

(1). Recognition criteria for fixed assets

√ Applicable □ N/A

Fixed assets are tangible assets that are held for use in the production or supply of goods or services, for rental to others, or for administrative purposes, and have useful lives of more than one accounting year. A fixed asset is recognized only when it is probable that economic benefits associated with the asset will flow to the Group and the cost of the asset can be measured reliably. Fixed assets are initially measured at cost.

Subsequent expenditures incurred for the fixed asset are included in the cost of the fixed asset and if it is probable that economic benefits associated with the asset will flow to the Group and the subsequent expenditures can be measured reliably. Meanwhile the carrying amount of the replaced part is derecognized. Other subsequent expenditures are recognized in profit or loss in the period in which they are incurred.

(2). Depreciation method

A fixed asset is depreciated over its useful life using the straight-line method, the units of production method or the double declining balance method since the month subsequent to the one in which it is ready for intended use. The useful life, depreciation method, estimated net residual value rate and annual depreciation rate of each category of fixed assets are as follows:

√ Applicable □N/A

| Category | Depreciation method | Depreciation period (years) | Residual value rate (%) | Annual depreciation rate (%) |
|-----------|----------------------------|-----------------------------|-------------------------|------------------------------|
| Buildings | Straight-line depreciation | 8 - 50 | 0 – 10% | 1.8% - 12.5% |

| Machinery and equipment | Straight-line depreciation | 3 - 20 | 0 – 10% | 4.5% - 33.33% |
|--|-------------------------------|----------------|---------|----------------|
| Electronic equipment, fixtures and furniture | Straight-line depreciation | 2 - 20 | 0 - 10% | 4.5% - 48% |
| Transportation vehicles | Straight-line depreciation | 3 - 15 | 0 – 10% | 6% - 33.33% |
| Molds | Units of production method | Not applicable | 0 – 5% | Not applicable |

Estimated net residual value of a fixed asset is the estimated amount that the Group would currently obtain from disposal of the asset, after deducting the estimated costs of disposal, if the asset were already of the age and in the condition expected at the end of its useful life.

(3). Identification, valuation and depreciation method for fixed assets under finance lease

√ Applicable □N/A

At the commencement of the lease term, the Group records the leased asset at an amount equal to the lower of the fair value of the leased asset and the present value of the minimum lease payments at the inception of the lease, and recognizes a long-term payable at an amount equal to the minimum lease payments. The difference between the recorded amounts is accounted for as unrecognized finance charge. Besides, initial direct costs that are attributable to the leased item incurred during the process of negotiating and securing the lease agreement are also added to the amount recognized for the leased asset.

The Group adopts a depreciation policy for a fixed asset held under a finance lease which is consistent with that for its owned fixed asset. If there is reasonable certainty that the Group will obtain ownership of the leased asset at the end of the lease term, the leased asset is depreciated over its useful life. If there is no reasonable certainty that the Group will obtain ownership of the leased asset at the end of the lease term, the leased asset is depreciated over the shorter of the lease term and its useful life.

(4) Other explanations

If a fixed asset is upon disposal or no future economic benefits are expected to be generated from its use or disposal, the fixed asset is derecognized. When a fixed asset is sold, transferred, retired or damaged, the amount of any proceeds on disposal of the asset net of the carrying amount and related taxes is recognized in profit or loss for the period.

The Group reviews the useful life and estimated net residual value of a fixed asset and the depreciation method applied at least once at each financial year-end, and account for any change as a change in an accounting estimate.

23. Construction in progress

√ Applicable □N/A

Construction in progress is measured at its actual costs. The actual costs include various construction expenditures during the construction period, borrowing costs capitalized before it is ready for intended use and other relevant costs. Construction in progress is not depreciated. Construction in progress is transferred to a fixed asset when it is ready for intended use.

24. Borrowing costs

√ Applicable □N/A

Borrowing costs directly attributable to the acquisition, construction or production of qualifying asset are capitalized when expenditures for such asset and borrowing costs are incurred and activities relating to the acquisition, construction or production of the asset that are necessary to prepare the asset for its intended use or sale have commenced. Capitalization of borrowing costs ceases when the qualifying asset being acquired, constructed or produced becomes ready for its intended use or sale. Capitalization of borrowing costs is suspended during periods in which the acquisition, construction or production of a qualifying asset is suspended abnormally and when the suspension is for a continuous period of more than 3 months. Capitalization is suspended until the acquisition, construction or production of the asset is resumed. Other borrowing costs are recognized as an expense in the period in which they are incurred.

Where funds are borrowed under a specific-purpose borrowing, the amount of interest to be capitalized is the actual interest expense incurred on that borrowing for the period less any bank interest earned from depositing the borrowed funds before being used on the asset or any investment income on the temporary investment of those funds. Where funds are borrowed under general-purpose borrowings, the Group determines the amount of interest to be capitalized on such borrowings by applying a capitalization rate to the weighted average of the excess of cumulative expenditures on the asset over the amounts of specific-purpose borrowings. The capitalization rate is the weighted average of the interest rates applicable to the general-purpose borrowings. During the capitalization period, exchange differences related to a specific-purpose borrowing denominated in foreign currency are all capitalized. Exchange differences in connection with general-purpose borrowings are recognized in profit or loss in the period in which they are incurred.

| 25. | Biological | l assets |
|----------|------------|--------------|
| | Applicable | $\sqrt{N/A}$ |
| | | |
| 26. | Oil and ga | as assets |
| | Applicable | √N/A |
| | | |
| 27. | Right-of- | use assets |
| $\Box A$ | pplicable | √N/A |

28. Intangible assets

(1). Valuation method, useful life and impairment test

√ Applicable □N/A

Intangible assets include land use rights, non-patent technology, royalty, software license, patents, and trademark, etc.

An intangible asset is measured initially at cost. When an intangible asset with a finite useful life is available for use, its original cost less net residual value and any accumulated impairment losses is amortized over its estimated useful life using the straight-line method.

| Category | Amortization method | Useful life (year) |
|-----------------------|----------------------|--------------------|
| Land use right | Straight-line method | 40 - 50 |
| Non-patent technology | Straight-line method | 3 - 10 |
| Royalty | Straight-line method | 10 - 20 |
| Software license | Straight-line method | 5 - 10 |
| Patents | Straight-line method | 3 - 10 |
| Trademark | Straight-line method | 10 |

For an intangible asset with a finite useful life, the Group reviews the useful life and amortization method at the end of the period, and makes adjustments when necessary.

Specific impairment tests of relevant intangible assets are set out in Note (V) 29 Impairment of long-term assets.

(2). Accounting policies of internal research and development expenditure

√ Applicable □N/A

Expenditure during the research phase is recognized as an expense in the period in which it is incurred.

Expenditure during the development phase that meets all of the following conditions at the same time is recognized as intangible asset. Expenditure during development phase that does not meet the following conditions is recognized in profit or loss for the period:

(1) It is technically feasible to complete the intangible asset so that it will be available for use or sale,

- (2) The Group has the intention to complete the intangible asset and use or sell it,
- (3) The Group can demonstrate the ways in which the intangible asset will generate economic benefits, including the evidence of the existence of a market for the output of the intangible asset or the intangible asset itself or, if it is to be used internally, the usefulness of the intangible asset,
- (4) The availability of adequate technical, financial and other resources to complete the development and the ability to use or sell the intangible asset, and
- (5) The expenditure attributable to the intangible asset during its development phase can be reliably measured.

If the expenditures cannot be distinguished between the research phase and development phase, the Group recognizes all of them in profit or loss for the period. Costs of intangible assets from internal development only include the total expenses incurred from the time point when the capitalization condition is satisfied to that when the intangible assets meet the expected purpose, and no adjustment should be made to an intangible asset that has been expensing and included into profit or loss before it met the capitalization condition in the process of development.

29. Impairment of long-term assets

√ Applicable □N/A

The Group assesses at each balance sheet date whether there is any indication that long-term equity investment, investment properties measured at cost method, fixed assets and construction in progress and the intangible assets with a finite useful life may be impaired. If there is any indication that such assets may be impaired, recoverable amounts are estimated for such assets. Intangible assets with indefinite useful life and intangible assets not yet available for use are tested for impairment annually, irrespective of whether there is any indication that the assets may be impaired.

Recoverable amount is estimated on individual basis. If it is not practical to estimate the recoverable amount of an individual asset, the recoverable amount of the asset group to which the asset belongs will be estimated. Recoverable amount is the higher of net value of fair value of assets or assets group less disposal expenses and present value of anticipated future cash flow.

If the recoverable amount of an asset or an asset group is less than its carrying amount, the deficit is accounted for as an impairment loss and is recognized in profit or loss for the period.

Goodwill is at least undertaken impairment test at balance sheet date. When goodwill is undertaken impairment test, it is combined with related asset group or asset group portfolio. From the acquisition date, the book value of goodwill is divided into asset group or asset portfolio benefited from synergy effect of the Company, if the recoverable amount of asset group or asset portfolio including divided goodwill is less than its book value, corresponding impairment loss is recognized. Firstly, amount of impairment loss should offset the book value of goodwill of asset group or asset portfolio, and offset book value of other assets according to proportion of other assets in asset group or asset portfolio.

Once the impairment loss of such assets is recognized, it is not be reversed in any subsequent period.

30. Long-term defered expenses

√ Applicable □N/A

Long-term defered expenses represent expenses incurred that should be borne and amortized over the current and subsequent periods (together of more than one year). Long-term defered expenses are amortized using the straight-line method over the expected periods in which benefits are derived.

31. Employee benefits

(1). Accounting treatment of short-term benefits

√ Applicable □N/A

Actually occurred short-term employee benefits are recognized as liabilities, with a corresponding charge to the profit or loss for the period or in the costs of relevant assets in the accounting period in which employees provide services to the Group. Staff welfare expenses incurred by the Group are recognized in profit or loss for the period or the costs of relevant

assets based on the actually occurred amounts when it actually occurred. Non-monetary staff welfare expenses are measured at fair value.

Payment made by the Group of social security contributions for employees such as premiums or contributions on medical insurance, work injury insurance and maternity insurance, etc. and payments of housing funds, as well as trade union fund and employee education fund provided in accordance with relevant requirements, are calculated according to prescribed bases and percentages in determining the amount of employee benefits and recognized as relevant liabilities, with a corresponding charge to the profit or loss for the period or the costs of relevant assets in the accounting period in which employees provide services.

| 2 |). Accounting | treatment | of r | ost-emr | olo | vment | benefits |
|-------|---------------|--------------|-----------|-----------|-------|-----------|----------|
| - | / Liccounting | ti cutilitie | UI | JOSE CILL | ,,,,, | y minerit | Delicito |

√ Applicable □N/A

Post-employment benefits are classified into defined contribution plans and defined benefit plans.

During the accounting period of rendering service to employees of the Group, amount which should be paid according to defined contribution plans is recognized as liabilities, and recognized in profit or loss or related costs of assets.

For defined benefit plans, the Group calculates defined benefit plan obligations using projected unit credit method and the service cost resulting from employee service in the current period is recorded in profit or loss or the cost of related assets. Defined benefit costs are categorized as follows:

- service cost (including current service cost, past service cost, as well as gains and losses on curtailments and settlements);
- net interest expense or income (including interest income of planned assets, interest expenses of defined benefit plan liabilities and effect of asset ceiling); and
- Changes arising from remeasurement of net liabilities or net assets of defined benefit plans.

Service costs and net interest of net liabilities and net assets of defined benefit plans are recognized in profit or loss of current period or costs of related assets. Re-measurements of the net defined benefit liability (asset) (including actuarial gains and losses, the return on plan assets, excluding amounts included in net interest on the net defined benefit liability (asset), and any change in the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability (asset)) are recognized in other comprehensive income.

Deficit or surplus from present value of obligation of defined benefit plans less fair value of planned asset of defined benefit plans are recognized as net liabilities or net assets of a defined benefit plan. When the defined benefit plan has a surplus, the defined benefit asset is measured at the lower of the surplus in the defined benefit plan and asset ceiling.

(3). Accounting treatment of termination benefits

√ Applicable □ N/A

A liability for a termination benefit is recognized in profit or loss for the period at the earlier of when the Group cannot unilaterally withdraw from the termination plan or the redundancy offer and when the Group recognizes any related restructuring costs or expenses.

The Group provides early retirement benefits to employees who accept arrangement of early retirement. Early retirement is that the Group pays salaries and social insurance to employees whose age is below the statutory retirement age, and they quit their jobs voluntarily approved by management of the Group. The Group pays early retirement benefits to early retirement employees from the date of early retirement arrangement to statutory retirement age of employees. The Group accounts for early retirement benefits using the same accounting policy for termination benefits. When recognition criteria for termination benefits are met, the Group recognizes the salaries and social insurance of early retirement employees for the period from the date termination of service to the date of statutory retirement as liabilities, and recognizes the cost in profit or loss of current period. The difference arising from actuarial gains and losses and adjustment of benefit standards is recognized in profit or loss of current period when it incurs.

(4). Accounting treatment of other long-term employee benefits

 $\sqrt{\text{Applicable } \square \text{N/A}}$

For other long-term employee benefits, where the definition of defined contribution plans is met, it is accounted for according to related requirements of defined contribution plans. Otherwise, net liabilities or net assets of such other long-term employee benefit are recognized and measured according to related requirements of defined benefit plans. At balance sheet date, cost of employee benefit generated from other long-term employee benefit comprises service cost, net interest of net liabilities or net assets of other long-term employee benefit and changes arising from re-measurement of net liabilities or net assets. Net value of these items is recognized in profit or loss, other comprehensive income or cost of related assets.

| 32. Lease liability |
|---|
| \square Applicable $\sqrt{N/A}$ |
| 33. Provisions |
| $\sqrt{\text{Applicable } \square \text{N/A}}$ |
| Provisions are recognized when the Group has a present obligation related to a contingency such as products quality assurance, it is probable that an outflow of economic benefits will be required to settle the obligation, and the amount of the obligation can be measured reliably. |
| The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account factors pertaining to a contingency such as the risks, uncertainties and time value of money. Where the effect of the time value of money is material, the amount of the provision is determined by discounting the related future cash outflows. |
| Where all or some of the expenditure required to settle a provision is expected to be reimbursed by a third party, the reimbursement is recognized as a separate asset only when it is virtually certain that reimbursement will be received, and the amount of reimbursement recognized does not exceed the carrying amount of the provision. |
| 34. Share-based payment |
| □ Applicable √ N/A |
| 35. Preference shares, perpetual bonds and other financial instruments |
| □ Applicable √ N/A |
| 36. Revenue √ Applicable □N/A |
| 36.1 Revenue from sale of goods |

Revenue from sale of goods is recognized when (i) the Group has transferred to the buyer the significant risks and rewards of ownership of the goods, (ii) the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, (iii) the amount of revenue can be measured reliably, (iv) it is probable that the associated economic benefits will flow to the Group, and (v) the associated costs incurred or to be incurred can be measured reliably.

36.2 Revenue from rendering of services

Revenue from rendering of services is recognized when (1) the amount of revenue can be measured reliably, (2) it is probable that the associated economic benefits will flow to the enterprise, (3) the stage of completion of the transaction can be determined reliably, and (4) the associated costs incurred or to be incurred can be measured reliably. Revenue from rendering of services is recognized using the percentage of completion method at the balance sheet date. The stage of completion of a transaction for rendering for services is determined based on the proportion that costs incurred to date bear to the estimated total costs of the transaction.

When the outcome of the transaction involving the rendering of services cannot be estimated reliably, revenue is recognized

only to the extent of the costs incurred that will be recoverable, and the costs incurred are recognized as expenses for the period. When it is not probable that the costs incurred will be recovered, revenue is not recognized.

37. Government grants

√ Applicable □N/A

Government grants are transfer of monetary assets and non-monetary assets from the government to the Group at no consideration. A government grant is recognized only when the Group can comply with the conditions attaching to the grant and the Group will receive the grant.

If a government grant is in the form of a transfer of a monetary asset, it is measured at the amount received or receivable. If a government grant is in the form of a non-monetary asset, it is measured at fair value. If the fair value cannot be reliably determined, it is measured at a nominal amount. A government grant measured at a nominal amount is recognized immediately in profit or loss for the period.

37.1 Determination basis and accounting treatment of government grants related to assets

The Group's government grants include land eviction grant, subsidy for fixed assets purchase and technical transformation, because the grants are the government grants received by the Group to purchase or construct long-term assets, these grants are accounted for as government grants related to assets.

A government grant related to an asset is charged against carrying amount of related assets or recognized as deferred income, if it is recognized as deferred income, it will be included in profit or loss over the useful life of related asset. A government grant related to an asset is charged against carrying amount of related assets or recognized as deferred income and included in profit or loss over the useful life of the related asset.

37.2 Determination basis and accounting treatment of government grants related to income

The Group's government grants mainly include allowance for project development and fiscal subsidies. These government grants are accounted for as government grants related to income.

For a government grant related to income, if the grant is a compensation for related expenses or losses to be incurred in subsequent periods, the grant is recognized as deferred income and recognized in profit or loss or charged against the related cost over the periods in which the related costs or losses are recognized; If the grant is a compensation for related expenses or losses already incurred, the grant is recognized immediately in profit or loss or charged against related cost for the period.

A government grant related to the Group's daily activities is recognized in other income based on the nature of economic activities; a government grant not related to the Group's daily activities is recognized in non-operating income.

For repayment of a government grant already recognized, if there is related deferred income, the repayment is offset against the carrying amount of the deferred income, and any excess is recognized in profit or loss for the period. If there is no related deferred income, the repayment is recognized immediately in profit or loss for the period.

Relocation compensation received for relocation in the public interests

If the Group relocates for the benefits of the public interests such as overall planning of urban and rural areas and receives relocation compensation appropriated by the government directly from its fiscal budget, it recognizes such income as special payable. The income attributable to compensation for losses of fixed assets and intangible assets, related expenses, losses from suspension of production incurred during the relocation and reconstruction period, and purchases of assets after the relocation is transferred from special payable to deferred income and is accounted for as either a government grant related to an asset or a government grant related to income based on its nature. Any surplus of relocation compensation after deducting the amount transferred to deferred income is recognized as capital reserve.

38. Deferred tax assets/ deferred tax liabilities

√ Applicable □N/A

The income tax expenses include current income tax and deferred income tax.

38.1 Current income tax

At the balance sheet date, current income tax liabilities (or assets) for the current and prior periods are measured at the amount expected to be paid (or recovered) according to the requirements of tax laws.

38.2 Deferred tax assets and deferred tax liabilities

For temporary differences between the carrying amounts of certain assets or liabilities and their tax base, or between the nil carrying amount of those items that are not recognized as assets or liabilities and their tax base that can be determined according to tax laws, deferred tax assets and liabilities are recognized using the balance sheet liability method.

Deferred tax is generally recognized for all temporary differences. Deferred tax assets for deductible temporary differences are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences can be utilized. However, for temporary differences associated with the initial recognition of goodwill and the initial recognition of an asset or liability arising from a transaction (not a business combination) that affects neither the accounting profit nor taxable profits (or deductible losses) at the time of transaction, no deferred tax asset or liability is recognized.

For deductible losses and tax credits that can be carried forward, deferred tax assets are recognized to the extent that it is probable that future taxable profits will be available against which the deductible losses and tax credits can be utilized.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

At the balance sheet date, deferred tax assets and liabilities are measured at the tax rates, according to tax laws, that are expected to apply in the period in which the asset is realized or the liability is settled.

Current and deferred tax expenses or income are recognized in profit or loss for the period, except when they arise from transactions or events that are directly recognized in other comprehensive income or in shareholders' equity, in which case they are recognized in other comprehensive income or in shareholders' equity, and when they arise from business combinations, in which case they adjust the carrying amount of goodwill.

At the balance sheet date, the carrying amount of deferred tax assets is reviewed and reduced if it is no longer probable that sufficient taxable profits will be available in the future to allow the benefit of deferred tax assets to be utilized. Such reduction in amount is reversed when it becomes probable that sufficient taxable profits will be available.

38.3 Offset of income tax

When the Group has a legal right to settle on a net basis and intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously, current tax assets and current tax liabilities are offset and presented on a net basis.

When the Group has a legal right to settle current tax assets and liabilities on a net basis, and deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax assets and liabilities on a net basis or to realize the assets and liabilities simultaneously, in each future period in which significant amounts of deferred tax assets or liabilities are expected to be reversed, deferred tax assets and deferred tax liabilities are offset and presented on a net basis.

39. Leases

| Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases. |
|--|
| (1). Accounting treatment of operating lease √ Applicable □N/A |
| √ Applicable □IV/A |
| 39.1.1 The Group as lessee under operating leases |
| Operating lease payments are recognized on a straight-line basis over the term of the relevant lease, and are either included in the cost of related asset or charged to profit or loss for the period. Initial direct costs incurred are charged to profit or loss for the period in which they are actually incurred. |
| 39.1.2 The Group as lessor under operating leases |
| Rental income from operating leases is recognized in profit or loss on a straight-line basis over the term of the relevant lease. Initial direct costs with more than an insignificant amount are capitalized when incurred, and are recognized in profit or loss on the same basis as rental income over the lease term. Other initial direct costs with an insignificant amount are charged to profit or loss in the period in which they are incurred. Contingent rents are charged to profit or loss in the period in which they actually arise. |
| (2). Accounting treatment of finance lease |
| $\sqrt{\text{Applicable }} \square \text{N/A}$ |
| 39.2.1 The Group as lessee under finance leases |
| Recognition and measurement of finance leased assets are set out in Note (V) 22.3 Identification, valuation and depreciation method for fixed assets under finance lease. |
| Unrecognized finance charge is recognized as current finance charge by effective interest method during the lease term. Contingent rental is recognized in profit or loss when incurred. Minimum lease payment net of unrecognized finance charge is presented as long-term liabilities and long-term liabilities due within one year. |
| 39.2.2 The Group as lessor under finance leases |
| At the commencement of the lease term, the aggregate of the minimum lease receivable at the inception of the lease and the initial direct costs is recognized as a finance lease receivable, and the unguaranteed residual value is recorded at the same time. The difference between the aggregate of the minimum lease receivable, the initial direct costs and the unguaranteed residual value, and the aggregate of their present values is recognized as unearned finance income. |
| Unearned finance income is recognized as finance income for the period using the effective interest method over the lease term. Contingent rents are credited to profit or loss in the period in which they are actually incurred. |
| The net amount of finance lease receivables less unearned finance income is separated into long-term receivables and the portion of long-term receivables due within one year for presentation. |
| (3). Determination and accounting method of leases under the New Lease Standards $\Box Applicable \sqrt{N/A}$ |
| 40. Other significant accounting policies and accounting estimates |
| $\sqrt{\text{Applicable } \square \text{N/A}}$ |

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40.1 Hedge accounting

40.1.1 Basis for hedge accounting and method of accounting treatment

To manage the risk exposures arising from the specific risks such as foreign currency risk, interest rate risk, etc., the Group designates certain financial instruments as hedging instruments to hedge the risks. For hedges that satisfy specified criteria, the Group adopts hedge accounting treatment. The Group's hedges include cash flow hedges. Hedges of interest rate risk arising from specified commitments are accounted for as cash flow hedges.

At the inception of a hedge, the Group records the relationship between the hedging instrument and hedged item, risk management objective and strategy for undertaking various hedging transactions. At the inception and in subsequent periods, the hedge is assessed for effectiveness by the Group on an ongoing basis so as to determine whether the hedge is highly effective throughout the accounting periods for which the hedging relationship was designated.

Where any of the following scenarios is satisfied, the Group will cease to use hedge accounting:

- the hedging relationship no longer satisfies risk management objectives due to the changes of risk management objectives;
- the hedging instrument has expired, been sold, terminated or exercised;
- the economic relationship between the hedged item and hedging instrument no longer exists, or the impact of credit risk is becoming a dominating factor of changes in value arising from the economic relationship between the hedged item and hedging instrument.
- the hedging relationship no longer satisfy other criteria of using hedge accounting.

Cash flow hedges

For gains or losses from hedging instruments, the part attributable to effective hedges is considered as cash flow hedge reserves and included in other comprehensive income; while the part attributable to ineffective hedges is included in profit or loss. The amount of cash flow hedge reserves is determined at the lower of absolute amounts of: accumulated gains or losses of the hedging instrument since the commencement of the hedge; accumulated changes of present value of expected future cash flows of the hedged item since the commencement of the hedge.

Where the hedged item is an expected transaction that results in that the Group subsequently recognizes a non-financial asset or non-financial liability, or the expected transaction of non-financial asset or non-financial liability forms a specified commitment that is applicable to fair value hedge accounting, the Group will transfer the cash flow hedge reserve previously recognized in other comprehensive income to the initially recognized amount of the asset or liability. For cash flow hedges other than those involved in above scenarios, the Group transfers the cash flow hedge reserve previously recognized in other comprehensive income to profit or loss in the period in which the profit or loss is affected by expected cash flows of the hedged item. If the cash flow hedge reserve recognized in other comprehensive income is a loss, and the loss (or part of it) is not expected to be made up for in future accounting periods, the part that is not expected to be made up for is transferred from other comprehensive income to profit or loss when the Group makes such anticipation.

When the Group ceases to use the hedge accounting for cash flow hedges, if it is still expected that the hedged future cash flows will occur, the accumulated cash flow hedge reserve is retained, and accounted for using the above method; if it is expected that the hedged future cash flows will not occur, the accumulated cash flow hedge reserve is transferred from other comprehensive income to profit or loss.

40.1.2 Methods of assessment of effectiveness of hedges

The Group continuously assesses whether the hedging relationship satisfies the requirements of hedging effectiveness on the commencement date of the hedge and in subsequent periods. Where the hedge satisfies all of the following criteria, the Group will consider that the hedging relationship satisfies the requirements of hedging effectiveness:

- there is economic relationship between the hedged item and hedging instrument;
- the impact of credit risk is not the dominating factor of changes in value arising from the economic relationship between the hedged item and hedging instrument;
- the hedging ratio of hedging relationship will equal to the ratio of the number of items hedged by the Group to the actual number of hedging instruments.

Where the hedging relationship no longer satisfies the requirements of hedging effectiveness due to the reason of hedging ratio, but the risk management objective of the hedging relationship remains unchanged, the number of hedged items or hedging instruments where the hedging relationship exits is adjusted so as to make the hedging ratio satisfy the requirements of hedging effectiveness again.

40.2 Accounting treatment of assets securitization

The Group transfers part of the individual automotive mortgage loans or portfolios of finance lease receivables to structured entities, which will then issue securities to the investors (hereinafter refer to as "assets securitization transactions"). The interests of securitized financial assets are reflected in the form of preferred asset-backed securities or subordinated asset-backed securities. The subordinated asset-backed securities are not allowed to be transferred before the settlement of principal and interest of preferred asset-backed securities in full amount.

For assets securitization transaction that does not satisfy the criteria of derecognition, relevant financial assets are not derecognized and the funds raised from third party investors are accounted for as financing transactions.

For assets securitization transaction where the Group neither transferred nor retained substantially all the risks and rewards of the ownership of the financial assets, but retained control over the financial assets, the Group continue to recognize the transferred assets to the extent of its continuing involvement in the transferred assets and recognizes relevant liabilities.

When the assets securitization results in derecognition of (part of) the financial assets, the Group allocates the carrying amount of the transferred assets based on the respective fair value of the derecognized financial assets and the financial assets with retained interests. The gains of losses from the securitization transaction, i.e. the difference between the consideration received and the carrying amount of the derecognized financial assets, are included in profit or loss.

In applying the accounting policies of assets securitization, the Group has taken into consideration of the extent of risks and rewards transferred to other entity, as well as the extent of the Group's control over the entity:

- when the Group has transferred substantially all the risks and rewards of the ownership of the financial assets, the Group derecognizes the financial assets;
- when the Group retained substantially all the risks and rewards of the ownership of the financial assets, the Group continue to recognize the financial assets;
- If the Group neither transferred nor retained substantially all the risks and rewards of the ownership of the financial assets, the Group will consider whether it has control over the financial assets. If the Group retains no control, the Group will derecognize the financial assets, and respectively recognize rights and obligations from or retained in the transfer as assets or liabilities. If the Group retains control, the Group will recognize the financial assets to the extent of continuing involvement in the financial assets and recognize relevant liabilities.

40.3 Criteria of recognition of discontinued operation and accounting treatment

Discontinued operation represents the component that satisfies any of the following criteria and can be separately distinguished, and the component has been disposed or classified as held for sale:

- the component represents an independent major business or a major operation area;
- the component is a part of the plan relating to the proposed disposal of an independent major business or a separate major operation area;
 - the component is a subsidiary obtained especially for resale purpose.

The gains or losses from derecognition are presented separately from operating profit or loss in the income statement. The operating profit or loss and gains or losses on disposal such as impairment losses from discontinued operations and amount of reversal, etc. are presented as discontinued operations. The Group presents the information previously presented as profit or loss from continuing operations as discontinued operations for the comparative accounting period in the current financial statements.

40.4 Transfer of assets under repurchase agreement

40.4.1 Financial assets purchased under resale agreements

According to agreement, financial assets to be sold on a certain future date are not recognized in balance sheet. Cost paid to purchase such assets, is presented in balance sheet as financial assets purchased under resale agreements. The

difference between the price to purchase and price to sell the asset is calculated by effective interest method, and recognized in interest income.

40.4.2 Financial assets sold under repurchase agreements

According to agreement, financial assets to be purchased on a future certain date are not recognized in balance sheet. Cash received from sale of such assets, is presented in balance sheet as financial assets sold under repurchase agreements. The difference between the price to purchase and price to sell the asset is calculated by effective interest method, and recognized in interest expenses.

40.5 Production safety fee

Production safety fee accrued according to relevant regulations is recognized in the cost of relevant products or profit or loss for the current period and is recorded as special reserve. Accounting treatments for the use of production safety fee are distinguished whether fixed assets are formed, for those in the nature of expenses are directly charged against special reserve, for those which form part of fixed assets, the accumulated cost is recognized in fixed assets when it is ready for intended use, meanwhile special reserve is reversed at the same amount and depreciation is recognized at the same amount.

40.6 Exchange of non-monetary assets

If the exchange of non-monetary assets is of commercial substance, and the fair value of assets received or surrendered can be reliably measured, the exchange of non-monetary assets is measured at fair value. The asset received is initially measured at cost which is the sum of the fair value of assets surrendered and related tax payable; for the asset surrendered, upon derecognition, the difference between the fair value of the asset surrendered and its carrying amount is included in profit or loss. Where there is objective evidence indicating the fair value of the asset received is more reliable, the initially recognized amount of the asset received is the sum of the fair value of the asset received and related tax payable; for the asset surrendered, upon derecognition, the difference between the fair value of the asset received and the carrying amount of the asset surrendered is included in profit or loss.

For exchange of non-monetary assets not satisfying the criteria of measurement at fair value, it is measured at carrying amount. For the asset received, the initially recognized amount is the sum of the carrying amount of the asset surrendered and related tax payable; for the asset surrendered, upon derecognition, no profit or loss is recognized upon derecognition.

When the time point of recognition of asset received is different from the time point of derecognition of asset surrendered, and where the asset received satisfies the criteria of recognition while the asset surrendered does not satisfy the criteria of derecognition, the obligation to deliver the asset surrendered is recognized as a liability at the meantime of recognition of asset received; where the asset received does not satisfy the criteria of recognition while the asset surrendered satisfies the criteria of derecognition, the right to obtained the asset received is recognized as an asset at the meantime of derecognition of the asset surrendered.

40.7 Debt restructuring

40.7.1 Recording of debt restructuring obligation as the debtor

Where a debt is restructured in the manner of settlement of debt with asset, the Group will derecognize relevant asset and settled debt upon satisfaction of criteria of derecognition. The difference between the carrying amount of the settled debt and the carrying amount of the transferred asset is included in profit or loss.

Where the debt is restructured in the manner of debt-to-equity conversion, the Group will derecognize the settled debts upon satisfaction of criteria of derecognition. Upon initial recognition, the equity instrument is measured at fair value. If the fair value of the equity instrument cannot be reliably measured, it is measured at the fair value of the settled debts. The difference between the carrying amount of the settled debts and the recognized amount of the equity instrument is recognized in profit or loss.

Where the debt is restructured by revising other terms, the Group will recognize and measure the restructured debt in accordance with "Accounting Standards for Business Enterprises No.22 – Recognition and Measurement of Financial Instruments" and "Accounting Standards for Business Enterprises No.37 – Presentation of Financial Instruments".

Where the debt is restructured through settlement of debt with multiple assets or through portfolios, the Group will recognize and measure equity instrument and restructuring debts using the above methods. The difference between the carrying amount of the settled debt and the sum of carrying amount of the transferred assets and recognized amount of the restructured debt is included in profit or loss.

40.7.2 Recording debt restructuring obligation as the creditor

Where a debt is restructured in the manner of settlement of debt with asset, upon initial recognition, the assets other than the financial assets received are measured at cost. Therein, the cost of inventories includes the fair value of debt waived and other direct costs incurred to bring the assets to current location and conditions, such as tax, transportation fee, handling charges, insurance premium, etc. The cost of investments in associates or joint ventures includes the fair value of debt waived and other costs directly attributable to the asset, such as tax etc. The cost of fixed assets include the fair value of debt waived and other costs directly attributable to the asset, such as tax etc. The cost of fixed assets include the fair value of debt waived and other direct costs incurred to bring the assets to current location and conditions, such as tax, transportation fee, handling charges, installation fee, professional service fee, etc. The cost of intangible assets include the fair value of debt waived and other direct costs incurred to bring the assets to current location and conditions, such as tax, etc. The difference between the fair value of debt waived and its carrying amount is included in profit or loss.

Where the debt restructuring through debt-to-equity instrument conversion results in the Group's conversion of debts to equity investments in associates or joint ventures, the Group will measure the initial investment cost at the fair value of the debt waived and other costs directly attributable to the asset, such as tax, etc. The difference between the fair value of debt waived and its carrying amount is included in profit or loss.

Where the debt is restructured by revising other terms, the Group will recognize and measure the restructured debt in accordance with "Accounting Standards for Business Enterprises No.22 – Recognition and Measurement of Financial Instruments".

Where the debt is restructured through settlement of debt with multiple assets or through portfolios, the Group will first recognize and measure the financial assets received and restructured debts in accordance with "Accounting Standards for Business Enterprises No.22 – Recognition and Measurement of Financial Instruments", the allocate the fair value of debts waived net of the recognized amounts of financial assets received and restructured debt according to the respective fair value of the assets other than the financial assets received. And the cost of each asset is determined using aforesaid methods on such basis. The fair value of the debt waived and its carrying amount is included in profit or loss.

41. Significant changes in accounting policies and estimates

(1). Changes in significant accounting policies

√ Applicable □N/A

| Changes of accounting policies and reasons for the changes | Approval procedures | Remark (name and amount of significantly affected items in the financial statements) |
|--|---|--|
| Implementation of New Financial Instrument Standards | Approved by the 5 th session of the seventh board of directors, the 5 th session of the seventh board of supervisors | Details are set out below |

Other descriptions

The Group implements the Accounting Standards for Business Enterprises No.22 – Recognition and Measurement of Financial Instrument, Accounting Standards for Business Enterprises No.23 – Transfer of Financial Instruments, Accounting Standards for Business Enterprises No.24 – Hedge Accounting and Accounting Standards for Business Enterprises No.37 – Presentation of Financial Instrument (the "New Financial Instrument Standards") revised by the Ministry of Finance (MoF) in 2017 since January 1, 2019 (the "initial application date").

In respect of the classification and measurement of financial assets, the New Financial Instrument Standards requires classification of financial assets into three major categories (i.e. financial assets at amortized cost, financial assets at FVTOCI

and financial assets at FVTPL) on the basis of contractual cash flow characteristics and the business model used by the Group to manage such assets, and cancels the classification to loans and receivables, held-to-maturity investments and available-for-sale financial assets etc. under previous financial instrument standards. The equity investments are generally classified as financial assets at FVTPL, and it is also allowed to irrevocably designate the non-trading equity investments as financial assets at FVTOCI, and the accumulated changes in fair value previously included in other comprehensive income shall not be included in profit or loss upon disposal.

In respect of the impairment, the requirements of New Financial Instrument Standards regarding impairment are applicable to financial assets at amortized cost, financial assets at FVTOCI, lease receivable and specific unutilized loan commitments and financial guarantee contracts. The New Financial Instrument Standards requires recognition of credit loss provision using expected credit loss model to replace the previous incurred credit loss model. The impairment model adopts three-stage model, and the credit loss provision is assessed based on 12-month ECL or lifetime ECL depending on whether the credit risk has increased significantly since initial recognition of relevant items.

In respect of hedge accounting, the New Financial Instrument Standards improved the applicability of hedge accounting, combing the hedge accounting with enterprise risk management more closely.

Where the recognition and measurement of financial instruments prior to January 1, 2019 are inconsistent with the requirements of the New Financial Instrument Standards, the Group will make retrospective adjustments in accordance with the New Financial Instrument Standards. Where the comparative figures of prior period are inconsistent with the New Financial Instrument Standards, the comparative figures are not adjusted. The difference between the original carrying amount of the financial instrument and the new carrying amount at the application date of the New Financial Instrument Standards is included in retained earnings or other comprehensive income at January 1, 2019.

| (2). | Changes | in | significant | accounting | estimates |
|-------------|---------|----|-------------|------------|-----------|
|-------------|---------|----|-------------|------------|-----------|

□ Applicable √ N/A

(3). Adjustment on the related opening balances in the financial statements for the current year due to implementation of New Financial Instruments Standards, New Revenue Standards or New Lease Standards since 2019

| \checkmark | App] | licab | le | | N/A |
|--------------|------|-------|----|--|-----|
|--------------|------|-------|----|--|-----|

Consolidated Balance Sheet

| Item | December 31, 2018 | January 1, 2019 | Adjustments |
|--|--------------------|--------------------|--------------------|
| Current assets: | | | |
| Cash and bank balances | 123,771,376,378.50 | 123,771,376,378.50 | |
| Balances with clearing agencies | | | |
| Placements with banks and other financial institutions | | | |
| Held-for-trading financial assets | | 38,962,323,652.23 | 38,962,323,652.23 |
| Financial assets at fair value through profit or loss | 26,561,958,372.83 | | -26,561,958,372.83 |
| Derivative financial assets | | | |
| Notes receivable | 20,960,437,399.34 | 5,112,814,572.67 | -15,847,622,826.67 |
| Accounts receivable | 40,129,806,051.07 | 40,100,962,318.30 | -28,843,732.77 |
| Financing with receivables | | 9,019,071,632.12 | 9,019,071,632.12 |
| Prepayments | 18,693,772,988.65 | 18,693,772,988.65 | |
| Premiums receivable | | | |
| Amounts receivable under reinsurance contracts | | | |
| Reinsurer's share of insurance contract reserves | | | |
| Other receivables | 16,098,675,531.76 | 15,253,051,253.60 | -845,624,278.16 |
| Including: Interest receivable | 845,875,895.56 | 239,026,584.31 | -606,849,311.25 |
| Dividends receivable | 1,684,077,535.91 | 1,684,077,535.91 | |

| Financial assets purchased under resale | 664,270,025.14 | 664,995,954.06 | 725,928.92 |
|--|--------------------|--------------------|--------------------|
| agreements Inventories | 58,942,623,891.76 | 58,942,623,891.76 | |
| Held-for-sale assets | 80,713,400.00 | 80,713,400.00 | |
| Non-current assets due within one year | 68,482,616,753.87 | 68,479,422,816.59 | -3,193,937.28 |
| Other current assets | 78,989,593,361.29 | 82,183,216,861.29 | 3,193,623,500.00 |
| Total current assets | 453,375,844,154.21 | 461,264,345,719.77 | 7,888,501,565.56 |
| Non-current assets: | 455,575,644,154.21 | 401,204,343,719.77 | 7,888,301,303.30 |
| | | | |
| Loans and advances | 83,622,585,035.57 | 83,765,249,775.22 | 142,664,739.65 |
| Debt investments | | 407,000,000.00 | 407,000,000.00 |
| Available-for-sale financial assets | 23,930,347,255.24 | | -23,930,347,255.24 |
| Other debt investments | | 1,059,460,112.10 | 1,059,460,112.10 |
| Held-to-maturity investments | | | |
| Long-term receivables | 6,837,413,269.79 | 6,834,116,075.02 | -3,297,194.77 |
| Long-term equity investments | 70,930,412,035.35 | 70,930,412,035.35 | |
| Investments in other equity instruments | | 12,793,440,069.72 | 12,793,440,069.72 |
| Other non-current financial assets | | 1,535,997,716.87 | 1,535,997,716.87 |
| Investment properties | 3,189,719,135.21 | 3,189,719,135.21 | |
| Fixed assets | 69,187,280,487.53 | 69,187,280,487.53 | |
| Construction in progress | 20,849,258,157.42 | 20,849,258,157.42 | |
| Bearer biological assets | | | |
| Oil and gas assets | | | |
| Right-of-use assets | | | |
| Intangible assets | 14,008,333,485.71 | 14,008,333,485.71 | |
| Development expenditure | 538,649,981.13 | 538,649,981.13 | |
| Goodwill | 1,481,372,227.53 | 1,481,372,227.53 | |
| Long-term deferedexpenses | 2,046,972,887.33 | 2,046,972,887.33 | |
| Deferred tax assets | 27,929,663,770.25 | 27,972,554,968.77 | 42,891,198.52 |
| Other non-current assets | 4,841,997,958.74 | 4,780,139,394.91 | -61,858,563.83 |
| Total non-current assets | 329,394,005,686.80 | 321,379,956,509.82 | -8,014,049,176.98 |
| TOTAL ASSETS | 782,769,849,841.01 | 782,644,302,229.59 | -125,547,611.42 |
| Current liabilities: | <u>.</u> | | |
| Short-term borrowings | 16,726,440,287.46 | 16,726,440,287.46 | |
| Loans from the central bank | | | |
| Taking from banks and other financial institutions | 51,770,000,000.00 | 52,110,658,288.27 | 340,658,288.27 |
| Held-for-trading financial liabilities | | 977,399,765.77 | 977,399,765.77 |
| Financial liabilities at fair value through profit or loss | 977,399,765.77 | | -977,399,765.77 |
| Derivative financial liabilities | | | |
| Notes payable | 29,561,215,637.83 | 29,561,215,637.83 | |
| Accounts payable | 125,265,496,964.04 | 125,265,496,964.04 | |
| Receipts in advance | 15,354,857,292.90 | 15,354,857,292.90 | |
| Financial assets sold under repurchase agreements | 470,099,390.00 | 470,099,390.00 | |
| Customer deposits and deposits from banks and other financial institutions | 71,888,866,760.03 | 71,988,278,391.57 | 99,411,631.54 |
| Funds from securities trading agency | | | |
| Funds from underwriting securities agency | | | |
| Employee benefits payable | 9,421,027,458.19 | 9,421,027,458.19 | |
| Taxes payable | 10,574,884,976.00 | 10,574,884,976.00 | |
| Other payables | 67,550,463,107.22 | 66,695,847,507.41 | -854,615,599.81 |

| Including: Interest payable | 962,428,254.89 | 107,812,655.08 | -854,615,599.81 |
|--|--------------------|--------------------|---------------------------------------|
| Dividends payable | 647,498,222.92 | 647,498,222.92 | 00 1,010,033101 |
| Fees and commissions payable | 0.77,120,222.32 | 017,130,222132 | |
| Amounts payable under reinsurance contracts | | | |
| Held-for-sale liabilities | | | |
| Non-current liabilities due within one year | 14,613,907,051.50 | 14,613,907,051.50 | |
| Other current liabilities | 148,482,040.29 | 150,275,665.50 | 1,793,625.21 |
| Total current liabilities | 414,323,140,731.23 | 413,910,388,676.44 | -412,752,054.79 |
| Non-current liabilities: | 111,323,110,731.23 | 113,710,300,070.11 | 112,732,031.77 |
| Insurance contract reserves | | | |
| Long-term borrowings | 19,157,930,619.58 | 19,157,930,619.58 | |
| Bonds payable | 13,374,792,430.97 | 13,787,544,485.76 | 412,752,054.79 |
| Including: Preference shares | 13,371,772,130.57 | 13,707,311,103.70 | 112,732,03 1.79 |
| Perpetual bonds | | | |
| Lease liability | | | |
| Long-term payables | 1,197,541,788.28 | 1,197,541,788.28 | |
| Long-term employee benefits payable | 5,853,234,035.63 | 5,853,234,035.63 | |
| Provisions | 15,265,687,656.41 | 15,265,687,656.41 | |
| Deferred income | 26,610,620,988.75 | 26,610,620,988.75 | |
| Deferred tax liabilities | 2,266,676,112.19 | 2,266,676,112.19 | |
| Other non-current liabilities | | | |
| Total non-current liabilities | 83,726,483,631.81 | 84,139,235,686.60 | 412,752,054.79 |
| TOTAL LIABILITIES | 498,049,624,363.04 | 498,049,624,363.04 | · · · · · · · · · · · · · · · · · · · |
| SHAREHOLDERS' EQUITY: | | | |
| Share capital | 11,683,461,365.00 | 11,683,461,365.00 | |
| Other equity instruments | | | |
| Including: Preference shares | | | |
| Perpetual bonds | | | |
| Capital reserve | 55,322,945,530.44 | 55,322,945,530.44 | |
| Less: Treasury shares | | | |
| Other comprehensive income | 8,014,045,544.15 | 8,124,396,447.82 | 110,350,903.67 |
| Special reserve | 509,046,814.71 | 509,046,814.71 | |
| Surplus reserve | 40,843,171,648.51 | 40,843,171,648.51 | |
| General risk reserve | 2,898,526,086.15 | 2,898,526,086.15 | |
| Retained earnings | 115,097,364,967.32 | 114,915,766,538.81 | -181,598,428.51 |
| Total owners' equity attributable to equity holders of the Company | 234,368,561,956.28 | 234,297,314,431.44 | -71,247,524.84 |
| Minority interests | 50,351,663,521.69 | 50,297,363,435.11 | -54,300,086.58 |
| TOTAL SHAREHOLDERS' EQUITY | 284,720,225,477.97 | 284,594,677,866.55 | -125,547,611.42 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 782,769,849,841.01 | 782,644,302,229.59 | -125,547,611.42 |

| Description of adjustments of items: |
|--------------------------------------|
| √ Applicable □N/A |

Summary of Impacts of Initial Application of New Financial Instrument Standards at January 1, 2019 (Consolidated)

| | | Impact of implementation of New Financial Instrument Standards | | | | | | |
|---|---|--|--|--|--------------------|-----------------|--|---|
| | | | Rec | lassification | | Remeas | surement | |
| Item | Carrying amount under previous standards December 31, 2018 | Transfer from financial assets previously classified as loans and receivables (Note 1) | Transfer from financial assets previously classified as available-for-sale financial assets (Note 2) | Transfer from financial assets/liabilities previously measured at fair value through profit or loss (Note 3) | Others (Note 5) | ECL (Note 4) | Change from cost measurement to fair value measurement (Note 1, 2) | Carrying amount under New Financial Instrument Standards January 1, 2019 |
| Held-for-trading financial assets | | 6,823,754,460.29 | 7,011,410,654.68 | 25,025,960,655.96 | 6,371,528.31 | | 94,826,352.99 | 38,962,323,652.23 |
| Financial assets at FVTPL | 26,561,958,372.83 | | | -26,561,958,372.83 | | | | |
| Notes receivable | 20,960,437,399.34 | -15,844,072,431.58 | | | | -3,550,395.09 | | 5,112,814,572.67 |
| Accounts receivable | 40,129,806,051.07 | | | | | -28,843,732.77 | | 40,100,962,318.30 |
| Financing with receivables | | 9,020,317,971.29 | | | | | -1,246,339.17 | 9,019,071,632.12 |
| Other receivables | 16,098,675,531.76 | | | | -606,849,311.25 | -238,774,966.91 | | 15,253,051,253.60 |
| Financial assets purchased under resale agreement | 664,270,025.14 | | | | 725,928.92 | | | 664,995,954.06 |
| Non-current assets due within one year | 68,482,616,753.87 | | | | | -3,193,937.28 | | 68,479,422,816.59 |
| Other current assets | 78,989,593,361.29 | | 3,193,623,500.00 | | | | | 82,183,216,861.29 |
| Loans and advances | 83,622,585,035.57 | | | | 238,854,605.44 | -96,189,865.79 | | 83,765,249,775.22 |
| Debt investments | | | | | 407,000,000.00 | | | 407,000,000.00 |
| Available-for-sale financial assets | 23,930,347,255.24 | | -23,930,347,255.24 | | | | | |
| Other debt investments | | | 1,043,704,299.69 | | 15,755,812.41 | | | 1,059,460,112.10 |
| Long-term receivables | 6,837,413,269.79 | | | | | -3,297,194.77 | | 6,834,116,075.02 |
| Investments in other equity instruments | | | 12,681,608,800.87 | | | | 111,831,268.85 | 12,793,440,069.72 |
| Other non-current financial assets | | | | 1,535,997,716.87 | | | | 1,535,997,716.87 |
| Deferred tax assets | 27,929,663,770.25 | | | | | 29,743,238.90 | 13,147,959.62 | 27,972,554,968.77 |
| Other non-current assets | 4,841,997,958.74 | | | | -61,858,563.83 | _ | | 4,780,139,394.91 |
| Takings from banks and other financial instructions | 51,770,000,000.00 | | | | 340,658,288.27 | | | 52,110,658,288.27 |
| Held-for-trading financial liabilities | | | | 977,399,765.77 | | | | 977,399,765.77 |

| Financial liabilities at FVTPL | 977,399,765.77 | | -977,399,765.77 | | | | |
|--|--------------------|----------------|-----------------|-----------------|-----------------|----------------|--------------------|
| Customer deposits and deposits from banks and other financial institutions | 71,888,866,760.03 | | | 99,411,631.54 | | | 71,988,278,391.57 |
| Other payables | 67,550,463,107.22 | | | -854,615,599.81 | | | 66,695,847,507.41 |
| Other current liabilities | 148,482,040.29 | | | 1,793,625.21 | | | 150,275,665.50 |
| Bonds payable | 13,374,792,430.97 | | | 412,752,054.79 | | | 13,787,544,485.76 |
| Other comprehensive income | 8,014,045,544.15 | 20,968,163.15 | | | | 89,382,740.52 | 8,124,396,447.82 |
| Retained earnings | 115,097,364,967.32 | -20,968,163.15 | | | -302,808,139.78 | 142,177,874.42 | 114,915,766,538.81 |
| Minority interests | 50,351,663,521.69 | | | | -41,298,713.93 | -13,001,372.65 | 50,297,363,435.11 |

Note 1: Transfer from financial assets previously classified as loans and receivables

In the course of its business, the Group discounts or endorses some of the notes receivable before they are mature.

As the Group managed a part of the its notes receivable by using a business model of which the objective was not only to receive the contractual cash flow but also to sell such financial assets, as at 1 January 2019, the notes receivable amounting to RMB 9,020,317,971.29 were reclassified from financial assets classified as loans and receivables to financial assets measured at fair value through other comprehensive income and included in the receivables financing. Besides, the re-measurement of the notes receivable previously measured at amortized cost to fair value resulted in a decrease of RMB 1,246,339.17 in the carrying amount of the receivables financing and a corresponding reduction in other comprehensive income.

The Group managed the other part of its notes receivable by using a business model of which the objective was to sell such financial assets. Therefore, as at 1 January 2019, the notes receivable amounting to RMB 6,823,754,460.29 were reclassified from financial assets classified as loans and receivables to financial assets measured at fair value through profit or loss and included in the held-for-trading financial assets. Besides, the re measurement of the notes receivable previously measured at amortized cost to fair value resulted in a decrease of RMB 81,769,691.31 in the carrying amount of the held-for-trading financial assets, together with an increase of RMB 13,068,006.86 in deferred tax assets, a decrease of RMB 34,283,514.57 in minority interests and a decrease of RMB 34,418,169.88 in retained earnings.

Note 2: Transfer from financial assets previously classified as available for sale

Transfer from available-for-sale financial assets to investments in other equity instruments

As at 1 January 2019, available-for-sale financial assets amounting to RMB 12,681,608,800.87 were designated as financial assets at fair value through other comprehensive income and included in investments in other equity instruments, which were investments in held-for-trading equity instruments and would not be sold in a foreseeable future by the Group. In the above available-for-sale financial assets, RMB 841,379,494.64 that were not quoted in an active market and of which the fair value could not be measured reliably, were measured at cost in prior period according to previous standards. As at 1 January 2019, such part of equity investment was measured at fair value, resulting in an increase of RMB 111,831,268.85 in the carrying amount of investments in other equity instruments, together with an increase of RMB 79,952.76 in deferred tax assets, an increase of RMB 90,629,079.69 in other comprehensive income (changes in fair value of investments in other equity instruments) and an increase of RMB 21,282,141.92 in minority interests. Besides, impairment loss for the owners' equity attributable to equity holders of the Company recognized in prior periods amounted to RMB 22,446,226.13, which was transferred from retained earnings to other comprehensive income (changes in fair value of investments in other equity instruments) at 1 January 2019.

Transfer from available-for-sale financial assets to held-for-trading financial assets

As at 1 January 2019, available-for-sale financial assets amounting to RMB 7,011,410,654.68 were reclassified as financial assets at fair value through profit or loss and included in held-for-trading financial assets, with accumulated loss from changes in fair value as measured at fair value amounting to RMB 43,414,389.28 was transferred from other comprehensive income (profit or loss from changes in fair value of available-for-sale financial assets) to retained earnings accordingly, in which the available-for-sale financial assets previously measured at cost according to original standards of financial instruments, and such part of equity investment was measured at fair value as at 1 January 2019, resulting in an increase of RMB 176,596,044.30 in the carrying amount of held-for-trading financial assets and an increase in retained earnings.

Transfer from available-for-sale debt instruments to other debt investments

As at 1 January 2019, according to the contractual terms of the available-for-sale debt instruments amounting to RMB 4,237,327,799.69, the cash flows they generated on a specific date were payments of principal and interest based on the outstanding principal, and the Group managed such financial assets by using a business model of which the objective was not only to receive the contractual cash flow but also to sell such financial assets. Therefore, this part of financial assets were reclassified from the available-for-sale financial asset to financial assets measured at fair value through other comprehensive income and included RMB 3,193,623,500.00 in other current assets and RMB 1,043,704,299.69 in other debt investments.

Note 3: Transfer from financial assets/liabilities previously classified as at fair value through profit or loss

As at 1 January 2019, the Group classified equity instruments and debt instruments carrying an amount of RMB 26,561,958,372.83 to financial assets at fair value through profit or loss and included RMB 25,025,960,655.96 in held-for-trading financial assets and RMB 1,535,997,716.87 in other non-current financial assets.

As at 1 January 2019, the Group designated the interests of other shareholders in structured entities carrying an amount of RMB 977,399,765.77 as financial liabilities at fair value through profit or loss and included in held-for-trading financial liabilities.

Note 4: Expected credit loss ("ECL")

As at 1 January 2019, the Group recognized credit loss provision impairment of accounts receivable, other financial assets classified as at amortized cost and debt instruments at fair value through other comprehensive income according to the new standards of financial instruments. Specifically, the effects include:

For notes receivable and accounts receivable, the Group adopted simplified method to measure the expected credit loss according to the new standards of financial instruments, i.e. the provision was assessed at an amount equivalent to lifetime expected credit loss, resulting in an increase of RMB 3,550,395.09 in the credit loss provision of notes receivable and an increase of RMB 28,843,732.77 in credit loss provision of accounts receivable as at 1 January 2019, together with an increase of RMB 2,577,253.03 in deferred tax assets, an decrease of RMB 3,578,535.48 in minority interests and an decrease of RMB 26,238,339.35 in retained earnings.

For other financial assets at amortized cost (mainly include other receivables, loans and advances, non-current assets due within one year, and long-term receivables), the Group adopted three-phase model to measure the expected credit loss according to the new standards of financial instruments. Based on whether the credit risk has increased significantly after the initial recognition of relevant items, the credit loss provision was assessed according to the expected credit loss for 12 months or its lifetime, resulting in an increase of RMB 341,455,964.75 in the credit loss provision of other receivables, loans and advances, non-current assets due within one year and long-term receivables as at 1 January 2019, an increase of RMB 27,165,985.87 in deferred tax assets, a decrease of RMB 37,720,178.45 in minority interests, and a decrease of RMB 276,569,800.43 in retained earnings.

Note 5: Others

As at 1 January 2019, the Group included interest provided on financial instruments based on the effective interest rate method in the book balance of corresponding financial instruments, transferred RMB 6,371,528.31 of the interest receivable under other receivables in held-for-trading financial assets amounting to RMB 606,849,311.25, RMB 725,928.92 in financial assets purchased under resale agreements, RMB 345,141,436.17 in other non-current assets, RMB 238,854,605.44 in loans and advances, and RMB 15,755,812.41 in other debt investments, and transferred RMB 340,658,288.27 of interest payable under other payables amounting to RMB 854,615,599.81 in taking from banks and other financial institutions,

RMB 99,411,631.54 in customers deposits, RMB 412,752,054.79 in bonds payable and RMB 1,793,625.21 in other current liabilities.

As the Group managed entrusted loans by using a business model of which the objective was to collect contractual cash flow, as at 1 January 2019, the Group reclassified long-term entrusted loans amounting to RMB 407,000,000.00 from other non-current assets to financial assets at amortized cost, and included in debt investments.

The following table set forth the reconciliation between the loss provision previously recognized according to the original standards of financial instruments and the credit loss provision recognized according to the new standards of financial instruments of the financial assets measured at amortized cost and the financial assets classified as at fair value through other comprehensive income as at 1 January 2019.

Statement of Reconciliation of the Consolidated Credit Loss Provision as at 1 January 2019 (Consolidated)

Unit: RMB

| Item | Impairment provision recognized under original standards of financial instruments | Reclassification | Expected loss provision as re-measured | Credit loss provision recognized under new standards of financial instruments |
|--|--|------------------|--|--|
| Credit loss provision of financial assets: | | | | |
| Credit loss provision of notes receivable | | | 3,550,395.09 | 3,550,395.09 |
| Bad debt provision / credit loss provision of accounts receivable | 1,645,574,103.01 | | 28,843,732.77 | 1,674,417,835.78 |
| Credit loss provision of receivables financing | | | | |
| Bad debt provision / credit loss provision of other receivables | 745,936,660.61 | | 238,774,966.91 | 984,711,627.52 |
| Impairment provision / credit loss provision of entrusted loans | 90,000,000.00 | | | 90,000,000.00 |
| Loss provision / credit loss provision of loans and advances | 6,535,951,905.80 | | 96,189,865.79 | 6,632,141,771.59 |
| Impairment provision of available-for-sale financial assets | 846,762,690.87 | -846,762,690.87) | | |
| Credit loss provision of other debt investments | | | | |
| Bad debt provision / credit loss provision of long-term receivables | 448,326,669.51 | | 6,491,132.05 | 454,817,801.56 |
| Impairment provision / credit loss provision of other non-current assets | 237,819,336.36 | | | 237,819,336.36 |
| Sub-total of credit loss provision of financial assets | 10,550,371,366.16 | -846,762,690.87) | 373,850,092.61 | 10,077,458,767.90 |

Balance Sheet of the Company

| Item | 31 December 2018 | 1 January 2019 | Adjustments |
|---|-------------------|-------------------|-------------------|
| Current assets: | | | |
| Cash and bank balances | 65,270,094,412.35 | 65,270,094,412.35 | |
| Held-for-trading financial assets | | | |
| Financial assets at fair value through profit or loss | | | |
| Derivative financial assets | | | |
| Notes receivable | 3,685,023,144.94 | 2,409,802,454.92 | -1,275,220,690.02 |
| Accounts receivable | 2,420,857,752.11 | 2,405,474,403.89 | -15,383,348.22 |
| Receivables financing | | 1,259,342,666.00 | 1,259,342,666.00 |
| Prepayments | 422,726,331.27 | 422,726,331.27 | |

| Drift Motor | THINIOTE REPORT 2017 | | |
|--|---|--------------------|--------------------|
| Other receivables | 8,452,326,721.12 | 8,331,930,818.94 | -120,395,902.18 |
| Including: Interest receivable | 1,068,804,496.43 | 1,068,804,496.43 | |
| Dividends receivable | 1,401,149,536.35 | 1,401,149,536.35 | |
| Inventories | 5,066,183,360.72 | 5,066,183,360.72 | |
| Held-for-sale assets | | | |
| Non-current assets due within one year | 220,000,000.00 | 220,000,000.00 | |
| Other current assets | 1,795,559,060.29 | 1,795,559,060.29 | |
| Total current assets | 87,332,770,782.80 | 87,181,113,508.38 | -151,657,274.42 |
| Non-current assets: | | | |
| Debt investments | | 10,113,138,800.00 | 10,113,138,800.00 |
| Available-for-sale financial assets | 7,815,170,714.40 | | -7,815,170,714.40 |
| Other debt investments | | | |
| Held-to-maturity investments | | | |
| Long-term receivables | | | |
| Long-term equity investments | 126,617,133,347.57 | 126,617,133,347.57 | |
| Investments in other equity instruments | | 7,815,170,714.40 | 7,815,170,714.40 |
| Other non-current financial assets | | | |
| Investment properties | 279,357,608.03 | 279,357,608.03 | |
| Fixed assets | 9,397,105,933.55 | 9,397,105,933.55 | |
| Construction in progress | 4,091,602,479.41 | 4,091,602,479.41 | |
| Bearer biological assets | | | |
| Oil and gas assets | | | |
| Right-of-use assets | | | |
| Intangible assets | 2,687,633,257.29 | 2,687,633,257.29 | |
| Development expenditure | 491,796,612.09 | 491,796,612.09 | |
| Goodwill | | | |
| Long-term defered expenses | | | |
| Deferred tax assets | | | |
| Other non-current assets | 10,152,668,068.64 | 39,529,268.64 | -10,113,138,800.00 |
| Total non-current assets | 161,532,468,020.98 | 161,532,468,020.98 | |
| TOTAL ASSETS | 248,865,238,803.78 | 248,713,581,529.36 | -151,657,274.42 |
| Current liabilities: | | | |
| Short-term borrowings | | | |
| Held-for-trading financial liabilities | | | |
| Financial liabilities at fair value through profit or loss | | | |
| Derivative financial liabilities | | | |
| Notes payable | 455,182,068.00 | 455,182,068.00 | |
| Accounts payable | 25,520,968,862.24 | 25,520,968,862.24 | |
| Receipts in advance | 2,235,358,890.39 | 2,235,358,890.39 | |
| Employee benefits payable | 1,674,403,681.66 | 1,674,403,681.66 | |
| Taxes payable | 268,417,005.42 | 268,417,005.42 | |
| Other payables | 1,337,656,450.85 | 1,337,656,450.85 | |
| Including: Interest payable | 11,090,062.50 | 11,090,062.50 | |
| Dividends payable | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , , | |
| Held-for-sale liabilities | | | |
| Non-current liabilities due within one year | 2,298,908,678.20 | 2,298,908,678.20 | |
| Other current liabilities | , , , | , , , | |

| Total current liabilities | 33,790,895,636.76 | 33,790,895,636.76 | |
|--|--------------------|--------------------|-----------------|
| Non-current liabilities: | · | · | |
| Long-term borrowings | 7,720,000,000.00 | 7,720,000,000.00 | |
| Bonds payable | | | |
| Including: Preference shares | | | |
| Perpetual bonds | | | |
| Lease liability | | | |
| Long-term payables | 769,707,669.35 | 769,707,669.35 | |
| Long-term employee benefits payable | 3,502,882,676.16 | 3,502,882,676.16 | |
| Provisions | 1,950,623,933.94 | 1,950,623,933.94 | |
| Deferred income | 2,515,135,076.12 | 2,515,135,076.12 | |
| Deferred tax liabilities | 637,884,700.77 | 637,884,700.77 | |
| Other non-current liabilities | | | |
| Total non-current liabilities | 17,096,234,056.34 | 17,096,234,056.34 | |
| TOTAL LIABILITIES | 50,887,129,693.10 | 50,887,129,693.10 | |
| SHAREHOLDERS' EQUITY: | · | · | |
| Share capital | 11,683,461,365.00 | 11,683,461,365.00 | |
| Other equity instruments | | | |
| Including: Preference shares | | | |
| Perpetual bonds | | | |
| Capital reserve | 65,129,333,550.92 | 65,129,333,550.92 | |
| Less: Treasury shares | | | |
| Other comprehensive income | 4,493,845,449.56 | 4,493,845,449.56 | |
| Special reserve | | | |
| Surplus reserve | 40,843,171,648.51 | 40,843,171,648.51 | |
| Retained earnings | 75,828,297,096.69 | 75,676,639,822.27 | -151,657,274.42 |
| TOTAL SHAREHOLDERS' EQUITY | 197,978,109,110.68 | 197,826,451,836.26 | -151,657,274.42 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 248,865,238,803.78 | 248,713,581,529.36 | -151,657,274.42 |

| | Ex | olanation | on | the | ad | justments |
|--|----|-----------|----|-----|----|-----------|
|--|----|-----------|----|-----|----|-----------|

√ Applicable □N/A

Summary of Initial Implementation of New Standards of Financial Instruments since 1 January 2019 (The Company)

Unit: RMB

| Effect of the implementation of new standards of financial instruments | | | | | ents | |
|--|---|--|---|-----------------------|-------------------------------|---|
| | | | Re-measurement | Carrying amount under | | |
| Item | Carrying amount under original standards 31 December 2018 | Transfer from financial assets previously classified as loans and receivables (Note 1) | Transfer from financial assets previously classified as available for sale (Note 2) | Others (Note 4) | Expected credit loss (Note 3) | new standards of financial instruments 1 January 2019 |
| Notes receivable | 3,685,023,144.94 | -1,259,342,666.00 | | | -15,878,024.02 | 2,409,802,454.92 |
| Accounts receivable | 2,420,857,752.11 | | | | -15,383,348.22 | 2,405,474,403.89 |
| Receivables financing | | 1,259,342,666.00 | | | | 1,259,342,666.00 |
| Other receivables | 8,452,326,721.12 | | | | -120,395,902.18 | 8,331,930,818.94 |
| Debt investments | | | | 10,113,138,800.00 | | 10,113,138,800.00 |
| Available-for-sale financial assets | 7,815,170,714.40 | | -7,815,170,714.40 | | | |
| Investments in other equity instruments | | | 7,815,170,714.40 | | | 7,815,170,714.40 |
| Other non-current assets | 10,152,668,068.64 | | | -10,113,138,800.00 | | 39,529,268.64 |
| Retained earnings | 75,828,297,096.69 | _ | | | -151,657,274.42 | 75,676,639,822.27 |

Note 1: Transfer from financial assets previously classified as loans and receivables

In managing the liquidity, the Company discounts or endorses the bank acceptances before they are mature, and will derecognize the bank acceptances discounted or endorsed provided that the Company has transferred almost all the risks and rewards to the related counterparties.

As the Company managed bank acceptances receivable by using a business model of which the objective was not only to collect contractual cash flow but also to sell such financial assets, as at 1 January 2019, the notes receivable amounting to RMB 1,259,342,666.00 were reclassified from financial assets classified as loans and receivables to financial assets at fair value through other comprehensive income and included in receivables financing.

Note 2: Transfer from financial assets previously classified as available for sale

As at 1 January 2019, available-for-sale financial assets amounting to RMB 7,815,170,714.40 were designated as financial assets at fair value through other comprehensive income and included in investments in other equity instruments, which were investments in held-for-trading equity instruments and would not be sold in a foreseeable future by the Company. In the above available-for-sale financial assets, RMB 494,566,740.00 that were not quoted in an active market and of which the fair value could not be measured reliably, were measured at cost

in prior period according to previous standards, and were invested by SAIC in the Company's share purchase transactions with SAIC and Shanghai Automotive Industry Co., Ltd. in 2011, of which impairment had been provided fully before investments.

Note 3: Expected credit loss

As at 1 January 2019, the Company recognized credit loss provision impairment of accounts receivable and other financial assets classified as at amortized cost according to the new standards of financial instruments. Specifically, the effects include:

For notes receivable and accounts receivable, the Company adopted simplified method to measure the expected credit loss according to the new standards of financial instruments, i.e. the provision was assessed at an amount equivalent to lifetime expected credit loss, resulting in an increase of RMB 15,878,024.02 in the credit loss provision of notes receivable and a decrease of RMB 15,878,024.02 in retained earnings as at 1 January 2019; as well as an increase of RMB 15,383,348.22 in credit loss provision and an decrease of RMB 15,383,348.22 in retained earnings as at 1 January 2019.

For other receivables, the Company adopted three-phase model to measure the expected credit loss according to the new standards of financial instruments. Based on whether the credit risk has increased significantly after the initial recognition of relevant items, the credit loss provision was assessed according to the expected credit loss for 12 months or its lifetime, resulting in an increase of RMB 120,395,902.18 in the credit loss provision of other receivables and a decrease of RMB 120,395,902.18 in retained earnings as at 1 January 2019.

Note 4: Others

As the Company managed entrusted loans by using a business model of which the objective was to collect contractual cash flow, as at 1 January 2019, the Company reclassified long-term entrusted loans amounting to RMB 10,113,138,800.00 to financial assets at amortized cost, and included in debt investments.

The following table set forth the reconciliation between the loss provision previously recognized according to the original standards of financial instruments and the credit loss provision recognized according to the new standards of financial instruments of the financial assets measured at amortized cost and the financial assets classified as at fair value through other comprehensive income as at 1 January 2019.

Statement of Reconciliation of the Credit Loss Provision as at 1 January 2019 (The Company)

Unit: RMB

| Item | Impairment provision recognized under original standards | Reclassification | Expected loss provision as re- measured | Credit loss provision recognized under new standards of financial instruments |
|---|--|------------------|---|--|
| Credit loss provision of financial assets: | | | | |
| Bad debt provision / credit loss provision of notes receivable | | | 15,878,024.02 | 15,878,024.02 |
| Bad debt provision / credit loss provision of accounts receivable | | | 15,383,348.22 | 15,383,348.22 |
| Credit loss provision of receivables financing | | | | |
| Bad debt provision / credit loss provision of other receivables | | | 120,395,902.18 | 120,395,902.18 |
| Impairment provision / credit loss provision of entrusted loans | | | | |
| Impairment provision of available-for-sale financial assets | 494,566,740.00 | -494,566,740.00 | | |
| Sub-total of credit loss provision of financial assets | 494,566,740.00 | -494,566,740.00 | 151,657,274.42 | 151,657,274.42 |

| (4) Explanation on adjusting the comparable figures for the prior periods retroactively due to | due to implementation of |
|--|--------------------------|
| new standards of financial instruments or new lease standards since 2019 | |

□ Applicable √ N/A

42. Others

√ Applicable □N/A

42.1 New exchange standards of non-monetary assets

The revised Accounting Standards for Business Enterprises No. 7—Exchange of Non-Monetary Assets (Cai Kuai (2019) No. 8, hereinafter referred to as "new exchange standards of non-monetary assets") which was

issued by the Ministry of Finance on 9 May 2019 and applied since 10 June 2019 revised the definition of the exchange of non-monetary assets; defined the applicable scope of the standards; specified the time point to recognize the assets received and derecognize the assets surrendered, as well as the accounting principles when the time point to recognize the assets received and the time point to derecognize the assets surrendered; detailed the accounting treatment of the exchange of non-monetary assets; and added the relevant disclosure requirements.

The new exchange standards of non-monetary assets have no significant impact on the financial statements.

42.2 New standards of debt restructuring

The revised Accounting Standards for Business Enterprises No. 12—Debt Restructuring (Cai Kuai (2019) No. 9, hereinafter referred to as "new standards of debt restructuring") issued by the Ministry of Finance on 16 May 2019 and applied since 17 June 2019 revised the definition of debt restructuring; defined the applicable scope of standards; revised the accounting treatment of debt restructuring; and simplified the disclosure requirements in debt restructuring.

The new exchange standards of debt restructuring have no significant impact on the financial statements.

42.3 Presentation format of financial statements

The Group has prepared the financial statements for the year 2019 in accordance with the Notice of the Revised Format of 2019 Financial Statements for General Business Enterprises (Cai Kuai (2019) No. 6, hereinafter referred to as the "Cai Kuai No.6 Document") issued by the Ministry of Finance on 30 April 2019. Cai Kuai No.6 Document revised the presenting accounts in the balance sheet and income statement and split "Notes and accounts receivable" to be "Notes receivable" and "Accounts receivable", and "Notes and accounts payable" to be "Non-current assets due within one year", "Deferred income", "Other equity instruments", "Research and development expenses", "Interest income" under "Financial expenses", "Other income", "Gains on disposal of assets", "Non-operating income" and "Non-operating expenses", and adjusted the presenting location of "Impairment losses of assets", and specified the presentation of "Capital contribution of holders of other equity instruments". For the changes of the above presentation items, the Company restated the comparative figures of prior year.

VI. TAXES

1. Major categories of taxes and tax rates

Information of major categories of taxes and tax rates

√ Applicable □ N/A

| Category of tax | Basis of tax computation | Tax rate |
|-----------------------|---|-------------|
| | Sales of goods, rending of processing and repair and replacement services, and tangible movable property rental service | 13%, 16% |
| | Transportation service | 9%, 10% |
| Value-added tax | Modern service (excluding real estate leases and tangible movable property rental services) (including research and technical services, and logistics support services, etc.) | 6% |
| | Immovable property rental services | 10%, 9%, 5% |
| | Financial services | 6% |
| Consumption tax | Sales of automobiles by vehicle manufacturer | 1% - 25% |
| Enterprise income tax | Enterprise taxable income | 15%, 25% |

Note: The value-added tax ("VAT") is the output tax after deducting input tax deductible. Before 1 April 2019, 16% or 10% is applicable to the taxable sale of goods, transportation services and immovable lease, etc. In accordance with the Announcement of the Ministry of Finance, the State Taxation Administration and the General Administration of Customs on Relevant Policies for Deepening the Value-Added Tax Reform (Announcement [2019] No. 39 of the Ministry of Finance, the State Taxation Administration and the General Administration of Customs), since 1 April 2019, the original applicable tax rate of 16% for taxable sales is adjusted to 13%, while the original applicable tax rate of 10% is adjusted to 9%.

Disclosure about entities being levied at different enterprise income tax rates:

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Name of taxpayer | Income tax rate (%) |
|--|---------------------|
| SAIC Maxus Vehicle Co., Ltd. ("SAIC Maxus") | 25 |
| SAIC Motor Equity Investment Co., Ltd. ("Equity Investment") | 25 |
| SAIC General Motors Sales Co., Ltd. ("GM Sales") | 25 |
| Shanghai Shanghong Real Estate Co., Ltd. ("Shanghong Real Estate") | 25 |
| SAIC Investment Management Co., Ltd. ("Investment Management") | 25 |
| SAIC Group Financial Holding Management Co., Ltd. ("SAIC Financial Holding") | 25 |
| SAIC Insurance Sales Co., Ltd. ("SAIC Insurance") | 25 |
| SAIC Volkswagen Sales Co., Ltd. | 25 |
| China United Automotive System Co., Ltd. | 25 |
| SAIC Finance Co., Ltd. ("SFC") | 25 |
| Shanghai Pengpu Machine Building Plant Co., Ltd. | 25 |
| HUAYU Automotive Systems Co., Ltd. ("HASCO") | 25 |
| Anji Automotive Logistics Co., Ltd. ("Anji Logistics") | 25 |
| Shanghai Automotive Industry Sales Co., Ltd. ("Industry Sales") | 25 |
| SAIC CATL Power Battery System Co., Ltd. | 25 |
| Shanghai Automobile Import & Export Co., Ltd. | 25 |
| Shanghai Shangyuan Investment Management Co., Ltd. ("Shangyuan Investment") | 25 |
| China Automotive Industrial Development Co., Ltd. | 25 |
| SAIC Motor (Beijing) Co., Ltd. | 25 |
| Shanghai Automobile Asset Management Co., Ltd. ("Asset Management") | 25 |
| Donghua Automotive Industrial Co., Ltd. ("Donghua") | 25 |
| SAIC Activity Centre Co., Ltd. | 25 |
| Shanghai Automotive News Press Co., Ltd. | 25 |
| Nanjing Automobile (Group) Corporation ("Nanjing Automobile Group") | 25 |
| Shanghai Sunwin Bus Co., Ltd. ("Shanghai Sunwin") | 25 |
| SAIC-GMAC Automotive Finance Co., Ltd. ("SAIC-GMAC") | 25 |
| Shanghai E-propulsion Auto Technology Co., Ltd. | 25 |
| Wuhan Zhonghaiting Data Technology Co., Ltd. | 25 |
| Global Car Sharing and Rental Co., Ltd. ("Global Car Sharing") | 25 |
| SAIC International Trade Co., Ltd. | 25 |
| SAIC GMF Financial Leasing Co., Ltd. | 25 |

2. Tax incentives

√ Applicable □N/A

- (1) According to Enterprise Income Tax Law of the People's Republic of China (hereinafter referred to as "EIT Law") and other related regulations, the Company is recognized as a High-Technology Enterprise which is qualified to get the State's special support from 2008, enjoying a preferential tax rate of 15% of enterprise income tax. The Company passed the review/reassessment of High-Technology Enterprise in 2011, 2014 and 2017, and obtained the certificate of High-Technology Enterprise. Therefore, the applicable income tax rate for the Company is 15% for the current year and last year.
- (2) SAIC GM Wuling Co., Ltd. ("SGMW") is located in Liuzhou, Guangxi, which is covered in grand western development area, and has incorporated the Chongqing Branch in Chongqing. On 20 August 2014, the Catalogue of Encouraged Industries in the Western Region (Order of The National Development and Reform Commission No.15) has included vehicle manufacturing and special vehicle manufacturing in the catalogue of encouraged industries of Guangxi and Chongqing. According to the Circular on the Issues Concerning Related Tax Policies for the In-depth Implementation of the West Development Strategy (Cai Shui [2011] No. 58), SGMW's headquarter in Liuzhou Guangxi and Chongqing Branch are subject to the EIT rate of 15%.
- (3) According to the EIT Law and other related regulations, SAIC Motor Transmission Co., Ltd. ("SAIC Transmission"), Shanghai Diesel Engine Co., Ltd. ("Shanghai Diesel"), DIAS Automotive Electronic Systems Co., Ltd. ("DIAS Electronic") and SAIC-IVECO Hongyan Commercial Vehicle Co., Ltd. ("IVECO Hongyan") are recognized as a High-Technology Enterprises which is qualified to get the State's special support, in which SAIC Transmission, Shanghai Diesel and DIAS Electronic passed the reassessment of High-Technology Enterprise in 2017, and obtained the certificate of High-Technology Enterprise valid from 2017 to 2019, and IVECO Hongyan passed the reassessment of High-Technology Enterprise valid from 2018 to 2020. Therefore, these companies are subject to the EIT rate of 15% in the current year.
- (4) In the current year, the EIT rate applicable to the overseas subsidiaries is subject to the local tax requirements.

3. Others

□ Applicable √ N/A

VII. NOTES TO ITEMS IN THE CONSOLIDATED FINANCIAL STATEMENTS

1. Cash and bank balances

√ Applicable □ N/A

| Item | 31 December 2019 | 1 January 2019 |
|------------------|--------------------|--------------------|
| Cash on hand | 3,524,842.95 | 4,377,293.17 |
| RMB | 2,956,636.47 | 3,849,218.16 |
| Other currencies | 568,206.48 | 528,075.01 |
| Bank balances | 109,298,022,130.97 | 106,805,208,016.94 |
| RMB | 96,442,837,153.29 | 96,080,138,132.88 |
| USD | 8,011,320,753.78 | 8,115,731,699.39 |
| THB | 1,076,993,197.38 | 338,474,817.12 |
| EUR | 867,073,643.25 | 326,676,215.41 |
| GBP | 603,753,593.86 | 832,472,622.54 |
| AED | 522,322,152.74 | 75,162,549.09 |
| INR | 374,516,950.04 | 250,907,351.31 |
| HKD | 279,180,821.86 | 252,866,834.26 |
| AUD | 245,910,766.93 | 131,540,135.87 |
| CZK | 243,625,680.00 | |
| CLP | 182,056,909.89 | 115,041,552.09 |
| MYR | 109,645,732.39 | 621,099.56 |
| IDR | 189,409,556.06 | 167,416,690.02 |

| ZAR | 72,082,196.18 | 3,156,616.58 |
|--|--------------------|--------------------|
| JPY | 5,126,124.07 | 43,621,283.20 |
| Other currencies | 72,166,899.25 | 71,380,417.62 |
| Other monetary funds | 18,525,289,708.33 | 16,961,791,068.39 |
| RMB | 18,296,134,031.76 | 16,898,761,158.91 |
| Other currencies | 229,155,676.57 | 63,029,909.48 |
| Total | 127,826,836,682.25 | 123,771,376,378.50 |
| Including: Cash and bank balances deposited abroad | 10,201,043,942.59 | 8,442,015,168.28 |

Other explanations

Details of restricted cash and bank balances are as follows:

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--|-------------------|-------------------|
| Bank balances | | |
| - Pledged for bank acceptances | 415,129,790.46 | 1,530,666,945.25 |
| - Others | 11,963,207.78 | 28,648,761.37 |
| Other monetary funds | | |
| - Restricted deposits at the central bank (Note) | 10,370,435,816.20 | 9,569,824,911.90 |
| - Deposits for bank draft | 7,058,257,083.47 | 6,352,193,473.08 |
| - Pledged for letters of credit | 134,556,197.59 | 50,759,359.66 |
| - Others | 13,756,640.06 | 21,870,118.36 |
| Total | 18,004,098,735.56 | 17,553,963,569.62 |

Note: It represents the general deposit reserve deposited at the central bank by SFC and SAIC-GMAC as required. SFC and SAIC-GMAC contribute restricted deposits at the central bank in accordance with its regulations, and the above-mentioned deposits should not be used for daily operations.

2. Held-for-trading financial assets

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | 31 December | 1 January 2019 |
|--|-------------------|-------------------|
| | 2019 | |
| Financial assets at fair value through profit or loss | 49,796,599,024.47 | 38,962,323,652.23 |
| Including: | | |
| Bond investment | 5,723,081,459.55 | 6,732,992,340.86 |
| Stock and fund investment | 34,769,424,836.85 | 25,433,794,084.08 |
| Bank acceptances | 9,284,033,134.38 | 6,741,984,768.98 |
| Derivative instruments | 20,059,593.69 | 53,552,458.31 |
| Financial assets designated as at fair value through profit or | | |
| loss | | |
| Total | 49,796,599,024.47 | 38,962,323,652.23 |

| Other | OVD | anat | iona |
|-------|-----|------|-------|
| CHIEL | | ыны | IOHS. |

 $\Box \text{Applicable } \sqrt{\text{N/A}}$

3. Derivative financial assets

□ Applicable √ N/A

4. Notes receivable

√ Applicable □N/A

(1) Presentation of notes receivable by categories

√ Applicable □N/A

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|------------------------|------------------|------------------|
| Bank acceptances | 4,607,251,687.60 | 4,725,864,665.19 |
| Commercial acceptances | 1,637,840,845.14 | 386,949,907.48 |
| Total | 6,245,092,532.74 | 5,112,814,572.67 |

(2) The Company's pledged notes receivable at the end of the period

√ Applicable □N/A

Unit: RMB

| Item | 31 December 2019 |
|------------------|------------------|
| Bank acceptances | 453,721,649.00 |
| Total | 453,721,649.00 |

(3) Notes receivable endorsed or discounted by the Company to other parties which are not yet due at the balance sheet date

□ Applicable √ N/A

(4) Notes receivable reclassified to accounts receivable due to the drawer's inability to settle the notes on maturity

□ Applicable √ N/A

(5) Disclosure by categories under bad debt provision methods

√ Applicable □N/A

Unit: RMB

| | | December 2019 | | 1 January 2019 | | | | | | |
|---|------------------|---------------|--------------------|----------------|------------------|------------------|--------|-----------------------|------|------------------|
| Category | Book balance | | Bad debt provision | | Carrying | Book balance | | Bad debt provision | | Carrying |
| | Amount | (%) | Amount | (%) | amount | Amount | (%) | Amount | (%) | amount |
| Bad debt provision on a portfolio basis | 6,255,400,196.93 | 100.00 | 10,307,664.19 | 0.16 | 6,245,092,532.74 | 5,116,364,967.76 | 100.00 | 3,550,395.09 | 0.07 | 5,112,814,572.67 |
| Total | 6,255,400,196.93 | 100.00 | 10,307,664.19 | 0.16 | 6,245,092,532.74 | 5,116,364,967.76 | 100.00 | 3,550,395.09 | 0.07 | 5,112,814,572.67 |

Bad debt provision on an individual basis:

□ Applicable √ N/A

Bad debt provision on a portfolio basis:

√ Applicable □N/A

| Item | 31 December 2019 | | | | | | | |
|------------------------|------------------|---------------|------|--|--|--|--|--|
| | Notes receivable | (%) | | | | | | |
| Bank acceptances | 4,607,251,687.60 | - | - | | | | | |
| Commercial acceptances | 1,648,148,509.33 | 10,307,664.19 | 0.63 | | | | | |
| Total | 6,255,400,196.93 | 10,307,664.19 | 0.16 | | | | | |

| | Recognition standa Applicable √ N/A | • | ovision on a portf | olio basis and the | explanations the | reon |
|-----|---|-----------|---------------------|---------------------|---------------------|---------------------|
| rec | oad debt provision is eivables: Applicable √N/A | | general model of ex | spected credit loss | s, please refer to | disclosure of other |
| | Details of bad deb | • | | | | |
| √ | 'Applicable □N/A | | | | | Unit: RMB |
| | Type | 1 January | Cha | nges for the per | iod Write off or | 31 December |

| _ | 1 January | Cha | 31 December | | | |
|------------------------|--------------|---------------|----------------------|-------------------------|---------------|--|
| Type | Type 2019 | | Recovery or reversal | Write-off or charge-off | 2019 | |
| Commercial acceptances | 3,550,395.09 | 10,307,664.19 | -3,550,395.09 | | 10,307,664.19 | |
| Total | 3,550,395.09 | 10,307,664.19 | -3,550,395.09 | | 10,307,664.19 | |

| In the current period, the recovery or reversal | of bad debt provision | that is significant i | is as follows: |
|---|-----------------------|-----------------------|----------------|
|---|-----------------------|-----------------------|----------------|

| ☐ Applicable | √N/A |
|--------------|------|
|--------------|------|

(7) Notes receivable actually written off in the current period

| □ Applicable √ N/A | \Box App | olicable | √N/A |
|--------------------|------------|----------|------|
|--------------------|------------|----------|------|

Other explanations:

□ Applicable √ N/A

5. Accounts receivable

(1) Disclosure of accounts receivable by aging:

 \checkmark Applicable $\square N/A$

Unit: RMB

| Aging | 31 December 2019 |
|--|-------------------|
| Sub-total of accounts receivable within 1 year | 39,371,628,242.21 |
| 1-2 years | 1,688,126,703.86 |
| 2-3 years | 223,425,555.85 |
| Over 3 years | 57,454,941.99 |
| Total | 41,340,635,443.91 |

(2) Disclosure by categories under bad debt provision methods

 $\checkmark Applicable \ \Box N/A$

| Category | 31 December 2019 | | | | | 1 January 2019 | | | | |
|---|------------------|--------|--------------------|--------|-----|--------------------|--------|--------------------|--------|-----|
| | Book balance | | Bad debt provision | | | Book balance | | Bad debt provision | | |
| | g, | Amount | (%) | Amount | (%) | Carrying amount | Amount | (%) | Amount | (%) |
| Bad debt provision on an individual basis | 360,653,808.91 | 0.83 | 360,653,808.91 | 100.0 | | 185,483,205.91 | 0.44 | 185,483,205.91 | 100.0 | |
| Including: | | • | | • | | | • | | | |

| High-risk receivable s | 360,653,808.91 | 0.83 | 360,653,808.91 | 100.0 | | 185,483,205.91 | 0.44 | 185,483,205.91 | 100.0 | |
|---|-----------------------|-------|----------------------|-------|-----------------------|-----------------------|-------|----------------------|-------|-----------------------|
| Bad debt provision on a portfolio basis | 43,137,001,664.7 1 | 99.17 | 1,796,366,220.8 | 4.16 | 41,340,635,443.9 | 41,589,896,948.1 7 | 99.56 | 1,488,934,629.8 7 | 3.58 | 40,100,962,318.3 |
| Including | | | | | | | | | | |
| General portfolio | 43,137,001,664.7 1 | 99.17 | 1,796,366,220.8 0 | 4.16 | 41,340,635,443.9 1 | 41,589,896,948.1 7 | 99.56 | 1,488,934,629.8 7 | 3.58 | 40,100,962,318.3 0 |
| Total | 43,497,655,473.6 2 | 100.0 | 2,157,020,029.7 1 | 4.96 | 41,340,635,443.9 1 | 41,775,380,154.0 8 | 100.0 | 1,674,417,835.7 8 | 4.01 | 40,100,962,318.3 0 |

Bad debt provision on an individual basis

√ Applicable □ N/A

| - | | 31 Decei | nber 2019 | |
|-----------------------|----------------|-----------------------|-----------|--------|
| Item | Book balance | Bad debt provision | (%) | Reason |
| High-risk receivables | 360,653,808.91 | 360,653,808.91 | 100.00 | |
| Total | 360,653,808.91 | 360,653,808.91 | 100.00 | / |

□ Applicable √ N/A

Bad debt provision on a portfolio basis:

√ Applicable □N/A

Items on a portfolio basis: General portfolio

Unit: RMB

Unit: RMB

| Item | | 31 December 2019 | | | | |
|---------------|---------------------|--------------------|-------|--|--|--|
| Item | Accounts receivable | Bad debt provision | (%) | | | |
| Within 1 year | 39,820,704,846.06 | 449,076,603.85 | 1.13 | | | |
| 1-2 years | 2,136,087,158.36 | 447,960,454.50 | 20.97 | | | |
| 2-3 years | 495,193,739.92 | 271,768,184.07 | 54.88 | | | |
| Over 3 years | 685,015,920.37 | 627,560,978.38 | 91.61 | | | |
| Total | 43,137,001,664.71 | 1,796,366,220.80 | 4.16 | | | |

Recognition standards of bad debt provision on a portfolio basis and the explanations thereon

√ Applicable □N/A

As a part of the Group's credit risk management, the Group assessed the expected credit loss of accounts receivable by using their aging in respect of general portfolio. The Group's management considered that the aging of accounts receivable could reflect the clients' ability to pay accounts receivable on maturity. In determining the expected credit loss of accounts receivable, the Group took the historical actual impairment condition, the present situation and the forecast of future economic condition into considerations to determine the corresponding expected credit risk and calculate the expected credit loss.

| If bad debt | provision | is made by | y using | general | model o | of expected | d credit l | loss, | please | refer to | disclosu | re of | other |
|-------------|-----------|------------|---------|---------|---------|-------------|------------|-------|--------|----------|----------|-------|-------|
| receivables | s: | | | | | | | | | | | | |

□ Applicable √ N/A

(3) Details of bad debt provision

 $\sqrt{\text{Applicable } \square N/A}$

Unit: RMB

| | | | 31 December | | | |
|-----------------------|------------------|----------------|----------------------|-------------------------|---------------|------------------|
| Туре | 1 January 2019 | Provision | Recovery or reversal | Write-off or charge-off | Others | 2019 |
| Credit loss provision | 1,674,417,835.78 | 815,988,842.23 | -354,011,974.16 | -2,231,992.34 | 22,857,318.20 | 2,157,020,029.71 |
| Total | 1,674,417,835.78 | 815,988,842.23 | -354,011,974.16 | -2,231,992.34 | 22,857,318.20 | 2,157,020,029.71 |

| (4) Accounts r | eceivable actually v | vritten off in the curre | ent period | |
|---|--|--------------------------|----------------------|--|
| Applicable √1 | N/A | | | |
| (F) TD C* | | .4 | | |
| = | | ategorized by debtors | | |
| Applicable □ | N/A | | | |
| | Relationship | | | Proportion to total |
| Name | with the Group | Amount | Aging | accounts receivable (%) |
| Company 1 | Joint venture | 4,136,387,776.35 | Within 1 year | 9.51 |
| Company 2 | Joint venture | 3,954,261,089.59 | Within 1 year | 9.09 |
| Company 3 | Third party | 942,213,440.03 | Within 1 year | 2.17 |
| Company 4 | Associate | 865,182,988.95 | Within 1 year | 1.99 |
| Company 5 | Joint venture | 740,071,812.67 | Within 1 year | 1.70 |
| Total | | 10,638,117,107.59 | | 24.46 |
| (() | eceivable derecogni | zed due to transfer of | financial assets | |
| Applicable √1 | | | | |
| Applicable √1 (7) Assets and | liabilities arising fr | om transfer of accoun | nts receivable and c | ontinuous involvement: |
| Applicable √1 | liabilities arising fr | om transfer of accoun | ats receivable and c | ontinuous involvement: |
| Applicable √1 (7) Assets and Applicable √1 | liabilities arising fr N/A | om transfer of accoun | nts receivable and c | ontinuous involvement: |
| Applicable √1 (7) Assets and Applicable √1 ther explanation | liabilities arising fr N/A ons: | om transfer of accoun | ats receivable and c | ontinuous involvement: |
| Applicable ✓ I 7) Assets and Applicable ✓ I ther explanation | liabilities arising fr N/A ons: | om transfer of accoun | ats receivable and c | ontinuous involvement: |
| Applicable √1 (7) Assets and Applicable √1 ther explanation Applicable □ | liabilities arising fr N/A ons: N/A accounts receivable | | | ontinuous involvement: 24.97 were pledged to ban |
| Applicable √1 (7) Assets and Applicable √1 ther explanation Applicable □ the year-end, | liabilities arising fr N/A ons: N/A accounts receivable ns. | | | |
| Applicable √1 (7) Assets and Applicable √1 ther explanation Applicable □ the year-end, llateral for loan | liabilities arising fr N/A ons: N/A accounts receivable as. | | | |
| Applicable √1 (7) Assets and Applicable √1 ther explanation Applicable □ the year-end, llateral for loan in the policable □N | liabilities arising fr N/A ons: N/A accounts receivable as. | | of RMB 363,761,12 | |

| Item | 31 December 2019 | 1 January 2019 |
|-------------------------------------|-------------------------|------------------|
| Notes receivable - Bank acceptances | 11,401,837,512.65 | 9,019,071,632.12 |
| Total | 11,401,837,512.65 | 9,019,071,632.12 |

Movements of accounting receivable financing and the changes in fair value:

 \square Applicable $\sqrt{N/A}$

| If bad debt provision is made by using general model of expected credit loss, please refer to disclosure of other receivables: |
|--|
| \square Applicable $\sqrt{N/A}$ |
| Other explanations: |
| \square Applicable $\sqrt{N/A}$ |
| . Prepayments |
| 1) Aging analysis of prepayments is as follows: |
| √ Applicable □N/A |

Unit: RMB

| Aging | 31 Decem | ber 2019 | 1 January 2019 | | |
|---------------|-------------------|----------------|-------------------|----------------|--|
| Aging | Amount | Proportion (%) | Amount | Proportion (%) | |
| Within 1 year | 28,507,620,415.28 | 98.51 | 18,291,915,180.48 | 97.85 | |
| 1-2 years | 292,984,652.62 | 1.01 | 264,810,455.87 | 1.42 | |
| 2-3 years | 82,855,748.52 | 0.29 | 64,050,507.12 | 0.34 | |
| Over 3 years | 55,662,235.79 | 0.19 | 72,996,845.18 | 0.39 | |
| Total | 28,939,123,052.21 | 100.00 | 18,693,772,988.65 | 100.00 | |

(2) Top five prepayments categorized by receivers

| √ Applicable | e □N/A |
|--------------|--------|
|--------------|--------|

Unit: RMB

| Name | Relationship with the Group | 31 December 2019 | Aging | Proportion to total prepayments (%) |
|-----------|-----------------------------|---------------------|---------------|-------------------------------------|
| Company 1 | Joint venture | 19,675,759,323.95 | Within 1 year | 67.99 |
| Company 2 | Joint venture | 2,257,688,088.11 | Within 1 year | 7.80 |
| Company 3 | Third party | 973,735,921.79 | Within 1 year | 3.36 |
| Company 4 | Third party | 935,318,805.00 | Within 1 year | 3.23 |
| Company 5 | Third party | 301,682,950.39 | Within 1 year | 1.04 |
| Total | | 24,144,185,089.24 | | 83.42 |

Other explanations

 $\sqrt{\text{Applicable } \square \text{N/A}}$

At the end of current year and prior year, RMB 558,855.00 was recognized as bad debt provision of prepayments, which was not changed in the current year.

8. Other receivables

Presentation by items

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Item | 31 December 2019 | 1 January 2019 |
|----------------------|-------------------|-------------------|
| Interest receivable | 323,603,469.30 | 239,026,584.31 |
| Dividends receivable | 1,066,824,275.97 | 1,684,077,535.91 |
| Other receivables | 13,212,193,113.97 | 13,329,947,133.38 |

| Total | 14,602,620,859.24 | 15,253,051,253.60 |
|---|--|---|
| Other explanations: □Applicable √N/A nterest receivable | | |
| .) Classification of interest receiv | vable | |
| √ Applicable □N/A | | Unit: RMl |
| Item | 31 December 2019 | 1 January 2019 |
| Time deposits | 296,198,444.47 | 166,669,526.70 |
| Loans | 22,460,180.18 | 38,568,110.93 |
| Bonds investments | | 42,127.36 |
| Deposits at banks and other | 4,944,844.65 | 22.746.010.22 |
| financial institutions | 4,944,044.03 | 33,746,819.32 |
| Total 2) Significant overdue interest □ Applicable √ N/A | 323,603,469.30 | 33,746,819.32 239,026,584.31 |
| Total 2) Significant overdue interest □ Applicable ✓ N/A 3) Details of bad debt provision a □ Applicable ✓ N/A Other explanations: □ Applicable ✓ N/A Dividends receivable | 323,603,469.30 | |
| Total 2) Significant overdue interest □ Applicable ✓ N/A 3) Details of bad debt provision a □ Applicable ✓ N/A Other explanations: | 323,603,469.30 | 239,026,584.31 |
| Total 2) Significant overdue interest □ Applicable ✓ N/A 3) Details of bad debt provision and applicable ✓ N/A Other explanations: □ Applicable ✓ N/A Dividends receivable 4) Dividends receivable | 323,603,469.30 | 239,026,584.31 |
| Total 2) Significant overdue interest □ Applicable ✓ N/A 3) Details of bad debt provision and applicable ✓ N/A Other explanations: □ Applicable ✓ N/A Dividends receivable 4) Dividends receivable ✓ Applicable □ N/A | 323,603,469.30 accrued | 239,026,584.31 Unit: RM 1 January 2019 |
| Total 2) Significant overdue interest □ Applicable ✓ N/A 3) Details of bad debt provision and applicable ✓ N/A Other explanations: □ Applicable ✓ N/A Dividends receivable ✓ Applicable □ N/A Item (or investee) Dividends receivable due from journey applicable of the control of the c | 323,603,469.30 accrued 31 December 2019 | 239,026,584.31 Unit: RM |
| Total 2) Significant overdue interest □ Applicable ✓ N/A 3) Details of bad debt provision and applicable ✓ N/A Other explanations: □ Applicable ✓ N/A Dividends receivable ✓ Applicable □ N/A Item (or investee) Dividends receivable due from journal of the provision and applicable □ N/A Item (or investee) Dividends receivable due from journal of the provision and applicable □ N/A | 323,603,469.30 accrued 31 December 2019 pint 824,196,255.34 | Unit: RM 1 January 2019 1,439,206,472.2 |

| (6) Details of bad debt provision accrued |
|---|
| ☐ Applicable √ N/A |

Other explanations:

 \square Applicable $\sqrt{N/A}$

Other receivables

(7) Disclosure of other receivables by aging

√ Applicable □N/A

| Aging | 31 December 2019 |
|--|-------------------|
| Sub-total of other receivables within 1 year | 8,448,652,068.26 |
| 1-2 years | 3,715,904,917.74 |
| 2-3 years | 733,000,007.92 |
| Over 3 years | 314,636,120.05 |
| Total | 13,212,193,113.97 |

(8) Classification of other receivables by nature

√ Applicable □N/A

Unit: RMB

| Nature | 31 December 2019 | 1 January 2019 |
|-------------------------------|-------------------|-------------------|
| New energy vehicle subsidies | 7,260,675,697.35 | 7,581,128,249.35 |
| Disposal of assets | 436,959,144.34 | 507,559,144.34 |
| Advances to project | 699,162,174.07 | 440,636,611.27 |
| Guarantees and deposits, etc. | 5,923,900,158.39 | 5,785,334,755.94 |
| Total | 14,320,697,174.15 | 14,314,658,760.90 |

(9) Details of bad debt provision accrued

 \square Applicable $\sqrt{N/A}$

Bad debt provision in the current period and the basis to assess whether credit risk of financial instruments is increased significantly:

□ Applicable √ N/A

(10) Details of bad debt provision

√ Applicable □N/A

Unit: RMB

| | 1.1 2010 | Changes for the period | | | | 31 December 2019 |
|-------------------|----------------|--|----------------|------------|------------|---------------------|
| Туре | 1 January 2019 | Provision Recovery or Write-off or charge-off Others | | | | |
| Other receivables | 984,711,627.52 | 191,662,067.34 | -68,825,047.49 | -31,960.16 | 987,372.97 | 1,108,504,060.18 |
| Total | 984,711,627.52 | 191,662,067.34 | -68,825,047.49 | -31,960.16 | 987,372.97 | 1,108,504,060.18 |

In the current period, the recovery or reversal of bad debt provision that is significant is as follows:

□ Applicable √ N/A

(11) Other receivables actually written off in the current period

 \square Applicable $\sqrt{N/A}$

(12) Top five other receivables categorized by debtors

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Name | 31 December 2019 | Aging | Proportion to total other receivables (%) |
|-----------|------------------|---------------------|---|
| Company 1 | 5,498,653,278.00 | Within 1 to 4 years | 38.40 |
| Company 2 | 1,762,022,419.35 | Within 1 to 3 years | 12.30 |

| Company 3 | 436,959,144.34 | Within 1 year | 3.05 |
|-----------|------------------|---------------|-------|
| Company 4 | 328,222,500.00 | Within 1 year | 2.29 |
| Company 5 | 124,180,382.61 | Within 1 year | 0.87 |
| Total | 8,150,037,724.30 | / | 56.91 |

| (| 13) | Other | receivables | related t | o government | grants |
|---|-----|-------|-------------|-----------|--------------|--------|
| | | | | | | |

 \square Applicable $\sqrt{N/A}$

(14) Other receivables derecognized due to transfer of financial assets

□ Applicable √ N/A

(15) Assets and liabilities arising from transfer of other receivables and continuous involvement:

□ Applicable √ N/A

Other explanations:

□ Applicable √ N/A

9. Financial assets purchased under resale agreements

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--|-------------------|----------------|
| Financial assets purchased under resale agreements | 13,542,369,331.38 | 664,995,954.06 |

10. Inventories

(1) Categories of inventories

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| T . | 31 December 2019 | | | 1 January 2019 | | |
|------------------|-------------------|--------------------------------|-------------------|-------------------|--------------------------------|-------------------|
| Item | Book balance | Provision for decline in value | Carrying amount | Book balance | Provision for decline in value | Carrying amount |
| Raw materials | 9,346,371,569.98 | 877,488,313.77 | 8,468,883,256.21 | 9,312,995,212.88 | 596,942,890.22 | 8,716,052,322.66 |
| Work-in- process | 2,055,293,202.23 | 88,757,571.06 | 1,966,535,631.17 | 1,755,616,001.05 | 79,061,731.18 | 1,676,554,269.87 |
| Goods on hand | 45,782,796,518.77 | 1,819,582,049.81 | 43,963,214,468.96 | 50,256,426,066.75 | 1,706,408,767.52 | 48,550,017,299.23 |
| Total | 57,184,461,290.98 | 2,785,827,934.64 | 54,398,633,356.34 | 61,325,037,280.68 | 2,382,413,388.92 | 58,942,623,891.76 |

(2) Provision for decline in value of inventories

 \checkmark Applicable $\square N/A$

Unit: RMB

| | | Increase during the period | | Decrease during the period | | |
|------------------|------------------|----------------------------|----------------|----------------------------|---------------|---------------------|
| Item | 1 January 2019 | Provision | Others | Reversal or write- off | Others | 31 December 2019 |
| Raw materials | 596,942,890.22 | 318,342,459.90 | 154,838,808.67 | 180,416,292.41 | 12,219,552.61 | 877,488,313.77 |
| Work-in- process | 79,061,731.18 | 27,605,051.82 | 23,216,240.52 | 40,626,321.46 | 499,131.00 | 88,757,571.06 |
| Goods on hand | 1,706,408,767.52 | 1,333,764,521.51 | 18,057,946.10 | 1,238,649,185.32 | | 1,819,582,049.81 |
| Total | 2,382,413,388.92 | 1,679,712,033.23 | 196,112,995.29 | 1,459,691,799.19 | 12,718,683.61 | 2,785,827,934.64 |

Details of provision for decline in value of inventories

| Item | Basis of provision for decline in value of inventories | Reason for reversal of provision for decline in value of inventories |
|---------------|--|--|
| Raw materials | Lower of cost or net realizable value | Value rebound |

| Work-in-process | Lower of cost or net realizable value | Value rebound |
|---------------------------------|---------------------------------------|---------------|
| Finished goods or goods on hand | Lower of cost or net realizable value | Value rebound |

| (3) Explanations on capitalized amount included in the closing balance of inventories \Box Applicable $\ \ \sqrt{N/A}$ |
|---|
| (4) Completed but not yet billed assets arising from construction contract |
| \square Applicable $\sqrt{N/A}$ |
| Other explanations |
| \square Applicable $\sqrt{N/A}$ |
| 11. Held-for-sale assets |
| \square Applicable $\sqrt{N/A}$ |
| 12. Non-current assets due within one year |
| Applicable $\square N/A$ |

| • • | | Unit: RMB |
|--|-------------------------|-------------------|
| Item | 31 December 2019 | 1 January 2019 |
| Long-term loans due within one year | 44,077,226,906.97 | 62,313,104,267.99 |
| Long-term receivables due within one year | 6,465,611,168.44 | 5,784,318,548.60 |
| Other non-current assets due within one year | 2,574,405,349.72 | 382,000,000.00 |
| Debt investments due within one year | 75,000,000.00 | |
| Total | 53,192,243,425.13 | 68,479,422,816.59 |

| Debt investments and other debt investment | s that are significant at the end of the | e period: |
|--|--|-----------|
| ☐ Applicable √ N/A | | |

13. Other current assets

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 | | |
|-------------------------------|--------------------|-------------------|--|--|
| Short-term loans issued | 65,261,572,848.57 | 70,333,259,291.00 | | |
| Interbank depository receipts | 35,220,926,210.05 | 3,193,623,500.00 | | |
| Input VAT to be deducted | 6,761,239,455.59 | 6,103,001,230.16 | | |
| Prepaid expenses | 1,466,102,236.90 | 1,329,810,799.22 | | |
| Short-term entrusted loans | 909,756,935.71 | 1,105,131,868.71 | | |
| Discount | 68,724,697.95 | 39,611,678.95 | | |
| Others | 100,000,000.00 | 78,778,493.25 | | |
| Total | 109,788,322,384.77 | 82,183,216,861.29 | | |

14. Loans and advances

(1) Details of debt investments

Unit: RMB

| | | 31 December 2 | 019 | 1 January 2019 | | | |
|---|--------------------|-----------------------------------|--------------------|--------------------|-----------------------|--------------------|--|
| Item | Book balance | Credit impairment provision | Carrying amount | Book balance | Bad debt provision | Carrying amount | |
| Long-term loans issued | 130,539,051,957.18 | 4,634,767,424.36 | 125,904,284,532.82 | 150,528,768,841.28 | 4,450,414,798.07 | 146,078,354,043.21 | |
| Less: Long-term loans due within one year | 45,461,598,919.31 | 1,384,372,012.34 | 44,077,226,906.97 | 64,009,388,234.04 | 1,696,283,966.05 | 62,313,104,267.99 | |
| Long-term loans due after one year | 85,077,453,037.87 | 3,250,395,412.02 | 81,827,057,625.85 | 86,519,380,607.24 | 2,754,130,832.02 | 83,765,249,775.22 | |

(2) Credit risks of loans are set forth as below:

Unit: RMB

| | | - " | | |
|---------------------------------------|-------------------------------|---|----------------|--------------------|
| | Stage 1 | Stage 2 | Stage 3 | |
| | 12-month expected credit loss | Lifetime expected credit loss (not creditimpaired) Lifetime expected loss (creditimps | | Total |
| Total principal of loans and advances | 187,150,220,368.88 | 9,959,215,031.48 | 767,173,051.13 | 197,876,608,451.49 |
| Less: Impairment loss on loans | 5,140,276,381.52 | 997,483,339.16 | 572,991,349.42 | 6,710,751,070.10 |
| Loans and advances - net | 182,009,943,987.36 | 8,961,731,692.32 | 194,181,701.71 | 191,165,857,381.39 |

(3) Changes in loss provision of loans and advances are as follows:

Unit: RMB

| | 2019 | | | | | |
|--|-------------------------------|---|---|------------------|--|--|
| Item | 12-month expected credit loss | Lifetime expected credit loss (not credit-impaired) | Lifetime expected credit loss (credit-impaired) | Total | | |
| Balance at 1 January 2019 | 5,649,391,420.02 | 644,890,201.89 | 337,860,149.68 | 6,632,141,771.59 | | |
| Changes for the year | | | | | | |
| - Transfer to Stage 2 | -24,165,333.85 | 24,165,333.85 | | | | |
| - Transfer to Stage 3 | -3,892,743.77 | -26,855,511.58 | 30,748,255.35 | | | |
| - Transfer back to Stage 2 | | 896,885.09 | -896,885.09 | | | |
| - Transfer back to Stage 1 | 18,754,459.17 | -15,687,041.88 | -3,067,417.29 | | | |
| Transfer-out for the year | -933,326,213.14 | | | -933,326,213.14 | | |
| Net change for the year | 433,514,793.09 | 370,073,471.79 | 439,410,957.70 | 1,242,999,222.58 | | |
| Recovered and written-off loans for the year | | | 46,335,807.64 | 46,335,807.64 | | |
| Write-off and charge-off for the year | | | -277,399,518.57 | -277,399,518.57 | | |
| Balance at 31 December 2019 | 5,140,276,381.52 | 997,483,339.16 | 572,991,349.42 | 6,710,751,070.10 | | |
| -Loss provision of long-term loans | | | | 4,634,767,424.36 | | |
| - Loss provision of short-term loans | | | | 2,075,983,645.74 | | |

15. Debt investments

(1) Details of debt investments

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| <u> </u> | | | | | | |
|--|----------------|----------------------|-----------------|----------------|----------------------|--------------------|
| | | 31 December 2019 | | 1 January 2019 | | |
| Item | Book balance | Impairment provision | Carrying amount | Book balance | Impairment provision | Carrying amount |
| Entrusted loans | 467,649,154.00 | 729,213.51 | 466,919,940.49 | 407,000,000.00 | | 407,000,000.00 |
| Less: Debt investments due within one year | -75,000,000.00 | | -75,000,000.00 | | | |
| Total | 392,649,154.00 | 729,213.51 | 391,919,940.49 | 407,000,000.00 | | 407,000,000.00 |

| Total | | 392,649,154 | 729,213 | 391,919,9 | 40.49 407,000,00 | 00.00 | 407,000,000.00 |
|-----------------------------------|------------------|---|--------------------------|-------------------|------------------|---|---|
| In the curr | ent year, credit | loss provis | sion of entrus | ted loans was n | nade, amountin | g to RMB 729 | ,213.51. |
| (2) Del | ot investments | that are si | gnificant at | the end of the i | period | | |
| | licable √N/A | | 8 | , | | | |
| | | | | | | | |
| | ails of provisio | n for impa | airment | | | | |
| | licable √N/A | | | | | | |
| Impairme | nt provision in | he current | period and th | ne basis to asses | s whether cred | it risk of finan | cial instruments |
| | significantly: | | | | | | |
| □Appl | licable √N/A | | | | | | |
| Other of | explanations | | | | | | |
| \Box Appl | licable √N/A | | | | | | |
| | | | | | | | |
| | debt investme | | , | | | | |
| ` ′ | ails of other de | ot investm | ents | | | | |
| √ Appl | licable □N/A | | | | | | Unit: RMB |
| Item | 1 January 2019 | Interest accrued | Changes in fair value | 31 December 2019 | Cost | Accumulated changes in fair value | Loss provision accumulatively recognized in other comprehensive income |
| Interbank depository | | | | | | | |
| receipts and bonds over one | 1,059,460,112.10 | | 6,020,195.81 | 610,824,643.23 | 604,804,447.42 | 6,020,195.81 | 182,676.36 |
| year Total | 1,059,460,112.1 | , | 6,020,195.81 | 610,824,643.23 | 604,804,447.42 | 6,020,195.81 | 182,676.36 |
| 10141 | 1,039,400,112.1 | <u>' </u> | 0,020,133.81 | 010,024,043.23 | 004,004,447.42 | 0,020,133.81 | 182,070.30 |
| been inclu | ded other comp | rehensive i | income. | | | nounting to Rl | MB 182,676.36, |
| | ner debt invest | nents that | are significa | ant at the end (| of the period | | |
| ⊔Appl | licable √N/A | | | | | | |
| (3) D ef | ails of provisio | n for imns | airment | | | | |
| | licable √N/A | pt | | | | | |
| ∟⊼ррі | ileable VIV/A | | | | | | |
| | | ne current p | period and th | e basis to assess | s whether credi | t risk of financ | cial instruments i |
| ncreased s | significantly: | | | | | | |

□ Applicable √ N/A

| Other explana | tions: |
|-------------------|--------|
| \Box Applicable | √N/A |

17. Long-term receivables

(1) Long-term receivables

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| | 31 December 2019 | | | 1 January 2019 | | | Range of |
|--|-------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|------------------|
| Item | Book balance | Bad debt provision | Carrying amount | Book balance | Bad debt provision | Carrying amount | discount rate |
| Finance lease receivables | 17,152,337,466.76 | 384,849,464.12 | 16,767,488,002.64 | 12,675,260,007.05 | 454,817,801.56 | 12,220,442,205.49 | |
| Including: Unrealized financing income | 1,437,075,691.72 | | 1,437,075,691.72 | 1,586,405,244.12 | | 1,586,405,244.12 | |
| Sale of goods settled by installments | 832,650,535.00 | 4,312,413.25 | 828,338,121.75 | 362,190,548.80 | | 362,190,548.80 | |
| Rendering of services settled by installments | | | | | | | |
| Others | 14,209,155.48 | | 14,209,155.48 | 35,801,869.33 | | 35,801,869.33 | |
| Less:Long-term receivables due within one year | -6,524,250,746.76 | -58,639,578.32 | -6,465,611,168.44 | -5,787,512,485.88 | -3,193,937.28 | -5,784,318,548.60 | |
| Total | 11,474,946,410.48 | 330,522,299.05 | 11,144,424,111.43 | 7,285,739,939.30 | 451,623,864.28 | 6,834,116,075.02 | / |

Note: At the year-end, finance lease receivables of RMB 53,100,000.00 were pledged to banks as the collateral for loans.

| (2) Details of bad debt provision accrued □ Applicable √ N/A |
|---|
| Bad debt provision in the current period and the basis to assess whether credit risk of financial instruments is increased significantly \Box Applicable $\sqrt{N/A}$ |
| (3) Long-term receivable derecognized due to transfer of financial assets |
| □ Applicable √ N/A |
| (4) Assets and liabilities arising from transfer of long-term receivables and continuous involvement: |
| □ Applicable √ N/A |
| Other explanations √ Applicable □N/A |
| |

Changes in credit loss provision
Unit: RMB

| | Finance lease receivables | Sale of goods settled by installments | Total |
|--------------------------------------|---------------------------|---|-----------------|
| Balance at 31 December 2018 | 448,326,669.51 | | 448,326,669.51 |
| Changes in accounting policies | 6,491,132.05 | | 6,491,132.05 |
| Balance at 1 January 2019 | 454,817,801.56 | | 454,817,801.56 |
| Transfer-out | -116,536,609.87 | | -116,536,609.87 |
| Net change | 359,263,681.15 | 4,312,413.25 | 363,576,094.40 |
| Write-off and charge-off | -315,915,131.34 | | -315,915,131.34 |
| Recovery of write-off in prior years | 3,219,722.62 | | 3,219,722.62 |

| Balance at 31 December 2019 | 384,849,464.12 | 4,312,413.25 | 389,161,877.37 | |
|-----------------------------|----------------|--------------|----------------|--|
|-----------------------------|----------------|--------------|----------------|--|

18. Long-term equity investments

 $\sqrt{\text{Applicable } \square N/A}$

| | , | | Unit: RMB | | |
|---|-------------------|---|-------------------|--|--|
| Investee | 1 January 2019 | Increase (decrease) during the period | 31 December 2019 | Impairment provision as at 31 December | |
| | | Others | | 2019 | |
| I. Joint ventures | | | | | |
| SAIC Volkswagen Automotive Co., Ltd. | 22,466,291,035.26 | -3,835,701,038.23 | 18,630,589,997.03 | | |
| Pan Asia Technical Automotive Center Co., Ltd. | 420,827,055.77 | -13,328,205.99 | 407,498,849.78 | | |
| SAIC Iveco Commercial Vehicle Investment Co., Ltd. | 435,653,029.41 | 126,820,483.99 | 562,473,513.40 | | |
| Shanghai Advanced Traction Battery Systems Co., Ltd. (Note 1) | 46,313,500.52 | 1,733,092.88 | 48,046,593.40 | | |
| SAIC General Motors Co., Ltd. | 15,481,148,842.35 | -2,100,257,946.91 | 13,380,890,895.44 | | |
| SAIC GM Dong Yue Motors Co., Ltd. | 614,075,055.18 | -34,103,124.46 | 579,971,930.72 | | |
| Shanghai GM Dong Yue Powertrain Co., Ltd. | 1,548,274,878.79 | -8,695,847.51 | 1,539,579,031.28 | | |
| Shanghai GM (Shenyang) Norsom Motors Co., Ltd. | 696,276,366.45 | 10,043,406.55 | 706,319,773.00 | | |
| ZF Transmissions Shanghai Co., Ltd. (Note 1) | 183,159,631.41 | -13,956,758.77 | 169,202,872.64 | | |
| Shanghai SAIC Magneti Marelli Powertrain Co., Ltd | 150,013,424.11 | 7,270,180.50 | 157,283,604.61 | | |
| United Automotive Electronic Systems Co., Ltd. (Note 1) | 5,122,436,993.77 | 861,256,903.00 | 5,983,693,896.77 | | |
| Nanjing Iveco Automobile Co., Ltd. | 1,212,955,311.15 | -189,028,281.92 | 1,023,927,029.23 | | |
| Shanghai MHI Engine Co., Ltd. | 57,875,644.62 | 7,258,046.42 | 65,133,691.04 | | |
| Tianjin Zhongxing Auto Parts Co., Ltd. | 27,283,018.50 | 2,748,779.83 | 30,031,798.33 | | |
| Shanghai Inteva Automotive Parts Co., Ltd. | 132,500,454.10 | -43,448,599.85 | 89,051,854.25 | | |
| Bosch Huayu Steering Systems Co., Ltd. (Note 1) | 1,790,756,454.78 | 187,462,564.75 | 1,978,219,019.53 | | |
| Shanghai Saiwei Investment Center (Limited Partnership) (Note 1, 10) | 299,312,659.70 | 6,584,145.71 | 305,896,805.41 | | |
| Kolbenschmidt Shanghai Piston Co., Ltd. | 317,974,120.56 | 7,541,368.85 | 325,515,489.41 | | |
| Shanghai Valeo Automotive Electrical Systems Co., Ltd. | 449,620,034.23 | -78,822,168.04 | 370,797,866.19 | | |
| Kolbenschmidt Pierburg Shanghai Nonferrous Components Co., Ltd. | 750,829,716.04 | 120,452,754.50 | 871,282,470.54 | | |
| Shanghai GKN HUAYU Driveline Systems Co., Ltd (Note 1) | 1,635,699,284.41 | -80,758,274.85 | 1,554,941,009.56 | | |
| Dongfeng Yanfeng Automotive Trim Systems Co., Ltd. | 435,572,305.00 | 116,396,412.00 | 551,968,717.00 | | |
| HASCO Powertrain Components Systems (Shanghai) Co., Ltd. ("HASCO Powertrain Components", former: Shanghai Sachs Powertrain Components Systems Co., Ltd.) (Note 3) | 72,615,726.20 | -72,615,726.20 | | | |
| Shanghai Mahle Thermal Systems Co., Ltd. | 463,735,610.48 | 10,566,872.27 | 474,302,482.75 | | |
| Yan Feng Gabriel (Shanghai) Automotive Safety Systems Co., Ltd. (Note 1) | 904,918,881.00 | -278,198,937.00 | 626,719,944.00 | | |
| Yanfeng Plastic Omnium Automotive Exterior Trimming System Co., Ltd. (Note 1) | 741,231,234.00 | 57,582,801.00 | 798,814,035.00 | | |
| Hua Dong Teksid Automotive Foundry Co., Ltd. | 255,962,009.66 | -29,044,790.70 | 226,917,218.96 | | |
| Pierburg Huayu Pump Technology Co. Ltd. | 109,417,583.57 | 16,070,731.10 | 125,488,314.67 | | |
| Founding of Yanfeng Visteon Investment Co., Ltd. | 547,845,940.02 | 56,113,080.00 | 603,959,020.02 | | |
| Yanfeng Adient Seating Mechanical Components Co., Ltd. | 653,019,300.00 | 241,238,384.00 | 894,257,684.00 | | |
| KS HUAYU AluTech GmbH | 234,467,413.54 | -36,976,695.10 | 197,490,718.44 | | |
| CRH Automotive Systems (Shenyang) Co., Ltd. | 38,094,059.00 | 3,856,258.00 | 41,950,317.00 | | |

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|--|----------------------------------|-------------------------------|---------------------------------|--|
| Shanghai Key Automotive Plastic Component Co., Ltd. (Note 4) | 30,508,074.00 | -30,508,074.00 | | |
| Huayu Continental Brake Systems (Chongqing) Co., Ltd. | 15,956,876.51 | -12,423,326.55 | 3,533,549.96 | |
| Hubei Hangpeng Chemical Power Technology Co., Ltd. (Note 1) | 135,184,418.03 | 12,108,388.67 | 147,292,806.70 | |
| Shanghai Anji Nyk Logistics Co., Ltd. (Note 1) | 70,084,244.58 | 6,548,176.73 | 76,632,421.31 | |
| Shanghai Anjie Car Transportation Co., Ltd. | 65,458,181.73 | 6,376,635.11 | 71,834,816.84 | |
| Dalian Hai Jia Automobile Harbor Co., Ltd. | 198,294,398.87 | -5,148,594.82 | 193,145,804.05 | |
| Nanjing Harbor Jiangsheng Vehicle Dock Co., Ltd. | 52,854,491.97 | 2,288,213.93 | 55,142,705.90 | |
| Shanghai Anfu Logistics Co., Ltd. (Note1) | 75,075,980.20 | 8,152,099.15 | 83,228,079.35 | |
| Shanghai Anji Xunda Automobile Transportation Co., Ltd. (Note 1) | 58,871,455.53 | -3,239,783.80 | 55,631,671.73 | |
| Tianjin Port Haijia Automotive Terminal Co., Ltd. (Note 1) | 190,612,211.37 | -2,021,726.63 | 188,590,484.74 | |
| Hangzhou Chang'an Minsheng Anji Logistics Co., Ltd. | 12,522,017.86 | 323,434.63 | 12,845,452.49 | |
| Anji Intelligent Instrumentation Technology Co., Ltd. | 19,368,010.97 | -14,460,621.97 | 4,907,389.00 | |
| Shanghai Dingshang Logistics Co., Ltd. (Note 1) | 1,123,160.76 | 2,819,549.00 | 3,942,709.76 | |
| Nanjing Jiazhong Logistics Co., Ltd. (Note 1) | 10,396,438.46 | -1,528,161.33 | 8,868,277.13 | |
| Anji Car Rental Co., Ltd.(Anji Car Rental) (Note 1) | 171,241,661.67 | -171,241,661.67 | | |
| Beijing Boruiyechuan Car Service Co., Ltd. | 57,707,725.29 | -9,652,134.28 | 48,055,591.01 | |
| Shanghai Volkswagen Automotive Anting Sales & Service Co., Ltd. | 778,003.64 | -778,003.64 | | |
| Shanghai Onstar Telematics Co., Ltd. | 114,346,098.17 | 2,523,613.59 | 116,869,711.76 | |
| SAIC Qingdao Clean Energy Bus Co., Ltd. (Qingdao Bus) (Note 1 and 7) | 84,367,153.02 | -84,367,153.02 | | |
| Nanjing Automotive Forging Co., Ltd. | 248,352,279.81 | 40,358,733.09 | 288,711,012.90 | |
| Shenyang Jinbei-Yanfeng Automotive Interior System Co., Ltd. | 403,071,334.00 | 2,452,917.00 | 405,524,251.00 | |
| SAIC Infineon Automotive Power Semiconductor (Shanghai) Co., Ltd. (Note 1 and 5) | 32,027,869.94 | -32,027,869.94 | | |
| Others | 208,465,195.51 | -11,708,635.71 | 196,756,559.80 | |
| Sub-total | 60,552,823,855.47 | -5,269,094,116.64 | 55,283,729,738.83 | |
| II. Associates | | | • | |
| Shanghai Volkswagen Powertrain Co., Ltd. | 1,843,386,261.71 | -282,631,809.06 | 1,560,754,452.65 | |
| Volkswagen Transmission (Shanghai) Co., Ltd. | 199,711,338.23 | 2,376,570.22 | 202,087,908.45 | |
| China Automobile Development United Investment Co., Ltd. | 55,751,612.92 | 26,546,785.64 | 82,298,398.56 | |
| Shanghai Huizhong Sachs Shock absorber Co., Ltd | 156,600,502.15 | -1,286,741.96 | 155,313,760.19 | |
| Shanghai ThyssenKrupp Presta HuiZhong Co., Ltd. | 201,241,449.34 | -17,836,583.02 | 183,404,866.32 | |
| Shanghai Benteler Huizhong Automotive Parts Co., Ltd. | 171,673,134.05 | -3,965,464.12 | 167,707,669.93 | |
| Shanghai Sanli-Huizhong Auto Parts Co., Ltd. | 173,273,799.76 | -2,894,584.59 | 170,379,215.17 | |
| Shanghai Mhi Turbocharger Co., Ltd. | 291,990,695.73 | -10,264,606.28 | 281,726,089.45 | |
| Shanghai Edscha Machinery Co., Ltd. | 92,079,053.21 | -3,033,858.11 | 89,045,195.10 | |
| Shanghai Wanzhong Car Service Co., Ltd.(Note 4) | 9,715,086.33 | -9,715,086.33 | | |
| Shanghai Tenneco Exhaust System Co., Ltd. | 225,542,537.68 | -15,323,513.37 | 210,219,024.31 | |
| Federal-Mogul Shanghai Bearing Co., Ltd. Shanghai Federal-Mogul Compound Material | 101,763,173.99 41,116,141.20 | 16,372,221.41 6,832,962.28 | 118,135,395.40 47,949,103.48 | |
| Co., Ltd. | | | · | |
| Yapp Automotive Parts Co., Ltd. | 907,599,871.20 | 62,454,899.11 | 970,054,770.31 | |
| Shanghai Aichi Forging Co., Ltd. Shanghai Neturen Co., Ltd. | 198,090,267.36 115,721,609.02 | -5,766,001.97 3,031,798.82 | 192,324,265.39 | |
| Shanghai Meridian Magnesium Products Co., | 63,251,177.82 | -2,647,932.49 | 118,753,407.84 60,603,245.33 | |
| Ltd. | | | | |
| Shanghai Xingsheng Gasket Co., Ltd. | 35,957,219.54 | 3,762,868.32 | 39,720,087.86 | |
| Shanghai Boze Auto Parts Co., Ltd. | 97,363,403.36 | -17,653,307.44 | 79,710,095.92 | |

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|--|-------------------|-------------------|-------------------|---------------|
| Valeo Shanghai Automotive Electric Motors & Wiper System Co., Ltd. | 151,906,777.33 | -7,801,271.44 | 144,105,505.89 | |
| Shanghai Inteva Automotive Door Systems Co., Ltd. | 165,390,090.50 | 7,610,698.69 | 173,000,789.19 | |
| Shanghai LEAR STEC Automotive Parts Co., Ltd. | 220,891,094.83 | 12,315,745.77 | 233,206,840.60 | |
| Sanden (Suzhou) Precision Parts Co., Ltd. | 44,892,314.76 | -1,301,375.44 | 43,590,939.32 | |
| Wuhan TACHI-S Adient Automotive Seat Co., | | · · · | +3,370,737.32 | |
| Ltd. (Note 4) | 37,232,522.00 | -37,232,522.00 | | |
| Continental Brake Systems (Shanghai) Co., Ltd. | 58,950,486.20 | 4,787,269.66 | 63,737,755.86 | |
| BAIC Yanfeng Automotive Parts Co., Ltd. (Note 9) | 49,543,017.00 | 22,413,190.00 | 71,956,207.00 | |
| Dongfeng Adient Controls Automotive Seating Co., Ltd. (Note 9) | 112,257,404.00 | 4,137,593.00 | 116,394,997.00 | |
| Shaanxi Qinghua Automotive Safety System Co., Ltd. | 197,359,756.10 | -310,912.06 | 197,048,844.04 | |
| Avanzar Interior Products LLC | 39,429,937.00 | 19,536,001.00 | 58,965,938.00 | |
| Chongqing Henglong Hongyan Automotive Steering Co., Ltd. | 12,840,339.16 | 427,011.87 | 13,267,351.03 | |
| Shanghai Chargedot New Energy Technology Co., Ltd. | 27,379,015.36 | -6,364,517.91 | 21,014,497.45 | |
| Jiangsu Used Motor Vehicle Market Co., Ltd. | 3,998,393.33 | -296,883.22 | 3,701,510.11 | |
| Nanjing Auto Parts Factory | 3,027,518.11 | -16,916.55 | 3,010,601.56 | |
| Nanjing Valeo Clutch Co., Ltd. | 106,314,018.87 | -15,790,351.50 | 90,523,667.37 | |
| Qingdao Toyo Heat Exchanger Co., Ltd. | 27,064,672.91 | 4,093,815.36 | 31,158,488.27 | |
| Shanghai Shanke Automotive Culture Communication Co., Ltd. | 266,513.13 | 26,721.65 | 293,234.78 | |
| Anji Nyk Logistics (Thailand) Co., Ltd. | 22,782,322.11 | 6,263,225.30 | 29,045,547.41 | |
| Chongqing Jiangsheng Automotive Logistics Co., Ltd. | 115,088,152.54 | 2,753,536.88 | 117,841,689.42 | |
| SAIC Wanxiang New Energy Passenger Vehicle Co., Ltd. (Note 4) | 66,560,225.02 | -66,560,225.02 | | |
| Changzhou Qide Equity Investment Fund Center (Limited Partnership) (Note 8) | 1,205,007,015.13 | -1,205,007,015.13 | | |
| Shidai SAIC Power Battery Co., Ltd | 989,627,854.55 | 13,021,936.12 | 1,002,649,790.67 | |
| Sunrise Power Co., Ltd. | 42,659,374.12 | -3,188,284.50 | 39,471,089.62 | |
| Shanghai Kelai Shengluo Automation Equipment Co., Ltd. | 33,421,101.95 | 9,383,500.00 | 42,804,601.95 | |
| Shanghai Baosteel&Arcelor Tailor Metal Co., Ltd. | 192,758,647.78 | 5,261,789.31 | 198,020,437.09 | |
| Shanghai Tongzhou Autoparts Co., Ltd. (Note 9) | 138,856,695.14 | 11,833,870.67 | 150,690,565.81 | |
| SAIC James (Shannan) Equity Investment Fund Partnership Enterprise | 77,867,333.82 | -41,139,666.84 | 36,727,666.98 | |
| Sailing Capital International (Shanghai) Co., Ltd. (Note 6) | 2,252,560,454.41 | -229,896,248.73 | 2,022,664,205.68 | |
| Shanghai SAIC Huankai Investment Management Co., Ltd. | 76,636,829.95 | -2,335,335.22 | 74,301,494.73 | 30,325,460.00 |
| Shanghai SAIC Equity Investment Fund First Section Partnership Enterprise | 79,746,270.82 | -21,137,571.18 | 58,608,699.64 | |
| Sailing Capital Management Co., Ltd. | 76,304,075.01 | -193,599.34 | 76,110,475.67 | |
| Shanghai Integrated Circuit Industry Investment Fund Management Co., Ltd. | 10,924,644.26 | 3,900,956.18 | 14,825,600.44 | |
| Shanghai Xinpeng Lianzhong Auto Parts Co., Ltd. | 301,110,098.16 | -7,443,569.02 | 293,666,529.14 | |
| Changzhou SAIKC Mobility Investment Partnership (Limited Partnership) (Note 5) | 40,620,948.07 | 8,338,854.57 | 48,959,802.64 | |
| Jiaxing Xinsheng Investment Partnership (Limited Partnership) (Note 5) | 129,600,000.00 | 318,483,067.55 | 448,083,067.55 | |
| Chongqing Guoyuan Ro-Ro Terminal Co., Ltd. (Note 2) | | 83,106,965.73 | 83,106,965.73 | |
| Ningde Jiaocheng SAIC Industry Upgrade Equity Investment Partnership (L.P.) (Note 2) | | 75,625,129.58 | 75,625,129.58 | |
| Shanghai Yangtze River Delta Industry Upgrade Equity Investment Partnership (L.P.) (Note 2) | | 496,020,202.54 | 496,020,202.54 | |
| Others | 1,087,815,409.67 | -46,721,591.27 | 1,041,093,818.40 | 1,097,491.03 |
| Sub-total | 13,180,519,657.70 | -835,038,157.88 | 12,345,481,499.82 | 31,422,951.03 |

| Total | 73,733,343,513.17 | -6,104,132,274.52 | 67,629,211,238.65 | 31,422,951.03 | |
|-------|-------------------|-------------------|-------------------|---------------|--|
|-------|-------------------|-------------------|-------------------|---------------|--|

Unit: RMB

| | 31 December 2019 | 1 January 2019 |
|--|-------------------|-------------------|
| Investments in joint ventures | 55,283,729,738.83 | 60,552,823,855.47 |
| Investments in associates | 12,345,481,499.82 | 13,180,519,657.70 |
| Write-off by cross-shareholding | -2,980,781,154.21 | -2,771,508,526.79 |
| Total | 64,648,430,084.44 | 70,961,834,986.38 |
| Less: Impairment provisions of long-term equity investment | 31,422,951.03 | 31,422,951.03 |
| Net long-term equity investments | 64,617,007,133.41 | 70,930,412,035.35 |

Other explanations

- Note 1: Pursuant to the Articles of Association, these companies are joint ventures of the Group as their significant financial and operating decisions should achieve unanimous consent of investors.
- Note 2: These companies are new investments of the Group for the year.
- Note 3: Refer to Note (VIII) 1 (1)
- Note 4: These companies were disposed for the year in exchange of disposal price received amounting to RMB 304,236,510.35, and RMB 178,666,385.17 has been recognized as gains from disposal of investments.
- Note 5: In the current year, the shareholders of these companies contributed additional capital by cash to these companies at the original shareholding ratio, of which the Group increased its total capital by RMB 632,075,000.00.
- Note 6: At the end of current year, 6.66% equity corresponded with long-term equity investment of which the net carrying amount was RMB 606,866,009.62 has been pledged as the collateral for bank loans.
- Note 7: In the current year, the Group's subsidiary Investment Management and Qingdao Ocean Investment Group Co., Ltd. ("Qingdao Ocean Investment") signed an equity transfer agreement by which Investment Management transferred all its equity held of Qingdao Bus to Qingdao Ocean Investment. As at the end of current year, the above transaction was in progress, so Investment Management did not include its investment in Qingdao Bus in held-for-sale assets.
- Note 8: Refer to Note (VIII) 1 (1)
- Note 9: These companies are associates of the Group as the Group had a significant impact on their operating activities.
- Note 10: RMB 203,041,058.96 in the "Increase (decrease) during the year" was the increase in long-term equity investment and capital reserve arising from premium contributions made by other shareholders of the subsidiary of such company.

19. Investments in other equity instruments

(1) Details of investments in other equity instruments

√ Applicable □N/A

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|------------------|-------------------------|-------------------|
| Stock investment | 18,113,748,987.20 | 12,629,740,097.76 |
| Others | 168,127,146.12 | 163,699,971.96 |
| Total | 18,281,876,133.32 | 12,793,440,069.72 |

(2) Details of investments in non-held-for-trading equity instruments

| \square Applicable $\sqrt{N/A}$ | SAIC MOTOR ANNUAL REPORT 2019 |
|---|-------------------------------|
| Other explanations: \square Applicable $\sqrt{N/A}$ | |

20. Other non-current financial assets

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|------------------------------------|------------------|------------------|
| Other non-current financial assets | 2,094,472,035.47 | 1,535,997,716.87 |
| Total | 2,094,472,035.47 | 1,535,997,716.87 |

Other explanations:

 \square Applicable $\sqrt{N/A}$

21. Investment properties

Measurement of investment properties

(1) Investment properties measured at cost

| Item | Buildings | Land use right | Total | |
|---|------------------|------------------|------------------|--|
| I. Cost | | | | |
| 1. 1 January 2019 | 3,848,541,833.14 | 1,019,727,137.39 | 4,868,268,970.53 | |
| 2. Increase in the current period | 280,444,116.05 | 17,701,928.51 | 298,146,044.56 | |
| (1) Purchase | | | | |
| (2) Transfer from inventories / fixed assets / construction in progress | 280,444,116.05 | 17,701,928.51 | 298,146,044.56 | |
| (3) Increase due to business combinations | | | | |
| 3. Decrease in the current period | 45,761,214.56 | 28,293,833.14 | 74,055,047.70 | |
| (1) Disposals | 21,332,226.02 | 7,287,589.39 | 28,619,815.41 | |
| (2) Other transfer-out | 24,428,988.54 | 21,006,243.75 | 45,435,232.29 | |
| 4. 31 December 2019 | 4,083,224,734.63 | 1,009,135,232.76 | 5,092,359,967.39 | |
| II. Accumulated depreciation and amortization | | | | |
| 1. 1 January 2019 | 1,482,271,917.67 | 196,277,917.65 | 1,678,549,835.32 | |
| 2. Increase in the current period | 176,869,632.11 | 25,658,937.74 | 202,528,569.85 | |
| (1) Provision or amortization | 140,230,004.81 | 24,105,067.92 | 164,335,072.73 | |
| (2) Transfer from fixed assets | 36,639,627.30 | | 36,639,627.30 | |
| (3) Transfer from intangible assets | | 1,553,869.82 | 1,553,869.82 | |
| 3. Decrease in the current period | 31,547,192.69 | 9,232,696.42 | 40,779,889.11 | |
| (1) Disposals | 17,767,780.01 | 1,748,004.72 | 19,515,784.73 | |
| (2) Other transfer-out | 13,779,412.68 | 7,484,691.70 | 21,264,104.38 | |
| 4. 31 December 2019 | 1,627,594,357.09 | 212,704,158.97 | 1,840,298,516.06 | |
| III. Impairment provision | | | | |
| 1. 1 January 2019 | | | | |
| 2. Increase in the current period | | | | |
| (1) Provision | | | | |
| 3. Decrease in the current period | | | | |
| (1) Disposals | | | | |
| (2) Other transfer-out | | | | |

| 4.31 December 2019 | | | |
|-------------------------|------------------|----------------|------------------|
| IV. Net carrying amount | | | |
| 1. 31 December 2019 | 2,455,630,377.54 | 796,431,073.79 | 3,252,061,451.33 |
| 2. 1 January 2019 | 2,366,269,915.47 | 823,449,219.74 | 3,189,719,135.21 |

(2) Investment properties of which certificates of title have not been obtained

 $\sqrt{\text{Applicable } \square N/A}$

Unit: RMB

| Item | Carrying amount | Reasons why certificates of title have not been obtained | |
|-----------|-----------------|--|--|
| Buildings | 829,679,468.32 | In progress | |

Other explanations

 \square Applicable $\sqrt{N/A}$

22. Fixed assets

Presentation by items

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--------------|-------------------|-------------------|
| Fixed assets | 83,056,007,151.50 | 69,187,280,487.53 |
| Total | 83,056,007,151.50 | 69,187,280,487.53 |

Other explanations:

□ Applicable √ N/A

Fixed assets

(1) Details of fixed assets

 $\checkmark Applicable \ \Box N/A$

| Item | Buildings | Machinery and equipment | Electronic equipment, fixtures and furniture | Transportation vehicles | Molds | Total |
|---|-------------------|-------------------------|--|-------------------------|-------------------|--------------------|
| I. Cost | | | | | | |
| 1. 1 January 2019 | 32,873,960,503.05 | 69,987,150,084.98 | 7,539,326,635.01 | 5,813,541,399.80 | 9,703,130,943.14 | 125,917,109,565.98 |
| 2. Increase in the current period | 5,020,474,987.06 | 14,652,052,410.41 | 1,430,019,420.81 | 5,489,695,605.76 | 1,756,168,593.38 | 28,348,411,017.42 |
| (1) Purchase | 128,246,282.08 | 111,225,699.69 | 237,212,412.42 | 564,298,346.02 | 10,497,813.98 | 1,051,480,554.19 |
| (2) Transfer from construction in progress | 4,565,095,613.92 | 13,957,295,593.33 | 1,084,381,156.13 | 3,245,045,134.10 | 1,693,912,440.99 | 24,545,729,938.47 |
| (3) Increase due to business combinations | 146,213,556.51 | 252,286,165.77 | 105,516,721.41 | 1,674,478,957.10 | | 2,178,495,400.79 |
| (4) Transfer from investment properties | 24,428,988.54 | | | | | 24,428,988.54 |
| (5) Increases due to changes in the exchange rate | 156,490,546.01 | 331,244,951.62 | 2,909,130.85 | 5,873,168.54 | 51,758,338.41 | 548,276,135.43 |
| Decrease in the current period | 224,774,914.33 | 1,713,659,832.90 | 940,985,401.84 | 1,213,777,821.87 | 343,137,231.93 | 4,436,335,202.87 |
| (1) Disposals or retirement | 98,339,396.35 | 1,697,954,084.87 | 624,364,272.89 | 1,213,777,821.87 | 343,137,231.93 | 3,977,572,807.91 |
| (2) Transfer to construction in progress | | 15,705,748.03 | | | | 15,705,748.03 |
| (3) Transfer to investment properties during the year | 126,435,517.98 | | | | | 126,435,517.98 |
| (4) Transfer to long-term defered expenses | | | 316,621,128.95 | | | 316,621,128.95 |
| 4. 31 December 2019 | 37,669,660,575.78 | 82,925,542,662.49 | 8,028,360,653.98 | 10,089,459,183.69 | 11,116,162,304.59 | 149,829,185,380.53 |

| II. Accumulated depreciation | | | | | | |
|---|-------------------|-------------------|------------------|------------------|------------------|-------------------|
| 1. 1 January 2019 | 8,625,312,835.82 | 31,541,153,002.25 | 4,534,145,544.47 | 2,033,200,340.73 | 3,373,554,557.65 | 50,107,366,280.92 |
| 2. Increase in the current period | 1,468,539,796.99 | 7,480,925,619.33 | 1,033,888,555.80 | 1,865,939,099.32 | 571,494,981.03 | 12,420,788,052.47 |
| (1) Provision | 1,440,367,956.05 | 7,211,217,649.30 | 969,287,181.42 | 1,279,706,593.06 | 555,957,197.38 | 11,456,536,577.21 |
| (2) Transfer from investment properties | 13,779,412.68 | | | | | 13,779,412.68 |
| (3) Increase due to business combinations | 4,711,290.23 | 224,355,462.20 | 63,218,589.67 | 584,951,168.18 | | 877,236,510.28 |
| (4) Increases due to changes in the exchange rate | 9,681,138.03 | 45,352,507.83 | 1,382,784.71 | 1,281,338.08 | 15,537,783.65 | 73,235,552.30 |
| Decrease in the current period | 79,766,716.76 | 1,180,579,490.36 | 499,679,565.58 | 662,597,914.17 | 49,268,851.33 | 2,471,892,538.20 |
| (1) Disposals or retirement | 43,127,089.46 | 1,168,755,097.47 | 305,987,495.65 | 662,597,914.17 | 49,268,851.33 | 2,229,736,448.08 |
| (2) Transfer to construction in progress | | 11,824,392.89 | | | | 11,824,392.89 |
| (3) Transfer to investment properties | 36,639,627.30 | | | | | 36,639,627.30 |
| (4) Transfer to long-term defered expenses | | | 193,692,069.93 | | | 193,692,069.93 |
| 4. 31 December 2019 | 10,014,085,916.05 | 37,841,499,131.22 | 5,068,354,534.69 | 3,236,541,525.88 | 3,895,780,687.35 | 60,056,261,795.19 |
| III. Impairment provision | | | | | | |
| 1. 1 January 2019 | 129,394,628.17 | 3,577,519,473.80 | 60,612,863.62 | 37,468,526.38 | 2,817,467,305.56 | 6,622,462,797.53 |
| Increase in the current period | 272,967.12 | 77,602,273.29 | 72,472,041.84 | 68,566,441.58 | 25,716,932.29 | 244,630,656.12 |
| (1) Provision | 272,967.12 | 70,174,089.72 | 72,472,041.84 | 22,696,426.05 | 25,716,932.29 | 191,332,457.02 |
| (2) Increase due to business combinations | | 7,415,612.73 | | 45,870,015.53 | | 53,285,628.26 |
| (3) Increase due to changes in exchange rate | | 12,570.84 | | | | 12,570.84 |
| Decrease in the current period | 453,286.99 | 85,236,765.60 | 3,288,833.28 | 61,024,841.64 | 173,292.30 | 150,177,019.81 |
| (1) Disposal or retirement | 453,286.99 | 85,236,765.60 | 3,288,833.28 | 61,024,841.64 | 173,292.30 | 150,177,019.81 |
| 4. 31 December 2019 | 129,214,308.30 | 3,569,884,981.49 | 129,796,072.18 | 45,010,126.32 | 2,843,010,945.55 | 6,716,916,433.84 |
| IV. Net carrying amount | | | | | | |
| 1. 31 December 2019 | 27,526,360,351.43 | 41,514,158,549.78 | 2,830,210,047.11 | 6,807,907,531.49 | 4,377,370,671.69 | 83,056,007,151.50 |
| 2. 1 January 2019 | 24,119,253,039.06 | 34,868,477,608.93 | 2,944,568,226.92 | 3,742,872,532.69 | 3,512,109,079.93 | 69,187,280,487.53 |

| (2) Details of tempo | rary idle fixed a | ssets |
|----------------------|-------------------|-------|
|----------------------|-------------------|-------|

| $\sqcup A$ | App. | lica | ble | \checkmark | N/ | Ά |
|------------|------|------|-----|--------------|----|---|
|------------|------|------|-----|--------------|----|---|

(3) Details of fixed assets leased under finance leases

□ Applicable √ N/A

(4) Fixed assets leased out under operating leases

□ Applicable √ N/A

(5) Fixed assets of which certificates of title have not been obtained

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Carrying amount | Reasons why certificates of title have not been obtained |
|-----------|------------------|--|
| Buildings | 7,047,308,565.09 | In progress |

Other explanations:

 $\sqrt{\text{Applicable } \square \text{N/A}}$

At the end of current year, the buildings, the machinery and equipment, the electronic equipment, fixtures and furniture, the transportation vehicles and the molds with net carrying amount of RMB 1,521,633,949.65, RMB 962,591,735.08, RMB 66,874,225.99 and RMB 38,460,161.10 and RMB 704,798,428.69 respectively were pledged as the collateral for bank loans.

Disposal of fixed assets

 \square Applicable $\sqrt{N/A}$

23. Construction in progress

Presentation by items

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--------------------------|-------------------|-------------------|
| Construction in progress | 16,187,540,866.58 | 20,849,258,157.42 |
| Total | 16,187,540,866.58 | 20,849,258,157.42 |

Other explanations:

□ Applicable √ N/A

Construction in progress

(1) Details of construction in progress

 $\checkmark Applicable \ \Box N/A$

| Item | | 31 December 2019 | | 1 January 2019 | | | |
|--|-------------------|----------------------|-------------------|-------------------|-------------------------|-------------------|--|
| | Book balance | Impairment provision | Carrying amount | Book balance | Impairment provision | Carrying amount | |
| Dual clutch transmission project and relocation | 1,043,504,930.28 | | 1,043,504,930.28 | 1,604,089,448.84 | 15,214,444.00 | 1,588,875,004.84 | |
| Project of technology improvement and capacity expansion of SGMW | 1,671,047,189.18 | | 1,671,047,189.18 | 4,073,070,308.06 | | 4,073,070,308.06 | |
| Construction of MG Pukou base phase II of NAGC | 132,703,544.18 | | 132,703,544.18 | 127,400,231.11 | | 127,400,231.11 | |
| Project of technology improvement and capacity expansion of Shanghai Diesel | 87,809,944.01 | 8,502,996.11 | 79,306,947.90 | 282,587,773.59 | 8,502,996.11 | 274,084,777.48 | |
| Yanfeng interior, seating, and electronic technology renovation projects, etc. | 3,209,356,117.62 | 18,177,653.75 | 3,191,178,463.87 | 4,087,137,453.58 | 18,373,157.03 | 4,068,764,296.55 | |
| Project of passenger vehicles of self- owned brands | 3,269,982,658.15 | | 3,269,982,658.15 | 3,505,892,506.33 | | 3,505,892,506.33 | |
| Project of R&D center expansion | 74,625,056.72 | | 74,625,056.72 | 178,361,491.52 | | 178,361,491.52 | |
| Project of construction of port of Anji Logistics | 518,499,318.03 | | 518,499,318.03 | 712,062,134.45 | | 712,062,134.45 | |
| Project of self-owned brand of Commercial Vehicles | 2,234,260,712.63 | | 2,234,260,712.63 | 2,579,259,341.40 | | 2,579,259,341.40 | |
| Project of self-owned brand in Thailand | 168,078,453.39 | | 168,078,453.39 | 128,477,392.37 | | 128,477,392.37 | |
| Project of Global Car Sharing periodic lease | 844,199,455.12 | 39,978,901.79 | 804,220,553.33 | 631,571,048.79 | | 631,571,048.79 | |
| Project of Shanghong Real Estate Changfeng | 1,531,915,667.15 | | 1,531,915,667.15 | 589,478,141.54 | | 589,478,141.54 | |
| MG Indian project | 249,098,624.48 | | 249,098,624.48 | 843,673,735.20 | | 843,673,735.20 | |
| Others | 1,235,365,513.95 | 16,246,766.66 | 1,219,118,747.29 | 1,548,287,747.78 | | 1,548,287,747.78 | |
| Total | 16,270,447,184.89 | 82,906,318.31 | 16,187,540,866.58 | 20,891,348,754.56 | 42,090,597.14 | 20,849,258,157.42 | |

(2) Changes in significant construction in progress

√ Applicable □N/A

| | | | | | | | | | | | Unit: Ki | VID |
|--|-------------------|-------------------|--------------------------|--|-----------------------------------|------------------------|---|-----------------------|--|------------------------------------|--|--------------------------------|
| Name of item | Budget | 1 January 2019 | Increase during the year | Transfer to fixed assets upon completion | Other decreases during the period | 31 December 2019 | Proportion of project investment to the budget (%) | Project progress | Amount of accumulated capitalized interest | Including: Interest capitalized | Interest capitalization rate for the period (%) | Sources of funds |
| Dual clutch transmission project and relocation | 1,658,000,000.00 | 1,604,089,448.84 | 1,436,210,288.48 | 1,954,444,546.32 | 42,350,260.72 | 1,043,504,930.28 | 86 | Under construction | 8,451,782.68 | 2,205,744.00 | 5.39 | Self-financed and raised funds |
| Project of technology improvement and capacity expansion of SGMW | 2,981,321,490.18 | 4,073,070,308.06 | 1,825,128,614.12 | 4,174,419,746.83 | 52,731,986.17 | 1,671,047,189.18 | 61 | Under construction | | | | Self-financed |
| Construction of MG Pukou base phase II of NAGC | 7,605,637,938.18 | 127,400,231.11 | 266,645,392.64 | 247,002,017.08 | 14,340,062.49 | 132,703,544.18 | 51 | Under construction | | | | Self-financed |
| Project of technology improvement and capacity expansion of Shanghai Diesel | 134,695,934.47 | 282,587,773.59 | 87,444,987.65 | 280,697,176.20 | 1,525,641.03 | 87,809,944.01 | 64 | Under construction | | | | Self-financed |
| Yanfeng interior, seating, and electronic technology renovation projects, etc. | 10,336,706,786.50 | 4,087,137,453.58 | 4,616,811,075.36 | 4,779,336,517.78 | 715,255,893.54 | 3,209,356,117.62 | 82 | Under construction | 159,520,628.67 | 10,244,523.22 | 2.53 | Self-financed and raised funds |
| Project of passenger vehicles of self-owned brands | 19,605,543,187.75 | 3,505,892,506.33 | 5,777,638,190.52 | 5,961,729,921.82 | 51,818,116.88 | 3,269,982,658.15 | 56 | Under construction | | | | Self-financed and raised funds |
| Project of R&D centre expansion | 4,616,241,502.00 | 178,361,491.52 | 234,956,941.91 | 254,733,914.50 | 83,959,462.21 | 74,625,056.72 | 85 | Under construction | | | | Self-financed and raised funds |
| Project of construction of port of Anji Logistics | 841,326,173.06 | 712,062,134.45 | 841,326,173.06 | 821,170,484.69 | 213,718,504.79 | 518,499,318.03 | 61 | Under construction | | | | Self-financed |
| Project of self-owned brand of Commercial Vehicles | 7,223,448,432.16 | 2,579,259,341.40 | 1,472,748,419.68 | 1,774,828,760.01 | 42,918,288.44 | 2,234,260,712.63 | 31 | Under construction | | | | Self-financed and raised funds |
| Project of self-owned brand in Thailand | 1,254,139,871.20 | 128,477,392.37 | 506,377,631.28 | 416,604,655.23 | 50,171,915.03 | 168,078,453.39 | 54 | Under construction | | | | Self-financed |
| Project of Global Car Sharing periodic lease | 4,270,000,000.00 | 631,571,048.79 | 1,284,650,461.89 | 1,053,811,181.65 | 18,210,873.91 | 844,199,455.12 | 85 | Under construction | | | | Self-financed |
| Project of Shanghong Real Estate Changfeng | 4,543,210,000.00 | 589,478,141.54 | 942,437,525.61 | | | 1,531,915,667.15 | 71 | Under construction | 89,510,509.20 | 62,364,311.08 | 4.75 | Self-financed |
| MG Indian project | 981,750,329.90 | 843,673,735.20 | 450,164,815.46 | 907,900,156.16 | 136,839,770.02 | 249,098,624.48 | 88 | Under construction | | | | Self-financed |
| Others | 9,902,800,213.97 | 1,548,287,747.78 | 1,931,305,322.00 | 1,919,050,860.20 | 325,176,695.63 | 1,235,365,513.95 | | Under construction | 12,330,872.76 | 5,660.42 | | Self-financed |
| Total | 75,954,821,859.37 | 20,891,348,754.56 | 21,673,845,839.66 | 24,545,729,938.47 | 1,749,017,470.86 | 16,270,447,184.89 | | - | 269,813,793.31 | 74,820,238.72 | | / |

(3) Provision for impairment losses of construction in progress

√ Applicable □ N/A

Unit: RMB

| Item | Amount provision for the period | Reason for the provision |
|---|---------------------------------|--------------------------|
| Provision for impairment losses of construction in progress | 41,077,052.46 | / |
| Total | 41,077,052.46 | / |

Other explanations √ Applicable □ N/A At the end of current year, construction in progress with net carrying amount of RMB 304,182,270.76 was pledged as the collateral for bank borrowings. Materials for construction of fixed assets (4) Details of materials for construction of fixed assets □ Applicable √ N/A 24. Bearer biological assets (1) Bearer biological assets measured at cost □ Applicable √ N/A (2) Bearer biological assets measured at fair value □ Applicable √ N/A Other explanations □ Applicable √ N/A 25. Oil and gas assets □ Applicable √ N/A

26. Right-of-use assets

□ Applicable √ N/A

27. Intangible assets

(1) Details of intangible assets

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Item | Land use right | Patent | Royalty right | Software use right | Trademark right | Know-how | Others | Total |
|--|-------------------|------------------|----------------|-----------------------|--------------------|------------------|------------------|-------------------|
| I. Cost | | | | | | | | |
| 1. 1 January 2019 | 13,405,141,584.68 | 1,033,952,252.05 | 178,567,288.21 | 3,131,436,500.73 | 264,962,933.29 | 3,874,867,665.38 | 1,013,208,826.20 | 22,902,137,050.54 |
| Increase in the current period | 816,824,838.60 | | | 784,911,574.51 | | 509,728,887.98 | 403,034,558.28 | 2,514,499,859.37 |
| (1) Purchase | 469,157,069.89 | | | 223,061,947.94 | | 75,992,159.24 | 9,129,061.40 | 777,340,238.47 |
| (2) Internal R&D | | | | | | 265,796,846.64 | | 265,796,846.64 |
| (3) Increases due to business combinations | 33,427,001.00 | | | 36,110,805.06 | | | 354,644,722.00 | 424,182,528.06 |

| (4) Transfer from | | | | | | | | |
|-----------------------------------|--|------------------------|-------------------------------|--------------------------------------|----------------------------------|----------------------------------|----------------------------------|--|
| investment | 21,006,243.75 | | | | | | | 21.006.243.75 |
| properties | 21,000,243.73 | | | | | | | 21,000,243.73 |
| (5) Transfer from | | | | | | | | |
| construction in | 277,719,199.42 | | | 517,362,205.10 | | 167,939,882.10 | 36,950,693.00 | 999,971,979.62 |
| progress | 277,717,177.12 | | | 017,502,200.10 | | 107,555,002.10 | 20,220,022.00 | >>>,>>12, |
| (6) Increases due to | | | | | | | | |
| changes in the | 15,515,324.54 | | | 8,376,616.41 | | | 2,310,081.88 | 26,202,022.83 |
| exchange rate | 13,313,324.34 | | | 0,570,010.41 | | | 2,310,001.00 | 20,202,022.00 |
| Decrease in the | | | | | | | | |
| current period | 24,924,917.34 | | 8,467,194.10 | 33,535,543.47 | | 12,590,019.07 | 686,359.00 | 80,204,032.98 |
| (1) Disposals | 7,222,988.83 | | 8,467,194.10 | 33,535,543.47 | | 12,443,799.00 | 686,359.00 | 62,355,884.40 |
| | 1,222,900.03 | | 0,407,194.10 | 33,333,343.47 | | 12,445,799.00 | 000,339.00 | 02,333,004.40 |
| (2)Transfer to | 17 701 020 51 | | | | | | | 17 701 020 51 |
| investment properties | 17,701,928.51 | | | | | | | 17,701,928.51 |
| 1 1 | | | | | | | | |
| (3) Decreases due to | | | | | | 146 220 07 | | 146 220 07 |
| changes in the | | | | | | 146,220.07 | | 146,220.07 |
| exchange rate | | | | | | | | |
| 4. 31 December | 14,197,041,505.94 | 1,033,952,252.05 | 170,100,094.11 | 3,882,812,531.77 | 264,962,933.29 | 4,372,006,534.29 | 1,415,557,025.48 | 25,336,432,876.93 |
| 2019 | | | | | | | | |
| II. Accumulated | | | | | | | | |
| amortization | | | | | | | | |
| 1. 1 January 2019 | 1,454,174,697.92 | 952,652,252.05 | 163,755,996.77 | 1,869,692,110.26 | 140,429,035.03 | 2,572,067,590.22 | 714,066,330.14 | 7,866,838,012.39 |
| 2. Increase in the | 272,483,404.48 | | 7,126,829.26 | 518,634,810.22 | 24,373,331.43 | 230,991,728.72 | 138,190,244.80 | 1,191,800,348.91 |
| current period | 272,103,101110 | | 7,120,027.20 | | 21,575,551115 | 230,551,720.72 | 150,170,211100 | |
| (1) Provision | 259,059,636.67 | | 7,126,829.26 | 505,234,425.70 | 24,373,331.43 | 230,991,728.72 | 132,920,164.40 | 1,159,706,116.18 |
| (2)Transfer from | | | | | | | | |
| investment | 7,484,691.70 | | | | | | | 7,484,691.70 |
| properties | | | | | | | | |
| (3) Increase due to | | | | | | | | |
| business | 3,844,105.23 | | | 11,882,077.30 | | | 5,270,080.40 | 20,996,262.93 |
| combinations | | | | | | | | |
| (4) Increases due to | | | | | | | | |
| changes in the | 2,094,970.88 | | | 1,518,307.22 | | | | 3,613,278.10 |
| exchange rate | | | | | | | | |
| Decrease in the | 1,927,864.61 | | 8,467,194.10 | 12,463,070.90 | | 11,878,677.19 | 625,799.18 | 35,362,605.98 |
| current period | 1,927,804.01 | | 8,407,194.10 | 12,405,070.90 | | 11,676,077.19 | 023,799.18 | 33,302,003.90 |
| (1) Disposals | 373,994.79 | | 8,467,194.10 | 12,463,070.90 | | 11,712,975.29 | 36,089.00 | 33,053,324.08 |
| (2) Transfer to | | | | | | | | |
| investment | 1,553,869.82 | | | | | | | 1,553,869.82 |
| properties | | | | | | | | |
| (3) Decreases due | | | | | | | | |
| to changes in the | | | | | | 165,701.90 | 589,710.18 | 755,412.08 |
| exchange rate | | | | | | | | |
| 4. 31 December | 1 52 4 520 225 50 | 052 652 252 05 | 1.62 415 621 02 | 2 275 052 040 50 | 164 000 066 46 | 2 501 100 541 55 | 051 620 555 56 | 0.000.005.055.05 |
| 2019 | 1,724,730,237.79 | 952,652,252.05 | 162,415,631.93 | 2,375,863,849.58 | 164,802,366.46 | 2,791,180,641.75 | 851,630,775.76 | 9,023,275,755.32 |
| III. Impairment | | | | | | | | |
| provision | | | | | | | | |
| 1. 1 January 2019 | 3,612,787.25 | 81,250,000.00 | 4,714,950.00 | 46,726,651.14 | | 890,661,164.05 | | 1,026,965,552.44 |
| 2. Increase in the | , , | ,, | , ,, | | | | | |
| current period | | | | 4,834,573.10 | | 197,298.08 | | 5,031,871.18 |
| (1) Provision | | | | 4,834,573.10 | | | | 4,834,573.10 |
| (2) Increases due to | | | | .,55 ,,575.10 | | | | .,05 1,5 / 5/10 |
| changes in the | | | | | | 197,298.08 | | 197,298.08 |
| exchange rate | | | | | | 177,270.00 | | 177,270.00 |
| 3Decrease in the | | | | | | | | |
| current period | | | | | | | | |
| | | | | | | | | |
| (1) Disposals | | | | | | | | |
| 4. 31 December | 3,612,787.25 | 81,250,000.00 | 4,714,950.00 | 51,561,224.24 | | 890,858,462.13 | | 1,031,997,423.62 |
| 2019 | | | · | • | | * | | |
| IV. Net carrying | | | | | | | | |
| amount | | | | | | | | |
| 1. 31 December | | | | | | | | |
| | 12,468,698.480.90 | 50.000.00 | 2,969,512.18 | 1,455,387.457.95 | 100,160,566.83 | 689,967.430.41 | 563,926.249.72 | 15,281,159.697.99 |
| 2019 2. 1 January 2019 | 12,468,698,480.90 11,947,354,099.51 | 50,000.00 50,000.00 | 2,969,512.18 10,096,341.44 | 1,455,387,457.95 1,215,017,739.33 | 100,160,566.83 124,533,898.26 | 689,967,430.41 412,138,911.11 | 563,926,249.72 299,142,496.06 | 15,281,159,697.99 14,008,333,485.71 |

At the end of the period, intangible assets arising from internal R&D by the Company accounted for 1.74% of total balance of intangible assets.

(2) Land use right of which certificates of title have not been obtained

 \checkmark Applicable \square N/A

| Item | Carrying amount | Reasons why certificates of title have not been obtained |
|------|-----------------|--|
|------|-----------------|--|

| Land use right 276,019,347.50 In progress |
|---|
|---|

Other explanations:

√ Applicable □ N/A

At the end of current year, land use right and know-how at net carrying amount of RMB 4,650,218,741.02 and RMB 482,140,560.43 respectively were pledged as the collateral for bank loans.

28. Development expenditure

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| | | | Increase | Dec | 31 | |
|--------------------------|-------------------|--|-------------------|---------------------------------|------------------------------|------------------|
| Item | 1 January 2019 | Internal development expenditure | Others | Recognized as intangible assets | Recognized in profit or loss | December 2019 |
| Research expenditures | | | 3,350,509,845.20 | | 3,350,509,845.20 | |
| Development expenditures | 538,649,981.13 | | 11,417,489,810.14 | 265,796,846.64 | 10,043,640,432.03 | 1,646,702,512.60 |
| Total | 538,649,981.13 | | 14,767,999,655.34 | 265,796,846.64 | 13,394,150,277.23 | 1,646,702,512.60 |

Other explanations

Development expenditures accounted for 77.31% of total research and development expenditures during the year.

29. Goodwill

(1) Cost of goodwill

√ Applicable □N/A

Unit: RMB

| | | Increase | Decrease | | |
|--|------------------|-------------------------|--------------|------------------|--|
| Name of the investee or item resulting in goodwill | 1 January 2019 | Business combination | Disposal | 31 December 2019 | |
| SAIC-GMAC Automotive Finance Co., Ltd. | 333,378,433.68 | | | 333,378,433.68 | |
| Shanghai International Automobile City New Energy Automotive Operation Service Co., Ltd. | 142,443,867.15 | | | 142,443,867.15 | |
| Chongqing Yanfeng Johnson Automotive Parts Systems Co., Ltd. | 71,566,642.00 | | | 71,566,642.00 | |
| Wuhan Zhonghaiting Data Technology Co., Ltd. | 55,012,594.38 | | | 55,012,594.38 | |
| Shanghai Sunwin Bus Co., Ltd. | 53,349,858.83 | | | 53,349,858.83 | |
| Shanghai Diesel Engine Co., Ltd. | 6,994,594.88 | | | 6,994,594.88 | |
| Zhejiang Lishui Yidong New Energy Automobile Operation Service Co., Ltd. | 2,820,855.59 | | | 2,820,855.59 | |
| Zhejiang Quzhou Yidong New Energy Automobile Operation Service Co., Ltd. | 946,936.57 | | | 946,936.57 | |
| ANJI-CEVA Logistics Co., Ltd. | 290,248.50 | | | 290,248.50 | |
| HASCO Vision Technology (Shanghai) Co., Ltd | 781,115,081.73 | | | 781,115,081.73 | |
| Anji Car Rental Co., Ltd. (Note 1) | | 144,642,003.53 | | 144,642,003.53 | |
| Others (Note 2) | 52,029,066.94 | | 8,406,717.40 | 43,622,349.54 | |
| Total | 1,499,948,180.25 | 144,642,003.53 | 8,406,717.40 | 1,636,183,466.38 | |

Note 1: Refer to Note (VIII) 1 (1)

Note 2: Refer to Note (VIII) 4.

(2) Impairment of goodwill

√ Applicable □ N/A

Unit: RMB

| Name of the investee or item | 1 T 2010 | Increase | Decrease | 31 December |
|------------------------------|----------------|----------------|--------------|----------------|
| resulting in goodwill | 1 January 2019 | Provision | Disposal | 2019 |
| Impairment of goodwill | 18,575,952.72 | 145,214,746.53 | 8,406,717.40 | 155,383,981.85 |
| Total | 18,575,952.72 | 145,214,746.53 | 8,406,717.40 | 155,383,981.85 |

(3) Details of asset group or portfolio of goodwill

□ Applicable √ N/A

(4) Describe the test procedure, parameters of impairment of goodwill (e.g.: growth rate during the forecast period and stable period, profit rate, discount rate, and forecast period when estimating the present value of future cash flows, if applicable) as well as recognition method for impairment loss

□ Applicable √ N/A

(5) Effect of impairment testing of goodwill

□ Applicable √ N/A

Other explanations

□ Applicable √ N/A

30. Long-term defered expenses

√ Applicable □N/A

Unit: RMB

| Item | 1 January 2019 | Increase | Amortization | Other decrease | 31 December 2019 |
|---|------------------|------------------|----------------|----------------|-------------------------|
| Improvement expenditure of fixed assets | 1,708,420,099.87 | 806,229,183.98 | 525,585,483.25 | 60,652,815.89 | 1,928,410,984.71 |
| Others | 338,552,787.46 | 372,477,024.17 | 168,306,660.26 | 26,949.70 | 542,696,201.67 |
| Total | 2,046,972,887.33 | 1,178,706,208.15 | 693,892,143.51 | 60,679,765.59 | 2,471,107,186.38 |

31. Deferred tax assets/deferred tax liabilities

(1) Deferred tax assets that are not offset

√ Applicable □N/A

| Item | 31 December 2019 | | 1 Januar | ry 2019 |
|--|----------------------------------|---------------------|----------------------------------|---------------------|
| | Deductible temporary differences | Deferred tax assets | Deductible temporary differences | Deferred tax assets |
| Provision for impairment losses of assets | 8,070,573,449.49 | 1,868,843,841.76 | 6,397,089,107.34 | 1,491,586,355.99 |
| Unrealized profit from intragroup transactions | 6,629,365,838.80 | 1,657,341,459.70 | 7,229,115,698.36 | 1,807,278,924.59 |
| Deductible losses | | | _ | |

| Deferred income | 8,024,510,846.15 | 1,783,642,301.33 | 6,277,238,783.21 | 1,428,071,022.73 |
|---|--------------------|-------------------|--------------------|-------------------|
| Temporary difference arising from depreciation of fixed assets | 274,605,265.91 | 73,784,972.76 | 713,308,328.18 | 190,108,829.54 |
| Temporary difference arising from amortization of intangible assets | 84,106,130.65 | 20,598,658.92 | 41,593,226.36 | 10,398,304.08 |
| Investments in other equity instruments measured at fair value | | | -44,410,975.90 | -12,477,602.84 |
| Changes in fair value of other non-current assets | | | -1,180,923.09 | -295,230.77 |
| Changes in fair value of held-for-trading financial assets | 444,756,615.97 | 104,226,182.73 | 616,283,639.60 | 146,696,493.94 |
| Liabilities accrued but unpaid | 102,259,553,785.62 | 23,490,538,837.40 | 95,519,013,682.47 | 22,036,232,455.18 |
| Others | 3,864,525,522.20 | 841,534,614.91 | 4,084,808,636.53 | 878,195,068.33 |
| Total | 129,651,997,454.79 | 29,840,510,869.51 | 120,832,859,203.06 | 27,975,794,620.77 |

(2) Deferred tax liabilities that are not offset

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| | 31 December 2019 | | 1 January 2019 | |
|--|----------------------------------|---------------------|----------------------------------|---------------------|
| Item | Deductible temporary differences | Deferred tax assets | Deductible temporary differences | Deferred tax assets |
| Assets assessment appreciation for business combination not involving enterprises under common control | 877,009,467.49 | 206,879,594.34 | 1,328,481,582.70 | 296,350,258.81 |
| Changes in fair value of other debt investments | 6,020,195.81 | 1,459,379.87 | 3,454,343.76 | 863,585.94 |
| Changes in fair value of investments in other equity instruments | 12,666,620,066.04 | 2,347,498,495.09 | 7,268,696,213.04 | 1,383,540,509.18 |
| Changes in fair value of held-for-trading financial assets | 390,986,882.52 | 97,746,720.63 | 259,701,731.45 | 58,805,432.86 |
| Changes in fair value of other current assets | 38,598,761.00 | 9,649,690.25 | | |
| Temporary difference from depreciation of fixed assets | 1,306,704,576.35 | 314,119,378.83 | 1,479,263,394.16 | 375,622,107.73 |
| Others | 750,676,248.97 | 159,801,880.53 | 696,514,421.09 | 154,733,869.67 |
| Total | 16,036,616,198.18 | 3,137,155,139.54 | 11,036,111,686.20 | 2,269,915,764.19 |

(3) Deferred tax assets or deferred tax liabilities that are presented at the net amount after offset

 $\checkmark Applicable \ \Box \ N/A$

Unit: RMB

| Item | Offset amount between deferred tax assets and liabilities at 31 December 2019 | Deferred tax assets or liabilities after offset at 31 December 2019 | Offset amount between deferred tax assets and liabilities at 1 January 2019 | Deferred tax assets or liabilities after offset at 1 January 2019 |
|--------------------------|---|---|---|---|
| Deferred tax assets | 25,362,715.01 | 29,815,148,154.50 | 3,239,652.00 | 27,972,554,968.77 |
| Deferred tax liabilities | 25,362,715.01 | 3,111,792,424.53 | 3,239,652.00 | 2,266,676,112.19 |

(4) Details of unrecognized deferred tax assets

 \checkmark Applicable \square N/A

| Item | 31 December 2019 | 1 January 2019 |
|----------------------------------|-------------------|-------------------|
| Deductible losses and deductible | 74,033,514,815.20 | 59,305,531,965.09 |
| temporary differences | 74,033,314,813.20 | 39,303,331,903.09 |

| Total | 74,033,514,815.20 | 59,305,531,965.09 |
|-------------------------------------|----------------------------------|--|
| (5) Deductible losses, for which no | deferred tax assets are recogniz | ed, will expire in the following years |
| ☐ Applicable √ N/A | | |

Other explanations:

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Amount |
|---|-------------------|
| 31 December 2018 | 25,662,987,658.06 |
| Changes in accounting policies | 42,891,198.52 |
| 1 January 2019 | 25,705,878,856.58 |
| Increase due to changes in the scope of consolidation during the year | 59,063,985.47 |
| Recognized in profit or loss of the year | 1,853,881,418.51 |
| Recognized in equity during the year (Note) | -915,468,530.59 |
| 31 December 2019 | 26,703,355,729.97 |

Note: RMB964,925,599.90 was represented as the income tax effect of change in fair value of investments in other equity instruments, RMB9,354,459.48 was represented as the income tax effect of change in fair value of other current assets - interbank depository receipts, RMB595,793.93 was represented as the income tax effect of change in fair value of other debt investments, RMB45,669.09 was represented as the income tax effect of credit loss provision of other debt investments, RMB1,292,461.94 was represented as the income tax effect of the effective portion of profit or loss from cash flow hedges and RMB60,745,453.75 was represented as the effect of eliminating translation differences of financial statements denominated in foreign currencies.

32. Other non-current assets

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--|-------------------|------------------|
| Receivables investment | 4,387,284,031.94 | 1,638,141,436.17 |
| Continuous involvement in the financial assets | 2,910,167,439.68 | 1,055,985,144.66 |
| Prepayment of long-term assets | 881,316,286.06 | 1,455,848,123.44 |
| Others | 1,361,942,665.69 | 1,249,984,027.00 |
| Less: Impairment of other non-current assets | -948,761,156.56 | -237,819,336.36 |
| Less: Other non-current assets due within one year | -2,574,405,349.72 | -382,000,000.00 |
| Total | 6,017,543,917.09 | 4,780,139,394.91 |

33. Short-term borrowings

(1) Categories of short-term borrowings

√ Applicable □ N/A

| Item | 31 December 2019 | 1 January 2019 |
|--|------------------|----------------|
| Secured loans with securities under the custody of lenders | 633,905,049.00 | 314,000,000.00 |
| Secured loans with securities under the Group's custody | 46,000,000.00 | |

| Guaranteed loans | 255,740,000.00 | 20,000,000.00 |
|------------------------------------|-------------------|-------------------|
| Unsecured and non-guaranteed loans | 24,652,341,150.99 | 16,392,440,287.46 |
| Total | 25,587,986,199.99 | 16,726,440,287.46 |

Explanations on categories of short-term borrowings:

Note 1: At the end of current year, the guaranteed loans amounting to RMB 20,000,000.00 were obtained under the guarantee of Jiangsu Susun Group Co., Ltd., and the guaranteed loans amounting to RMB 235,740,000.00 were obtained under the guarantee of Shanghai International Automotive City (Group) Co., Ltd. and Shanghai Anting Industrial Development Co., Ltd. jointly.

Note 2: At the end of current year, the secured loans with securities under the custody of lenders amounting to RMB 30,000,000.00 were obtained with accounts receivable of which the net carrying amount was RMB 36,002,991.13 as the collateral. The secured loans with securities under the custody of lenders amounting to RMB 15,000,000.00 were obtained with accounts receivable of which the net carrying amount was RMB 30,000,000.00 as the collateral. The secured loans with securities under the custody of lenders amounting to RMB 430,022,000.00 were obtained with accounts receivable of which the net carrying amount was RMB 272,938,366.05 as the collateral. The secured loans with securities under the custody of lenders amounting to RMB 158,883,049.00 were obtained with notes receivable of which the net carrying amount was RMB 158,883,049.00 as the collateral.

Note 3: At the end of current year, the secured loans with securities under the Group's custody amounting to RMB 46,000,000.00 were obtained with fixed assets – buildings of which the net carrying amount was RMB23,651,217.17 and intangible assets – land use right of which the net carrying amount was RMB6,381,307.41 as the collateral.

| (2) Short-term borrowings over tue but not yet repaid |
|--|
| \square Applicable $\sqrt{N/A}$ |
| Including significant short-term borrowings overdue but not yet repaid: $ \Box \text{Applicable } \checkmark N/A $ |
| Other explanations \Box Applicable $\sqrt{N/A}$ |

(2) Short tarm harrowings awardus but not vot rangid

34. Held-for-trading financial liabilities

√ Applicable □N/A

Unit: RMB

| Item | 1 January 2019 | Increase during the period | Decrease during the period | 31 December 2019 |
|--|----------------|----------------------------|----------------------------------|------------------|
| Held-for-trading financial liabilities | | 1,635,193.37 | | 1,635,193.37 |
| Financial liabilities designated as at fair value through profit or loss | 977,399,765.77 | 232,250,694.65 | | 1,209,650,460.42 |
| Total | 977,399,765.77 | 233,885,888.02 | | 1,211,285,653.79 |

| Other | expl | lanations: |
|-------|------|------------|
|-------|------|------------|

□ Applicable √ N/A

35.

Derivative financial liabilities

| Cata a situa | 21 Day also 2010 | Unit: RMB |
|--|--|---|
| Categories | 31 December 2019 | 1 January 2019 |
| Commercial acceptances | 103,114,343.36 | 2,748,139,139.98 |
| Bank acceptances | 32,858,408,931.38 | 26,813,076,497.85 |
| Total At the end of current period, th | a 32,961,523,274.74 e balance of total notes receivable due be | 29,561,215,637.83 ut not paid was RMB 0. |
| 27 Aggaunta navabla | | |
| 37. Accounts payable(1) Accounts payable are pres | contad as follows: | |
| $\sqrt{\text{Applicable } \square \text{N/A}}$ | sented as follows: | |
| √ Applicable □ N/A | | Unit: RMB |
| Item | 31 December 2019 | 1 January 2019 |
| Accounts payable for purchase | | <u> </u> |
| F F | 137 086 140 300 74 | 125 265 406 064 04 |
| of materials and equipment, etc. | 137,086,140,309.74 | 125,265,496,964.04 |
| of materials and equipment, etc. Total (2) Significant accounts payab □ Applicable ✓ N/A | 137,086,140,309.74 | 125,265,496,964.04 125,265,496,964.04 |
| of materials and equipment, etc. Total (2) Significant accounts payable Applicable √N/A Other explanations | 137,086,140,309.74 le aged more than one year | 125,265,496,964.04 |
| of materials and equipment, etc. Total (2) Significant accounts payable Applicable √ N/A Other explanations Applicable √ N/A 38. Receipts in advance (1) Details of receipts in adva | 137,086,140,309.74 le aged more than one year | |
| of materials and equipment, etc. Total (2) Significant accounts payable Applicable √ N/A Other explanations Applicable √ N/A 38. Receipts in advance (1) Details of receipts in adva √ Applicable □ N/A Item Receipt in advance arising from s | 137,086,140,309.74 le aged more than one year nce 31 December 2019 | Unit: RMB 1 January 2019 |
| of materials and equipment, etc. Total (2) Significant accounts payable Applicable √N/A Other explanations Applicable √N/A 38. Receipts in advance (1) Details of receipts in adva √Applicable □N/A Item Receipt in advance arising from s vehicles, materials and parts, etc. | 137,086,140,309.74 le aged more than one year nce 31 December 2019 ales of 11,873,058,903.09 | Unit: RMB 1 January 2019 15,354,857,292.90 |
| of materials and equipment, etc. Total (2) Significant accounts payable Applicable √ N/A Other explanations Applicable √ N/A 38. Receipts in advance (1) Details of receipts in adva | 137,086,140,309.74 le aged more than one year nce 31 December 2019 | Unit: RMB 1 January 2019 |

39. Customer deposits and deposits from banks and other financial institutions

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|---|-------------------|-------------------|
| Corporate deposits absorbed by SFC and SAIC-GMAC | 71,641,129,927.38 | 59,208,510,149.48 |
| Short-term deposits absorbed by SFC and SAIC-GMAC | 7,610,359,716.23 | 12,779,768,242.09 |
| Total | 79,251,489,643.61 | 71,988,278,391.57 |

40. Employee benefits payable

(1) Employee benefits payable are presented as follows:

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | 1 January 2019 | Increase during the period | Decrease during the period | 31 December 2019 |
|--|------------------|----------------------------|----------------------------|-------------------|
| I. Short-term benefits | 9,001,355,526.72 | 36,269,802,574.44 | 35,417,471,515.18 | 9,853,686,585.98 |
| II. Post-employment benefit - defined contribution plans | 161,341,452.61 | 2,800,992,465.38 | 2,715,130,598.66 | 247,203,319.33 |
| III. Termination benefits | 258,330,478.86 | 273,794,128.71 | 253,843,775.43 | 278,280,832.14 |
| IV. Other benefits due within one year | | | | |
| Total | 9,421,027,458.19 | 39,344,589,168.53 | 38,386,445,889.27 | 10,379,170,737.45 |

(2) Short-term benefits are presented as follows:

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | 1 January 2019 | Increase during the period | Decrease during the period | 31 December 2019 |
|---|------------------|----------------------------|----------------------------|------------------|
| I. Payroll, bonus, allowance and subsidies | 6,106,854,729.26 | 31,152,940,108.06 | 30,325,009,456.28 | 6,934,785,381.04 |
| II. Staff welfare | 1,869,270,979.92 | 454,246,257.49 | 319,609,093.19 | 2,003,908,144.22 |
| III. Social security contributions | 236,869,196.24 | 1,244,996,703.50 | 1,364,090,598.70 | 117,775,301.04 |
| IV. Housing funds | 55,469,892.91 | 1,494,666,881.22 | 1,509,217,426.45 | 40,919,347.68 |
| V. Trade union fund and employee education fund | 431,928,014.34 | 716,650,688.47 | 710,742,056.22 | 437,836,646.59 |
| VI. Short-term paid leaves | | | | |
| VII. Short-term profit sharing plan | | | | |
| Others | 300,962,714.05 | 1,206,301,935.70 | 1,188,802,884.34 | 318,461,765.41 |
| Total | 9,001,355,526.72 | 36,269,802,574.44 | 35,417,471,515.18 | 9,853,686,585.98 |

(3) Defined contribution plan is presented as follows:

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Item | 1 January 2019 | Increase during the period | Decrease during the period | 31 December 2019 |
|------------------------------------|----------------|----------------------------|----------------------------|------------------|
| 1. Basic pensions | 147,006,868.75 | 2,456,551,412.75 | 2,373,845,663.03 | 229,712,618.47 |
| 2. Unemployment insurance | 12,891,857.69 | 149,025,904.24 | 147,081,971.55 | 14,835,790.38 |
| 3. Enterprise annuity contribution | 1,442,726.17 | 195,415,148.39 | 194,202,964.08 | 2,654,910.48 |

| Total | 161,341,452.61 | 2,800,992,465.38 | 2,715,130,598.66 | 247,203,319.33 |
|---|----------------|------------------|------------------|----------------|
| Other explanations: □ Applicable ✓ N/A | | | | |
| 41. Taxes payable √ Applicable □ N/A | | | | Unit: RMB |

| Item | 31 December 2019 | 1 January 2019 |
|---------------------------------------|-------------------|-------------------|
| Value added tax | 3,467,161,611.38 | 4,374,549,345.06 |
| Consumption tax | 709,246,663.96 | 607,700,716.02 |
| Enterprise income tax | 4,914,379,533.79 | 4,616,122,065.57 |
| Individual income tax | 229,794,105.13 | 203,075,071.89 |
| City construction and maintenance tax | 203,780,197.70 | 204,087,228.35 |
| Educational surcharge | 204,333,481.50 | 197,368,785.16 |
| Land use tax | 23,085,519.35 | 33,916,047.46 |
| Others | 342,648,683.13 | 338,065,716.49 |
| Total | 10,094,429,795.94 | 10,574,884,976.00 |

42. Other payables

Presentation by items

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|-------------------|-------------------|-------------------|
| Interest payable | 104,301,970.97 | 107,812,655.08 |
| Dividends payable | 764,365,300.59 | 647,498,222.92 |
| Other payables | 76,213,934,154.21 | 65,940,536,629.41 |
| Total | 77,082,601,425.77 | 66,695,847,507.41 |

| Other explana | tions: |
|-------------------|--------------|
| \Box Applicable | $\sqrt{N/A}$ |

Interest payable

(1) Presentation by categories

 $\checkmark Applicable \ \Box \ N/A$

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|---|-------------------------|----------------|
| Interest of long-term borrowings for which | | |
| interest is paid by installments and principal is | 85,642,691.61 | 74,673,432.77 |
| repaid upon maturity | | |
| Interest of corporate bonds | | 727,143.20 |
| Interest payable on short-term borrowings | 18,659,279.36 | 32,412,079.11 |
| Total | 104,301,970.97 | 107,812,655.08 |

| Sionific | cant ove | rdue | hut | unnaid | interest |
|----------|----------|-------|-----|--------|-------------|
| Signin | cam ove | 1 uuc | υuι | umbaru | IIIICI CSI. |

 \square Applicable $\sqrt{N/A}$

| Other explanations: | | | | |
|---|------|-------------------|--------|---------------------------------------|
| ☐ Applicable ✓ N/A | | | | |
| Dividends payable | | | | |
| (2) Presentation by categories | | | | |
| $\sqrt{\text{Applicable } \square \text{N/A}}$ | | | | Unit: RMB |
| Item | | 31 December 202 | 19 | 1 January 2019 |
| Dividends payable-Dividends pay subsidiaries due to minority share | | 764,365,300.59 | | 647,498,222.92 |
| Total | | 764,365, | 300.59 | 647,498,222.92 |
| (1) Presentation of other payab √ Applicable □ N/A | | | | Unit: RMB |
| Item | 31 1 | 31 December 2019 | | 1 January 2019 |
| Sales commission and discount | | 56,036,040,857.04 | | 50,862,152,103.49 |
| Dealers' guarantees and deposits Others | | 2,236,896,124.96 | | 2,184,069,728.91 12,894,314,797.01 |
| Total | | | | 65,940,536,629.41 |
| (2) Significant other payables a □ Applicable √ N/A Other explanations: □ Applicable √ N/A 43. Held-for-sale liabilities □ Applicable √ N/A 44. Non-current liabilities defined the second sec | | than one year | | |
| √ Applicable □ N/A | | | | Unit: RMB |

| Item | 31 December 2019 | 1 January 2019 |
|--|-------------------|-------------------|
| Long-term borrowings due within one year | 5,336,371,073.57 | 5,643,316,038.39 |
| Bonds payable due within one year | 15,654,288,984.04 | 2,999,629,135.22 |
| Long-term payables due within one year | 123,690,293.29 | 9,216,084.18 |
| Provisions due within one year | 5,723,815,352.17 | 5,961,745,793.71 |
| Total | 26,838,165,703.07 | 14,613,907,051.50 |

45. Other current liabilities

Details of other current liabilities

√ Applicable □N/A

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|-----------------------------|------------------|----------------|
| Accrued expenses | 139,563,238.36 | 98,741,098.31 |
| Pending output VAT payables | 48,857,447.65 | 51,534,567.19 |
| Total | 188,420,686.01 | 150,275,665.50 |

| | anges in short-term bonds payable: pplicable √N/A | | |
|------|--|--|--|
| Othe | er explanations: | | |
| □Ap | pplicable √N/A | | |
| 46. | Long-term borrowings | | |
| (1) | Categories of long-term borrowings | | |

√ Applicable □N/A

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--|-------------------|-------------------|
| Secured loans with securities under the custody of lenders | 1,190,669,524.13 | 1,644,731,955.88 |
| Secured loans with securities under the Group's custody | 3,961,876,825.99 | 2,457,839,217.59 |
| Guaranteed loans | 1,477,853,360.00 | 1,454,820,800.00 |
| Unsecured and non-guaranteed loans | 17,842,937,213.17 | 19,243,854,684.50 |
| Less: Long-term borrowings due within one year | -5,336,371,073.57 | -5,643,316,038.39 |
| Total | 19,136,965,849.72 | 19,157,930,619.58 |

Explanations on categories of long-term borrowings:

Note 1: At the end of current year, the secured loans with securities under the custody of lenders amounting to RMB 37,500,000.00 were obtained with the letter of guarantee amounting to RMB 100,000,000.00 issued by the Bank of East Asia (China) Shanghai Branch as the collateral; the secured loans with securities under the custody of lenders amounting to RMB 53,169,524.13 were obtained with finance lease receivables of which the net carrying amount was RMB 53,100,000.00 as the collateral; the secured loans with securities under the custody of lenders amounting to RMB 800,000,000.00 were obtained with 10% equity in Yanfeng Automotive Trim Systems Co., Ltd. held by HASCO Motor as the collateral; the secured loans with securities under the custody of lenders amounting to RMB 300,000,000.00 were obtained with 6.66% equity and usufruct amounting to RMB 606,866,009.62 in Sailing Capital International (Shanghai) Co., Ltd as the collateral.

Note 2: At the end of current year, the guaranteed loans amounting to RMB 1,334,417,200.00 were obtained under the guarantee of Shanghai International Automotive City (Group) Co., Ltd.; and the guaranteed loans amounting to RMB 143,436,160.00 were obtained under the guarantee of Shanghai International Automotive City (Group) Co., Ltd. and Shanghai Anting Industrial Development Co., Ltd. jointly.

Note 3: At the end of current year, the secured loans with securities under the Group's custody amounting to RMB 207,000,000.00 were obtained with intangible assets – land use right of which the net carrying amount was RMB 966,203,619.59 as the collateral; the secured loans with securities under the Group's custody

amounting to RMB 70,922,863.88 were obtained with fixed assets - buildings of which the carrying amount was RMB 107,290,367.99 as the collateral; the secured loans with securities under the Group's custody amounting to RMB 343,940,000.00 were obtained with fixed assets – buildings of which the carrying amount was RMB 219,242,299.45, the fixed assets – machinery and equipment of which the net carrying amount was RMB 246,768,491.48, and intangible assets – land use right of which the net carrying amount was RMB 54,754,212.62 as the collateral; the secured loans with securities under the Group's custody amounting to RMB 120,000,000.00 were obtained with fixed assets - buildings of which the carrying amount was RMB 339,998,394.43, and intangible assets - land use right of which the net carrying amount was RMB 25,819,398.38 as the collateral; the secured loans with securities under the Group's custody amounting to RMB 186,863,870.00 were obtained with construction in progress of which the carrying amount was RMB 139,103,963.73, and intangible assets - land use right of which the net carrying amount was RMB 47,917,508.68 as the collateral; the secured loans with securities under the Group's custody amounting to RMB 947,742,808.42 were obtained with intangible assets – land use right of which the net carrying amount was RMB 3,154,504,647.80 as the collateral; the secured loans with securities under the Group's custody amounting to RMB 2,085,407,283.69 were obtained with fixed assets – buildings which the net carrying amount was RMB 831,451,670.61, fixed assets - machinery and equipment of which the net carrying amount was RMB715,823,243.60, fixed assets – molds of which the net carrying amount was RMB704,798,428.69, fixed assets - transportation vehicles of which the net carrying amount was RMB 38,460,161.10, fixed assets - electronic equipment, fixtures and furniture of which the net carrying amount was RMB66,874,225.99, construction in progress of which the net carrying amount was RMB165,078,307.03, intangible assets – land use right of which the net carrying amount was RMB394,638,046.54, intangible assets - know-how of which the net carrying amount was RMB482,140,560.43, and accounts receivable of which the net carrying amount was RMB24,819,767.79 as the collateral.

| Other explanations, including interest rate range |
|---|
|---|

□ Applicable √ N/A

47. Bonds payable

(1) Bonds payable

√ Applicable □N/A

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--|-------------------------|-------------------|
| Non-bank financial institution bonds of SAIC-GMAC (Note 1) | 18,393,045,581.59 | 16,374,173,620.98 |
| Financial asset-backed securities (Note 2) | 8,436,887,544.75 | 413,000,000.00 |
| Corporate bonds (Note 3) | 4,986,117,808.21 | - |
| Less: Bonds payable due within one year | -15,654,288,984.04 | -2,999,629,135.22 |
| Total | 16,161,761,950.51 | 13,787,544,485.76 |

Note 1: The Company's subsidiary SAIC-GMAC issued a bond with a fixed interest rate of RMB 3,000,000,000 on 14 February 2017 in inter-bank bond markets with the coupon rate of 4.35% per annum and interest to be paid annually, and the bond has been repaid on 16 February 2020 upon maturity. SAIC-GMAC issued a bond with a fixed interest rate of RMB 5,000,000,000 on 2 April 2018 in inter-bank bond markets with the coupon rate of 5.00% per annum and interest to be paid annually, and the bond has been repaid on 4 April 2020 upon maturity. SAIC-GMAC issued a bond with a fixed interest rate of RMB 5,000,000,000 on 22 November 2018 in inter-bank bond markets with the coupon rate of 4.05% per annum and interest to be paid annually. Maturity date of the bond is 26 November 2021. SAIC-GMAC issued a bond with a fixed interest rate of RMB 5,000,000,000 on 18 June 2019 in inter-bank bond markets with the coupon rate of 3.80% per annum and interest to be paid annually. Maturity date of the bond is 20 June 2022. At the end of current year, the book balance of above bonds is RMB 18,393,045,581.59, in which RMB 8,296,503,686.79 will be due within one year.

Note 2: The Company's subsidiary SAIC-GMAC issued preferred A1 assets backed securities with a fixed interest rate amounting to RMB 5,000,000,000.00 and preferred A2 assets backed securities with a floating interest rate amounting to RMB 3,780,000,000.00 as an initiator on 6 March 2019, in which preferred A1 assets backed securities had been paid back fully in February 2020, while preferred A2 assets backed securities would be paid back fully in October 2020. SAIC-GMAC issued preferred A1 assets backed securities with a fixed interest rate amounting to RMB 4,000,000,000.00 and preferred A2 assets backed securities with a floating interest rate amounting to RMB 4,850,000,000.00 as an initiator on 6 August 2019, in which preferred A1 assets backed securities would be paid back fully in June 2020, while preferred A2 assets backed securities would be paid back fully in May 2020. SAIC-GMAC did not derecognize related financial assets but accounted financing as bonds payable. At the end of current year, the above bonds carried an amount of RMB 8,436,887,544.75, including RMB 7,357,785,297.25 due within one year.

Note 3: The Company was approved to issue corporate bonds with par value no more than RMB 20,000,000,000.00 in a public way to qualified investors in the current year by Document "Zheng Jian Xu Ke [2019] No. 1594" issued by China Securities Regulatory Commission. In September 2019, the Company issued the first installment of 3-year fixed-rate bonds with a coupon rate of 3.42% and an offering price of RMB100.00 each to qualified investors, amounting to RMB 3,000,000,000,000.00; in November 2019, the Company issued the second installment of 3-year fixed-rate bonds with a coupon rate of 3.60% and an offering price of RMB100.00 each to qualified investors, amounting to RMB 2,000,000,000.00. As at the end of current year, the book balance of above bonds was RMB 4,986,117,808.21.

| (2) Changes in bonds payable (Excluding other financial instruments (preference shares, perpetual bonds and others) classified as financial liabilities) |
|--|
| □ Applicable √ N/A |
| (3) Converting terms and period of convertible corporate bonds $\label{eq:convertible} \square Applicable \sqrt{N/A}$ |
| (4) Other financial instruments classified as financial liabilities |
| Basic information for outstanding preference shares, perpetual bonds and other financial instruments at the end of the period |
| □ Applicable √ N/A |
| Changes in financial instruments including outstanding preference shares and perpetual bonds at the end of the period |
| □ Applicable √ N/A |
| Basis for classifying other financial instruments to financial liabilities |
| \square Applicable $\sqrt{N/A}$ |
| Other explanations: |
| □ Applicable √ N/A |
| 48. Lease liabilities |
| □ Applicable √ N/A |
| |

49. Long-term payables

Presentation by items

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--|------------------|------------------|
| Long-term payables | 988,358,166.02 | 435,905,203.11 |
| Special payables | 702,265,794.35 | 770,852,669.35 |
| Less: Long-term payables due within one year | -123,690,293.29 | -9,216,084.18 |
| Total | 1,566,933,667.08 | 1,197,541,788.28 |

| Other explana | tions: |
|-------------------|--------------|
| \Box Applicable | $\sqrt{N/A}$ |

Long-term payables

(1) Presentation of long-term payables by nature

 \square Applicable $\sqrt{N/A}$

Special payables

(2) Presentation of special payables by nature

√ Applicable □ N/A

Unit: RMB

| Item | 1 January 2019 | Increase | Decrease | 31 December 2019 |
|---------------------|----------------|----------|---------------|------------------|
| Special reward fund | 769,707,669.35 | | 67,441,875.00 | 702,265,794.35 |
| Others | 1,145,000.00 | | 1,145,000.00 | |
| Total | 770,852,669.35 | | 68,586,875.00 | 702,265,794.35 |

50. Long-term employee benefits payable

√ Applicable □N/A

(1) Statement of long-term employee benefits payable

√ Applicable □N/A

Unit: RMB

| Item | 31 December 2019 | 1 January 2019 |
|--|------------------|------------------|
| I. Post-employment benefits - net liabilities of defined benefit plans | 3,265,370,719.30 | 3,396,309,239.30 |
| II. Termination benefits | 1,823,373,431.88 | 1,925,826,731.92 |
| III. Other long-term benefits | 515,564,002.03 | 531,098,064.41 |
| Total | 5,604,308,153.21 | 5,853,234,035.63 |

(2) Movements of defined benefit plans

Present value of defined benefit plan obligations:

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Item | 2019 | 2018 |
|--|------------------|------------------|
| I. 1 January | 3,396,309,239.30 | 3,131,316,283.36 |
| II. Cost of defined benefit plans recognized in profit or loss | 63,733,193.46 | 97,400,778.40 |

| 1. Current service cost | 36,222,683.17 | 2,782,218.24 |
|---|------------------|------------------|
| 2. Past service cost | | |
| 3. Gains on curtailments and settlements (Loss is indicated by "-") | -87,168,592.93 | -28,955,224.04 |
| 4. Net value of interests | 114,679,103.22 | 123,573,784.20 |
| III. Cost of defined benefit plans recognized in other comprehensive income | -118,102,878.00 | 253,238,216.07 |
| 1. Actuarial gains (Loss is indicated by "-") | -118,102,878.00 | 253,238,216.07 |
| IV. Other movements | -76,568,835.46 | -85,646,038.53 |
| 1. Consideration paid at the time of settlement | | |
| 2. Benefits paid | -76,568,835.46 | -85,646,038.53 |
| V. 31 December | 3,265,370,719.30 | 3,396,309,239.30 |

| Planned asset: □ Applicable √ N/A |
|---|
| Net liabilities (assets) of defined benefit plan ☐ Applicable ✓ N/A |
| Explanation on the defined benefit plan, corresponding risks, and effects on the Company's future cash flow timing and uncertainty: |

√ Applicable □ N/A

The Group provided retired employees with defined benefit plans of supplementary post-employment benefits. The Group estimated its commitment to employees after retirement by actuarial valuation, and calculated its liabilities resulted from the supplementary post-employment based on estimation. Liabilities of the plan is estimated based on its future cash outflow at certain benefit increase rate and death rate and discounted to its present value at certain discount rate. The discount rate is determined based on the rate of the government bonds with an expected term and currency that are consistent with the expected term of the obligations at the balance sheet date. The Group recognized the liability according to the results from actuarial valuation, and recognized relevant actuarial gains and losses in other comprehensive income that will not be reclassified subsequently to profit or loss. Past service cost is recognized in profit or loss when the defined benefit plan is revised. The current service cost will be included in the profit or loss for the period when the present value of obligations of defined benefit plans increases due to the service rendered by the employee during the current period. Gains and losses on curtailments and settlements are included in the profit or loss for the period at the balance between the present value of obligations of defined benefit plans and the settlement price as determined on the settlement date. Net interest is determined by multiplying the net liabilities of the defined benefit plans by the discount rate.

Defined benefit plans of supplementary post-employment benefits expose the Group to actuarial risks such as: interest rate risk, longevity risk, demographic risk, risk of policies change and inflation risk. The decrease in yields of government bonds will lead to increase in present value of defined benefit plans obligations which is calculated based on the best estimates of participating employees' mortality rate. The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants. An increase in the life expectancy of the plan participants will increase the plan's liability. Besides, the present value of the defined benefit plan liability is related to the future payment standards, which is estimated based on inflation rate. Therefore, the increase of inflation rate will increase the plan's liability.

The most recent actuarial valuation of the defined benefit plan liabilities was carried out at 31 December 2019 by professional institution. The present value of the defined benefit obligation and the related service cost were measured using the projected unit credit method.

| Explanations | on significant | actuarial as | ssumptions | and sensi | itivity an | alysis o | f the de | efined b | enefit p | olan |
|----------------|----------------|--------------|------------|-----------|------------|----------|----------|----------|----------|------|
| / Applicable [| □N/A | | | | | | | | | |

Significant actuarial assumptions for the purposes of the actuarial valuations are discount rate, benefit increase rate and death rate. The discount rates used are 3% - 4%. The assumption of death rate was based on "China Life Insurance Mortality Table (2010-2013)".

The sensitivity analysis below has been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant:

If the discount rate is 25 basis points higher (lower), the present value of defined benefit plan liabilities would decrease by RMB 129 million (increase by RMB 141 million)

If the benefit increase rate increases (decreases) by 1%, the present value of defined benefit plan liabilities would increase by RMB 593 million (decrease by RMB 436 million)

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit liabilities as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

In the above sensitivity analysis, the present value of defined benefit plan liabilities has been calculated using the same method as that applied in calculating the defined benefit plan liabilities recognized in in the balance sheet.

| Other | exn | lanations: |
|-------|------------------|------------|
| Oute | $\cup \Lambda D$ | iananons. |

□ Applicable √ N/A

51. Provisions

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | 1 January 2019 | 31 December 2019 | Reason |
|---|-------------------|-------------------|--------|
| Obligation of guarantees provided to | | | |
| outsiders | | | |
| Pending litigations | | | |
| Products quality warranty | 17,009,056,005.50 | 13,872,433,318.22 | |
| Expected compensation expenditure | 711,821,194.26 | 734,314,227.56 | |
| Liability due to continuous involvement | 1,055,985,144.66 | 2,910,167,439.68 | |
| Restructuring obligation | | | |
| Onerous contracts to be performed | | | |
| Others | 2,450,571,105.70 | 2,203,927,425.61 | |
| Less: Provisions due within one year | -5,961,745,793.71 | -5,723,815,352.17 | |
| Total | 15,265,687,656.41 | 13,997,027,058.90 | / |

52. Deferred income

Details of deferred income

√ Applicable □N/A

| Item | 1 January 2019 | Increase | Decrease | 31 December 2019 | Reason |
|-------------------|-------------------|------------------|------------------|-------------------|--------|
| Government grants | 14,027,129,065.72 | 2,379,729,557.49 | 2,825,673,023.96 | 13,581,185,599.25 | |

| advance by SFC and SAIC-GMAC Others | 10,297,266,815.37 2,286,225,107.66 | 7,068,538,385.38 1,542,936,164.69 | 8,522,544,484.50 142,018,141.30 | 8,843,260,716.25 3,687,143,131.05 | |
|-------------------------------------|---------------------------------------|--------------------------------------|------------------------------------|--------------------------------------|---|
| Others | 2,200,223,107.00 | 1,542,730,104.07 | 142,010,141.50 | 3,007,143,131.03 | |
| Total | 26,610,620,988.75 | 10,991,204,107.56 | 11,490,235,649.76 | 26,111,589,446.55 | / |

Items relating to government grants:

√ Applicable □N/A

Unit: RMB

| Item | 1 January 2019 | Increase | Amount recognized in non- operating income | Amount recognized in other income | Other changes | 31 December 2019 | Related to assets/income |
|--|-------------------|------------------|---|-----------------------------------|------------------|-------------------|--------------------------|
| Relocation compensation | 6,601,945,879.41 | 417,938,604.59 | 160,591,326.02 | 1,605,976,376.21 | | 5,253,316,781.77 | Related to assets/income |
| Subsidies for purchase of long-term assets | 5,564,717,038.85 | 1,064,659,682.80 | | 363,776,610.70 | | 6,265,600,110.95 | Assets/ Income |
| Technical improvement | 372,624,633.40 | 377,246,603.41 | 143,360,213.57 | 448,827,603.97 | | 157,683,419.27 | Assets |
| Subsidies for project development | 1,487,841,514.06 | 519,884,666.69 | | 103,140,893.49 | | 1,904,585,287.26 | Assets |
| Total | 14,027,129,065.72 | 2,379,729,557.49 | 303,951,539.59 | 2,521,721,484.37 | | 13,581,185,599.25 | |

| Other explanations: $\Box Applicable \ \ \sqrt{N/A}$ |
|--|
| 53. Other non-current liabilities \Box Applicable $\sqrt{N/A}$ |
| 54. Share capital |

 $\sqrt{\text{Applicable } \square \text{N/A}}$

At the end of current year, the Company had registered capital and paid-in capital of RMB 11,683,461,365.00, with a par value of RMB1.00 per share. Categories and composition of the shares are as follows:

Unit: RMB

| | | Changes (+, -) | | | | | 44.5 |
|--------------|----------------|----------------|-----------|-----------------------------------|--------|---------------|---------------------|
| | 1 January 2019 | New shares | Allotment | Capitalization of surplus reserve | Others | Sub- total | 31 December 2019 |
| Total shares | 11,683,461,365 | | | | | | 11,683,461,365 |

Other explanations:

Note: Refer to Note (III)

55. Other equity instruments

(1) Basic information of other financial instruments including outstanding preference shares and perpetual bonds at the end of the period

□ Applicable √ N/A

(2) Changes in financial instruments including outstanding preference shares and perpetual bonds at the end of the period

□ Applicable √ N/A

| Explanation for changes in other equity instrument, corresponding reasons and basis of retreatment in the current period: $ \Box Applicable \sqrt{N/A} $ | levant accounting |
|---|-------------------|
| Other explanations: \square Applicable $\sqrt{N/A}$ | |
| 56. Capital reserve √ Applicable □N/A | Unit: RMB |

| Item | 1 January 2019 | Increase | Decrease | 31 December 2019 |
|---------------------------------|-------------------|----------------|----------|-------------------|
| Capital premium (share premium) | 53,877,460,925.10 | 29,975,447.66 | | 53,907,436,372.76 |
| Other capital reserve | 1,445,484,605.34 | 213,737,018.77 | | 1,659,221,624.11 |
| Total | 55,322,945,530.44 | 243,712,466.43 | | 55,566,657,996.87 |

Other explanations, including increase or decrease in the period and related reasons:

Note 1: In the other capital reserve, RMB 203,041,058.96 was resulted from the increase in capital reserve due to premium contribution made by other shareholders of a subsidiary of Shanghai Saiwei Investment Center (Limited Partnership), a joint venture of the Group.

57. Treasury shares

□ Applicable √ N/A

58. Other comprehensive income

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Item | 1 January 2019 | Incurred amount before income tax | Less: Amount included in other comprehensive income in the prior period but transferred to profit or loss of the current period | Less: Amount included in other comprehensive income in the prior period but transferred to retained earnings | Less: Income tax expenses | Attributable to the Company after income tax | Attributable to minority shareholders after income tax | 31 December 2019 |
|--|-------------------|--------------------------------------|---|--|------------------------------|--|---|------------------------|
| I. Other comprehensive income that will not be reclassified to profit or loss | 7,376,237,231.38 | 5,553,507,866.38 | | 1,170,071.23 | 964,925,599.90 | 4,135,962,074.99 | 451,450,120.26 | 11,512,199,306.37 |
| Including: Changes due to re- measurement of defined benefit plans | 767,198,667.66 | 118,102,878.00 | | | | 119,175,784.78 | -1,072,906.78 | 886,374,452.44 |
| Other comprehensive income that will not be reclassified to profit or loss under equity method | -841,131.69 | -25,520,854.54 | | | | -14,904,422.81 | -10,616,431.73 | -15,745,554.50 |
| Changes in fair value of other equity instrument investments | 6,609,879,695.41 | 5,460,925,842.92 | | 1,170,071.23 | 964,925,599.90 | 4,031,690,713.02 | 463,139,458.77 | 10,641,570,408.43 |
| Changes in fair value of the | | | | | | | | |

| II. Other comprehensive | | | | | | | |
|--|------------------|---|--------------|--|------------------|---|-------------------|
| income that may | 748,159,216.44 | 267,134,076.93 | | 11,288,384.44 | 244,376,316.51 | 11,469,375.98 | 992,535,532.95 |
| be reclassified to profit or loss | | | | | | | |
| Including: Other comprehensive | | | | | | | |
| income that may be reclassified | | | | | | | |
| subsequently to | -7,459,348.46 | 14,703,858.93 | | | 13,241,598.11 | 1,462,260.82 | 5,782,249.65 |
| profit or loss under equity | | | | | | | |
| method | | | | | | | |
| Changes in fair value of other debt | 2,727,765.10 | 2,383,175.68 | | 595,793.93 | 1,766,325.28 | 21,056.47 | 4,494,090.38 |
| investments | ,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | ,,. | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , . , |
| The amount of financial assets | | | | | | | |
| reclassified into | | | | | | | |
| other comprehensive | | | | | | | |
| income | | | | | | | |
| Provision for credit impairment | | | | | | | |
| of other debt | | 182,676.36 | | 45,669.09 | 137,007.27 | | 137,007.27 |
| investments Effective portion | | | | | | | |
| of profit or loss | | 5,169,847.74 | | 1,292,461.94 | 3,877,385.80 | | 3,877,385.80 |
| from cash flow hedges | | 3,107,047.74 | | 1,272,401.74 | 3,077,303.00 | | 3,077,303.00 |
| Translation | | | | | | | |
| difference of financial | | | | | | | |
| statements | 753,251,446.65 | 211,751,762.27 | | | 201,613,087.36 | 10,138,674.91 | 954,864,534.01 |
| denominated in foreign currencies | | | | | | | |
| Changes in fair | | | | | | | |
| value of receivables | -1,246,339.17 | -4,475,081.97 | | | -4,041,831.97 | -433,250.00 | -5,288,171.14 |
| financing | | | | | | | |
| Other current assets – changes | | | | | | | |
| in fair value of | 885,692.32 | 37,417,837.92 | | 9,354,459.48 | 27,782,744.66 | 280,633.78 | 28,668,436.98 |
| interbank depository | 003,072.32 | 51,711,051.92 | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 21,132,177.00 | 200,033.76 | 20,000,730.70 |
| receipts | | | | | | | |
| Total | 8,124,396,447.82 | 5,820,641,943.31 | 1,170,071.23 | 976,213,984.34 | 4,380,338,391.50 | 462,919,496.24 | 12,504,734,839.32 |

59. Special reserve

 $\checkmark Applicable \ \Box \ N/A$

Unit: RMB

| Item | 1 January 2019 | Increase | Decrease | 31 December 2019 |
|-------------------------|----------------|----------------|---------------|---------------------|
| Safety production costs | 509,046,814.71 | 141,815,943.76 | 30,566,801.94 | 620,295,956.53 |
| Total | 509,046,814.71 | 141,815,943.76 | 30,566,801.94 | 620,295,956.53 |

60. Surplus reserve

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Item | 1 January 2019 | Increase | Decrease | 31 December 2019 |
|-------------------------------|-------------------|----------|----------|-------------------|
| Statutory surplus reserve | 22,779,030,101.35 | | | 22,779,030,101.35 |
| Discretionary surplus reserve | 18,064,141,547.16 | | | 18,064,141,547.16 |
| Reserve fund | | | | |

| Enterprise development | | | |
|------------------------|-------------------|--|-------------------|
| fund | | | |
| Others | | | |
| Total | 40,843,171,648.51 | | 40,843,171,648.51 |

Statutory surplus reserve can be used for making up for losses, expanding operation and increasing the Company's capital.

61. Retained earnings

√ Applicable □ N/A

Unit: RMB

| Item | 2019 | 2018 |
|---|--------------------|--------------------|
| Balance at the end of prior period before adjustment | 115,097,364,967.32 | 104,694,637,497.79 |
| Adjustment of opening balance of retained earnings (add: +; less: -) | -181,598,428.51 | |
| Balance at the beginning of current period (adjusted) | 114,915,766,538.81 | 104,694,637,497.79 |
| Add: Net profit attributable to the owners of the Company | 25,603,384,202.16 | 36,009,210,583.83 |
| Retained earnings carried forward from other comprehensive income | 1,170,071.23 | |
| Less: Appropriation to statutory surplus reserve | | 3,096,686,047.65 |
| Appropriation to discretionary surplus reserve | | |
| Appropriation to general risk reserve | | |
| Dividends distribution on ordinary shares | 14,721,161,319.90 | 21,380,734,297.95 |
| Conversion of ordinary shares' dividends into share capital | | |
| Appropriation to general risk reserve of SFC and SAIC-GMAC | 304,381,263.28 | 818,399,772.80 |
| Appropriation to foreign capital reserve of SFC | 4,298,659.31 | 4,023,972.65 |
| Appropriation to staff incentive and welfare fund of subsidiaries | 202,013,899.89 | 172,382,751.40 |
| Increase/decrease due to changes in shareholding ratio of the Company in subsidiaries | 7,685,130.74 | 134,256,271.85 |
| Balance at the end of period | 125,280,780,539.08 | 115,097,364,967.32 |

Details of adjustment of retained earnings at the beginning of the current period:

- 1. Retained earnings at the beginning of the current period amounting to RMB -181,598,428.51 was affected due to retrospective adjustment based on ASBE and relevant new regulations.
- 2. Retained earnings at the beginning of the current period amounting to RMB 0 was affected due to changes in accounting policies.
- 3. Retained earnings at the beginning of the current period amounting to RMB 0 was affected due to corrections of significant accounting errors.
- 4. Retained earnings at the beginning of the current period amounting to RMB 0 was affected due to changes in consolidation scope of business combination involving enterprises under common control.
- 5. Retained earnings at the beginning of the current period amounting to RMB 0 was affected due to other adjustments.

Retained earnings carried forward from other comprehensive income:

The Group's subsidiaries disposed of a portion of their investments in other equity instruments during the year and the cumulative change in fair value included in other comprehensive income was carried forward to retained earnings.

Dividends payable on ordinary shares:

Prior year's cash dividends approved at general meeting of shareholders

Pursuant to resolution made at 2018 annual general meeting of shareholders on 23 May 2019, the Company distributed cash dividends of RMB 12.60 (tax included) per 10 shares, amounting to RMB 14,721,161,319.90 based on total 11,683,461,365 shares.

Increase/decrease due to changes in shareholding ratio in subsidiaries during the current year:

Nanjing Automobile Group, a subsidiary of the Group, acquired minority interests in its subsidiary, Nanjing NAC Special Purpose Vehicle Co., Ltd., at a premium during the year. The retained earnings were adjusted as the capital premium of such company was insufficient to offset. For the details, see Note (IX) 2.

62. Operating income/costs

(1) Details of operating income/costs

√ Applicable □ N/A

Unit: RMB

| Itom | Year ended 31 | December 2019 | Year ended 31 December 2018 | | |
|--------------------|--------------------|--------------------|-----------------------------|--------------------|--|
| Item | Income | Costs | Income | Costs | |
| Primary operations | 804,616,025,690.03 | 708,363,121,402.18 | 867,381,236,766.40 | 752,776,464,661.54 | |
| Other operations | 21,913,977,277.84 | 17,737,091,986.15 | 20,244,970,522.01 | 17,209,357,838.12 | |
| Total | 826,530,002,967.87 | 726,100,213,388.33 | 887,626,207,288.41 | 769,985,822,499.66 | |

(1) Primary operations

Unit: RMB

| Item | Year ended 31 | December 2019 | Year ended 31 December 2018 | | |
|--------------------|--------------------|--------------------|-----------------------------|--------------------|--|
| Item | Operating income | Operating costs | Operating income | Operating costs | |
| Sales of vehicles | 613,341,075,419.72 | 556,458,246,294.66 | 667,308,457,248.59 | 590,918,548,655.90 | |
| Sales of parts | 164,853,324,589.96 | 128,184,047,685.11 | 175,459,626,179.39 | 140,043,700,616.08 | |
| Trading | 10,575,491,931.44 | 9,826,704,207.43 | 9,521,282,310.93 | 8,861,249,145.62 | |
| Service and others | 15,846,133,748.91 | 13,894,123,214.98 | 15,091,871,027.49 | 12,952,966,243.94 | |
| Total | 804,616,025,690.03 | 708,363,121,402.18 | 867,381,236,766.40 | 752,776,464,661.54 | |

(2) Other operations

Unit: RMB

| Item | Year ended 31 | December 2019 | Year ended 31 December 2018 | | |
|----------------------------------|-------------------|----------------------------------|-----------------------------|-------------------|--|
| Item | Operating income | Operating income Operating costs | | Operating costs | |
| Sales of raw materials and waste | 13,517,710,909.93 | 12,911,841,136.38 | 16,008,498,097.66 | 14,740,384,733.02 | |
| Rendering of services | 3,825,102,417.92 | 2,790,544,058.01 | 1,715,986,886.11 | 1,199,206,877.11 | |
| Rental | 780,784,165.26 | 560,319,726.12 | 771,232,687.32 | 531,658,005.13 | |
| Others | 3,790,379,784.73 | 1,474,387,065.64 | 1,749,252,850.92 | 738,108,222.86 | |
| Total | 21,913,977,277.84 | 17,737,091,986.15 | 20,244,970,522.01 | 17,209,357,838.12 | |

(3) Operating income from the top five customers is as follows:

| Name | Operating income | Proportion to total operating income (%) |
|-----------|-------------------|--|
| Company 1 | 42,497,801,417.34 | 5.14 |
| Company 2 | 22,639,481,565.21 | 2.74 |
| Company 3 | 5,547,206,228.75 | 0.67 |

| Total | 77,603,193,636.47 | 9.39 |
|-----------|-------------------|------|
| Company 5 | 3,319,614,889.81 | 0.40 |
| Company 4 | 3,599,089,535.36 | 0.44 |

63. Taxes and levies

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---------------------------------------|-----------------------------|-----------------------------|
| Consumption tax | 3,871,844,575.10 | 4,467,164,421.17 |
| City construction and maintenance tax | 900,723,723.68 | 947,728,637.98 |
| Education surcharges | 765,015,954.09 | 881,842,582.54 |
| Property tax | 325,510,937.85 | 321,549,782.61 |
| Land use tax | 140,563,010.44 | 155,721,770.77 |
| Stamp tax | 489,093,715.09 | 531,385,948.12 |
| Others | 117,142,413.28 | 157,938,341.31 |
| Total | 6,609,894,329.53 | 7,463,331,484.50 |

64. Selling expenses

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|-------------------------|-----------------------------|-----------------------------|
| Transportation expenses | 14,473,696,203.46 | 17,318,949,741.30 |
| Advertising expenses | 13,441,494,239.10 | 13,523,103,088.99 |
| Others | 29,535,395,774.28 | 32,580,974,311.12 |
| Total | 57,450,586,216.84 | 63,423,027,141.41 |

65. Administrative expenses

√ Applicable □ N/A

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|-------------------------------|--------------------------------|--------------------------------|
| Wages and salaries | 10,148,141,736.63 | 9,989,167,805.11 |
| Depreciation and amortization | 2,238,023,966.77 | 1,811,460,305.87 |
| Technology transfer fee | 124,012,496.70 | 184,778,980.61 |
| Others | 9,797,908,460.66 | 9,350,608,033.84 |
| Total | 22,308,086,660.76 | 21,336,015,125.43 |

66. Research and development expenses

 $\checkmark Applicable \ \Box N/A$

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|-------------------------|-----------------------------|-----------------------------|
| Research expenditure | 3,350,509,845.20 | 3,410,659,084.74 |
| Development expenditure | 10,043,640,432.03 | 11,974,353,556.44 |
| Total | 13,394,150,277.23 | 15,385,012,641.18 |

67. Financial expenses

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|-------------------------------------|-----------------------------|--------------------------------|
| Interest expenses | 2,100,748,445.15 | 1,954,685,452.84 |
| Less: Capitalized interest expenses | -74,820,238.72 | -91,588,722.92 |
| Less: Interest income | -2,014,804,147.44 | -1,618,779,749.28 |
| Exchange gain or loss | -276,209,044.77 | -133,136,328.30 |
| Others | 289,451,615.97 | 84,256,642.33 |
| Total | 24,366,630.19 | 195,437,294.67 |

68. Other income

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|-------------------|-----------------------------|-----------------------------|
| Government grants | 4,378,558,797.16 | 3,126,294,342.09 |
| Total | 4,378,558,797.16 | 3,126,294,342.09 |

69. Investment income

 $\checkmark Applicable \ \Box N/A$

| Item | Year ended 31 | Year ended 31 |
|--|-------------------|-------------------|
| Item | December 2019 | December 2018 |
| Income from long-term equity investments under equity method | 22,837,901,872.45 | 25,920,863,141.08 |
| Investment income on disposal of long-term equity investments | 344,678,998.49 | 76,039,502.69 |
| Investment income of financial assets at fair value through profit or loss during the holding period | | 110,671,861.69 |
| Investment income acquired from disposal of financial assets at fair value through profit or loss | | |
| Investment income from held-to-maturity investments during the holding period | | |
| Investment income from disposal of held-to-maturity financial assets | | |
| Investment income from available-for-sale financial assets | | 5,770,083,011.53 |
| Investment income from disposal of available-for-sale financial assets | | |
| Investment income from held-for-trading financial assets in holding period | 843,196,594.09 | |
| Dividend income from other equity instruments investments in holding period | 486,800,779.51 | |
| Interest income from debt investments in holding period | | |
| Interest income from other debt investments in holding period | 5,365,772.55 | |
| Investment income from disposal of held-for-trading financial assets | | |
| Investment income from disposal of other equity instruments investments | | |
| Investment income from disposal of debt investments | | |
| Investment income from disposal of other debt investments | | |

| Gain from business combinations not involving enterprises under common control achieved in stages involving multiple transactions | 146,659,331.55 | 925,813,801.85 |
|---|-------------------|-------------------|
| Gain from financial assets purchased under resale agreements | 174,831,728.01 | 120,586,763.17 |
| Others | 61,382,863.12 | 201,804,546.58 |
| Total | 24,900,817,939.77 | 33,125,862,628.59 |

Other explanations:

Note 1: RMB 178,666,385.17 was investment income from disposal of joint ventures and associates. Refer to Note (VII) 18.

Note2: It was mainly resulted from the business combination not involving enterprises under common control of the Group's subsidiaries Industry Sales and HASCO Motor in 2019. Refer to Note (VIII) 1.

| 70. | Net | exposure | hedging | income |
|-----|-----|----------|---------|--------|
|-----|-----|----------|---------|--------|

71. Gains from changes in fair values

| √ Appli | cable [|]N/A |
|---------|---------|------|
|---------|---------|------|

Unit: RMB

| Source | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---|--------------------------------|--------------------------------|
| Financial assets at fair value through profit or loss | | -128,038,689.29 |
| Held-for-trading financial assets | 1,514,882,730.29 | |
| Including: Gains from changes in fair values arising from derivatives | | |
| Other non-current financial assets | -40,693,859.11 | |
| Financial liabilities at fair value through profit or loss | | 15,224,021.65 |
| Held-for-trading financial liabilities | 22,321,220.42 | |
| Investment properties measured at fair value | | |
| Total | 1,496,510,091.60 | -112,814,667.64 |

72. Impairment losses of credit

 $\checkmark Applicable \ \Box N/A$

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---|--------------------------------|--------------------------------|
| Bad debt provision of other receivables | -122,837,019.85 | |
| Impairment provision of debt investments | -729,213.51 | |
| Impairment provision of other debt investments | -182,676.36 | |
| Bad debt provision of long-term receivables | -363,576,094.40 | |
| Impairment losses of credit of notes receivable | -6,757,269.10 | |
| Impairment losses of credit of accounts receivable | -461,976,868.07 | |
| Impairment loss of loans and advances | -1,242,999,222.58 | |
| Impairment losses of credit of other non-current assets | 333,619,150.15 | |
| Total | -1,865,439,213.72 | |

73. Impairment losses of assets

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Year ended 31 | Year ended 31 |
|---|-------------------|-------------------|
| | December 2019 | December 2018 |
| 1. Bad debt loss | | -596,890,982.27 |
| 2. Loss from decline in value of inventories | -1,259,505,875.01 | -1,102,603,047.40 |
| 3. Impairment on available-for-sale financial assets | | -165,864,304.50 |
| 4. Impairment on held-to-maturity investments | | -4,259,590.46 |
| 5. Impairment on long-term equity investments | | |
| 6. Impairment on investment properties | | |
| 7. Impairment on fixed assets | -191,332,457.02 | -268,508,038.19 |
| 8. Impairment on materials for construction of fixed assets | | |
| 9. Impairment on construction in progress | -41,077,052.46 | -447,640.03 |
| 10. Impairment on bearer biological assets | | |
| 11. Impairment on oil and gas assets | | |
| 12. Impairment on intangible assets | -4,834,573.10 | |
| 13. Impairment on goodwill | -145,214,746.53 | -14,232,067.36 |
| 14. Others | | -1,337,694,118.10 |
| Total | -1,641,964,704.12 | -3,490,499,788.31 |

74. Gains from disposal of assets

| , | | •• | | $\overline{}$ | * T / A |
|------------|-----|------|-----|---------------|---------|
| \sqrt{I} | App | lıca | ble | \sqcup | N/A |

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|--|--------------------------------|--------------------------------|
| Gains from disposal of fixed assets | 94,345,837.44 | 226,201,879.70 |
| Gains (losses) from disposal of construction in progress | 1,109,441.28 | -448,947.62 |
| Gains (losses) from disposal of intangible assets | 2,035,814.01 | 257,712,663.89 |
| Total | 97,491,092.73 | 483,465,595.97 |

75. Non-operating income

Details of non-operating income

 $\sqrt{\text{Applicable } \square N/A}$

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 | Amount included in non-recurring profit or loss for the period |
|--|--------------------------------|--------------------------------|--|
| Total gains on disposal of non-current | | | |
| assets | | | |
| Including: Gains from disposal of fixed assets | | | |
| Gains from disposal of intangible assets | | | |
| Gains on debt restructuring | 108,250.00 | 55,000.00 | 108,250.00 |
| Gains on exchange of non-monetary assets | | | |

| Donations received | | | |
|---------------------------------|----------------|------------------|----------------|
| Government grants | 339,546,354.56 | 457,342,766.15 | 339,546,354.56 |
| Discount of equity transactions | 214,426,978.94 | 523,565,099.74 | 214,426,978.94 |
| Payables waived by creditors | 43,047,932.99 | 30,469,038.71 | 43,047,932.99 |
| Others | 169,822,631.32 | 113,679,393.09 | 169,822,631.32 |
| Total | 766,952,147.81 | 1,125,111,297.69 | 766,952,147.81 |

Government grants recognized in profit or loss

Unit: RMB

| Item | Year ended 31 | Year ended 31 | Related to |
|-------------------------|----------------|----------------|--------------|
| Item | December 2019 | December 2018 | asset/income |
| Relocation compensation | 160,591,326.02 | 438,734,604.10 | Asset/income |
| Technical improvement | 143,360,213.57 | | Asset |
| Others | 35,594,814.97 | 18,608,162.05 | Income |
| Total | 339,546,354.56 | 457,342,766.15 | |

| Other | exp | lanations: |
|-------|--------|---------------|
| CHICL | U21 P. | idildel Olio. |

 \square Applicable $\sqrt{N/A}$

76. Non-operating expenses

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 | Amount included in non- recurring profit or loss for the period |
|------------------------------|--------------------------------|--------------------------------|---|
| Losses on debt restructuring | 1,383,933.38 | 359,726.30 | 1,383,933.38 |
| Donations | 21,986,387.24 | 60,409,453.70 | 21,986,387.24 |
| Relocation | 147,421,427.31 | 183,293,769.61 | 147,421,427.31 |
| Indemnity loss to suppliers | 72,145,651.58 | 76,773,079.79 | 72,145,651.58 |
| Others | -88,674,330.92 | 134,243,238.70 | -88,674,330.92 |
| Total | 154,263,068.59 | 455,079,268.10 | 154,263,068.59 |

77. Income tax expenses

(1) Statement of income tax expenses

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---|--------------------------------|--------------------------------|
| Current income tax expenses | 8,019,821,388.07 | 9,142,246,265.22 |
| Effect of prior year's income tax annual filing | -497,054,673.50 | -547,013,558.69 |
| Deferred tax expenses | -1,853,881,418.51 | -2,656,046,277.46 |
| Total | 5,668,885,296.06 | 5,939,186,429.07 |

(2) Adjustment on accounting profit and income tax expenses

 $[\]sqrt{\text{Applicable } \square \text{N/A}}$

√ Applicable □N/A

| Unit: | RMB |
|-------|------------|
| | |

| Item | Year ended 31 |
|--|-------------------|
| Tem | December 2019 |
| Total profit | 40,957,792,203.69 |
| Income tax expense calculated based on statutory/applicable tax rate | 6,143,668,830.55 |
| Effect of different tax rates of subsidiaries operating in other jurisdictions | 2,398,341,676.67 |
| Effect of adjustment on income tax for the periods | -497,054,673.50 |
| Effect of non-taxable income | -3,460,599,256.84 |
| Effect of non-deductible cost, expense and loss | 249,860,265.84 |
| Effect of utilizing deductible loss not recognized for deferred tax assets for | -497,388,529.69 |
| prior period | -477,300,327.07 |
| Effect of deductible temporary difference or deductible loss not recognized for | 2,103,871,701.33 |
| deferred tax assets for the current period | 2,103,671,701.33 |
| Changes in opening balances of deferred tax assets/liabilities resulted from tax | -1,127,278.52 |
| rate adjustment | -1,127,276.32 |
| Effect of super tax deduction for research and development expenditures | -770,687,439.78 |
| Income tax expenses | 5,668,885,296.06 |

| Other | expl | lanation | S |
|-------|------|----------|---|
|-------|------|----------|---|

□ Applicable √ N/A

78. Other comprehensive income

√ Applicable □N/A

Please refer to Note (VII) 58.

79. Items in the cash flow statement

(1) Other cash receipts relating to operating activities

√ Applicable □ N/A

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---|--------------------------------|--------------------------------|
| Cash receipts from financial leases and government grants | 8,959,680,772.78 | 12,080,260,746.15 |
| Total | 8,959,680,772.78 | 12,080,260,746.15 |

(2) Other cash payments relating to operating activities

| 1 1 1 ppi | | Apr | olica | ble | $\square N/A$ |
|-----------|--|-----|-------|-----|---------------|
|-----------|--|-----|-------|-----|---------------|

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---|--------------------------------|--------------------------------|
| Cash payments for operating activities and others | 35,003,843,457.35 | 51,747,553,031.95 |
| Total | 35,003,843,457.35 | 51,747,553,031.95 |

| | - | | Ithar | coch | rocointe | rainting | TA. | invactina | OUTIVITION |
|---|----|-----|-------|-------|-----------|----------|-----|-----------------|------------|
| ı | ~, | , , | CLUCI | Casii | 1 CCCIDIS | i ciaunz | w | 11117 65 111112 | activities |
| | | | | | | | | | |

□ Applicable √ N/A

(4) Other cash payments relating to investing activities

 \square Applicable $\sqrt{N/A}$

(5) Other cash receipts relating to financing activities

 $\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|--|--------------------------------|--------------------------------|
| Cash receipts from recovery of bank draft deposits | 350,475,738.36 | |
| Total | 350,475,738.36 | |

(6) Other cash payments relating to financing activities

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---------------------------------------|--------------------------------|--------------------------------|
| Cash payments for bank draft deposits | | 4,265,420,025.62 |
| Total | | 4,265,420,025.62 |

80. Supplementary information to the cash flow statements

(1) Supplementary information to the cash flow statements

 $\sqrt{\text{Applicable } \square N/A}$

| Supplementary information | Year ended | Year ended |
|---|--------------------|--------------------|
| ' | 31 December 2019 | 31 December 2018 |
| 1. Reconciliation of net profit to cash flows from operating activities: | | |
| Net profit | 35,288,906,907.63 | 48,404,663,401.86 |
| Add: Provision for impairment loss of assets | 1,641,964,704.12 | 3,490,499,788.31 |
| Impairment losses of credit | 1,865,439,213.72 | |
| Depreciation of fixed assets, depletion of oil and gas assets, depreciation of bearer biological assets | 11,456,536,577.21 | 9,795,048,420.31 |
| Depreciation and amortization of investment properties | 164,335,072.73 | 139,777,718.82 |
| Amortization of intangible assets | 1,159,706,116.18 | 973,219,795.08 |
| Amortization of long-term deferred expenses | 693,892,143.51 | 575,675,951.63 |
| Losses on disposal of fixed assets, intangible assets and other long-term assets (gains are indicated by "-") | -89,101,686.01 | -300,171,826.36 |
| Losses on retirement of fixed assets (gains are indicated by "-") | | |
| Losses on changes in fair values (gains are indicated by "-") | -1,496,510,091.60 | 112,814,667.64 |
| Financial expenses (gains are indicated by "-") | 2,025,928,206.43 | 1,863,096,729.92 |
| Investment losses (income is indicated by "-") | -24,900,817,939.77 | -33,125,862,628.59 |
| Decrease in deferred tax assets (increase is indicated by "-") | -1,788,821,945.54 | -2,736,056,441.11 |
| Increase in deferred tax liabilities (decrease is indicated by "-") | -65,059,472.97 | 80,010,163.65 |
| Decrease in inventories (increase is indicated by "-") | 5,783,804,946.39 | -11,659,383,317.01 |
| Net decrease in repurchase arrangements (increase is indicated by "-") | -12,666,507,248.51 | 117,789,478.50 |
| Decrease in operating receivables (increase is indicated by "-") | 4,831,394,760.08 | -32,048,652,268.89 |
| Increase in operating payables (decrease is indicated by "-") | 22,366,762,663.15 | 23,293,185,157.90 |
| Others | | |
| Net cash flow from operating activities | 46,271,852,926.75 | 8,975,654,791.66 |

| 2. Significant investing and financing activities that do not involve cash receipts and payments: | | |
|---|--------------------|--------------------|
| Conversion of debt into capital | | |
| Convertible corporate bonds due within one year | | |
| Fixed assets acquired under finance leases | | |
| 3. Net changes in cash and cash equivalents: | | |
| Closing balance of cash | 109,822,737,946.69 | 106,217,412,808.88 |
| Less: Opening balance of cash | 106,217,412,808.88 | 106,944,175,426.61 |
| Add: Closing balance of cash equivalents | | |
| Less: Opening balance of cash equivalents | | |
| Net increase in cash and cash equivalents | 3,605,325,137.81 | -726,762,617.73 |

| Less: Opening balance of cash | 106,217,412,808.88 | 106,944,175,426.61 |
|---|-------------------------|--------------------|
| Add: Closing balance of cash equivalents | | |
| Less: Opening balance of cash equivalents | | |
| Net increase in cash and cash equivalents | 3,605,325,137.81 | -726,762,617.73 |
| (2) Net cash payments for the acquisition of subsidi | aries during the period | |
| □ Applicable √ N/A | | |
| (3) Net cash receipts from the disposal of subsidiari | es during the period | |
| □ Applicable √ N/A | | |
| (4) Composition of cash and cash equivalents | | |
| √ Applicable □N/A | | Unit: RMB |
| Item | 31 December 2019 | 1 January 2019 |
| I. Cash | 109,822,737,946.69 | 106,217,412,808.88 |
| Including: Cash at hand | 3,524,842.95 | 4,377,293.17 |
| Bank deposits | 108,870,929,132.73 | 105,245,892,310.32 |
| Other monetary funds | 948,283,971.01 | 967,143,205.39 |
| Deposits with the central bank | | |
| Deposits made with other banks | | |
| Placements with banks | | |
| II. Cash equivalents | | |
| Including: Debt security investment due within three months | | |

| Other explanations: | | |
|----------------------|------|--|
| \square Applicable | √N/A | |

81. Notes to items in the statement of changes in owner's equity

| Explanation on matters such as the names and the adjustment amounts of the items included in | 'others" | in |
|--|----------|----|
| respect of adjustments to the closing balances of the prior year: | | |
| | | |

109,822,737,946.69

106,217,412,808.88

$\square \, Applicable \, \, \sqrt{N/A}$

82. Assets with restricted ownership or use right

III. Closing balance of cash and cash equivalents

Including: Restricted cash and cash equivalents of the Company or subsidiaries within the Group

$\checkmark Applicable \ \Box N/A$

Unit: RMB

| Item | Carrying amount at 31 December 2019 | Reason for restriction |
|------------------------------|-------------------------------------|------------------------|
| Cash and bank balances | 18,004,098,735.56 | Refer to Note (VII)1 |
| Notes receivable | 453,721,649.00 | Refer to Note (VII)4 |
| Accounts receivable | 363,761,124.97 | Refer to Note (VII)5 |
| Long-term receivables | 53,100,000.00 | Refer to Note (VII)17 |
| Fixed assets | 3,294,358,500.51 | Refer to Note (VII)22 |
| Intangible assets | 5,132,359,301.45 | Refer to Note (VII)27 |
| Long-term equity investments | 606,866,009.62 | Refer to Note (VII)18 |
| Construction in progress | 304,182,270.76 | Refer to Note (VII)23 |
| Total | 28,212,447,591.87 | / |

83. Foreign currency monetary items

(1) Foreign currency monetary items

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Closing balance of foreign currency | Exchange rate | Closing balance of RMB equivalent |
|------------------------|-------------------------------------|---------------|-----------------------------------|
| Cash and bank balances | | | - |
| -USD | 1,168,808,478.52 | 6.9762 | 8,153,841,707.85 |
| -THB | 4,626,511,438.93 | 0.2328 | 1,077,051,862.98 |
| -EUR | 117,491,116.25 | 7.8155 | 918,251,819.05 |
| -AED | 275,022,195.00 | 1.8992 | 522,322,152.74 |
| -GBP | 66,022,324.71 | 9.1501 | 604,110,873.33 |
| -INR | 3,970,382,526.00 | 0.0978 | 388,303,411.04 |
| -HKD | 311,659,254.70 | 0.8958 | 279,184,360.36 |
| -AUD | 50,347,187.30 | 4.8843 | 245,910,766.93 |
| -CZK | 791,763,665.91 | 0.3077 | 243,625,680.00 |
| -IDR | 422,293,440,400.00 | 0.0005 | 211,146,720.20 |
| -CLP | 19,788,794,553.00 | 0.0092 | 182,056,909.89 |
| -MYR | 64,550,649.00 | 1.6986 | 109,645,732.39 |
| -ZAR | 145,826,818.09 | 0.4943 | 72,082,196.18 |
| -JPY | 80,910,549.00 | 0.0641 | 5,186,366.19 |
| -Others | 2,126,311,904.18 | | 72,188,301.60 |
| Long-term borrowings | | | |
| -EUR | 100,000,000.00 | 7.8155 | 781,550,000.00 |
| -THB | 8,957,935,067.39 | 0.2328 | 2,085,407,283.69 |
| Short-term borrowings | | | |
| -USD | 330,000,000.00 | 6.9762 | 2,302,146,000.00 |
| -EUR | 210,596,300.00 | 7.8155 | 1,645,915,382.65 |
| -THB | 2,101,800,000.00 | 0.2328 | 489,299,040.00 |

Other explanations:

Note: Most of the transactions of the Group are incurred domestically, and majority of the assets and liabilities are denominated in RMB. Therefore, there were no other significant foreign currency monetary items except for cash and bank balances and borrowings.

| (2) Explanation on overseas ope | erating entities, inc | luding significa | ant overse | as operating e | ntities, of which |
|---------------------------------|-----------------------|------------------|------------|----------------|-------------------|
| the major operation place, f | unctional currency | and selection | basis as | well as change | es in functional |
| currency should be disclosed | | | | | |

□ Applicable √ N/A

84. Hedging

□ Applicable √ N/A

85. Government grants

(1) Basic information of government grants

□ Applicable √ N/A

(2) Return of government grants

□ Applicable √ N/A

Other explanations:

(1) Government grants related to assets

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|--|--------------------------------|--------------------------------|
| Relocation compensation | 417,938,604.59 | 276,235,766.79 |
| Subsidies for purchase of long-term assets | 1,064,659,682.80 | 2,210,440,184.92 |
| Technical improvement | 377,246,603.41 | 147,600.00 |
| Total | 1,859,844,890.80 | 2,486,823,551.71 |

(2) Government grants related to income

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|----------------------------|-----------------------------|-----------------------------|
| Project development grants | 549,157,766.39 | 793,601,764.09 |
| Financial subsidies | 1,732,093,851.33 | 1,976,957,145.32 |
| Others | 131,065,176.73 | 26,762,424.85 |
| Total | 2,412,316,794.45 | 2,797,321,334.26 |

(3) Government grants recognized in profit or loss and deferred income

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---|--------------------------------|--------------------------------|
| Government grants recognized in deferred income | 2,379,729,557.49 | 3,002,190,776.33 |
| Deferred income amortized in the current year | 2,825,673,023.96 | 1,301,682,998.60 |
| Government grants immediately recognized in profit or loss for the period | 1,892,432,127.76 | 2,281,954,109.64 |

(4) Government grants recognized in non-operating income

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 | Related to assets/income |
|-------------------------|--------------------------------|--------------------------------|--------------------------|
| Relocation compensation | 160,591,326.02 | 438,734,604.10 | Asset/income |
| Others | 178,955,028.54 | 18,608,162.05 | Income |
| Total | 339,546,354.56 | 457,342,766.15 | |

(5) Government grants recognized in other income

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 | Related to assets/income |
|--|--------------------------------|--------------------------------|--------------------------|
| Relocation compensation | 1,605,976,376.21 | 211,131,045.15 | Asset/income |
| Subsidies for purchase of long-term assets | 363,776,610.70 | 342,722,137.19 | Asset |
| Technical improvement | 448,827,603.97 | 68,696,958.06 | Asset |
| Financial subsidies | 1,732,093,851.33 | 1,976,957,145.32 | Income |
| Subsidies for project development | 164,250,982.51 | 518,632,793.57 | Income |
| Others | 63,633,372.44 | 8,154,262.80 | Income |
| Total | 4,378,558,797.16 | 3,126,294,342.09 | |

86. Others

□ Applicable √ N/A

VIII. CHANGES IN THE SCOPE OF CONSOLIDATION

1. Business combinations not involving enterprises under common control

 $\sqrt{\text{Applicable } \square \text{N/A}}$

(1) Business combinations not involving enterprises under common control incurred in the current period

| \checkmark | Ap | plicable | $\square N/A$ |
|--------------|----|----------|---------------|
| | | | |

Unit: RMB

| Acquiree's name | Acquisition cost | Proportion acquired (%) | Acquisition date | Income received by the acquiree from the acquisition date to the end of period | Net profit received by the acquiree from the acquisition date to the end of period |
|-----------------------------|------------------|-------------------------|---------------------|---|---|
| HASCO Powertrain Components | 65,160,850.25 | 50% | July 3, 2019 | 164,632,198.43 | -36,532,114.60 |
| Seeyao Electronics | 156,277,556.58 | 80% | January 8, 2019 | 2,879,354,749.83 | 177,449,155.88 |

Other explanations:

Note 1: The Group's subsidiary HASCO, and ZF (China) Investment Co., Ltd. ("ZF China") had held 50% equity of HASCO Powertrain Components respectively which had been a joint venture of HASCO. On 18 December 2018, HASCO and ZF China concluded an equity transfer agreement by which HASCO acquired the other 50% equity in HASCO Powertrain Components held by ZF China at a price of RMB 65,160,850.25.

On 3 July 2019, both parties signed closing memorandum to confirm the completion of equity transfer and HASCO included HASCO Powertrain Components into the scope of consolidation of the consolidated financial statements since then.

Note 2: Shanghai Seeyao Electronics Co., Ltd. ("Seeyao Electronics") had been a company established by Shanghai Changhui Industry Development Co., Ltd. ("Changhui") and Yang Xiaofeng jointly. On 16 March 2018, a subsidiary of HASCO, HASCO Systems (Shanghai) Co., Ltd. ("HASCO Shanghai") and Changhui concluded an equity transfer agreement by which HASCO Shanghai acquired 80% equity held by Changhui in Seeyao Electronics at a price of RMB 156,277,556.58. On 8 January 2019, HASCO Shanghai paid for the transfer of equity fully so that Seeyao Electronics and its subsidiary Shanghai Xinyu Electronic Technology Co., Ltd. became subsidiaries of HASCO Shanghai. HASCO Shanghai included Seeyao Electronics into the scope of consolidation of consolidated financial statements since then.

Note 3: The Group's subsidiary Industry Sales, and Avis Europe Group Holdings BV ("Avis") had held 50% equity of Anji Car Rental & Leasing respectively which had been a joint venture of Industry Sales. In the current year, Industry Sales and Avis concluded an equity transfer agreement by which Industry Sales acquired the other 50% equity in Anji Car Rental & Leasing held by Avis in cash at an appraisal price of 459,854,489.03, and actually paid RMB 459,854,489.03 in cash to complete the acquisition in January 2019. After the completion of this acquisition, Industry Sales held 100.00% equity of Anji Car Rental & Leasing and included Anji Car Rental & Leasing into the scope of consolidation of the consolidated financial statements since the completion date of transaction. In August 2019, Industry Sales and Shanghai Saike Mobility Technical Service Co., Ltd. ("Saike Mobility") concluded a capital increase agreement by which Saike Mobility increased capital to Anji Car Rental & Leasing with RMB 100,000,000.00 in cash and accordingly held 10.0% equity of Anji Car Rental & Leasing. The industrial and commercial registration of changes for the above capital increase has been completed on 22 November 2019. So far, shareholding ratio of Industry Sales to Anji Car Rental & Leasing has been reduced to 90.00%.

Note 4: Changzhou Qide Equity Investment Fund Center (L.P) ("Changzhou Qide") was a joint venture invested and managed by a subsidiary of the Group which held 44.90% equity in Changzhou Qide. In December 2019, the Company purchased usufruct of 54.99% equity of Changzhou Qide and the above transaction has been completed on 31 December 2019 actually. So far, the Company included Changzhou Qide into the scope of consolidation of the consolidated financial statements since the completion date of transaction.

Note 5: In the current year, a business combination not involving enterprises under common control happened to the Group's subsidiary Industry Sales, i.e. Industry Sales acquired 100.00% equity of Shanghai Yirui Automobile Technology Co., Ltd., and accordingly included such company into the scope of consolidation of the consolidated financial statements since the acquisition date.

(2) Combination cost and goodwill

√ Applicable □ N/A

| Cost of combination | HASCO Powertrain Components | Seeyao Electronics |
|--|--------------------------------|--------------------|
| Cash | 65,160,850.25 | 156,277,556.58 |
| Fair value of non-cash assets | | |
| Fair value of debt issued or assumed | | |
| Fair value of issued equity securities | | |
| Fair value of contingent consideration | | |
| Fair value of equity (held prior to the acquisition date) at the acquisition date | 66,500,000.00 | |

| Others | | |
|--|----------------|-----------------|
| Total cost of combination | 131,660,850.25 | 156,277,556.58 |
| Less: Share of fair value of identifiable net assets acquired | 131,908,446.20 | 361,882,244.26 |
| Amount of goodwill/combination cost less than share of fair value of identifiable net assets | -247,595.95 | -205,604,687.68 |

(3) Identifiable assets and liabilities of acquiree at the acquisition date

| / 1 | plicable | □ NT/A |
|-----------------|----------|---|
| $\sim \Delta p$ | piicabie | \square \square \square \square \square \square |

Unit: RMB

| | HASCO Powerti | ain Components | Seeyao E | lectronics |
|--------------------------|--|----------------|------------------------------------|---|
| | Fair value at the Carrying am acquisition date the acquisiti | | Fair value at the acquisition date | Carrying amount at the acquisition date |
| Assets: | 304,979,035.02 | 304,979,035.02 | 2,238,009,953.43 | 2,238,009,953.43 |
| Liabilities: | 173,070,588.81 | 173,070,588.81 | 1,783,232,244.97 | 1,783,232,244.97 |
| Net assets | 131,908,446.21 | 131,908,446.21 | 454,777,708.46 | 454,777,708.46 |
| Less: Minority interests | | | 2,424,903.13 | 2,424,903.13 |
| Net assets acquired | 131,908,446.21 | 131,908,446.21 | 452,352,805.33 | 452,352,805.33 |

Other explanations:

Net assets acquired: The fair value of above identifiable assets and liabilities are determined on a basis of the appraisal report.

(4) Gains or losses arising from equity held prior to the acquisition date re-measured at fair value

Whether there are any transactions where the business combination is achieved in steps and control is obtained in the reporting period

| ./ | Annl | icabla | $\prod N/A$ |
|----|------|--------|---------------|
| ~/ | Anni | icanie | I = I I N / A |

3.

Counter purchase

□ Applicable √ N/A

| Name of acquiree | Carrying amount of equity at the acquisition date held prior to the acquisition date | Fair value of equity at the acquisition date held prior to the acquisition date | Gains or losses from re- measurement at fair value of equity held prior to the acquisition date |
|--------------------------------|--|---|--|
| HASCO Powertrain Components | 63,811,492.28 | 66,500,000.00 | 2,688,507.72 |

| (5) Descriptions about the combination consideration or identifiable assets of the acquiree and fair value of liabilities cannot be determined reasonably at the acquisition date or at the end of the current period |
|---|
| \square Applicable $\sqrt{N/A}$ |
| (6) Other explanations |
| \square Applicable $\sqrt{N/A}$ |
| 2. Business combinations involving enterprise under common control \square Applicable $\sqrt{N/A}$ |

4. Disposal of subsidiaries

Whether the entity lost control over subsidiaries through a single disposal of the investment in them $\sqrt{\text{Applicable}} \square N/A$

Unit: RMB

| Name of subsidiary | Equity disposal method |
|---|------------------------|
| Nanjing DongWei Metal Products Co., Ltd. | Transfer of control |
| Shanghai Yinkong Drive System Co., Ltd. | Transfer of control |
| Jining Anji Hengyuan Automotive Sales Co., Ltd. | Transfer of control |
| Yankang Automotive Components Rugao Co., Ltd. | Transfer of control |

| | | lanations: |
|-------|-------|----------------|
| | | |
| CHICL | C21 D | idildeli Olio. |

- √ Applicable □ N/A
- (1) Nanjing DongWei Metal Products Co., Ltd. ("Nanjing DongWei") was subsidiary of the Group's subsidiary Donghua which held 100.00% equity in such company. In the current year, Donghua disposed 100.00% equity of Nanjing DongWei.
- (2) In the current year, Ningbo Meishan Bonded Port Area Jiechuang Equity Investment Partnership (LP) disposed the equity of Shanghai Yinkong Drive System Co., Ltd., and accordingly its shareholding ratio was reduced from 70.00% to 30.00%.
- (3) The Group's subsidiary Industry Sales lost control over Jining Anji Hengyuan Automotive Sales Co., Ltd.
- (4) In the current year, the Group's subsidiary Yanfeng Automotive Trim Systems Co., Ltd. ("Yanfeng") transferred 100.00% equity of its wholly-owned subsidiary Yankang Automotive Components Rugao Co., Ltd. to Yanfeng Plastic Omnium Automotive Exterior Systems Co., Ltd.

In the current year, the above events decreased total goodwill amounting to RMB 8,406,717.40, and brought about total cash inflows from disposal of subsidiaries amounting to RMB 148,789,000.58.

Whether there is any disposal of investments through multiple transactions and the loss of control in current period

□ Applicable √ N/A

5. Other reasons for changes in scope of consolidation

Explanation on the changes in consolidation scope incurred by other reasons (such as incorporation of new subsidiaries, liquidation of subsidiaries and others) and other related circumstances:

√ Applicable □ N/A

In the current year, the Group incorporated subsidiaries Saike Intelligent Technology (Shanghai) Co., Ltd., SAIC New Energy Vehicle Sales Service (Xiamen) Co., Ltd., SAIC Anji Logistics (Zhengzhou) Co., Ltd., Shanghai Diesel Haian Co., Ltd., Dalian Shanghai Diesel Engine Co., Ltd., and SAIC Lianchuang Intelligent NetsUnion Technology (Jiangsu) Co., Ltd., and included these subsidiaries into the scope of consolidation of consolidated financial statements since their incorporation dates.

In the current year, the Group's subsidiary Shanghai Sunwin consolidated Shanghai Green Bus Drive System Co., Ltd. which had been a subsidiary of the Group by merger. The Group's subsidiary Shanghai Diesel consolidated Shanghai Diesel Engine Sales Co., Ltd. which had been a subsidiary of the Group by merger.

Other than the transactions above, there were no material changes to the scope of consolidation of consolidated financial statements during the year.

6. Others

 \square Applicable $\sqrt{N/A}$

IX. INTERESTS IN OTHER ENTITIES

1. Interests in subsidiaries

(1) Composition of the Group

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Name of | Place of | Registered capital | Registered capital | Soons of hypinage | Equity interest held (%) | | Ways of |
|--|----------------------|-----------------------|-----------------------|--|--------------------------|------------|-----------------------------|
| subsidiaries | incorporation | Currency | '000 | Scope of business | Directly | Indirectly | acquisition |
| SAIC Motor UK Co., Ltd. | Birmingham, UK | GBP | 3,000.00 | R&D of automobiles | 100 | | Establishment or investment |
| SAIC Motor Transmission Co., Ltd. | Shanghai, China | RMB | 5,359,590.00 | Manufacturing and sales of automobile transmission and spare parts | 100 | | Establishment or investment |
| SAIC HK Investment Co., Ltd. | Hong Kong, China | USD | 296,900.00 | International trade of auto and critical spare parts, investment, technical and service trade, training and consulting | 100 | | Establishment or investment |
| SAIC Maxus Vehicle Co., Ltd | Shanghai, China | RMB | 8,937,230.00 | Manufacturing of automobiles and components | 100 | | Establishment or investment |
| SAIC Motor Equity Investment Co., Ltd | Shanghai, China | RMB | 4,031,024.00 | Equity investment, venture capital investment, industrial consulting, property management | 100 | | Establishment or investment |
| SAIC General Motors Sales Co., Ltd. | Shanghai, China | USD | 49,000.00 | Sales of automobiles | 51 | | Establishment or investment |
| SAIC Motor - CP Co., Ltd. | Bangkok, Thailand | ТНВ | 7,350,000.00 | Developing, manufacturing and sales of automobiles and spare parts; Manufacturing and processing of machinery | | 70 | Establishment or investment |
| Shanghai Shanghong Real Estate Co., Ltd. | Shanghai, China | RMB | 2,071,886.00 | Developing and operating real estate, property management | 100 | | Establishment or investment |
| SAIC International Indonesia PT. | Indonesia | USD | 118,000.00 | Developing and operating real estate, property management | | 100 | Establishment or investment |
| SAIC Investment Management Co., Ltd. | Shanghai, China | RMB | 10,000,000.00 | Industrial investment, asset management, investment management, storage service (except hazardous goods) | 100 | | Establishment or investment |
| SAIC Group Financial Holding Management Co., Ltd. | Shanghai, China | RMB | 10,050,000.00 | Industrial investment, asset management, investment management, consulting services, and network technology etc. | 100 | | Establishment or investment |
| SAIC Insurance Sales Co., Ltd. | Shanghai, China | RMB | 200,000.00 | Insurance agent service | | 88.92 | Establishment or investment |

| | | | | | | | Ai d |
|--|--------------------|-----|---------------|--|-------|----|--|
| SAIC Volkswagen Sales Co., Ltd. | Shanghai, China | USD | 29,980.00 | Sales of automobiles and spare parts | 50 | 10 | Acquired through business combinations involving enterprises under common control |
| SAIC GM Wuling Co., Ltd. | Guangxi, China | RMB | 1,668,077.00 | Sales and manufacturing of automobiles and spare parts | 50.1 | | Acquired through business combinations involving enterprises under common control |
| China United Automotive System Co., Ltd. | Shanghai, China | RMB | 600,620.00 | Manufacturing and sales of electricity-controlled burning oil products | | 53 | Acquired through business combinations involving enterprises under common control |
| SAIC Finance Co., Ltd. | Shanghai, China | RMB | 15,380,000.00 | Automotive Finance | 99 | 1 | Acquired through business combinations involving enterprises under common control |
| Shanghai Pengpu Machine Building Plant Co., Ltd. | Shanghai, China | RMB | 1,030,000.00 | Manufacturing and sale of engineering machinery facilities | 100 | | Acquired through business combinations involving enterprises under common control |
| HUAYU Automotive Systems Co., Ltd. | Shanghai, China | RMB | 3,152,724.00 | Design, manufacturing and sales of spare parts assembly | 58.32 | | Acquired through business combinations involving enterprises under common control |
| Anji Automotive Logistics Co., Ltd. | Shanghai, China | RMB | 600,000.00 | Logistics service for automobiles and spare parts | 98 | 2 | Acquired through business combinations involving enterprises under common control |
| Shanghai Automotive Industry Sales Co., Ltd. | Shanghai, China | RMB | 4,124,472.00 | Sales and purchase of automobiles and spare parts | 100 | | Acquired through business combinations involving enterprises under common control |
| Shanghai Shangyuan Investment Management Co., Ltd. (Note 1) | Shanghai, China | RMB | 354,600.00 | Development, operation, leasing, property management and investment management (excluding equity investment management) of industrial workshops and supporting facilities | 100 | | Acquired through business combinations involving enterprises under common control |
| China Automotive Industrial Development Co., Ltd. | Beijing, China | RMB | 64,165.00 | Sales and after-sales service of automobiles | 100 | | Acquired through business combinations involving enterprises under common control |

| SAIC Motor North America Co., Ltd. | USA | USD | 980.00 | Import and export of spare parts | 100 | | Acquired through business combinations involving enterprises under common control |
|--|---------------------|-----|------------|--|-------|-----|--|
| SAIC Motor (Beijing) Co., Ltd. | Beijing, China | RMB | 200,000.00 | Marketing, warehouse and logistics of automobiles | 100 | | Acquired through business combinations involving enterprises under common control |
| Shanghai Automobile Asset Management Co., Ltd. | Shanghai, China | RMB | 915,900.00 | Property management and innovation services, etc. | 100 | | Acquired through business combinations involving enterprises under common control |
| Donghua Automotive Industrial Co., Ltd. | Jiangsu, China | RMB | 1,083,208 | Logistics, import and export, detail services of automobiles | 75 | | Acquired through business combinations involving enterprises under common control |
| SAIC Activity Centre Co., Ltd. | Shanghai, China | RMB | 160,000 | Hospitality, beverage and catering services | 100 | | Acquired through business combinations involving enterprises under common control |
| Shanghai Automotive News Press Co., Ltd. | Shanghai, China | RMB | 1,000 | Publishing and distribution of Shanghai Auto News | 100 | | Acquired through business combinations involving enterprises under common control |
| DIAS Automotive Electronic Systems Co., Ltd. | Shanghai, China | RMB | 595,465 | Research and development production and sales of automobile electronic systems and components | | 100 | Acquired through business combinations involving enterprises under common control |
| Shanghai Diesel Engine Co., Ltd. (Note 2) | Shanghai, China | RMB | 866,690 | Manufacturing and sales of diesel engines and spare parts | 48.05 | | Acquired through business combinations not involving enterprises under common control |
| Nanjing Automobile (Group) Corporation | Jiangsu, China | RMB | 7,600,000 | Development, manufacturing and sales of automobiles, engines and spare parts | 100 | | Acquired through business combinations not involving enterprises under common control |
| Shanghai Sunwin Bus Co., Ltd. | Shanghai, China | RMB | 1,371,160 | Development, assembly, manufacture and sales of passenger bus and spare parts | 100 | | Acquired through business combinations not involving enterprises under common control |
| SAIC-IVECO Hongyan Commercial Vehicle Co., Ltd. | Chongqing, China | RMB | 3,100,000 | Development, manufacture and sales of vehicle and spare parts | 56.96 | | Acquired through business combinations |

| | | | | | | | not involving enterprises under common control |
|--|---------------------|-----|------------|---|-------|-------|--|
| SAIC- GMAC Automotive Finance Co., Ltd. | Shanghai, China | RMB | 6,500,000 | Automotive finance | | 55 | Acquired through business combinations not involving enterprises under common control |
| SAIC GMF Financial Leasing Co., Ltd. | Shanghai, China | RMB | 1,000,000 | Finance lease | | 55 | Establishment or investment |
| Shanghai E-propulsion Auto Technology Co., Ltd. | Shanghai, China | RMB | 1,450,000 | R&D of automobiles | | 100 | Acquired through business combinations involving enterprises under common control |
| Wuhan Zhonghaiting Data Technology Co., Ltd. | Wuhan, China | RMB | 52,910 | Electronic map production engineering, map database and application engineering | | 51 | Acquired through business combinations not involving enterprises under common control |
| Global Car Sharing and Rental Co., Ltd. | Shanghai, China | RMB | 1,650,000 | Electric vehicle rental (not allowed to engage in financial leasing), technology development in the automotive and parts technology area | | 55.14 | Establishment or investment |
| SAIC International Trade Co., Ltd. | Shanghai, China | RMB | 2,712,080 | Import and export of automobiles and spare parts | | 100 | Establishment or investment |
| Shanghai Automobile Import & Export Co., Ltd. | Shanghai, China | RMB | 1,308,080 | Import and export of automobiles and spare parts | | 100 | Acquired through business combinations involving enterprises under common control |
| SAIC Hong Kong Limited | Hong Kong, China | USD | 17,250 | Entrepot trade of automobiles and spare parts | | 100 | Acquired through business combinations involving enterprises under common control |
| SAIC Europe GmbH | Luxembourg | EUR | 2,000 | Import and export of automobiles and spare parts | | 100 | Establishment or investment |
| MG MOTOR INDIA PROVATE., LTD | India | INR | 32,750,000 | Developing, manufacturing and sales of automobiles and spare parts | | 100 | Establishment or investment |
| SAIC Overseas Mobility Technology Co., Ltd. | Shanghai, China | RMB | 80,000 | Computer network science and technology, network technology and communication technology | | 100 | Establishment or investment |
| Changzhou Qide Equity Investment Fund Center (Limited Partnership)(Note 3) | Jiangsu, China | RMB | 3,000,000 | Trusteeship of private equity fund, investment management, industrial investment and venture capital investment | 54.99 | 44.9 | Acquired through business combinations not involving enterprises under common control |

Other explanations:

Note 1: The paid-in capital of this company has been increased to RMB 354,600,000.00, while the registered capital was still RMB 120,000,000.00. The industrial and commercial change has not been completed yet.

Note 2: The shareholding ratio of the Group in Shanghai Diesel is less than 50%. However, given the fact that other shareholders hold relatively small and dispersed amount of shares, the Group has substantial control over Shanghai Diesel.

Note 3: It was included into the scope of consolidation of consolidated financial statements due to business combination not involving enterprises under common control in the current year. Refer to Note (VIII) 1.

(2) Significant non-wholly owned subsidiaries

√ Applicable □N/A

Unit: RMB'000

| Name of the subsidiary | Equity interest held by minority shareholders | Profit or loss attributable to minority shareholders during the period | Dividend declared to minority shareholders during the period | Minority interests at 31 December 2019 |
|------------------------|--|---|---|--|
| HASCO | 41.68% | 4,578,128.62 | 3,103,839.81 | 29,208,563.59 |
| SGMW | 49.90% | 847,613.23 | 1,847,916.77 | 3,752,844.67 |

| Explanation on situation that the shareholding proportion of minority shareholders of subsidiaries is |
|---|
| different from the proportion of voting rights: |
| \square Applicable $\sqrt{N/A}$ |
| |

Other explanations:

□ Applicable √ N/A

(3) Major financial information of significant non-wholly owned subsidiaries

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Name of the 31 December 2019 | | | | | | | | 1 Januar | ry 2019 | | | |
|------------------------------|----------------|-----------------------|----------------|------------------------|----------------------------|-------------------|----------------|-----------------------|----------------|------------------------|----------------------------|----------------------|
| subsidiary | Current assets | Non-current assets | Total assets | Current liabilities | Non-current liabilities | Total liabilities | Current assets | Non-current assets | Total assets | Current liabilities | Non-current liabilities | Total liabilities |
| HASCO | 83,516,602.26 | 55,610,829.87 | 139,127,432.13 | 69,868,622.61 | 10,557,275.10 | 80,425,897.71 | 80,901,225.80 | 52,785,630.73 | 133,686,856.53 | 68,078,251.88 | 10,980,835.00 | 79,059,086.88 |
| SGMW | 28,585,773.23 | 21,176,940.23 | 49,762,713.46 | 37,754,628.58 | 4,388,923.67 | 42,143,552.25 | 26,688,443.90 | 21,172,680.54 | 47,861,124.44 | 33,229,256.09 | 4,636,703.20 | 37,865,959.29 |

| | | Year ended | 31 December 2019 | | Year ended 31 December 2018 | | | |
|------------------------|------------------|--------------|----------------------------------|--------------------------------------|-----------------------------|--------------|----------------------------------|--------------------------------------|
| Name of the subsidiary | Operating income | Net profit | Total comprehensive income | Cash flows from operating activities | Operating income | Net profit | Total comprehensive income | Cash flows from operating activities |
| HASCO | 144,023,626.07 | 6,463,163.30 | 9,564,965.25 | 9,656,347.35 | 157,170,235.00 | 8,027,176.95 | 9,841,501.91 | 9,376,138.44 |
| SGMW | 85,726,549.64 | 1,698,555.62 | 1,631,006.92 | 7,846,261.63 | 101,391,550.00 | 4,187,244.38 | 4,030,204.67 | 10,214,538.66 |

| (4) Significant restrictions for the utilization of the Group's assets and the | liquidation of the Group's liabilities |
|--|--|
| □ Applicable √ N/A | |
| (5) Financial or other supports provided to structured entities included in | scope of consolidated financial statements |
| □ Applicable √ N/A | |
| Other explanations: | |
| ☐ Applicable √ N/A | 03 / 220 |

| 2. result | Transacti in loss of c | | use changes in | the Group's equity | interest in s | subsidiaries | but do not | |
|--------------|---|---|---|---|---|---|--|--|
| √ Appl | icable \square N | 'A | | | | | | |
| (1) Exp | olanations o | on changes i | in shares of ov | vners' equity interes | t in subsidi: | aries | | |
| √ Appl | icable □N | I/A | | | | | | |
| 1) | Nanjing N 28,720,79 | NAC Special 2.60 in cash | Purpose Vehi | nobile Group acquire cle Co., Ltd. ("NAC y its shareholding rati | Special Pur | rpose Vehicl | e") with RMB | |
| 2) | Leasing w | ith RMB 10 g. Therefore, | 0,000,000.00 ir | Saike Mobility made n cash and accordingly ng ratio of Industry S | held 10.00 | % equity of A | Anji Car Rental | |
| 3) | subsidiary Developm Changzho a minority Technolog shareholdi | of Investment Investment Investment Unnovation with RMI | ment Manage nent Fund Co and Shanghai or of Hydroger B 60,000,000.0 | y Co., Ltd. ("Hydrogement's subsidiary o., Ltd. ("Changzhou JieJia Technology Adn Power Technology 00 and RMB 19,700,0 novation in Hydrogen | SAIC (Cha Innovation visory Partna increased of 00.00 respe | angzhou) Ir n"). In the tership (Limi capital to Hy ctively and a | nnovation and current year, ted) which was ydrogen Power accordingly the | |
| 4) | shareholde MAS M 76,000,00 | er of PT SG ULTIARTH 0,000.00 res | MW Multi-find A TBK incompectively, and | CORS FINANCIAL Cance Indonesia ("Mureased capital to accordingly, the share 62.00% to 47.52%. | lti-finance I Multi-finan | ndonesia") a | and PT SINAR ia with IDR | |
| decrea | sed total re | | ngs amounting | aterests of the Group a to RMB 7,685,130.74 | _ | | | |
| | fects of tra | nsactions or | n minority inte | erests and owners' ed | quity attrib | uted to equi | ty holders of | |
| | olicable √ | N/A | | | | | | |
| 3. | Intonests | in ioint won | tures and asso | aiotos | | | | |
| | olicable \square N | • | tui es anu asso | ciates | | | | |
| | | | s and associate | ac | | | | |
| | icable □N | | s and associate | cs . | | | | |
| v ripp. | icable 🗀 | // 1 L | | | | | Unit: RMB | |
| of joint ve | enture or | Principal place of | Place of | Nature of business | Shareholding ratio (%) | | Accounting | |
| | e | mace or | registration | Nature of Dusiness | 1 | | Accounting method | |

| SAIC Volkswagen Automotive Co., Ltd. ("SAIC Volkswagen") | Shanghai, China | Manufacturing and sales of automobiles and components | 50 | Equity method |
|---|--------------------|---|----|---------------|
| SAIC General Motors Co., Ltd. ("SAIC GM") | Shanghai, China | Manufacturing and sales of automobiles and components | 50 | Equity method |

${\bf (2)}\ Major\ financial\ information\ of\ significant\ joint\ ventures$

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB'000

| | Year ended 31 | December 2019 | Year ended 31 | December 2018 |
|--|--------------------|----------------|--------------------|----------------|
| | SAIC Volkswagen | SAIC GM | SAIC Volkswagen | SAIC GM |
| Current assets | 64,314,619.87 | 32,358,247.37 | 52,530,113.08 | 45,343,185.35 |
| Non-current assets | 74,630,085.90 | 70,381,348.18 | 70,875,292.03 | 63,844,459.86 |
| Total assets | 138,944,705.77 | 102,739,595.55 | 123,405,405.11 | 109,187,645.21 |
| Current liabilities | 91,103,315.58 | 68,476,463.28 | 66,885,189.79 | 70,188,766.22 |
| Non-current liabilities | 10,580,210.20 | 2,306,354.00 | 11,587,633.25 | 2,788,660.51 |
| Total liabilities | 101,683,525.78 | 70,782,817.28 | 78,472,823.04 | 72,977,426.73 |
| Minority interests | | 5,650,942.85 | | 5,703,867.17 |
| Shareholders' equity attributable to equity holders of the Company | 37,261,179.99 | 26,305,835.42 | 44,932,582.07 | 30,506,351.31 |
| Share of net assets calculated based on shareholding ratio | 18,630,590.00 | 13,152,917.71 | 22,466,291.04 | 15,253,175.65 |
| Adjusting events | | 227,973.19 | | 227,973.19 |
| -Goodwill | | 227,973.19 | | 227,973.19 |
| Carrying amount of equity investment in joint ventures | 18,630,590.00 | 13,380,890.90 | 22,466,291.04 | 15,481,148.84 |
| Operating income | 235,950,053.58 | 187,821,416.83 | 259,300,816.13 | 224,444,268.37 |
| Net profit attributable to owners of the Company | 20,024,551.90 | 10,958,324.11 | 28,016,061.68 | 15,621,269.98 |
| Minority interests | | 2,001,872.67 | | 2,918,038.46 |
| Other comprehensive income | 21,446.02 | | 7,796.32 | |
| Total comprehensive income | 20,045,997.92 | 12,960,196.78 | 28,023,858.00 | 18,539,308.44 |

${\bf (3)}\ Major\ financial\ information\ of\ significant\ associates$

 $\sqrt{\text{Applicable } \square N/A}$

Unit: RMB'000

| | Year ended 31 December 2019 | Year ended 31 December 2018 |
|--|--------------------------------|--------------------------------|
| Joint ventures: | | |
| Total carrying amount of investments | | |
| Total amounts calculated based on shareholding ratio | | |
| - Net profit | 4,746,268.64 | 6,089,788.90 |
| - Other comprehensive income | -30,625.54 | 641.17 |
| - Total comprehensive income | 4,715,643.10 | 6,090,430.07 |
| Associates: | | |
| Total carrying amount of investments | | |
| Total amounts calculated based on shareholding ratio | | |
| - Net profit | 1,792,721.28 | 2,032,375.77 |
| - Other comprehensive income | -79,596.13 | -2,962.57 |
| - Total comprehensive income | 1,713,125.15 | 2,029,413.20 |

| Total comprehensive income | 1,713,125.15 | 2,029,413.20 |
|---|-----------------------------------|-----------------------|
| (5) Explanations on significant restrictions on the clauds to the Company | capability of joint ventures or a | ssociates to transfer |
| \square Applicable $\sqrt{N/A}$ | | |
| (6) Excess loss of joint ventures or associates | | |
| \square Applicable $\sqrt{N/A}$ | | |
| (7) Unrecognized commitment relating to investme | ents in joint ventures | |
| \square Applicable $\sqrt{N/A}$ | | |
| (8) Contingent liabilities relating to investments in | joint ventures or associates | |
| \square Applicable $\sqrt{N/A}$ | | |
| 4. Significant joint operations | | |
| \square Applicable $\sqrt{N/A}$ | | |
| 5. Interests in structured entities that are not inclustatements | ided in the scope of the consoli | dated financial |
| Explanations on structured entities that are not include | ded in the scope of the consolida | ted financial |
| statements: | | |
| √ Applicable □N/A | | |

Interests in structured entities that are not included in the scope of the consolidated financial statements are those invested by the Group through other institutions, including fund investment and wealth management products. The Group only holds the shares of investment without control, so these structured entities are

not included in the scope of the consolidated financial statements. During the year 2019, the Group did not provide any liquidity support to any of these structured entities.

Apart from unconsolidated structured entities that were accounted for in long-term equity investments, the table below illustrates the carrying amount and risk exposure of the interests in structured entities that are not included in the scope of the consolidated financial statements at 31 December 2019.

Unit: RMB'000

| | 31 December 2019 | | | | | |
|---------------------------------|-------------------|-----------------------|--|--|--|--|
| Item | Investment amount | Maximum risk exposure | Account | | | |
| Funds | 26,210,160 | 26,210,160 | Held-for-trading financial assets / Other non-current financial assets | | | |
| Asset management and trust plan | 1,694,285 | 1,694,285 | Held-for-trading financial assets | | | |
| Assets backed securities | 1,139,508 | 1,139,508 | Held-for-trading financial assets | | | |
| Wealth management products | 564,970 | 564,970 | Held-for-trading financial assets | | | |

6. Others

□ Applicable √ N/A

X. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

√ Applicable □ N/A

The Group's major financial instruments include cash and bank balances, held-for-trading financial assets, notes receivable, accounts receivable, receivables financing, other receivables, financial assets purchased under resale agreements, short-term loans issued in other current assets, interbank depository receipts, short-term entrusted loans, discount, assets backed securities in other non-current assets, long-term entrusted loans, loans and advances, debt investments, other debt investments, investments in other equity instruments, other non-current financial assets, long-term receivables, borrowings, held-for-trading financial liabilities, notes payable, accounts payable, other payables, and bonds payable, etc. Details of these financial instruments are disclosed in Note (VII). The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure the risks are monitored at a certain level.

The Group conducted sensitivity analysis to analyze the impact of reasonable and possible changes of risk variables on profit or loss and equity of the current period. The following are based on the assumption that the change in each risk variable is on a stand-alone basis, but it is unlikely that risk variables will change in an isolated manner, and the interdependence among risk variables will have significant effect on the amount ultimately influenced by the changes in a single risk variable.

1. Risk management objectives and policies

The Group's risk management objectives are to achieve a proper balance between risks and yield, minimize the adverse impacts of risks on the Group's operation performance, and maximize the benefits of the shareholders and other stakeholders. Based on these risk management objectives, the Group's basic risk management strategy is to identify and analyze the Group's exposure to various risks, establish an appropriate maximum tolerance to risk, implements risk management, and monitors regularly and effectively these exposures to ensure the risks are monitored at a certain level.

1.1 Market risk

1.1.1. Currency risk

Currency risk is the risk that losses will occur because of changes in foreign exchange rates. For the detailed items of currency risk, see Note (VII) 83. The Group is closely monitoring the effects that might have on currency risk due to change in exchange rate.

1.1.2. Interest rate risk

The Group is exposed to cash flow risk because the Group borrows funds at floating interest rates. At the year-end, Group had floating rate borrowings of RMB 11,538,609,050.00. For floating rate borrowings, provided that none of the outstanding liabilities at the balance sheet date is repaid throughout the year, if the interest rates had been 25 base points higher/lower and other variables were held constant, the pre-tax profit would decrease/increase by RMB 28,846,520.00.

1.1.3. Other price risk

The stocks held by the Group that included in held-for-trading financial assets/other non-current financial assets and investments in other equity instruments are measured at fair value at the balance sheet date, exposing the Group to price risk. If the fair value of the stocks held by the Group at the end of the year had increased or decreased by 10% while all other variables remained constant, the shareholders' equity of the Group at the end of the year would have increased or decreased by RMB2,374,461,340.00 (irrespective of deferred income tax effects).

1.2 Credit risk

As at the end of current year, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties and financial guarantees issued by the Group is arising from the carrying amounts of financial assets recognized in the consolidated balance sheet and finance lease receivables, and the amounts of the financial guarantee contracts disclosed in note (XIV). The carrying amount of the Group's financial assets at the balance sheet date represents its maximum credit risk exposure.

In order to minimize the credit risk, the Company and its subsidiaries have specially-assigned persons to take charge of determining credit limits, conducting credit approvals, and implementing other monitoring procedures to ensure that necessary measures are taken to recover past due claims In addition, the Group reviews the recoverable amount of each individual trade debt at each balance sheet date to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the management of the Group considers that the Group's credit risk is significantly reduced.

The credit risk on liquid funds is limited because they are deposited with banks with high credit ratings.

Except for the amount of accounts receivable due from certain joint ventures and associates of the Group (refer to Note (VII) 5) and part of other receivables (refer to Note (VII) 8) that is significant, the Group has no significant concentration of credit risk, with exposure spread over a number of counterparties and customers.

1.3 Liquidity risk

In the management of liquidity risk, the management monitors the utilization of bank borrowings and ensures compliance with loan covenants. The Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations of cash flows.

2. Transfer of financial assets

2.1 Assets securitization

In the transaction of credit assets securitization, the Group derecognized this kind of financial assets wholly or partly based on the extent of retained risks and rewards of ownership in the transferred financial assets.

The following table set forth the details of securitized credit assets of the Group's subsidiaries SAIC Financial Holding, SFC and SAIC-GMAC due to continuous involvement as at the end of current year:

RMB 100 million

| | Amount |
|--|--------|
| Carrying amount of securitized credit assets transferred before the transfer | 579.18 |
| Carrying amount of assets backed securities recognized by SAIC Financial Holding, SFC and SAIC-GMAC (Note) | 34.46 |
| Carrying amount of financial assets and liabilities involved continuously recognized by SAIC Financial Holding, SFC and SAIC-GMAC (Note) | 29.10 |

Note: The Group's subsidiaries SAIC Financial Holding, SFC and SAIC GMAC, continued to provide management services for the above transferred securitized credit assets. SAIC Financial Holding, SFC and SAIC GMAC have neither transferred nor retained almost all of the risks and rewards of ownership of the relevant loan portfolios, and SAIC Financial Holding, SFC and SAIC GMAC had not completely relinquished control over the above credit assets. Therefore, SAIC Financial Holding, SFC and SAIC GM Financial recognized the related financial assets and financial liabilities involved continuously to the extent of their continuous involvement in the transferred credit assets.

In addition, at the end of current year, Rongteng 2019 Phase I and II Personal Auto Loan Assets Backed Securities established by SAIC-GMAC, a subsidiary of the Group, carried an amount of RMB20 billion prior to issuance, and SAIC-GMAC retained almost all the risks and rewards on the ownership of the transferred credit assets. Therefore, SAIC-GMAC did not derecognize the transferred credit assets but recognized the receipts from the transfer of the related credit assets as bonds payable. At the end of current year, the book balance of these bonds payable amounted to RMB 8,436,887,544.75.

2.2 Sale and repurchase agreement

A sale and repurchase agreement is a transaction in which the Group sells a financial asset and agrees with the counterparty to repurchase such asset (or substantially the same financial asset as it) at a fixed price at a specified future date. As the repurchase price is fixed, the Group remains exposed to almost all credit and market risk and reward associated with the sale of assets. The financial assets sold (which are not available to the Group during the period of the sale and repurchase) are not derecognized in the financial statements, but are treated as collateral for the underlying secured borrowings as the Group retains almost all the risk and reward of those financial assets. In addition, the Group recognizes a financial liability for consideration received. In any such transaction, the counterparty's recourse against the Group is not limited to the transferred financial assets.

As at the end of current year and prior year, the Group entered into bonds sale and repurchase transaction with its counterparties. The consideration received from the transfer of such financial assets was recognized as "funds of financial assets sold under repurchase agreement".

In the sale and repurchase transaction, the transferred financial assets that were not derecognized by the Group were all bonds of which the liabilities carried an amount as follows:

Unit: RMB

| Item | 31 December 2019 | 31 December 2018 |
|--|------------------|------------------|
| Carrying amount of related liabilities | 506,133,790.80 | 470,099,390.00 |

3. Capital management

The Group manages its capital by optimizing its structure of liabilities and shareholders' equity to ensure that the entities within the Group could continue as a going concern and to maximize returns for shareholders.

The capital structure of the Group is made up of the Group's net liabilities and shareholders' equity.

The Group is not restrained to external mandatory requirements of capital management. The Group's management regularly reviews the capital structure of the Group.

XI. DISCLOSURE OF FAIR VALUE

1. Closing fair value of assets and liabilities measured at fair value

√ Applicable □ N/A

| | Fair value at 31 December 2019 | | | |
|--|--------------------------------|-------------------|------------------|-------------------|
| Item | Level 1 | Level 2 | Level 3 | Total |
| I. Measured at fair value on a recurring basis | | | | |
| 1. Held-for-trading financial assets | 16,726,744,255.47 | 23,299,389,555.28 | 9,770,465,213.72 | 49,796,599,024.47 |
| (I) Financial assets at fair value through profit or loss | 16,726,744,255.47 | 23,299,389,555.28 | 9,770,465,213.72 | 49,796,599,024.47 |
| (1) Debt instruments investment | 148,235,580.96 | 5,542,940,916.99 | 31,904,961.60 | 5,723,081,459.55 |
| (2) Equity instruments investment | 16,578,508,674.51 | 12,692,250,807.62 | 5,498,665,354.72 | 34,769,424,836.85 |
| (3) Bank acceptance | | 5,044,138,236.98 | 4,239,894,897.40 | 9,284,033,134.38 |
| (4) Derivative financial assets | | 20,059,593.69 | | 20,059,593.69 |
| 2. Designated as financial assets at fair value through profit or loss | | | | |
| (1) Debt instruments investment | | | | |

| Г | ı | <u> </u> | T | |
|--|-------------------|-------------------|-------------------|--------------------|
| (2) Equity instruments investment | | | | |
| (II) Other debt investments | | 610,824,643.23 | | 610,824,643.23 |
| (III) Investments in other equity instruments | 17,025,040,583.21 | | 1,256,835,550.11 | 18,281,876,133.32 |
| (IV) Investment properties | | | | |
| 1. Leasehold land use right | | | | |
| 2. Leasehold buildings | | | | |
| 3. Land use right held for transfer upon appreciation | | | | |
| (V) Biological assets | | | | |
| 1.Consumable biological assets | | | | |
| 2.Bearer biological assets | | | | |
| (VI) Receivables financing | | 5,323,743,094.30 | 6,078,094,418.35 | 11,401,837,512.65 |
| (VII) Other current assets – Interbank depository receipts | | 35,220,926,210.05 | | 35,220,926,210.05 |
| (VIII) Other non-current financial assets | | | 2,094,472,035.47 | 2,094,472,035.47 |
| Total assets measured at fair value on a recurring basis | 33,751,784,838.68 | 64,454,883,502.86 | 19,199,867,217.65 | 117,406,535,559.19 |
| (IX) Held-for-trading financial liabilities | | 1,635,193.37 | 1,209,650,460.42 | 1,211,285,653.79 |
| 1. Financial liabilities at fair value through profit or loss | | 1,635,193.37 | | 1,635,193.37 |
| Including: Issued held-for-trading bonds | | | | |
| Derivative financial liabilities | | 1,635,193.37 | | 1,635,193.37 |
| Others | | | | |
| Designated as financial liabilities at fair value through profit or loss | | | 1,209,650,460.42 | 1,209,650,460.42 |
| Total liabilities measured at fair value on a recurring basis | | 1,635,193.37 | 1,209,650,460.42 | 1,211,285,653.79 |
| II. Measured at fair value on a non-recurring basis | | | | |
| (I) Held-for-sale assets | | | | |
| Total assets measured at fair value on a non-recurring basis | | | | |
| Total liabilities measured at fair value on a non-recurring basis | | | | |

| 2. Determination basis of the market value for fair value measurements in Level 1 on recurring and non-recurring basis |
|--|
| $\sqrt{\text{Applicable }} \square \text{N/A}$ |
| Financial assets categorized as Level 1 are mainly stocks, funds and bonds publicly listed at Shanghai Stock Exchange, Shenzhen Stock Exchange and the Stock Exchange of Hong Kong. The fair value of these assets is determined according to unadjusted quotes in active markets. |
| 3. Valuation techniques and qualitative and quantitative information of key parameters adopted for Level 2 fair value measurements on recurring and non-recurring basis |
| √ Applicable □N/A |
| Financial assets categorized as Level 2 include bonds, interbank depository receipts, currency swap contracts, assets backed securities, bank acceptances and currency funds traded in the interbank bond market. The fair value of bonds and interbank depository receipts traded in the interbank bond market is determined using valuation prices published by the bond registry custodian at the balance sheet date; the fair value of currency swap contracts is determined from counterparty quotations; the fair value of assets backed securities is determined using discounted cash flow prices based on bond yields; and the fair value of bank acceptances is determined using discounted cash flow prices based on discount rates. The fair value of the currency funds is determined based on the net product value approach, based on the valuation results of the underlying portfolio. Financial liabilities categorized as Level 2 consist primarily of currency swap contracts. |
| 4. Valuation techniques and qualitative and quantitative information of key parameters adopted for Level 3 fair value measurements on recurring and non-recurring basis $\sqrt{\text{Applicable } \square \text{N/A}}$ |
| Financial assets categorized as Level 3 mainly include unlisted equity (private equity), stock investment under restricted conditions, financial management plan and trust plan. The Group adopts a series of valuation techniques to assess the fair values of Level 3 financial instruments, using valuation models that include unobservable parameters such as discount rates that lack market liquidity. If one or more unobservable parameters are changed based on a reasonable alternative hypothesis, the fair value of these financial instruments will change accordingly. The fair value of stocks under restricted conditions held by the Group is determined under market price discount method according to unadjusted quotes in active market and liquidity discount; the fair value of unlisted equity (private equity) is determined under comparison method according to the price of similar securities and liquidity discount; the fair value of asset management plans, financial management plans and trust plans of investment object with restricted characteristics is determined under net worth method according to valuation result of relevant investment portfolios. The fair value of financial liabilities categorized as Level 3 is determined according to the fair value of financial assets invested by corresponding structured entity and based on the relevant contract terms of such structured entity. |
| 5. Reconciliation between opening and closing carrying amount and sensitivity analysis of unobservable parameters for Level 3 fair value measurements on recurring basis \square Applicable $\ \sqrt{N/A}$ |
| 6. Reasons for the transfers and policies to determine the transfer timing if there are transfers between different fair value levels in respect of fair value measurements on recurring basis \square Applicable $\sqrt{N/A}$ |
| 7. Changes in valuation techniques in the current period and the corresponding reasons \Box Applicable $\ \sqrt{N/A}$ |

| | value of finar able √N/A | ncial assets and liabilities not mea | asured at fair va | alue | |
|-----------------------------------|--|---|-----------------------|--|--|
| 9. Other □ Applica | rs able √N/A | | | | |
| XII. RI | ELATED PA | ARTY RELATIONSHIPS AND T | FRANSACTIO! | NS | |
| | _ | ent of the Company | | | |
| √ Applica | able □N/A | | | | Unit: RMB |
| Name of the parent company | Place of incorporation | Nature of operations | Registered capital | Proportion of the Company's ownership interest held by the parent company (%) | Proportion of the Company's voting rights held by the parent company (%) |
| SAIC | Shanghai, China | Manufacturing, sales, domestic trading (except for those under special regulations) and advisory service of moto vehicles such as automobiles, motorcycles and tractors, and machinery equipment, powertrains and components and parts. | 21,599,175,737.24 | 71.24 | 71.24 |
| Administra 2. Detail For the de | ntion Commis | of the Company is the Shanghai lassion. sidiaries of the Company idiaries of the Company, refer to the | - | owned Assets | Supervision and |
| For the de | etails, refer to | Note (IX) 1. | | | |
| For the de √ Applica | etails of signif able □N/A | ntures and associates of the Comficant joint ventures and associates Note (VII) 18 and Note (IX) 3. | | , refer to the no | otes. |
| in the peri | other joint ve iod or in prion able √N/A | entures or associates having related properties or associates periods: | party transaction | s and balances v | with the Company |
| Other expl | olanations able √N/A | | | | |
| | ls of other reable \Box N/A | elated parties | | | |
| | Na | nme of other related parties | | Relationship v | with the Group |

| Name of other related parties | Relationship with the Group |
|--|-----------------------------|
| Shanghai Automotive Industry Development Co., Ltd. | Subsidiary of SAIC |

| SAIC Property Development Co., Ltd. | Subsidiary of SAIC |
|--|--------------------------|
| SAIC Sodexo Service Co., Ltd. | Subsidiary of SAIC |
| Shanghai Shangkai Real Estate Development Co., Ltd. | Subsidiary of SAIC |
| Shanghai Automotive Electronics Factory | Subsidiary of SAIC |
| Shanghai Internal Combustion Engine Research Institute | Subsidiary of SAIC |
| Shanghai Qiyuan Human Resources Consulting Co., Ltd. | Subsidiary of SAIC |
| Shanghai Automotive Industry Real Estate Development Co., Ltd. | Subsidiary of SAIC |
| SAIC Housing Exchange Co., Ltd. | Subsidiary of SAIC |
| Shanghai Engineering Industry Internal Combustion Engine Detection Bureau | Subsidiary of SAIC |
| Shanghai Saike Mobility Technology Service Co., Ltd. | Subsidiary of SAIC |
| Huayu Logistics Technology (Shanghai) Co., Ltd. | Subsidiary of SAIC |
| Suzhou Wanlong Huayu Logistics Co., Ltd. | Subsidiary of SAIC |
| Shenzhen SAIC South Industrial Co., Ltd. | Subsidiary of SAIC |
| Shenzhen SAIC South Automobile Sales Service Co., Ltd. | Subsidiary of SAIC |
| Shanghai Huazhen Logistics Co., Ltd. | Subsidiary of SAIC |
| Guangzhou Wanlong Huajiang Logistics Co., Ltd. | Subsidiary of SAIC |
| Jiangsu Tiandihuayu IOT Technology Co., Ltd. | Subsidiary of SAIC |
| Shanghai Huazhen Transportation Co., Ltd. | Subsidiary of SAIC |
| Wuhan Sanjiang Huayu Logistics Co., Ltd. | Subsidiary of SAIC |
| Zhejiang Huayu Logistics Co., Ltd. | Subsidiary of SAIC |
| Shanghai International Automobile City Development Co., Ltd. | Subsidiary of SAIC |
| Shanghai Yike Green Engineering Co., Ltd. | Subsidiary of SAIC |
| Shanghai Volkswagen Automotive Gift Co., Ltd. | Subsidiary of SAIC |
| Shanghai ADT Facilities Management Co., Ltd. | Subsidiary of SAIC |
| Executive directors and other senior management of the Company | Key management personnel |

5. Related party transactions

(1) Sales and purchase of goods/rendering and receipts of services

Purchase of goods/receipts of services

 $\sqrt{\text{Applicable } \square \text{N/A}}$

| Related party | Details of related party transaction | Year ended 31 December 2019 | Year ended 31 December 2018 |
|----------------|--------------------------------------|--------------------------------|--------------------------------|
| Joint ventures | Purchase of goods and materials | 418,120,771,958.81 | 478,526,771,528.65 |
| Associates | Purchase of goods and materials | 9,254,922,642.71 | 4,752,864,997.97 |
| SAIC | Purchase of goods and materials | 10,214,085.42 | 6,212,952.27 |

| Subsidiaries of SAIC | Purchase of goods and materials | 11,612,382.21 | 9,827,798.90 |
|----------------------|---|----------------|----------------|
| Associates of SAIC | Purchase of goods and materials | 125,165,079.87 | 100,176,246.84 |
| Joint ventures | Purchase of long-term assets | 276,669,760.46 | 286,081,476.76 |
| Associates | Purchase of long-term assets | 279,076.70 | 10,082,274.26 |
| Subsidiaries of SAIC | Purchase of long-term assets | 262,241.38 | |
| Associates of SAIC | Purchase of long-term assets | 9,712,070.83 | 7,912,965.66 |
| Joint ventures | Receipts of services-R&D expenditure | 736,632,170.67 | 942,448,090.13 |
| Associates | Receipts of services-R&D expenditure | 11,594,200.81 | 51,908,474.81 |
| Subsidiaries of SAIC | Receipts of services-R&D expenditure | 714,832.38 | 490,800.00 |
| Associates of SAIC | Receipts of services-R&D expenditure | 2,481,014.80 | 24,825,422.21 |
| Joint ventures | Payment of logistics service expenses, royalties and others | 49,153,209.87 | 45,782,975.42 |
| Associates | Payment of logistics service expenses, royalties and others | 11,751,547.92 | 656,464.45 |
| SAIC | Payment of logistics service expenses, royalties and others | 308,571.42 | 308,571.42 |
| Subsidiaries of SAIC | Payment of logistics service expenses, royalties and others | 185,434,364.69 | 1,601,062.02 |
| Associates of SAIC | Payment of logistics service expenses, royalties and others | | 2,665,044.77 |
| Joint ventures | Payment of lease expenses | 69,553,695.01 | 77,798,383.47 |
| SAIC | Payment of lease expenses | 5,389,285.60 | 8,792,199.65 |
| Subsidiaries of SAIC | Payment of lease expenses | 9,535,540.36 | 12,064,345.65 |
| Associates of SAIC | Payment of lease expenses | 835,122.96 | |
| | | | |

Statement of sales of goods/rendering of services

| Related party | Details of related party transaction | Year ended 31 December 2019 | Year ended 31 December 2018 |
|----------------------|--------------------------------------|--------------------------------|--------------------------------|
| Joint ventures | Sales of goods | 69,306,340,314.37 | 78,594,455,158.91 |
| Associates | Sales of goods | 7,717,825,817.01 | 4,826,447,476.02 |
| Subsidiaries of SAIC | Sales of goods | 100,939,554.28 | 250,000.00 |
| Joint ventures | Sales of materials | 311,362,353.48 | 53,126,900.90 |
| Associates | Sales of materials | 232,545,787.54 | 126,240,398.87 |
| Joint ventures | Trade income | 2,839,437,842.26 | 3,546,432,977.01 |
| Associates | Trade income | | 37,273.30 |
| Subsidiaries of SAIC | Trade income | 2,188,109.59 | 898,897.01 |

 $[\]sqrt{\text{Applicable }\square \text{N/A}}$

| Associates of SAIC | Trade income | | 222,469.50 |
|----------------------|---|------------------|------------------|
| Joint ventures | Rendering of services | 5,171,277,759.27 | 5,356,349,057.51 |
| Associates | Rendering of services | 235,828,405.73 | 153,562,811.92 |
| SAIC | Rendering of services | 3,993,477,228.96 | 959,837,156.15 |
| Subsidiaries of SAIC | Rendering of services | 50,809,288.11 | 4,067,231.41 |
| Associates of SAIC | Rendering of services | 225,887.63 | 111,532.25 |
| Joint ventures | Rental income | 270,293,272.54 | 281,894,450.93 |
| Associates | Rental income | 26,043,593.99 | 28,604,633.86 |
| Subsidiaries of SAIC | Rental income | 434,466.35 | 1,439,051.25 |
| Joint ventures | Royalties for technology and transfer fee | 1,515,225,011.82 | 302,768,885.20 |

| Associates | Rental income | 26,043,593.99 | 28,604,633 |
|--|---|-------------------------|-----------------------|
| Subsidiaries of SAIC | Rental income | 434,466.35 | 1,439,051 |
| Joint ventures | Royalties for technology and transfer fee | 1,515,225,011.82 | 302,768,885 |
| Explanations on purchas \Box Applicable $\sqrt{N/A}$ | se and sales of goods, rendering | and receipt of services | : |
| (2) Details of trust with | related parties/subcontractin | g and trust managem | ent/ contract-issuing |
| Details of trust / contrac \square Applicable $\sqrt{N/A}$ | ting where the Company is the t | rustee / subcontractor | |
| Explanations on trust/su □Applicable √N/A | bcontracting with related parties | 3 | |
| Details of trust / contrac □ Applicable √ N/A | ting where the Company is the t | rustor / contractor | |
| Explanations on trust/co □ Applicable √ N/A | ntracting with related parties | | |
| (3) Leases with related | parties | | |
| The Company as a lesso □ Applicable √ N/A | r: | | |
| The Company as a lesse □ Applicable √ N/A | e: | | |
| Explanations on leases v ☐ Applicable √ N/A | vith related parties | | |
| (4) Guarantees with re | lated parties | | |
| The Company as a guarar | ntor | | |

The Company as a guarantee

□ Applicable √ N/A

| \square Applicable $\sqrt{N/A}$ | |
|---|-----------------|
| Explanations on guarantees with related parties \square Applicable $\sqrt{N/A}$ | |
| (5) Borrowings/loans with related parties | |
| □Applicable √N/A | |
| (6) Assets transfer/debt restructuring with related parties | |
| \square Applicable $\sqrt{N/A}$ | |
| (7) Remuneration of key management personnel | |
| $\sqrt{\text{Applicable } \square \text{N/A}}$ | |
| | Unit: RMB 0'000 |

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|--|--------------------------------|--------------------------------|
| Remuneration of key management personnel | 2,866.30 | 3,123.31 |

(8) Other related parties

 $\sqrt{\text{Applicable } \square N/A}$

Financing

The financing between the Group and its related parties is as follows:

- (a) Loans offered by SFC and SAIC-GMAC to related parties
- ① Movements of loans offered by SFC and SAIC-GMAC to related parties are as follows:

Unit: RMB

| | Joint ventures | Associates | Total |
|---|-----------------|-----------------|------------------|
| 31 December 2018 | 930,000,000.00 | 62,064,850.35 | 992,064,850.35 |
| Decrease due to changes in scope of consolidation | -130,000,000.00 | | -130,000,000.00 |
| Loans offered | 904,000,000.00 | 220,920,294.07 | 1,124,920,294.07 |
| Loans recovered | -800,000,000.00 | -194,564,850.35 | -994,564,850.35 |
| 31 December 2019 | 904,000,000.00 | 88,420,294.07 | 992,420,294.07 |

② Balances of loans offered by SFC and SAIC-GMAC to related parties are as follows:

| | 31 December 2019 | 31 December 2018 |
|--|------------------|------------------|
| Joint ventures- Short-term loans and discounts | 904,000,000.00 | 930,000,000.00 |

| Total | 992,420,294.07 | 992,064,850.35 |
|---|----------------|----------------|
| Associates-Short-term loans and discounts | 88,420,294.07 | 62,064,850.35 |

③ Interest income received by SFC and SAIC-GMAC from related parties is as follows:

Unit: RMB

| Related party | Year ended 31 December 2019 | Year ended 31 December 2018 |
|----------------|-----------------------------|-----------------------------|
| Joint ventures | 31,729,753.23 | 33,918,505.18 |
| Associates | 2,409,776.61 | 3,275,903.55 |
| Total | 34,139,529.84 | 37,194,408.73 |

Interest rates for loans offered by SFC and SAIC-GMAC to related parties are calculated according to interest rates of financial institutions as specified by the People's Bank of China.

- (b) Related parties' deposits at SFC and SAIC-GMAC
- ① Movements of related parties' deposits at SFC and SAIC-GMAC are as follows:

Unit: RMB

| | Joint ventures | Associates | SAIC | Subsidiaries of SAIC | Associates of SAIC | Total |
|---|-------------------|------------------|-------------------|----------------------|--------------------|-------------------|
| 31 December 2018 | 24,715,074,618.52 | 2,117,770,824.38 | 30,839,990,113.34 | 697,041,141.64 | 509,473.17 | 58,370,386,171.05 |
| Decrease due to changes in scope of consolidation | -158,571,428.04 | | | | | -158,571,428.04 |
| Deposit taking (repayment) | 6,849,709,173.80 | 24,619,157.98 | -2,400,630,902.91 | 250,666,046.39 | 2,273.60 | 4,724,365,748.86 |
| 31 December 2019 | 31,406,212,364.28 | 2,142,389,982.36 | 28,439,359,210.43 | 947,707,188.03 | 511,746.77 | 62,936,180,491.87 |

② Interest paid by SFC and SAIC-GMAC to related parties are as follows:

Unit: RMB

| Related party | Year ended 31 December 2019 | Year ended 31 December 2018 |
|----------------------|-----------------------------|-----------------------------|
| Joint ventures | 457,390,961.48 | 490,030,876.83 |
| Associates | 51,448,612.52 | 43,836,123.67 |
| SAIC | 414,932,239.46 | 386,542,533.15 |
| Subsidiaries of SAIC | 5,128,978.35 | 4,536,060.04 |
| Associates of SAIC | 2,274.56 | 2,239.53 |
| Total | 928,903,066.37 | 924,947,833.22 |

Interest rates for deposits from related parties at SFC and SAIC-GMAC are calculated according to interest rates of financial institutions as specified by the People's Bank of China.

- (c) Loans offered by the Group (except SFC and SAIC-GMAC) to related parties
 - ① Movements of entrusted loans offered by the Group to related parties are as follows:

| | Joint ventures | Associates | Total |
|------------------|------------------|-----------------|-------------------|
| 31 December 2018 | 1,326,313,868.71 | 243,018,000.00 | 1,569,331,868.71 |
| Loans offered | 701,244,875.00 | 246,880,097.00 | 948,124,972.00 |
| Loans recovered | -938,050,751.00 | -112,000,000.00 | -1,050,050,751.00 |
| 31 December 2019 | 1,089,507,992.71 | 377,898,097.00 | 1,467,406,089.71 |

② Balance of entrusted loans offered by the Group to related parties is as follows:

Unit: RMB

| | 31 December 2019 | 31 December 2018 |
|-----------------------------------|------------------|-------------------------|
| Joint ventures - short-term loans | 627,858,838.71 | 945,313,868.71 |
| Associates - short-term loans | 371,898,097.00 | 237,018,000.00 |
| Joint ventures - long-term loans | 461,649,154.00 | 381,000,000.00 |
| Associates - long-term loans | 6,000,000.00 | 6,000,000.00 |
| Total | 1,467,406,089.71 | 1,569,331,868.71 |

③ Interests received by the Group from related parties are as follows:

Unit: RMB

| Related party | Year ended 31 December 2019 | Year ended 31 December 2018 |
|----------------------|--------------------------------|--------------------------------|
| Joint ventures | 46,911,416.61 | 38,964,541.98 |
| Associates | 13,943,252.39 | 13,823,032.98 |
| Subsidiaries of SAIC | | 377,777.79 |
| Total | 60,854,669.00 | 53,165,352.75 |

Interest rates for entrusted loans to related parties from the Group are determined according to contract agreements.

(d) Entrusted business of SFC

① Entrusted business between SFC and related parties is disclosed off balance sheet. SFC received bank charges based on agreements. The bank charges received by SFC from related parties are as follows:

Unit: RMB

| Related party | Year ended 31 December 2019 | Year ended 31 December 2018 |
|----------------------|--------------------------------|--------------------------------|
| Joint ventures | 1,039,795.30 | 1,159,713.70 |
| Associates | 990,741.66 | 849,932.54 |
| Subsidiaries of SAIC | 13,760.00 | |
| Total | 2,044,296.96 | 2,009,646.24 |

② At the end of current year and prior year, entrusted business between SFC and related parties is as follows:

| Entrusting parties | Entrusted deposit at 31 December 2019 | Targets | Entrusted loans at 31 December 2019 |
|--------------------|--|----------------|--|
| Joint ventures | 1,325,000,000.00 | Joint ventures | 541,000,000.00 |
| Associates | 457,000,000.00 | Associates | 1,257,000,000.00 |

| SAIC | 20,000,000.00 | Non-RPT | 20,000,000.00 |
|----------------------|------------------|----------------------|------------------|
| Subsidiaries of SAIC | 12,000,000.00 | Subsidiaries of SAIC | 12,000,000.00 |
| Non-RPT | 16,000,000.00 | | |
| Total | 1,830,000,000.00 | Total | 1,830,000,000.00 |

Unit: RMB

| Entrusting parties | Entrusted deposit at 31 December 2018 | Targets | Entrusted loans at 31 December 2018 |
|--------------------|--|----------------|--|
| Joint ventures | 1,655,000,000.00 | Joint ventures | 715,000,000.00 |
| Associates | 108,000,000.00 | Associates | 1,048,000,000.00 |
| SAIC | 20,000,000.00 | Non-RPT | 20,000,000.00 |
| Total | 1,783,000,000.00 | Total | 1,783,000,000.00 |

6. Amounts due from/to related parties

(1) Receivables

 $\sqrt{\text{Applicable }} \square N/A$

| 31 December 2019 1 | | 1 January 20 | 19 | | |
|----------------------|----------------------|-------------------|-----------------------|-------------------|-----------------------|
| Items | Related party | Book balance | Bad debt provision | Book balance | Bad debt provision |
| Notes receivable | Joint ventures | 30,383,739.63 | | 48,980,803.84 | |
| Notes receivable | Associates | 4,101,801.00 | | | |
| Accounts receivable | Joint ventures | 10,936,855,342.89 | | 14,362,573,488.84 | |
| Accounts receivable | Associates | 2,124,671,852.01 | | 1,563,275,111.95 | |
| Accounts receivable | SAIC | 143,463,845.66 | | 105,948,763.07 | |
| Accounts receivable | Subsidiaries of SAIC | 10,354,794.90 | | 1,729,109.44 | |
| Accounts receivable | Associates of SAIC | 1,740.00 | | 31,012.65 | |
| Prepayments | Joint ventures | 21,957,987,470.11 | | 12,301,127,107.12 | |
| Prepayments | Associates | 42,475,542.54 | | 29,249,482.79 | |
| Prepayments | Subsidiaries of SAIC | | | 22,500.00 | |
| Dividends receivable | Joint ventures | 824,196,255.34 | | 1,439,206,472.20 | |
| Dividends receivable | Associates | 194,840,471.09 | | 212,272,837.39 | |
| Other receivables | Joint ventures | 434,330,930.24 | | 264,466,910.98 | |
| Other receivables | Associates | 109,392,458.77 | | 9,581,854.64 | |
| Other receivables | Subsidiaries of SAIC | 326,350.00 | | 334,683.00 | |

| Other receivables | Associates of SAIC | 247,802.74 | | |
|---------------------|--------------------|------------|--------------|--|
| Interest receivable | Joint ventures | | 9,329,160.32 | |
| Interest receivable | Associates | | 2,468,488.00 | |

(2) Payables

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Related party | Book balance at 31 December 2019 | Book balance at 1 January 2019 |
|---------------------|----------------------|-------------------------------------|--------------------------------|
| Notes payable | Joint ventures | 9,528,096,735.12 | 8,854,107,472.00 |
| Notes payable | Associates | 60,889,195.87 | 98,245,696.00 |
| Accounts payable | Joint ventures | 8,198,341,691.63 | 10,395,351,482.09 |
| Accounts payable | Associates | 1,996,075,717.20 | 1,795,506,974.32 |
| Accounts payable | SAIC | 744,000.00 | |
| Accounts payable | Subsidiaries of SAIC | 57,012,004.24 | 19,960,199.17 |
| Accounts payable | Associates of SAIC | 13,004,490.99 | 5,518,565.04 |
| Receipts in advance | Joint ventures | 427,493,695.70 | 1,014,980,950.53 |
| Receipts in advance | Associates | 2,371,179.01 | 3,211,935.93 |
| Receipts in advance | SAIC | 961,738,836.72 | 1,816,383,259.96 |
| Receipts in advance | Subsidiaries of SAIC | 5,210,240.64 | |
| Other payables | Joint ventures | 55,648,510.49 | 108,298,694.63 |
| Other payables | Associates | 728,371.07 | 144,731.34 |
| Other payables | SAIC | | 68,492,249.99 |
| Other payables | Subsidiaries of SAIC | 45,299.36 | 1,500,000.00 |
| Other payables | Associates of SAIC | 520,350.00 | 430,350.00 |

7. Commitments of related parties

| □ Applicable √ N/ | Ά |
|-------------------|---|
|-------------------|---|

8. Others

 \square Applicable $\sqrt{N/A}$

XIII. SHARE-BASED PAYMENTS

1. Summary of share-based payments

 \square Applicable $\sqrt{N/A}$

2. Equity-settled share-based payments

□ Applicable √N/A
3. Cash-settled share-based payments
□ Applicable √N/A
4. Amendment and termination of share-based payments

5. Others

 \square Applicable $\sqrt{N/A}$

□ Applicable √ N/A

XIV. COMMITMENTS AND CONTINGENCIES

1. Significant commitments

√ Applicable □N/A

Significant external commitments and their nature and amounts as at the balance sheet date

(1) Capital commitments

Unit: RMB'000

| | Consolidated | | |
|--|-------------------------|------------------|--|
| | 31 December 2019 | 31 December 2018 | |
| Capital commitments that have been signed but have | | | |
| not been recognized in the financial statements: | | | |
| - Commitment for acquisition of long-term assets | 6,762,138 | 8,060,498 | |
| - External investment commitment | 2,940 | 673,799 | |
| Total | 6,765,078 | 8,734,297 | |

(2) Operating lease commitments

At the balance sheet date, the Group has the following commitments in respect of non-cancellable operating leases:

| | Consolidated | | |
|--|-------------------------|-------------------------|--|
| | 31 December 2019 | 31 December 2018 | |
| Minimum lease payments under non-cancellable operating | | | |
| lease: | | | |
| 1st year subsequent to the balance sheet date | 4,449,403 | 4,102,944 | |
| 2nd year subsequent to the balance sheet date | 1,474,055 | 2,109,074 | |
| 3rd year subsequent to the balance sheet date | 1,228,597 | 1,620,405 | |
| Subsequent years | 6,019,794 | 6,616,463 | |
| Total | 13,171,849 | 14,448,886 | |

| • | ~ | • |
|----|----------|--------|
| 2. | Conting | encies |
| ≠• | Comuniz | CHUICS |

| (1) | Significant | continge | encies a | it the | balance | sheet | date |
|-----|-------------|----------|----------|--------|---------|-------|------|
|-----|-------------|----------|----------|--------|---------|-------|------|

√ Applicable □N/A

At the year-end, guarantees provided by the Group to related parties are as follows:

| Guarantor | Guarantee | Relationship between Guarantee and the Group | Category | Currency | Ceiling amount | Debt amount |
|-------------------|---|---|---------------------|----------|-------------------|---------------|
| HASCO | KS HUAYU AluTech GmbH | Joint venture | Letter of guarantee | EUR | 20,000,000.00 | 3,269,000.00 |
| Anji Logistics | Guangzhou Harbour Haijia Vehicle Dock Co., Ltd. | Joint venture | Liability guarantee | RMB | 60,000,000.00 | 60,000,000.00 |

| (2) Explanations on contingencies should | be presented | even if no | significant | contingency | needs to be |
|--|--------------|------------|-------------|-------------|-------------|
| disclosed in the Company: | | | | | |

| ☐ Applicab | le √ | N/A |
|------------|------|-------|
| | IC V | 14/13 |

3. Others

□ Applicable √ N/A

XV. EVENTS AFTER THE BALANCE SHEET DATE

1. Significant non-adjusting events

□ Applicable √ N/A

2. Profits appropriation

√ Applicable □N/A

| Unit: RMB | _ |
|----------------|---|
| 281 446 001 20 | |

| Proposed distributions of profits or dividends | 10,281,446,001.20 | |
|---|-------------------|--|
| Distributions of profits or dividends authorized and declared | | |

3. Sales return

□ Applicable √ N/A

4. Other events after the balance sheet date

√ Applicable □N/A

With the outbreak of the COVID-19 nationwide in early 2020, related prevention and control efforts proceeded continuously throughout China. As at the date of the financial statements, the situation of the prevention and control of the COVID-19 (the "epidemic") in China tended to a good prospect continuously, and positive results had been achieved in promoting the epidemic prevention and control and economic and social development in an integrated manner, but the international epidemic was spreading rapidly. The Group will continue paying a close attention to the epidemic development, and assess and respond to the impacts that may bring to the Group.

XVI. OTHER SIGNIFICANT EVENTS 1. **Corrections of prior period errors** (1) Retrospective restatement □ Applicable √ N/A (2) Prospective application □ Applicable √ N/A 2. **Debt restructuring** □ Applicable √ N/A 3. **Exchange of assets** (1) Exchange of non-monetary assets □ Applicable √ N/A (2) Other exchange of assets □ Applicable $\sqrt{N/A}$ 4. Annuity plan \square Applicable $\sqrt{N/A}$ 5. **Discontinued operations** □ Applicable √ N/A 6. **Segment information** (1) Determining basis and accounting policies of reporting segments √ Applicable □ N/A

Based on the Group's internal organization structure, management requirements and internal reporting system, the operations of the Group are classified into two reporting segments, which are "vehicles and parts" and "financing". The reporting segments are determined based on the Group's operating structure. The Group's management periodically evaluates the operating results of these reporting segments to make decisions about resources to be allocated to the segments and assess their performance. Major products and services delivered or provided by each of the reporting segments are vehicles and parts and financing services. The Group carried out internal management on SFC, Equity Investment, SAIC Insurance, SAIC Financial Holding Changzhou Qide, and Multi-finance Indonesia other investees managed by the Financial Business Division of the Group as financial transactions.

Segment information is disclosed in accordance with the accounting policies and measurement criteria adopted by each segment when reporting to management.

(1) Segmental reporting information

| | Vehicles a | and parts | Fina | ance | Elimir | Elimination | | Total | |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|
| | Year ended 31 December 2019 | Year ended 31 December 2018 | Year ended 31 December 2019 | Year ended 31 December 2018 | Year ended 31 December 2019 | Year ended 31 December 2018 | Year ended 31 December 2019 | Year ended 31 December 2018 | |
| Total operating income | | | | | | | | | |
| External revenue | 825,033,352,058.42 | 886,432,362,912.75 | 18,291,020,518.84 | 15,761,701,819.49 | | | 843,324,372,577.26 | 902,194,064,732.24 | |
| Inter-segment revenue | | | 2,163,267,250.13 | 1,952,522,982.34 | 2,163,267,250.13 | 1,952,522,982.34 | | | |
| Total segment operating income | 825,033,352,058.42 | 886,432,362,912.75 | 20,454,287,768.97 | 17,714,224,801.83 | 2,163,267,250.13 | 1,952,522,982.34 | 843,324,372,577.26 | 902,194,064,732.24 | |
| Total operating costs | 820,614,678,302.23 | 873,289,233,785.58 | 11,826,002,396.35 | 10,333,322,389.51 | 2,065,849,493.33 | 1,941,307,135.29 | 830,374,831,205.25 | 881,681,249,039.80 | |
| Add: Other income | 4,125,989,482.62 | 2,902,229,958.09 | 252,569,314.54 | 224,064,384.00 | | | 4,378,558,797.16 | 3,126,294,342.09 | |
| Gain (loss) on changes in fair value | 933,133,236.10 | 803,159.79 | 563,376,855.50 | -113,617,827.43 | | | 1,496,510,091.60 | -112,814,667.64 | |
| Investment income | 23,352,439,757.90 | 25,458,065,883.25 | 1,863,539,964.36 | 7,667,796,745.34 | -315,161,782.49 | | 24,900,817,939.77 | 33,125,862,628.59 | |
| Exchange gain (loss) | | | 29,587,749.04 | 28,693,998.20 | | | 29,587,749.04 | 28,693,998.20 | |
| Impairment gain (loss) of credit | -595,193,123.78 | | -1,213,597,624.41 | | -56,648,465.53 | | -1,865,439,213.72 | | |
| Impairment gain (loss) of assets | -1,641,964,704.12 | -1,718,213,062.19 | | -1,844,724,381.58 | | 72,437,655.46 | -1,641,964,704.12 | -3,490,499,788.31 | |
| Gain on disposal of assets | 21,645,620.83 | 496,967,946.33 | 75,845,471.90 | -13,502,350.36 | | | 97,491,092.73 | 483,465,595.97 | |
| Operating profit | 30,614,724,025.74 | 40,282,983,012.44 | 10,199,607,103.55 | 13,329,612,980.49 | -469,228,004.82 | 61,221,808.41 | 40,345,103,124.47 | 53,673,817,801.34 | |
| Add: Non- operating income | 759,892,448.17 | 1,111,406,576.93 | 7,059,699.64 | 13,704,720.76 | | | 766,952,147.81 | 1,125,111,297.69 | |
| Less: Non- operating expenses | 153,140,538.83 | 454,324,504.08 | 1,122,529.76 | 754,764.02 | | | 154,263,068.59 | 455,079,268.10 | |
| Total profit | 31,221,475,935.08 | 40,940,065,085.29 | 10,205,544,273.43 | 13,342,562,937.23 | -469,228,004.82 | 61,221,808.41 | 40,957,792,203.69 | 54,343,849,830.93 | |
| Less: Income tax expenses | 3,675,956,181.20 | 4,161,750,209.22 | 1,992,929,114.86 | 1,777,436,219.85 | | | 5,668,885,296.06 | 5,939,186,429.07 | |
| Net profit | 27,545,519,753.88 | 36,778,314,876.07 | 8,212,615,158.57 | 11,565,126,717.38 | -469,228,004.82 | 61,221,808.41 | 35,288,906,907.63 | 48,404,663,401.86 | |

| | Vehicles and parts | | Finance | | Elimination | | Total | |
|---|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| | Year ended 31 December 2019 | Year ended 31 December 2018 | Year ended 31 December 2019 | Year ended 31 December 2018 | Year ended 31 December 2019 | Year ended 31 December 2018 | Year ended 31 December 2019 | Year ended 31 December 2018 |
| Total assets of segments | 595,199,574,873.50 | 549,330,584,188.36 | 373,504,549,382.59 | 341,694,154,974.98 | -119,370,844,656.90 | -108,254,889,322.33 | 849,333,279,599.19 | 782,769,849,841.01 |
| Total liabilities of segments | 379,507,069,437.93 | 334,252,110,422.30 | 290,418,137,355.78 | 272,352,575,559.87 | -121,431,551,536.23 | -108,555,061,619.13 | 548,493,655,257.48 | 498,049,624,363.04 |
| Supplementary information | | | | | | | | |
| Depreciation and amortization expenses | 13,380,711,977.03 | 11,408,383,408.48 | 93,757,932.60 | 75,338,477.36 | | | 13,474,469,909.63 | 11,483,721,885.84 |
| Impairment loss recognized in the current period | 2,237,157,827.90 | 1,718,213,062.19 | 1,213,597,624.41 | 1,844,724,381.58 | 56,648,465.53 | -72,437,655.46 | 3,507,403,917.84 | 3,490,499,788.31 |
| Capital expenditure | 26,883,205,236.59 | 31,928,029,018.88 | 51,578,417.26 | 47,115,843.25 | | | 26,934,783,653.85 | 31,975,144,862.13 |
| Including: Construction in progress and prepayments for equipment | 23,548,978,460.55 | 28,827,432,395.52 | | | | | 23,548,978,460.55 | 28,827,432,395.52 |
| Expenditure used for purchase of fixed assets | 1,032,131,439.08 | 689,568,984.33 | 19,349,115.11 | 24,703,659.24 | | | 1,051,480,554.19 | 714,272,643.57 |
| Expenditure used for purchase of intangible assets | 745,110,936.32 | 1,430,654,853.85 | 32,229,302.15 | 22,412,184.01 | | | 777,340,238.47 | 1,453,067,037.86 |
| Expenditure in long-term defered expenses | 448,931,869.17 | 437,021,106.82 | | | | | 448,931,869.17 | 437,021,106.82 |
| Development expenditure | 1,108,052,531.47 | 536,924,473.37 | | | | | 1,108,052,531.47 | 536,924,473.37 |
| Expenditure in investment properties | | 6,427,204.99 | | | | | | 6,427,204.99 |

| (2) The Group's revenue derived from other countries is insignificant and the Group's non-current assets located in other countries are insignifican |
|--|
| (2) Financial information of reporting segments |
| □ Applicable √ N/A |
| (3) If the Company has no reporting segments, or cannot disclose the total assets and liabilities of reporting segments, specify the reasons. |
| □ Applicable √ N/A |
| (4) Other explanations |
| Applicable √ N/A |
| 172 / 181 |

| | 7. | Other sign | ifican | t transaction | ıs an | d matters havi | ng an impact o | n the d | ecisions of in | vestors | S | |
|--|---|--------------------------------|--------|-----------------|-------|--------------------|------------------|---------|----------------|----------|--------------------|--|
| | $\Box A$ | pplicable √N | J/A | | | | | | | | | |
| | 8. | Others | | | | | | | | | | |
| | $\Box A$ | pplicable √N | J/A | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | Y'S | FINANCIAL S | STATEMENTS | } | | | | |
| | 1. | Accounts | | | 4 | animakia karansi | | | | | | |
| | | (1) D i pplicable □N | | re of accoun | ts re | ceivable by agi | ng | | | | | |
| | | PP = 1 | | | | | | | | Unit: R | MB | |
| | | | A | ging | | | 31 D | ecemb | er 2019 | | | |
| | Sub-total of accounts receivable within 1 year 1-2 years | | | | | | | | 2,740,86 | 63,677. | 97 | |
| | 1-2 | years | | | | | | | 132,3 | 79,874. | 75 | |
| | 2-3 | years | | | | | | | 9′ | 79,949. | 16 | |
| - | | r 3 years | | | | | | | | | | |
| | Tota | ıl | | | | | 2,874,223,501.88 | | | | | |
| (2 | | isclosure by o pplicable □N | _ | ries under ba | nd de | ebt provision m | ethods | | Ü | Init: RM | 1B | |
| | | | 3 | 31 December 201 | 9 | | | | 1 January 2019 | | | |
| G-4 | | Book balan | ce | Bad debt provi | ision | | Book balance | | Bad debt pro | vision | | |
| Catego | гу | Amount | % | Amount | % | Carrying amount | Amount | % | Amount | % | Carrying amount | |
| Bad de provisior an individ basis | n on dual | | | | | | | | | | | |
| Bad de provision portfolio b | on a | 2,893,479,162.41 | 100.00 | 19,255,660.53 | 0.67 | 2,874,223,501.88 | 2,420,857,752.11 | 100.00 | 15,383,348.22 | 0.64 | 2,405,474,403 | |
| Total | | 2,893,479,162.41 | 100.00 | 19,255,660.53 | 0.67 | 2,874,223,501.88 | 2,420,857,752.11 | 100.00 | 15,383,348.22 | 0.64 | 2,405,474,403 | |
| | | debt provision pplicable √N | | n individual b | asis | | | | | | | |
| | | debt provision pplicable □N | | portfolio basi | S | | | | Ţ | Inite DN | (D | |
| Γ | Unit: RMB Aging 31 December 2019 | | | | | | | מו | | | | |

| | Other receivables | Bad debt provision | Proportion (%) |
|---------------|-------------------|--------------------|----------------|
| Within 1 year | 2,756,071,941.42 | 15,208,263.45 | 0.55 |
| 1-2 years | 136,381,809.80 | 4,001,935.05 | 2.93 |
| 2-3 years | 1,025,411.19 | 45,462.03 | 4.43 |
| Over 3 years | | | |
| Total | 2,893,479,162.41 | 19,255,660.53 | 0.67 |

| Recognition Applicable | | ebt provision on a | portfolio basis and | the explanat | ions there | eon |
|---|----------------------|--------------------|---------------------------------|--------------------------------|-------------|---------------------|
| If bad debt p other receive ☐ Applicabl | ables: | y using general m | odel of expected cr | edit loss, plea | ase refer t | to disclosure of |
| (3) Details of | of bad debt provis | ion | | | | |
| √ Applicabl | e □N/A | | | | | Unit: RMB |
| | | | Changes for | the period | | |
| Type | 1 January 2019 | Provision | Recovery or reversal | Write-off or charge- off | Others | 31 December 2019 |
| Bad debt provision | 15,383,348.22 | 15,208,263.45 | -11,335,951.14 | | | 19,255,660.53 |
| Total | 15,383,348.22 | 15,208,263.45 | -11,335,951.14 | | | 19,255,660.53 |
| □Applicabl | | | significant: the current period | 1 | | |
| □Applicabl | | - | F | _ | | |
| | significant accoun | ts receivable | | | | |
| | e √N/A | | | | | |
| (5) Top five | accounts receival | ble categorized by | y debtors | | | |
| | e √N/A | | | | | |
| (6) Account | s receivable derec | ognized due to tr | ansfer of financial | assets | | |
| □Applicabl | e √N/A | | | | | |
| (7) Assets a | nd liabilities arisi | ng from transfer | of accounts receiv | able and cor | ntinuous i | involvement: |
| □Applicabl | e √N/A | | | | | |

| Other explanations: | | |
|---|---|---|
| ☐ Applicable ✓ N/A | | |
| 2. Other receivables | | |
| Presentation by items | | |
| $\sqrt{\text{Applicable } \square \text{N/A}}$ | | W. D. D. |
| Item | 31 December 2019 | Unit: RMB 1 January 2019 |
| Interest receivable | 1,145,422,370.6 | 3 1,068,804,496.43 |
| Dividends receivable | 1,110,646,255.3 | 4 1,401,149,536.35 |
| Other receivables | 5,188,208,823.0 | 0 5,861,976,786.16 |
| Total | 7,444,277,448.9 | 7 8,331,930,818.94 |
| √ Applicable □N/A | | Unit: RMB |
| | | Unit: RMB |
| Item | 31 December 2019 | |
| Item Time deposit | 31 December 2019 | 1 January 2019 |
| Time deposit Entrusted loans | 31 December 2019 1,107,526,590.07 37,895,780.56 | |
| Time deposit | 1,107,526,590.07 | 1 January 2019 994,405,630.06 |
| Time deposit Entrusted loans Total | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |
| Time deposit Entrusted loans | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |
| Time deposit Entrusted loans Total (2) Significant overdue inter □ Applicable ✓ N/A | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |
| Time deposit Entrusted loans Total (2) Significant overdue inter □ Applicable ✓ N/A (3) Details of bad debt provi | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |
| Time deposit Entrusted loans Total (2) Significant overdue inter □ Applicable ✓ N/A | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |
| Time deposit Entrusted loans Total (2) Significant overdue inter □ Applicable ✓ N/A (3) Details of bad debt provi | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |
| Time deposit Entrusted loans Total (2) Significant overdue inter □ Applicable ✓ N/A (3) Details of bad debt provi □ Applicable ✓ N/A | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |
| Time deposit Entrusted loans Total (2) Significant overdue inter □ Applicable ✓ N/A (3) Details of bad debt provi □ Applicable ✓ N/A Other explanations: | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |
| Time deposit Entrusted loans Total (2) Significant overdue inter □ Applicable ✓ N/A (3) Details of bad debt provi □ Applicable ✓ N/A Other explanations: □ Applicable ✓ N/A | 1,107,526,590.07 37,895,780.56 1,145,422,370.63 | 1 January 2019 994,405,630.06 74,398,866.37 |

| (5) Significant d □ Applicable √ | | ivable aged mo | ore than one ye | ar | | | |
|---------------------------------------|-------------------|----------------|----------------------|-------------------------|-------------------|---------------------|--|
| (6) Details of ba | _ | ion accrued | | | | | |
| \Box Applicable \checkmark | N/A | | | | | | |
| Other explanatio ☐ Applicable √ | | | | | | | |
| Other receivable | es | | | | | | |
| (1) Disclosure of | | ables by aging | | | | | |
| √ Applicable □ | N/A | | | | | | |
| | | | | 24.5 | 1 4040 | Unit: RMB | |
| | Aging | | | 31 Dec | cember 2019 | | |
| Sub-total of other | receivables wit | hin 1 year | | | 2,79 | 92,131,362.01 | |
| 1-2 years | | | | | 2,13 | 137,401,368.82 | |
| 2-3 years | | | | | 25 | 257,880,175.74 | |
| Over 3 years | | | | | 795,916.43 | | |
| Total | | | | | 5,18 | 88,208,823.00 | |
| | | | <u> </u> | | | J | |
| (2) Classification | n of other rec | eivables by na | ture | | | | |
| □ Applicable √ | N/A | | | | | | |
| (3) Details of ba | d debt provis | ion accrued | | | | | |
| □ Applicable √ | N/A | | | | | | |
| Bad debt provision instruments is in- | | | ne basis to asses | s whether cred | lit risk of finan | cial | |
| □ Applicable √ | N/A | | | | | | |
| (4) Details of ba | d dobt provis | ion | | | | | |
| √ Applicable □ | - | IOII | | | | | |
| √ Applicable □ | IN/A | | | | | Unit: RMB | |
| | 1 I | | Changes for | the period | | 21 D | |
| Type | 1 January 2019 | Provision | Recovery or reversal | Write-off or charge-off | Others | 31 December 2019 | |
| Bad debt provision | 120,395,902.18 | 45,889,042.12 | -30,032,545.35 | <u> </u> | | 136,252,398.95 | |
| Total | 120,395,902.18 | 45,889,042.12 | -30,032,545.35 | | | 136,252,398.95 | |

Significant reversal or recovery of bad debt provision for the period:

| \square Applicable $\sqrt{N/A}$ |
|--|
| (5) Other receivables actually written off in the current period |
| □ Applicable √ N/A |
| (6) Top five other receivables categorized by debtors |
| □ Applicable √ N/A |
| (7) Other receivables related to government grants |
| □ Applicable √ N/A |

| (8) Other receiva | bles derecognized due to transfer of financial assets |
|--------------------|---|
| □ Applicable ✓ I | N/A |
| (9) Assets and lia | bilities arising from transfer of other receivables and continuous involvement: |
| □Applicable √1 | N/A |
| Other explanation | s: |
| □ Applicable ✓ I | N/A |
| 3. Long-term | n equity investments |
| √ Applicable □ N | N/A |

| | | | | | | Unit: RMB | |
|--|--------------------|----------------------|--------------------|--------------------|-------------------------|--------------------|--|
| | 31 | December 20 | 019 | 1 January 2019 | | | |
| Item | Book balance | Impairment provision | Carrying amount | Book balance | Impairment provision | Carrying amount | |
| Investments in subsidiaries | 86,641,011,417.04 | | 86,641,011,417.04 | 83,139,462,672.16 | | 83,139,462,672.16 | |
| Investments in joint ventures and associates | 37,342,193,164.01 | | 37,342,193,164.01 | 43,477,670,675.41 | | 43,477,670,675.41 | |
| Total | 123,983,204,581.05 | | 123,983,204,581.05 | 126,617,133,347.57 | | 126,617,133,347.57 | |

(1) Investments in subsidiaries

 $\sqrt{\text{Applicable } \square \text{N/A } \text{Unit: RMB}}$

| √ Applicable □1√// | | | | | | |
|---|-------------------|----------------|----------|---------------------|---|--|
| Investee | 1 January 2019 | Increase | Decrease | 31 December 2019 | Impairment provision for the period | Impairment provision as at 31 December 2019 |
| SAIC GM Wuling Co., Ltd. | 1,126,669,400.01 | | | 1,126,669,400.01 | | |
| SAIC Maxus Vehicle Co., Ltd. (Note 1) | 8,287,230,000.00 | 650,000,000.00 | | 8,937,230,000.00 | | |
| SAIC Finance Co., Ltd. | 11,534,123,733.09 | | | 11,534,123,733.09 | | |
| SAIC Volkswagen Sales Co., Ltd. | 225,339,303.84 | | | 225,339,303.84 | | |
| Shanghai Pengpu Machine Building Plant Co., Ltd. | 925,582,955.01 | | | 925,582,955.01 | | |
| SAIC Motor Transmission Co., Ltd. | 5,359,590,000.00 | | | 5,359,590,000.00 | | |
| Nanjing Automobile (Group) Corporation | 3,423,861,978.39 | | | 3,423,861,978.39 | | |
| Shanghai Diesel Engine Co., Ltd. | 1,173,419,996.46 | | | 1,173,419,996.46 | | |
| SAIC HK Investment Co., Ltd. | 2,046,066,390.00 | | | 2,046,066,390.00 | | |
| SAIC Motor UK Co., Ltd. | 46,468,800.00 | | | 46,468,800.00 | | |
| SAIC Motor Equity Investment Co., Ltd. (Note 2) | 4,000,000,000.00 | 31,024,000.00 | | 4,031,024,000.00 | | |
| SAIC General Motors Sales Co., Ltd. | 158,319,147.00 | | | 158,319,147.00 | | |
| HUAYU Automotive Systems Co., Ltd. | 12,878,718,472.88 | | | 12,878,718,472.88 | | |

| SAIC Motor (Beijing) Co., Ltd. | 316,317,252.11 | | | 316,317,252.11 | |
|---|-------------------|------------------|---------------|-------------------|--|
| Shanghai Automobile Asset Management Co., Ltd (Note 3) | 872,425,316.32 | 97,900,000.00 | | 970,325,316.32 | |
| Shanghai Automotive Industry Sales Co., Ltd | 4,825,048,435.94 | | | 4,825,048,435.94 | |
| SAIC Motor North America Co., Ltd. | 172,336,204.50 | | | 172,336,204.50 | |
| Anji Automotive Logistics Co., Ltd. | 2,118,090,251.55 | | | 2,118,090,251.55 | |
| Donghua Automobile Industrial Co., Ltd. | 654,940,453.36 | | | 654,940,453.36 | |
| Shanghai Shangyuan Investment Management Co., Ltd. (Note 4) | 345,167,221.39 | 4,600,000.00 | | 349,767,221.39 | |
| China Automotive Industrial Development Co., Ltd. | 274,872,910.12 | | | 274,872,910.12 | |
| SAIC Activity Centre Co., Ltd. | 163,314,188.68 | | | 163,314,188.68 | |
| Shanghai Automotive News Press Co., Ltd. | 9,891,593.78 | | | 9,891,593.78 | |
| Shanghai Jineng Bus Drive System Co., Ltd. (Note 5) | 99,908,080.00 | | 99,908,080.00 | | |
| SAIC Investment Management Co., Ltd. (Note 6) | 9,589,438,900.03 | 139,300,000.00 | | 9,728,738,900.03 | |
| Shanghai Shanghong Real Estate Co., Ltd. (Note 7) | 1,900,000,000.00 | 171,880,000.00 | | 2,071,880,000.00 | |
| Shanghai Sunwin Bus Co., Ltd. (Note 5) | 822,301,294.40 | 99,908,080.00 | | 922,209,374.40 | |
| SAIC Group Financial Holding Management Co., Ltd. (Note 8) | 9,000,000,000.00 | 1,050,000,000.00 | | 10,050,000,000.00 | |
| SAIC-IVECO Hongyan Commercial Vehicle Co., Ltd. (Note 9) | 790,020,393.30 | | | 790,020,393.30 | |
| Changzhou Qide Equity Investment Fund Center (Limited Partnership) (Note 9) | | 1,356,844,744.88 | | 1,356,844,744.88 | |
| Total | 83,139,462,672.16 | 3,601,456,824.88 | 99,908,080.00 | 86,641,011,417.04 | |

- Note 1: In the current year, the Company made additional capital contributions of RMB 650,000,000.00 by cash and bank balances to SAIC Maxus.
- Note 2: In the current year, the Company made additional capital contributions of RMB 31,024,000.00 by cash and bank balances to Equity Investment.
- Note 3: In the current year, the Company made additional capital contributions of RMB 97,900,000.00 by cash and bank balances to Asset Management.
- Note 4: In the current year, the Company made additional capital contributions of RMB 4,600,000.00 by cash and bank balances to Shangyuan Investment.
- Note 5: In the current year, Shanghai Sunwin consolidated Shanghai Green Bus Drive System Co., Ltd. ("Shanghai Green") by merger. After the merger, Shanghai Green was cancelled, and the Company made additional capital contributions to Shanghai Sunwin with the 100% equity originally held in Shanghai Green.
- Note 6: In the current year, the Company made additional capital contributions of RMB 139,300,000.00 by cash and bank balances to Investment Management.
- Note 7: In the current year, the Company made additional capital contributions of RMB 171,880,000.00 by cash and bank balances to Shanghong Real Estate.

- Note 8: In the current year, the Company made additional capital contributions of RMB 1,050,000,000.00 by cash and bank balances to SAIC Financial Holding.
- Note 9: In the current year, the Company made additional capital contributions of RMB 1,356,844,744.88 by cash and bank balances to usufruct on 54.99% of equity of Changzhou Qide.

(2) Investments in joint ventures and associates

√ Applicable □N/A

Unit: RMB

| Investee | 1 January 2019 | Increase (decrease) during the year Others | 31 December 2019 | Impairment provision as at 31 December 2019 | | | |
|---|-------------------|---|-------------------|--|--|--|--|
| I Joint ventures | | | | | | | |
| SAIC Volkswagen Automotive Co., Ltd. | 22,466,291,035.26 | -3,835,701,038.23 | 18,630,589,997.03 | | | | |
| SAIC General Motors Co., Ltd. | 15,253,175,654.61 | -2,100,257,946.91 | 13,152,917,707.70 | | | | |
| Shanghai GM Dong Yue Motors Co., Ltd. | 614,075,055.18 | -34,103,124.46 | 579,971,930.72 | | | | |
| Shanghai GM Dong Yue Automotive Powertrain Co., Ltd. | 1,548,274,878.79 | -8,695,847.51 | 1,539,579,031.28 | | | | |
| Shanghai GM (Shenyang) Norsom Motors Co., Ltd. | 696,276,366.45 | 10,043,406.55 | 706,319,773.00 | | | | |
| Pan-Asia Technical Automotive Centre | 420,827,055.77 | -13,328,205.99 | 407,498,849.78 | | | | |
| SAIC Iveco Commercial Vehicle Investment Co., Ltd. | 435,653,029.41 | 126,820,483.99 | 562,473,513.40 | | | | |
| Sub-total | 41,434,573,075.47 | -5,855,222,272.56 | 35,579,350,802.91 | | | | |
| II Associates | II Associates | | | | | | |
| Volkswagen Automotive Powertrain Co., Ltd. | 1,843,386,261.71 | -282,631,809.06 | 1,560,754,452.65 | | | | |
| Volkswagen Transmission (Shanghai) Co., Ltd. | 199,711,338.23 | 2,376,570.22 | 202,087,908.45 | | | | |
| Sub-total Sub-total | 2,043,097,599.94 | -280,255,238.84 | 1,762,842,361.10 | | | | |
| Total | 43,477,670,675.41 | -6,135,477,511.40 | 37,342,193,164.01 | | | | |

4. Operating income/costs

(1) Details of operating income/costs

√ Applicable □N/A

Unit: RMB

| T4 | Year ended 31 l | December 2019 | Year ended 31 December 2018 | | | |
|--------------------|-------------------|-------------------|-----------------------------|-------------------|--|--|
| Item | Income | Costs | Income | Costs | | |
| Primary operations | 56,195,554,113.18 | 52,645,135,725.62 | 71,919,985,102.41 | 61,109,268,954.94 | | |
| Other operations | 7,645,437,302.81 | 5,266,669,080.95 | 4,575,533,415.44 | 2,894,416,535.39 | | |
| Total | 63,840,991,415.99 | 57,911,804,806.57 | 76,495,518,517.85 | 64,003,685,490.33 | | |

(2) Primary operations

Unit: RMB

| | Year ended 31 D | ecember 2019 | Year ended 31 December 2018 | | |
|-------------------|-------------------|-------------------|-----------------------------|-------------------|--|
| | Operating income | Operating costs | Operating income | Operating costs | |
| Sales of vehicles | 53,322,268,299.29 | 50,414,317,960.48 | 67,922,637,972.77 | 57,649,883,808.57 | |
| Sales of parts | 2,873,285,813.89 | 2,230,817,765.14 | 3,997,347,129.64 | 3,459,385,146.37 | |
| Total | 56,195,554,113.18 | 52,645,135,725.62 | 71,919,985,102.41 | 61,109,268,954.94 | |

(3) Other operations

Unit: RMB

| | Year ended 31 I | December 2019 | Year ended 31 December 2018 | | | |
|--|------------------|------------------------|-----------------------------|------------------|--|--|
| | Operating income | Operating costs | Operating income | Operating costs | | |
| Rendering of services | 3,602,561,279.81 | 3,580,378,322.82 | 1,274,701,372.72 | 1,233,964,096.35 | | |
| Sales of raw materials and waste | 1.462.423.624.84 | | 1,525,974,820.94 | 1,357,420,980.19 | | |
| Commission and royalties of technology | 2,438,624,811.82 | 161,701,472.02 | 1,564,246,685.20 | 144,216,048.31 | | |
| Rental | 51,806,066.69 | 17,091,176.69 | 47,453,787.77 | 17,840,455.31 | | |
| Others | 90,021,519.65 | 56,145,004.13 | 163,156,748.81 | 140,974,955.23 | | |
| Total 7,645,437,302.81 | | 5,266,669,080.95 | 4,575,533,415.44 | 2,894,416,535.39 | | |

5. Investment income

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Year ended 31 December 2019 | Year ended 31 December 2018 |
|---|--------------------------------|--------------------------------|
| Dividends declared by subsidiaries | 9,101,775,968.06 | 8,676,611,796.02 |
| Income from long-term equity investments under equity method | 16,820,236,026.59 | 23,655,101,701.59 |
| Investment income from other equity instruments investments in holding period | 291,518,272.68 | |
| Investment income from disposal of available-for-sale financial assets | | 1,768,064,710.28 |
| Investment income from available-for-sale financial assets during the hold period | | 363,008,867.02 |
| Investment income from entrusted loans | 121,377,470.32 | 145,175,808.32 |
| Gains on disposal of long-term equity investments | | 6,839,733.48 |
| Total | 26,334,907,737.65 | 34,614,802,616.71 |

6. Others

 $\square \, Applicable \ \, \sqrt{N/A}$

XVIII. SUPPLEMENTARY INFORMATION

1. Statement of non-recurring profit or loss

 $\sqrt{\text{Applicable } \square \text{N/A}}$

Unit: RMB

| Item | Amount | Explanation |
|---|------------------|-------------|
| Profit or loss on disposal of non-current assets | 442,170,091.22 | |
| Government grants recognized in profit or loss for the current year, except those which are closely related with normal business courses, and granted on quota basis continuously based on the state policy | 4,718,105,151.72 | |
| The excess of acquirer's proportionate share of fair value of identifiable net assets of acquiree over the consideration paid for the acquisition of subsidiaries, associates and joint ventures | 214,426,978.94 | |
| Profit or loss on debt restructuring | -1,275,683.38 | |
| Profit or loss on changes in fair value of held-for-trading financial assets, derivative financial assets, held-for-trading financial liabilities and derivative financial liabilities, and investment income from disposal of held-for-trading financial assets, derivative financial assets, held-for-trading financial liabilities, derivative financial liabilities and other debt investments, except for effective hedging business related to normal operations of the Company | 8,120,839.43 | |
| Profit or loss on offering entrusted loans | 61,038,194.43 | |
| Other non-operating income and expenses other than the above | 59,991,429.10 | |
| Gain from business combinations not involving enterprises under common control achieved in stages involving multiple transactions | 146,659,331.55 | |
| Tax effects of income tax | -870,917,630.91 | |
| Effects of minority interests | -756,049,659.84 | |
| Total | 4,022,269,042.26 | |

The Company shall explain about the non-recurring profit or loss defined in accordance with Explanatory Announcement on Information Disclosure for Companies Offering Their Securities to the Public No.1 – Non-recurring Profit and Loss and the recurring profit or loss that was defined from non-recurring profit or loss listed in Explanatory Announcement on Information Disclosure for Companies Offering Their Securities to the Public No.1 – Non-recurring Profit and Loss.

| ☐ Applicable ✓ | N/A |
|----------------|-----|
|----------------|-----|

2. Return on net assets and earnings per share

√ Applicable □N/A

| Due 6'4 four the new outing movied | Weighted average return | EPS (| RMB) |
|---|-------------------------|-----------|-------------|
| Profit for the reporting period | on net assets (%) | Basic EPS | Diluted EPS |
| Net profit attributable to common stock holders of the Company | 10.53 | 2.191 | N/A |
| Net profit attributable to common stock holders of the Company after deducting non-recurring profit or loss | 8.87 | 1.847 | N/A |

| 3. Accou | Differences inting Standa | | amounts | prepared | under | foreign | accounting | standards | and | China |
|-------------|------------------------------|---|---------|----------|-------|---------|------------|-----------|-----|-------|
| □App | olicable √N/A | 1 | | | | | | | | |
| 4. | Others | | | | | | | | | |
| \Box App | olicable √N/A | A | | | | | | | | |

Section XII List of Documents Available For Inspection

| | Financial statements with signatures of legal representative, chief financial officer and head of accounting department | | |
|---|---|--|--|
| List of Documents Available For Inspection | Auditors' report with signatures of accounting firm and certificated accountants | | |
| List of Documents Available For Inspection | Announcement and document released on paper of CSRC during reporting period | | |

President: Mr. Chen Hong

Date of Approval by the Board: 14 April 2020

Revised information

 \square Applicable $\sqrt{N/A}$